

**BOARD OF UTILITIES COMMISSIONERS**

1800 E. Wardlow Road, Long Beach, CA 90807
562.570.2300 | LBUtilities.org

May 25, 2023

Recommendation

Adopt Specification WD-23-038 and authorize the General Manager to execute an agreement with S & J Supply Co., Inc. to furnish and deliver ductile iron pipe, fittings, and related materials in an amount not to exceed \$2,400,000 for a six-month period.

Executive Summary

Bids for Specification WD-23-038 to furnish and deliver ductile iron pipe, fittings, and related materials for water main construction and repair were opened on April 18, 2023. Three bids were received and evaluated and S & J Supply Co., Inc. was deemed to be the lowest responsive bidder.

Fiscal Impact

The cost to the Water Fund will be incurred in FY 23 with the total amount not to exceed \$2,400,000. These costs are included in the Water Fund FY 23 Budget and financial projections.

Tai Tseng
Assistant General Manager - Operations

Christopher J. Garner
General Manager

Attachment

Furnish and Deliver Ductile Iron Pipe, Fittings, and Related Materials WD-23-038

Rank	Vendor	Identification/ Certification	*Weighted Cost
1	S & J Supply Co., Inc.	Disclosed: None	\$ 2,353,877
2	Core & Main	Disclosed: None	\$ 2,396,679
3	Dangelo	Disclosed: None	Non-Conforming
		Average Bid	\$ 2,375,278

DBE: Disadvantaged Business Enterprise	SBE: Small Business Enterprise
MBE: Minority Business Enterprise	VSBE: Veteran-owned Small Business Enterprise
MIC: Microbusiness	WBE: Women-owned Business Enterprise
OSB: California Office of Small Business	

The Notice Inviting Bids (NIB) document was made available from the Purchasing Division website at <https://www.longbeach.gov/finance/business-info/purchasing-division/>.

- 68 potential vendors were notified of this opportunity
- 5 prospective bidders downloaded the bid document

An NIB announcement was also included in the City's Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 20 local, minority-owned, and women-owned business groups.

- 3 bids were received on April 18, 2023 (see above matrix)

Local Business Outreach

In an effort to align with the City's outreach goal, Long Beach businesses are encouraged to submit bids for City contracts. The City's Purchasing Division also assists businesses with registering on the Long Beach Buys database to download RFPs.

- 10 Long Beach vendors were notified to submit bids
- 1 downloaded the plans and specifications
- 0 submitted a bid