

C-25

December 7, 2021

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including subsequent amendments, with Lenco Industries, Inc., of Pittsfield, MA, for the purchase of a BearCat armored tactical vehicle, with related equipment and accessories, on the same terms and conditions afforded to the San Diego Unified Port District, in an amount not to exceed \$349,583, including taxes and fees. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Lenco Industries, Inc., (Lenco) for the purchase of a 2022 Lenco BearCat vehicle, including all needed communication equipment, ballistic windows, and other accessories.

The Department of Homeland Security (DHS) administers the Urban Areas Security Initiative (UASI) Grant program to support and enhance law enforcement capabilities to prevent and respond to domestic violent extremism related incidents and provide law enforcement and public safety communities with funds to support critical prevention and protection activities. The armored tactical rescue vehicle, known as the BearCat, provides critical capabilities for law enforcement operations that enable them to provide protection, rescues, and utilization of de-escalation tactics that may not be possible without the armored rescue vehicle. In accordance with UASI grant and DHS guidelines, this equipment may only be deployed to incidents that meet strict criteria that include active shooters, hostage situations, armed barricaded suspects, and high-risk search warrants. Current UASI grant funds approved for LBPB are intended to prepare the department to address increased safety concerns related to the 2028 Olympics to be hosted in Los Angeles and Long Beach areas. UASI funds are prohibited from being used for riot suppression or dispersing crowds.

For nearly 20 years, the BearCat rescue vehicle has been a key piece of SWAT equipment that has helped bring hundreds of operations to a safe conclusion, including hostage rescues, evacuation and rescue from danger zones, negotiating surrenders, and offering protection to officers under fire. The LBPB's current BearCat vehicle is approaching the end of its operational life. LBPB would like to acquire a new armored rescue vehicle in the event of an active shooter or complex, coordinated attack.

The Fleet Services Bureau and the Purchasing Division of the Financial Management Department researched procurement options for armored tactical response units and discovered other agencies had completed an open, fair, transparent, and competitive procurement process. The City of Long Beach (City) reviewed the cooperative agreement

options and determined that the contract between the San Diego Unified Port District and Lenco provided the best value to the City. The City has used both regional and national cooperative purchase agreements to complement its own contracting initiatives. Cooperative purchasing enables City departments to evaluate a broader range of contracting opportunities and to share resources with other jurisdictions. Cooperative purchasing also leverages internal and external resources to maximize cost-saving opportunities for the City.

Lenco was selected based on the best value and competitive pricing for the armored tactical vehicle specification submitted by LBPD. Lenco is a well-known leader in manufacturing custom specialty vehicles.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government agencies on a voluntary and selective basis, when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Taylor M. Anderson on November 15, 2021, Business Services Bureau Manager Tara Mortensen on October 14, 2021, and by Revenue Management Officer Geraldine Alejo on November 12, 2021.

SUSTAINABILITY

Emergency response vehicles are not currently mandated to comply with California or local air district emission standards. However, the new engine in the armored vehicle is a diesel engine that complies with California current emission standards, and significantly reduces greenhouse gas, nitrous oxide, and particulate emissions compared to the engine in the old unit.

TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award a contract concurrently is requested on December 7, 2021, to ensure that grant funds are expended within the time limits and the contract is in place expeditiously.

FISCAL IMPACT

The total contract amount will not exceed \$349,583, inclusive of fees and taxes. This unit is funded by the UASI 2020 subgrant with the City of Los Angeles and is appropriated in the General Grants Fund Group in the Police Department. Ongoing maintenance costs for this unit are estimated at \$6,877 annually. Maintenance costs will be billed through the Fleet Services Memorandum of Understanding (MOU) to the General Fund Group in the Police Department. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



for KEVIN RIPER
DIRECTOR OF FINANCIAL MANAGEMENT



ROBERT G. LUNA
CHIEF OF POLICE

ATTACHMENT – RESOLUTION

APPROVED:



THOMAS B. MODICA
CITY MANAGER

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH LENCO INDUSTRIES, INC. TO PURCHASE A BEAR CAT ARMORED TACTICAL VEHICLE, THROUGH THEIR CONTRACT WITH SAN DIEGO UNIFIED PORT DISTRICT IN AN AMOUNT NOT TO EXCEED \$349,583, INCLUDING TAXES AND FEES

WHEREAS, the Charter of the City of Long Beach (the "City"), Section 1802, permits the City to purchase services, supplies, materials, equipment and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City desires to purchase a 2022 Lenco Bear Cat, including all needed communication equipment, ballistic windows and other accessories, offset by Urban Area Security Initiative 2020 grant funds; and

WHEREAS, this armored tactical unit will be used by the Police Department when special weapons response operations are needed and is replacing an older unit currently in the Police Department fleet; and

WHEREAS, the Fleet Services Bureau and the Purchasing Division of the Financial Management Department researched procurement options for armored tactical response units and discovered other agencies had completed an open, fair, transparent, and competitive procurement process; and

WHEREAS, the City reviewed the cooperative agreement options and determined that the contract between the San Diego Unified Port District and Lenco Industries, Inc. provided the best value to the City; and

1 WHEREAS, Lenco Industries, Inc. was selected based on the best value
2 and competitive pricing for the armored tactical vehicle, as well Lenco Industries being a
3 well-known leader in manufacturing custom specialty vehicles; and

4 WHEREAS, the San Diego Unified Port District has an agreement for the
5 purchase of these armored vehicles, Purchase Agreement No. 21-2021MA
6 (“Agreement/Contract/PO Number”); and

7 WHEREAS, the City’s participation in the San Diego Unified Port District
8 Agreement will facilitate the City’s ability to purchase as well as provide considerable cost
9 benefits to the City; and

10 WHEREAS, if the City had to utilize a formal bid process rather than
11 participate in the San Diego Unified Port District Agreement, considerably more funds
12 would be required;

13 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
14 follows:

15 Section 1. The above recitals are true and correct and are incorporated
16 herein by this reference.

17 Section 2. The City Manager or designee is hereby authorized to enter
18 an agreement with Lenco Industries, Inc. to purchase a Bear Cat armored tactical
19 vehicle, of the same type and kind identified in the San Diego Unified Port District
20 agreement except as modified by mutual agreement of the City and Lenco Industries,
21 Inc., and the purchase by the City shall be on the same terms and conditions afforded to
22 the San Diego Unified Port District in an amount not to exceed Three Hundred Forty-Nine
23 Thousand Five Hundred Eighty-Three Dollars (\$349,583) including taxes and fees.

24 Section 3. This resolution shall take effect immediately upon its adoption
25 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
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Long Beach, CA 90802-4664

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I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 2021, by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

Recusal(s): Councilmembers: _____

City Clerk