



CITY OF LONG BEACH R-16

FIRE DEPARTMENT

3205 Lakewood Boulevard • Long Beach, CA 90808-1733 • Telephone (562) 570-2500 • FAX (562) 570-2506

MICHAEL DuREE
FIRE CHIEF

August 5, 2014

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager to execute a contract with Zoll Medical Corporation, of Chelmsford, MA, for the purchase of 12-Lead electrocardiogram units, batteries and accessories, in an amount not to exceed \$557,919 for a period of one year, with the option of renewing for three additional one-year periods, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is requested to enter into an annual contract with Zoll Medical Corporation (Zoll), not an MBE, WBE, SBE, or Local, to purchase 17,12-Lead electrocardiogram (EKG) units, batteries, and accessories for the Long Beach Fire Department (LBFD).

Zoll currently supplies LBFD with 12-Lead EKG units that it utilizes in providing emergency medical services. Purchasing new monitors from Zoll allows for the continued standardization of equipment and compatibility with current monitors, on which all paramedics have been trained. Parts and accessories will also be compatible, allowing for the stocking of only one brand of supplies and the flexibility to quickly interchange EKG units and replacement parts when necessary. The new equipment will allow LBFD to continue to effectively identify 9-1-1 cardiac patients and transport them to a ST Elevation Myocardial Infarction (STEMI) Receiving Center hospital for definitive diagnosis and treatment, thus improving patient outcome. The LBFD currently has a need to purchase 17 EKG units. These will replace existing units that are nearing the end of their useful lives and ensure that all ambulances and fire engines continue to be equipped with the necessary paramedic assessment equipment. In subsequent years, it will be necessary to purchase five EKG units annually.

Zoll does not use regional distributors and is the sole manufacturer and source for their products. Therefore, no useful purpose would be served by advertising for bids, and to do so would be deemed as an unnecessary expenditure of public funds and staff time.

HONORABLE MAYOR AND CITY COUNCIL

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City Charter Section 1801 requires that contracts for City purchases be awarded to the lowest responsible bidder after a competitive bid process, but allows for awards without a competitive bid process if accompanied by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Kendra Carney and Budget Analysis Officer Grace Yoon on July 14, 2014.

TIMING CONSIDERATIONS

City Council action on this matter is requested on August 5, 2014, to expedite the purchase of the recommended equipment.

FISCAL IMPACT

The total cost for the initial purchase is \$557,919. Expenditures in subsequent years are estimated to be approximately \$175,000 annually. The Lbfd's existing budget includes sufficient appropriations for the purchase, as well as related operating, maintenance, and replacement costs. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



MICHAEL A. DUREE
FIRE CHIEF



JOHN GROSS
DIRECTOR OF FINANCIAL MANAGEMENT

MAD:DPH
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Attachment

APPROVED:



PATRICK H. WEST
CITY MANAGER

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

1 RESOLUTION NO.

2
3 A RESOLUTION OF THE CITY COUNCIL OF THE
4 CITY OF LONG BEACH AUTHORIZING THE CITY
5 MANAGER TO EXECUTE A CONTRACT WITH ZOLL
6 MEDICAL CORPORATION, WITHOUT ADVERTISING FOR
7 BIDS, FOR THE PURCHASE OF 12-LEAD
8 ELECTROCARDIOGRAM DEFIBRILLATOR UNITS,
9 BATTERIES AND ACCESSORIES IN AN AMOUNT NOT
10 TO EXCEED \$557,919

11
12 WHEREAS, the Long Beach Fire Department currently utilizes 12-lead
13 electrocardiogram units supplied by Zoll Medical Corporation to provide emergency
14 medical services; and

15 WHEREAS, the Long Beach Fire Department requires additional units,
16 parts and accessories compatible with their current models and monitors, on which all
17 Long Beach paramedics have been trained; and

18 WHEREAS, the additional units will streamline the identification and
19 treatment of cardiac patients in order to improve their care; and

20 WHEREAS, Zoll Medical Corporation is the sole manufacturer and source
21 for their products; and

22 WHEREAS, as a result, no useful purpose would be served by advertising
23 for bids for 12-lead electrocardiogram defibrillator units, parts and accessories, and to do
24 so would constitute an idle and useless act and an unnecessary expenditure of public
25 funds;

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OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

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NOW, THEREFORE, the City Council of the City of Long Beach resolves as follows:

Section 1. The City Manager is hereby authorized to enter a contract, without advertising for bids, with Zoll Medical Corporation for the purchase of seventeen (17) 12-lead electrocardiogram defibrillator units, batteries and accessories for a period of one (1) year in an amount not to exceed \$557,919.00, with the option of renewing the agreement for three (3) additional one-year periods at the discretion of the City Manager or his or her designee. If the sole source status of Zoll Medical Corporation changes, City shall publicly bid instead of extending the contract.

Section 2. This resolution shall take effect immediately upon its adoption by the City Council, and the City Clerk shall certify the vote adopting this resolution.

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 2014 by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

City Clerk