

September 12, 2023

C-20

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any necessary subsequent amendments, with Southern Computer Warehouse, Inc., of Marietta, GA (SCW), for the purchase of computer equipment, parts and related products, on the same terms and conditions afforded under the TIPS-USA contract, in an annual amount not to exceed \$200,000 until the TIPS-USA contract expires on May 31, 2028, with the option to renew for as long as the TIPS-USA contract is in effect, at the discretion of the City Manager;

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any necessary subsequent amendments, with Strictly Technology, LLC, of Fort Lauderdale, FL, for the purchase of computer equipment, parts and related products, on the same terms and conditions afforded under the TIPS-USA contract, in an annual amount not to exceed \$50,000 until the TIPS-USA contract expires on May 31, 2028, with the option to renew for as long as the TIPS-USA contract is in effect, at the discretion of the City Manager (Citywide); and,

Authorize the City Manager, or designee, to execute multiple agreements with these two vendors in an annual aggregate amount not to exceed \$250,000 for the purchase of computer equipment, parts and related products. (Citywide)

DISCUSSION

City Council approval is requested to enter into new contracts with Southern Computer Warehouse (SCW) and Strictly Technology for the purchase of computer equipment, parts and related products. These two contracts were competitively procured and current contracts exist with TIPS-USA.

On June 21, 2022, the City Council authorized the City Manager to execute contracts with SCW and Strictly Technology for the purchase of computer equipment, parts and related products, on the same terms and conditions afforded under the TIPS-USA Contract No. 200105, until the TIPS-USA contract expires on May 31, 2023. The contract was not extended, and a new contract was executed. The new contract number is 230105 which expires May 31, 2028 with a one-year consecutive option for renewal.

The Technology and Innovation Department (TID) is responsible for the procurement of various computer equipment, parts, and related products for all City of Long Beach (City) departments. These two contracts are with companies that TID regularly contacts for

pricing for these types of computer equipment, parts and related products. Putting contracts in place with these vendors will streamline the process of procuring as-needed computer equipment and related products without requiring TID to bid out for these items each time there is a need to procure them.

City Charter Section 1802 provides an alternative procurement method by permitting the City to participate in joint and cooperative purchasing of services, supplies, materials, equipment, and labor with other cities, counties, districts, State and Federal governments or other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government agencies on a voluntary and selective basis, when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Erin Weesner-McKinley on August 23, 2023, Purchasing Agent Michelle Wilson on August 16, 2023 and by Budget Analysis Officer Greg Sorensen on August 18, 2023.

TIMING CONSIDERATIONS

City Council action is requested on September 12, 2023, to ensure execution of the two new contracts is done expeditiously.

FISCAL IMPACT

Expenditures for as-needed computer equipment and related products will not exceed the annual aggregate amount of \$250,000. Sufficient appropriation is budgeted in the General Services Fund Group in the Technology and Innovation Department to support this activity. These expenditures are recovered through direct billing to the requesting departments. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



LEA D. ERIKSEN
DIRECTOR
TECHNOLOGY AND INNOVATION

APPROVED:



THOMAS B. MODICA
CITY MANAGER

1 RESOLUTION NO.
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3 A RESOLUTION OF THE CITY COUNCIL OF THE
4 CITY OF LONG BEACH AUTHORIZING THE CITY
5 MANAGER OR DESIGNEE TO EXECUTE AN AGREEMENT
6 AND ANY NECESSARY SUBSEQUENT AMENDMENTS
7 WITH SOUTHERN COMPUTER WAREHOUSE, INC.
8 (SCW), FOR THE PURCHASE OF COMPUTER
9 EQUIPMENT, PARTS, AND RELATED PRODUCTS ON THE
10 SAME TERMS AND CONDITIONS AFFORDED TO THE
11 INTERLOCAL PURCHASING SYSTEM (TIPS-USA), IN AN
12 ANNUAL AMOUNT NOT TO EXCEED \$200,000, UNTIL THE
13 SCW TIPS-USA CONTRACT EXPIRES ON MAY 31, 2028,
14 WITH THE OPTION TO RENEW FOR AS LONG AS THE
15 SCW TIPS-USA CONTRACT IS IN EFFECT, AT THE
16 DISCRETION OF THE CITY MANAGER
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18 WHEREAS, the Charter of the City of Long Beach, Section 1802, permits the
19 City to purchase services, supplies, materials, equipment and labor with other government
20 agencies by purchasing under their contracts on a voluntary and selective basis when
21 authorized by resolution; and

