

35410

AGREEMENT FOR LEGAL SERVICES

(BOND DISCLOSURE COUNSEL)

THIS AGREEMENT FOR LEGAL SERVICES is made and entered, in duplicate, as of October 16, 2019 for reference purposes only, by and between HAWKINS DELAFIELD & WOOD LLP (“Special Counsel”) and the CITY OF LONG BEACH, a municipal corporation (“City”).

WHEREAS, the City Attorney has identified a need for the legal services of Special Counsel and Special Counsel is willing and able to perform those services; and

WHEREAS, the City and Special Counsel must cooperate to deliver quality legal services in an efficient manner and desire to follow the parameters of this Agreement toward that end;

NOW THEREFORE, in consideration of the mutual terms and conditions contained herein, the parties agree as follows:

1. SCOPE OF SERVICES. Special Counsel shall perform all legal services necessary and appropriate to the Matter for which Special Counsel has been engaged, namely: **Disclosure Counsel** (the “Services” or the “Matter”). The City has engaged Special Counsel because Special Counsel is uniquely qualified in the area of law required.

2. ENGAGEMENT OF OTHER COUNSEL, SPECIALISTS, EXPERTS AND COURT REPORTERS.

A. Because the City has engaged Special Counsel due to its expertise and reputation, Special Counsel and the City Attorney or designee will agree on a staffing profile that identifies the partners, associates, and paralegals who are authorized to work on the Matter, including their respective billing rates, which will be attached as Addendum subsequent to execution of this Agreement. Individuals whose names are not included in the staffing profile may not work on the Matter without the prior approval of the City Attorney, or designee. The City reserves the right to refuse to pay for work performed by any individual whose name is not listed or who has not received such prior approval, or

1 whose rate has not been approved.

2           B. Special Counsel shall not select, hire or otherwise incur any  
3 obligation to pay other counsel, specialists, consultants, or experts for services in  
4 connection with the Matter without the prior written approval of the City Attorney or  
5 designee. The City reserves the right to refuse to pay for work performed by any individual  
6 or firm.

7           C. Special Counsel shall use court reporters from the City  
8 Attorney's approved list, and shall bill their services at the City's negotiated rates.

9           3. FEE. City shall pay Special Counsel compensation to be determined  
10 in advance for each transaction in an amount consistent with the fees in the Addendum  
11 attached hereto. Payment of compensation for any Matter shall be made upon completion  
12 of the Matter and shall be contingent on such completion.

13           4. 75% CONTRACT AMOUNT NOTICE. The City will not pay Special  
14 Counsel for any fees incurred in excess of the total amount allotted to this Agreement,  
15 which is set forth as the "not-to-exceed" amount shown in Section 3 of this Agreement.  
16 Special Counsel shall provide thirty (30) days advance written notice to the City Attorney  
17 whenever it has reason to believe that fees it expects to incur under this Agreement, when  
18 added to all fees and costs previously incurred, will approach exceeding seventy-five  
19 percent (75%) of the total not-to-exceed amount. The notice shall state the estimated  
20 amount of and the reasons why, additional funds are required to continue performance  
21 under the Agreement.

22           5. BILLING.

23           A. Special Counsel shall keep a record of time spent on the matter  
24 in increments of one-tenth (.1) of an hour.

25           B. Each task shall be distinctly and completely identified; the City  
26 will not pay invoices which contain block billing. The billing entry must contain the name  
27 or initials of the individual performing the task, the nature of the task, the date it was  
28 performed, and the length of time it took.

1 C. The City will not pay for the use of attorneys and paralegals to  
2 perform Services which are secretarial or administrative.

3 D. The City reserves the right to audit all invoices. The City will  
4 not pay for costs incurred by Special Counsel in preparing an invoice, correcting it, or  
5 resubmitting it.

6 E. Special Counsel shall submit invoices no later than the fifteenth  
7 (15th) day of the month following the month in which Services were performed and actual  
8 costs incurred. If Special Counsel submits invoices after said date, then the invoice(s) may  
9 be subject to a discount of ten percent (10%) for each month or portion thereof that the  
10 invoice is not timely submitted.

