

## Ron Reeves

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**From:** hjhettinger@ups.com  
**Sent:** Monday, September 11, 2017 7:50 AM  
**To:** Jess Romo  
**Cc:** Ron Reeves; hjhettinger@ups.com  
**Subject:** LGB Noise Ordinance amendments comments  
**Attachments:** Curfew Violations at the Long Beach Airport.pdf

**Importance:** High

Jess,

I'm sorry I'm just getting back to you on this, but I want to offer a few comments/concerns for your consideration.

First, I appreciate our relationship between UPS and the LGB Staff and believe we have enjoyed many years of working cooperatively. UPS has had a few noise violations over the years (none in the past two years and only 7 since 2010).....and at the time of each violation we have addressed the violation cause and responded to the LGB Airport appropriately.

It is my understanding that one (or two maybe) airline(s) are responsible for the majority of noise violations. It seems if this is the case, that increasing the fines from \$100/\$300 to \$2,500 immediately everyone is impacted, not just the airline(s) responsible for this issue being elevated. With this said, I would like to see a less aggressive increase for the first 1-3 violations and 3-5 violations, with a more significant increase applying after the 5<sup>th</sup> violation.....if an increase in fines is ultimately determined to be necessary. I think the majority of airlines probably fall into the same category as UPS, having minimal violations. It seems a more aggressive fine structure for repeat violators (more than 5 violations) would be more appropriate.

My main concern is the proposed Amendment to the Slot Allocation Utilization. I would like to see a "carve out" or exception for cargo carriers as it relates to the utilization percentages. UPS only operates 5 days per week....so I would like to see 5 days/week for cargo airlines considered 100% utilization for cargo airline slots.

Based on UPS's 252 operating days per year (a typical Monday – Friday operation) our percentage would equate to 69% utilization (252/365 days/year) on an annual basis. The Airport is proposing a minimum percentage of 85%. For UPS, operating 252 days per year is 100% utilization of the slot. Under the proposed Amendment, even if UPS operates every day we are scheduled to operate.....we would fall below the minimum percentage required to retain our flight slot. This is a huge concern to UPS.

With 20-22 operating days per month....we are OK with the minimum percentage of 60% per month.

And Quarterly we are very close to the 70% mark.

Please know that I understand you have noise "issues" to address and UPS wants to work with you so that both UPS and the Airport reaches a satisfactory solution.....BUT we are very concerned with the proposed Slot Utilization Requirements/Utilization Percentages.

Thank you and please do not hesitate to call me if you have any questions or would like to review/discuss. As always, I look forward to your thoughts and response.....and look forward to working with you and your team to reach a solution that works for both the Airport and the airlines. Take care Jess....I appreciate your help.

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