22 WHEREAS, the City desires to purchase computer equipment, parts, and
23 related products; and

24 WHEREAS, the Interlocal Purchasing System ("TIPS-USA") has a Contract
25 with Southern Computer Warehouse, Inc. ("SCW") for the purchase of computer
26 equipment, parts, and related products, Contract No. 230105 ("SCW TIPS-USA Contract");
27 and

28 WHEREAS, the City's participation in the SCW TIPS-USA Contract will

1 facilitate the City’s ability to purchase as well as provide considerable cost benefits to the
2 City; and

3 WHEREAS, if the City had to utilize a formal bid process rather than
4 participate in the SCW TIPS-USA Contract considerably more funds would be required;

5 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
6 follows:

7 Section 1. The above recitals are true and correct and are incorporated
8 herein by this reference.

9 Section 2. The City Manager or designee is hereby authorized to enter an
10 agreement with Southern Computer Warehouse, Inc., for the purchase of computer
11 equipment, parts, and related products, of the same type and kind identified in the SCW
12 TIPS-USA Contract except as modified by mutual agreement of the City and Southern
13 Computer Warehouse, Inc., and the purchase by the City shall be on the same terms and
14 conditions afforded in the SCW TIPS-USA Contract in an amount not to exceed Two
15 Hundred Thousand Dollars (\$200,000), until the SCW TIPS-USA Contract expires on May
16 31, 2028, with the option to renew for as long as the SCW TIPS-USA Contract is in effect,
17 at the discretion of the City Manager.

18 Section 3. This resolution shall take effect immediately upon its adoption
19 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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OFFICE OF THE CITY ATTORNEY
DAWN MCINTOSH, City Attorney
411 West Ocean Boulevard, 9th Floor
Long Beach, CA 90802-4664

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I hereby certify that the foregoing resolution was adopted by the City Council
of the City of Long Beach at its meeting of _____, 2023 by the
following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

Recusal(s): Councilmembers: _____

City Clerk

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER OR DESIGNEE TO EXECUTE AN AGREEMENT AND ANY NECESSARY SUBSEQUENT AMENDMENTS WITH STRICTLY TECHNOLOGY, LLC FOR THE PURCHASE OF COMPUTER EQUIPMENT, PARTS, AND RELATED PRODUCTS, ON THE SAME TERMS AND CONDITIONS AFFORDED TO THE INTERLOCAL PURCHASING SYSTEM (TIPS-USA), IN AN ANNUAL AMOUNT NOT TO EXCEED \$50,000, UNTIL THE TIPS-USA CONTRACT EXPIRES ON MAY 31, 2028, WITH THE OPTION TO RENEW FOR AS LONG AS THE TIPS-USA CONTRACT IS IN EFFECT, AT THE DISCRETION OF THE CITY MANAGER

WHEREAS, the Charter of the City of Long Beach, Section 1802, permits the City to purchase services, supplies, materials, equipment and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City desires to purchase computer equipment, parts, and related products; and

WHEREAS, The Interlocal Purchasing System (“TIPS-USA”) has a contract with Strictly Technology, LLC for the purchase of these computer equipment, parts, and related products, Contract No. 230105 (“Strictly Technology TIPS-USA Contract”); and

WHEREAS, the City’s participation in the Strictly Technology TIPS-USA Contract will facilitate the City’s ability to purchase, as well as provide, considerable cost

1 benefits to the City; and

2 WHEREAS, if the City had to utilize a formal bid process rather than
3 participate in the Strictly Technology TIPS-USA Contract considerably more funds would
4 be required;

5 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
6 follows:

7 Section 1. The above recitals are true and correct and are incorporated
8 herein by this reference.

9 Section 2. The City Manager or designee is hereby authorized to enter an
10 agreement with Strictly Technology, LLC to purchase computer equipment, parts, and
11 related products, of the same type and kind identified in the Strictly Technology TIPS-USA
12 Contract except as modified by mutual agreement of the City and Strictly Technology, LLC,
13 and the purchase by the City shall be on the same terms and conditions afforded in the
14 Strictly Technology TIPS-USA contract in an amount not to exceed Fifty Thousand Dollars
15 (\$50,000), until the Strictly Technology TIPS-USA Contract expires on May 31, 2028, with
16 the option to renew for as long as the Strictly Technology TIPS-USA Contract is in effect,
17 at the discretion of the City Manager.

18 Section 3. This resolution shall take effect immediately upon its adoption
19 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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OFFICE OF THE CITY ATTORNEY
DAWN MCINTOSH, City Attorney
411 West Ocean Boulevard, 9th Floor
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I hereby certify that the foregoing resolution was adopted by the City Council
of the City of Long Beach at its meeting of _____, 2023 by the
following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

Recusal(s): Councilmembers: _____

City Clerk