11 6. COSTS. The City will reimburse Special Counsel for the reasonable  
12 costs incurred by Special Counsel as a result of its representation of the City in the Matter,  
13 in accordance with the Guidelines. Costs shall be actual, without the addition of  
14 administrative or overhead charges, and must be documented. The City will not pay for  
15 costs that do not contain supporting documentation satisfactory to the City Attorney, or  
16 designee.

17 7. WRITTEN BUDGET.

18 A. Within thirty (30) days of commencing work, Special Counsel  
19 shall submit a written budget estimating the total fees and costs expected to be incurred  
20 by the City in connection with pursuing the Matter to full completion. The budget shall reflect  
21 major assumptions, identify specific work phases and provide an estimate of the cost of  
22 each phase. The budget shall be reviewed quarterly by Special Counsel unless intervening  
23 events necessitate earlier review or as otherwise directed by the City Attorney or designee.

24 B. Any updated or revised budget shall point out and explain each  
25 material modification or change from previous budgets.

26 C. In addition to the foregoing and any other requirements set forth  
27 in this Agreement, the City Attorney or designee may at any time request a written report,  
28 a written budget and timeline for the Matter. If requested, the budget shall include all

1 projected fees and costs to be incurred by Special Counsel for the Matter, commencing on  
2 the date that Special Counsel receives the request. The budget and timeline shall include  
3 the specific tasks to be performed (including such things as discovery and motions for trial,  
4 preparation of documents for transactional services, and anticipated research and  
5 investigations). Special Counsel shall identify the projected total hours that will be billed  
6 and who will be performing those hours of service, plus fees and costs for each task. The  
7 budget and timeline shall be a good faith estimate and as complete as possible. Any  
8 deviation from the budget and any deviation over 10% on any task identified on the budget  
9 must be discussed in advance with the City Attorney or designee, and the billing related to  
10 that task is subject to adjustment so as to conform to the budget. In addition, the City  
11 Attorney or designee may request a written budget and timeline similar to the one  
12 described above, but relating specifically to one or more tasks necessary to the Matter.

13 D. Special Counsel shall consult closely with, and obtain prior  
14 written approval of the City Attorney or designee, before hiring or otherwise incurring any  
15 obligation to pay other counsel, specialists, consultants, experts, or undertaking any  
16 unusual or high-dollar expenditure in connection with the Matter. Failure to obtain said  
17 prior written approval, or failure to submit a written budget as required under this  
18 Agreement, may result in a denial in payment of invoices.

19 8. TERM. The term of this Agreement shall begin at 12:01 a.m. on  
20 October 1, 2019 and shall end at midnight on September 30, 2023.

21 9. INSURANCE. As a condition precedent to the effectiveness of this  
22 Agreement, Special Counsel shall procure and maintain at its expense for the duration of  
23 this Agreement from insurance companies admitted to write insurance in California or from  
24 authorized non-admitted insurance companies that have ratings of or equivalent to A.VIII  
25 by A.M. Best Company professional liability or errors and omissions liability insurance in  
26 an amount not less than One Million Dollars (\$1,000,000) per claim.

27 Any self-insurance program, self-insured retention or deductible must be  
28 separately approved in writing by the City's Risk Manager or designee and shall protect

1 the City, its officials, employees and agents in the same manner and to the same extent  
2 as they would have been protected had the policy or policies not contained retention or  
3 deductible provisions. Each insurance policy shall be endorsed to state that coverage shall  
4 not be reduced, non-renewed, or canceled except after thirty (30) days' prior written notice  
5 to the City, and shall be primary and not contributing to any other insurance or self-  
6 insurance maintained by the City, its officials and employees. Special Counsel shall notify  
7 the City in writing within five (5) days after any insurance required herein has been voided  
8 by the insurer or canceled by the insured.

