AMENDMENT NO. TWO TO CONTRACT NO. 35454 35158

RE: Amendment Two of ITB FS 19-041, Contract No. 35158 for furnishing and Ford OEM Parts & Service to the City of Long Beach (Munis Contract #3190000025)

This Amendment to Contract No. 35158 is made and entered as of December 10, 2021 by and between the CITY OF LONG BEACH, a municipal corporation, and South Bay Ford, Inc.

Contract No. 35158 is amended by mutual agreement of the parties and as indicated below by a check or other mark preceding the appropriate amendment: X 1. 1st renewal option for the term 1/29/2022 - 1/28/2023 X_ 2. \$500,000 added for this term 3. Prices during this period shall remain firm. X 4. The price for certain items shall be increased as shown on Exhibit "B", which is attached hereto and incorporated herein by this reference. 5. The price for certain items shall be decreased as shown on Exhibit "C", which is attached hereto and incorporated herein by this reference. 6. The discount offered to the City is increased by 7. The items or locations identified on Exhibit "B", which is attached hereto and incorporated herein by this reference, are hereby deleted from the Contract. 8. The locations identified on Exhibit "B", which is attached hereto and incorporated herein by this reference, are hereby added to the Contract. 9. Current permits, licenses, insurance and other required information are attached as Addendum No. 1. Except as expressly amended above, all terms and conditions in this Contract are ratified and confirmed and remain in full force and effect. Executed with all formalities required by law as of the date first stated above. Attach Notary if Out-of-State Confractor CONTRACTOR (Signature) (Print / Type Name) (Print / Type Name) President (Vice President) Secretary / Treasurer Vice President / Secretary / Treasurer (circle one) THE CITY OF LONG BEACH: Approved as to form: THOMAS B. MODICA, City Manager CHARLES PARKIN, City Attorney **EXECUTED PURSUANT**

TO SECTION 301 OF THE CITY CHARTER.

AMENDMENT NO. TWO TO CONTRACT NO. 35114

RE: Amendment Two of ITB FS 19-041, Contract No. 35158 for furnishing and Ford OEM Parts & Service to the City of Long Beach (Munis Contract #3190000025)

This Amendment to Contract No. 35158 is made and entered as of December 10, 2021 by and between the CITY OF LONG BEACH, a municipal corporation, and **South Bay Ford, Inc.**

Contract No. 35158 is amended by mutual agreement of the parties and as indicated below by a check or other mark preceding the appropriate amendment: 1. 1st renewal option for the term 1/29/2022 – 1/28/2023 2. \$500,000 added for this term 3. Prices during this period shall remain firm. 4. The price for certain items shall be increased as shown on Exhibit "B", which is attached hereto and incorporated herein by this reference. 5. The price for certain items shall be decreased as shown on Exhibit "C", which is attached hereto and incorporated herein by this reference. 6. The discount offered to the City is increased by 7. The items or locations identified on Exhibit "B", which is attached hereto and incorporated herein by this reference, are hereby deleted from the Contract. 8. The locations identified on Exhibit "B", which is attached hereto and incorporated herein by this reference, are hereby added to the Contract. 9. Current permits, licenses, insurance and other required information are attached as Addendum No. 1. Except as expressly amended above, all terms and conditions in this Contract are ratified and confirmed and remain in full force and effect. Executed with all formalities required by law as of the date first stated above. Attach Notary if Out-of-State Contractor CONTRACTOR (Signature) (Print / Type Name) Print / Type Name) President //Vice President // Secretary / Treasurer President / Vice President / Secretary / Treasurer (circle one) THE CITY OF LONG BEACH: By: Approved as to form: THOMAS B. MODICA, City Manager CHARLES PARKIN, City Attorney

EXHIBIT B SOUTH BAY FORD, INC CONTRACT# 35114

			Current Pricing 2-1-21 to 2-1-2022	New Pricing 2-1-2022 to 2-1-2023
SECTION	DESCRIPTION	NM	South Bay Ford Lincoln	South Bay Ford Lincoln
PARTS-LIGHT DUTY	Dealer Cost Plus	%	%5	11%
SERVICE - LIGHT DUTY	UTY 7:00am to 5:00pm	HR	00.69\$	\$110.00
PARTS-HEAVY DUTY	Dealer Cost Plus	%	%L	13%
SERVICE -HEAVY DUTY	DUTY 7:00am to 5:00pm	HR	\$99.00	\$140.00

Ford OEM Parts & Service ITB FS19-041

South Bay Ford, Inc.

Total Amount			2,000,000,00
Second Renewal	1/29/2022 -	1/28/2023	500,000,00
First Renewal	1/29/2021 -	1/28/2022	500.000.00
Year 2 Allocation	1/29/2020 -	1/28/2021	500.000.00
Year 1 Allocation	1/29/2019 -	1/28/2020	500.000.00