

**BOARD OF UTILITIES COMMISSIONERS**

1800 E. Wardlow Road, Long Beach, CA 90807
562.570.2300 | LBUtilities.org

January 19, 2023

Subject

Adopt Specifications WD-23-044 and authorize the General Manager to execute an agreement with California Water Technologies Inc., to furnish and deliver Ferric Chloride (43% by weight basis) in an amount not to exceed \$213,800 for a period of six months.

Executive Summary

Bids for Specification WD-23-044 to furnish and deliver Ferric Chloride, a water treatment chemical used at Long Beach Ground Water Treatment Plant, were opened on January 6, 2023. It was determined that the bid submitted by California Water Technologies Inc. conforms to all bid document requirements and is the lowest responsive bidder. California Water Technologies Inc. is the current supplier of Ferric Chloride to LBWD and is meeting performance specifications.

Recommendation

Adopt Specifications WD-23-044 and authorize the General Manager to execute an agreement with California Water Technologies Inc., to furnish and deliver Ferric Chloride (43% by weight basis) in an amount not to exceed \$213,800 for a period of six months.

Fiscal Impact: The cost to the Water Fund will be incurred in FY 23, with the actual amounts unknown at this time but the total amount will not exceed the contract total of \$213,800 for the contract term. These costs are included in the Water Fund FY 23 Budget and financial projections.

Tai Tseng
Assistant General Manager - Operations

Christopher J. Garner
General Manager

Attachment

Furnish and Deliver Ferric Chloride

WD-23-044

Rank	Vendor	Identification/ Certification	Total Bid
1	California Water Technologies Inc.	Undisclosed	\$213,800
2	Pencco Inc.	Undisclosed	\$227,400
3	Kemira Water Solutions Inc.	Undisclosed	\$255,000
		Average Bid	\$232,067

DBE: Disadvantaged Business Enterprise	SBE: Small Business Enterprise
MBE: Minority Business Enterprise	VSBE: Veteran-owned Small Business Enterprise
MIC: Microbusiness	WBE: Women-owned Business Enterprise
OSB: California Office of Small Business	

The Request for Proposals (RFP) document was made available from the Purchasing Division website at Long Beach Buys (<https://longbeachbuys.buyspeed.com/bsol/>).

- 10 potential vendors were notified of this opportunity
- 5 prospective bidders downloaded the Bid document

An NIB announcement was also included in the City's Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 38 local, minority-owned, and women-owned business groups.

- 3 bid was received on January 6, 2023 (see above matrix)

Local Business Outreach

In an effort to align with the City's outreach goal, Long Beach businesses are encouraged to submit bids for City contracts. The City's Purchasing Division also assists businesses with registering on LB Buy database to download plans and specifications.

- 0 Long Beach vendors were notified to submit bids
- 0 downloaded the plans and specifications
- 0 submitted a bid