9 Special Counsel shall deliver to the City certificates of insurance and original  
10 endorsements for approval as to sufficiency and form prior to the start of performance  
11 hereunder. The certificate and endorsements for each insurance policy shall contain the  
12 original signature of a person authorized by that insurer to bind coverage on its behalf. The  
13 procuring or existence of insurance shall not be deemed or construed as a limitation on  
14 Special Counsel's liability or as performance of or compliance with any indemnity  
15 provisions herein. City reserves the right to require complete certified copies of all policies  
16 at any time. Special Counsel shall make available to the City all books, records, and other  
17 information relating to the insurance required herein during normal business hours. Any  
18 modification or waiver of the insurance requirements herein shall only be made with the  
19 approval of the City Risk Manager or designee. In addition, Special Counsel shall, at least  
20 thirty (30) days prior to expiration of the insurance required hereunder, furnish to the City  
21 certificates of insurance and endorsements evidencing renewal of such insurance.

22 10. DEFENSE AND INDEMNIFICATION. Special Counsel agrees to  
23 defend and indemnify City and its officers, agents and employees against, and to hold and  
24 save them harmless from, any and all actions, claims, damages to persons or property,  
25 penalties, obligations, or liabilities that may be asserted or claimed by any person, firm,  
26 entity, corporation, political subdivision or other organization arising out of the willful or  
27 negligent act, errors or omissions of Special Counsel, its agents, employees, or  
28 subcontractors, in performance of services under this Agreement, excepting claims of

1 professional negligence or malpractice. Nothing herein shall be deemed to affect or waive  
2 City's rights to make or pursue claims of professional negligence or malpractice against  
3 Special Counsel.

4 11. CONFLICT OF INTEREST. Special Counsel, by executing this  
5 Agreement, certifies that, at the time Special Counsel executes this Agreement and for the  
6 duration of this Agreement, Special Counsel does not have and will not perform services  
7 for any other client which would create a conflict as between the interests of the City  
8 hereunder and the interests of such other client, subject to written waiver by the City.

9 12. NONDISCRIMINATION. In connection with performance of Services  
10 and subject to applicable rules and regulations, Special Counsel shall not discriminate on  
11 the basis of race, religion, national origin, color, age, sex, sexual orientation, gender  
12 identity, AIDS, HIV status, handicap, or disability. It is the policy of the City to encourage  
13 the participation of Minority Business Enterprises and Women-owned Business  
14 Enterprises and the City urges Special Counsel to do likewise.

15 13. MISCELLANEOUS.

16 A. This Agreement shall not be amended, nor any provision or  
17 breach hereof waived except in writing signed by the parties which refers to this  
18 Agreement.

19 B. This Agreement shall be governed by and construed pursuant  
20 to the laws of the State of California. Special Counsel shall comply with all laws,  
21 ordinances, rules, and regulations covering performance of Services.

22 C. This Agreement, including the Guidelines and exhibits, if any,  
23 constitutes the entire understanding between the parties and supersedes all other  
24 agreements, oral or written, with respect to the Services and the Matter.

25 D. If there is any inconsistency or ambiguity between this  
26 Agreement, the Guidelines, or the Addendum, this Agreement shall control.

27 E. If there is any legal proceeding between the parties to enforce  
28 or interpret this Agreement or to protect or establish any rights or remedies hereunder, the

1 prevailing party shall be entitled to its costs and expenses, including reasonable attorneys'  
2 fees and court costs (including appeals).

3 F. The acceptance of Services or payment of money by the City  
4 shall not operate as a waiver of any provision of this Agreement. The waiver of any breach  
5 of this Agreement shall not constitute a waiver of any other or subsequent breach of this  
6 Agreement.

7 G. This Agreement is intended by the parties to benefit themselves  
8 only and is not in any way intended or entered for the purpose of creating any benefit or  
9 right for any person or entity that is not a party to this Agreement.

