

**BOARD OF UTILITIES COMMISSIONERS**

1800 E. Wardlow Road, Long Beach, CA 90807
562.570.2300 | LBUtilities.org

January 19, 2023

Subject

Adopt Specifications WD-23-046 and authorize the General Manager to execute an agreement with Univar Solutions USA Inc., to furnish and deliver Liquid Caustic Soda (50% solution) in an amount not to exceed \$216,000 for a period of six months.

Executive Summary

Bids for Specification WD-23-046 to furnish and deliver Liquid Caustic Soda, a water treatment chemical used at Long Beach Ground Water Treatment Plant, were opened on January 6, 2023. It was determined that the bid submitted by Univar Solutions USA Inc, conforms to all bid document requirements and is the lowest responsive bidder. Univar Solutions USA Inc. is the current Liquid Caustic Soda supplier to LBWD and is meeting performance specifications.

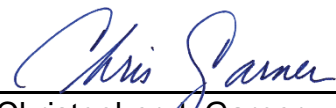
Recommendation

Adopt Specifications WD-23-046 and authorize the General Manager to execute an agreement with Univar Solutions USA Inc., to furnish and deliver Liquid Caustic Soda (50% solution) in an amount not to exceed \$216,000 for a period of six months.

Fiscal Impact: The cost to the Water Fund will be incurred in FY 23, with the actual amounts unknown at this time but the total amount will not exceed the contract total of \$216,000 for the contract term. These costs are included in the Water Fund FY 23 Budget and financial projections.



Tai Tseng
Assistant General Manager - Operations



Christopher J. Garner
General Manager

Attachment

Furnish and Deliver Liquid Caustic Soda

WD-23-046

Rank	Vendor	Identification/ Certification	Total Bid
1	Univar Solutions USA Inc.	Undisclosed	\$216,000
2	North Star Chemical, Inc.	Undisclosed	\$219,250
3	JCI Jones Chemicals Inc.	Undisclosed	\$250,000
		Average Bid	\$228,417

DBE: Disadvantaged Business Enterprise	SBE: Small Business Enterprise
MBE: Minority Business Enterprise	VSBE: Veteran-owned Small Business Enterprise
MIC: Microbusiness	WBE: Women-owned Business Enterprise
OSB: California Office of Small Business	

The Request for Proposals (RFP) document was made available from the Purchasing Division website at Long Beach Buys (<https://longbeachbuys.buyspeed.com/bsol/>).

- 14 potential vendors were notified of this opportunity
- 7 prospective bidders downloaded the Bid document

An NIB announcement was also included in the City's Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 38 local, minority-owned, and women-owned business groups.

- 3 bid was received on January 6, 2023 (see above matrix)

Local Business Outreach

In an effort to align with the City's outreach goal, Long Beach businesses are encouraged to submit bids for City contracts. The City's Purchasing Division also assists businesses with registering on LB Buy database to download plans and specifications.

- 0 Long Beach vendors were notified to submit bids
- 0 downloaded the plans and specifications
- 0 submitted a bid