10 14. NOTICE. Notice shall be in writing and personally delivered or  
11 deposited in the U.S. Mail, first class, postage prepaid to Special Counsel at 333 South  
12 Grand Avenue, Los Angeles, California 90071, Attn.: Melanie S. Murakami, and to the City  
13 at 411 West Ocean Boulevard, 9th Floor, Long Beach, California 90802, Attn.: City  
14 Attorney. Notice may be given by fax to the City Attorney at (562) 436-1579 and to Special  
15 Counsel at (213) 236-9060, provided that duplicate notice is simultaneously delivered or  
16 mailed. Notice shall be deemed given on the date of personal delivery or forty-eight hours  
17 after deposit in the mail. Notice of change of address shall be given as described herein  
18 for other notices.

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IN WITNESS WHEREOF, the parties have caused this document to be executed with all of the formalities required by law as of the date first stated above.

HAWKINS DELAFIELD & WOOD LLP

DATED: October 22, 2019

By 

Print Name: Melanie Murakami

Title: Partner

**"Special Counsel"**

**CITY OF LONG BEACH**, a municipal corporation

DATED: 11/1/19

By 

**City Manager**  
EXECUTED PURSUANT  
TO SECTION 301 OF  
THE CITY CHARTER.

**"City"**

Approved as to form on 10/28/19

CHARLES PARKIN, City Attorney

By 

OFFICE OF THE CITY ATTORNEY  
CHARLES PARKIN, City Attorney  
411 West Ocean Boulevard, 9th Floor  
Long Beach, CA 90802



**GUIDELINES FOR BILLING**

In addition to the provisions stated in the Agreement, the following guidelines for billing apply:

1. The City expects each individual working on the Matter to have the necessary experience to perform the Services required to protect or pursue the City's interests in the Matter in a cost effective manner.

2. The City expects Special Counsel to select the individual most suitable for the task required and the specific needs of the Matter, and to use the maximum efficiencies available. Billings for services performed by the inappropriate level of personnel will be reduced by the City based on rate adjustments for the appropriate level of personnel.

3. The City will not pay for unnecessary review of texts, codes, rules of court, or other fundamental references. The City will pay the hourly rate for specific legal research which is unique to the Matter, assuming that Special Counsel has used maximum efficiencies and that Special Counsel has not already performed research in the same or similar areas of law.

4. The City acknowledges the benefit of communications between attorneys in the firm. The City does, however, expect that intra-office conferences will only be held as needed, and will be kept to a minimum. Intra-office conferences shall be for the purpose of discussing strategy and legal issues which directly further the Matter. The City will not pay for conferences which are supervisory or instructional (including conferences regarding case management). Any invoice which lists an intra-office conference that exceeds these guidelines must contain a full explanation and is subject to reduction by the City. The City will not pay for "team meetings" and the City will scrutinize all intra-office conferences for "value added" to the Matter by the intra-office conference, for the number of individuals attending the intra-office conference, the length of the conference, the subject(s) discussed at the conference and who participated in it and will, in the City's sole

1 discretion, determine if such value was added.

2           5. The City will not pay for local telephone calls; incoming facsimiles;  
3 postage; time spent on filing, calendaring, indexing pleadings, and photocopying;  
4 conferences with Clerks of Court or court reporters; proofreading; re-drafting due to  
5 substandard work; time billed by summer associates; time for more than one individual at  
6 a trial, hearing, court appearance, arbitration, mediation, deposition, third party meeting,  
7 conference call or similar event (unless approved in advance by the City); opening, closing  
8 or organizing files; or other similar tasks.

9           6. Vague billing which does not contain sufficient information to allow the  
10 City's reviewer of the invoice to determine the nature of the task, the reason for the task  
11 and the individual performing the task is subject to reduction by the City. Examples of  
12 vague billing include but are not limited to the following: Attention to Matter, Review cases  
13 and issues, Conference, Review correspondence, Arrangements, Telephone call,  
14 Discovery, Trial Preparation, Meeting, Update strategy, Motion work, Work on case or  
15 project, Pleadings, Work on file or discovery, Prepare for "xxx", Review documents, Legal  
16 Research or analysis.

17           7. All services billed by attorneys and paralegals must be actual legal  
18 services requiring the expertise of a legal provider. The City will not pay for more than  
19 eight (8) hours of Services per day without a detailed explanation of the need for time over  
20 eight hours and may reduce the invoice if the explanation is unsatisfactory, in the City's  
21 sole discretion.

22           8. The City will reimburse for facsimiles sent but not received by Special  
23 Counsel and photocopies made at a rate not to exceed \$.12 per page; the number of pages  
24 of facsimiles and to whom they were sent, and the number of pages or photocopies made  
25 must appear on the invoice. Special Counsel shall limit the making of photocopies and the  
26 sending of facsimiles. The City will reimburse actual costs for computerized legal research  
27 if it is reasonable and necessary; however, these charges are subject to review by the City.

28           9. The City will not reimburse for overtime, word processing (document

1 production), supplies, anything identified on an invoice as “miscellaneous”, or any other  
2 unidentified charges.

3 10. Special Counsel shall normally use the U.S. Mail and regular attorney  
4 services to send and to file papers and other materials. The City reserves the right to  
5 reduce excessive charges for messengers and Federal Express or other similar services  
6 which are not fully explained or which are not necessary, in the City’s determination.

7 11.

8 A. The City will reimburse travel costs of Special Counsel only as  
9 described herein. Travel costs not addressed in these Guidelines are not reimbursable.  
10 Travel costs must be reasonable. The City will not reimburse for travel by more than one  
11 person of Special Counsel, unless approved in writing by the City Attorney or designee in  
12 advance of such travel. The City will not reimburse for excess costs caused by an indirect  
13 route chose for Special Counsel’s personal reasons.

14 B. As used in these Guidelines, “local travel” means travel that is  
15 100 miles or less from the office of Special Counsel or from his/her home. “Extended  
16 travel” means travel that is more than 100 miles from the office of Special Counsel or from  
17 his/her home.

18 C. The City will not reimburse for local travel. However, the City  
19 will reimburse for the actual cost of parking that is necessitated by local travel. The City  
20 will not reimburse for meals in connection with local travel. While Special Counsel is on  
21 local travel, the City will pay fifty percent (50%) of the hourly rate of Special Counsel.

22 D. The City must approve all extended travel in advance. The City  
23 will reimburse fifty percent (50%) of the actual costs of extended travel, unless Special  
24 Counsel can substantiate the need for full reimbursement. Special Counsel shall use its  
25 best efforts to make airline reservations far enough in advance to take advantage of  
26 reduced air fares and shall take advantage of other promotional air fairs that reduce costs.  
27 In any case, travel by air shall be at economy, coach, or other lower fare. The City will not  
28 reimburse for travel insurance.

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E. Special Counsel should use a rental car while on extended travel only when necessary and when the cost of a rental car will be less than other forms of ground transportation. If the use of a rental car meets the preceding criteria, then the City will reimburse for a compact vehicle for one person, a mid-sized vehicle for two persons, and a standard size vehicle for three or more persons. The City will not reimburse for luxury vehicles, vans, or 4x4 vehicles.

F. The City will reimburse Special Counsel, while on extended travel, for the reasonable, actual costs for meals, excluding the cost of alcoholic beverages, and for lodging at hotels which are moderately priced for the locale, but will not reimburse for laundry or movies.

G. Special Counsel shall submit a travel expense report on the City's form after completing extended travel. Special Counsel shall submit receipts or other evidence of payment relating to each item for which Special Counsel seeks reimbursement.

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**ADDENDUM**

<b>NAME</b>	<b>POSITION/TITLE</b>	<b>HOURLY RATE</b>
Melanie Murakami	Partner	\$700
John Pirog	Partner	\$775
John McNally	Partner	\$950
Russ Miller	Tax Partner	\$875
Brian Organ	Tax Partner	\$650

OFFICE OF THE CITY ATTORNEY  
CHARLES PARKIN, City Attorney  
411 West Ocean Boulevard, 9th Floor  
Long Beach, CA 90802