

BID NUMBER PA-01008

**TO: CITY OF LONG BEACH
CITY MANAGER
ATTN: CITY CLERK
333 West Ocean Boulevard, Plaza Level
Long Beach, California 90802**



INVITATION TO BID

**COMMUNICABLE DISEASE & TRAVEL
VACCINES**

CONTRACT NO. 30890

- 1. COMPLETE CONTRACT:**
This Invitation to Bid, together with THE NOTICE INVITING BIDS, the entire Bid (including Specifications), or any items(s) thereof, the signature page, Instructions to Bidders, General Conditions, Special Conditions, Bid Section, Addendums, and when required, CONTRACTOR'S BOND shall become the Contract upon its acceptance by the City Manager or designee on behalf of the City of Long Beach, Contractor will be provided with a copy of the executed Contract. All materials or services provided by the Contractor shall comply with the City Charter, and all applicable Federal, State and City Laws.
- 2. SERVICES TO BE PROVIDED BY THE CONTRACTOR:**
Contractor shall upon acceptance of this bid by the City, furnish the goods and services herein specified according to the terms and conditions set forth herein.
- 3. AMOUNT TO BE PAID:**
The City shall pay Contractor for the goods or services as described in the section entitled "PAYMENT" in the Instructions to Bidders.
- 4. CHOICE OF ALTERNATE PROVISIONS; OPTIONS; NOTIFICATION:**
When alternative provisions are requested, or options are offered, Contractor will be notified as to which provision, or option, is being accepted at the same time that he is notified that he is the successful Bidder.
- 5. DECLARATION OF NON-COLLUSION:**
The undersigned certifies or declares under penalty of perjury that this bid is genuine and not sham or collusive, or made in the interest or on behalf of any person or entity not herein named; that the Bidder has not directly or indirectly induced or solicited any other Bidder to submit a sham bid, or any other person or entity to refrain from bidding, and that the Bidder has not in any manner sought by collusion to secure to himself any advantage over other Bidders.

BIDDER MUST COMPLETE AND SIGN BELOW:

(Signature of Corporate Officers or persons authorized to sign bids and contracts on behalf of the Contractor – refer to page 2 Instructions Concerning Signatures.)

EXECUTED AT: Swiftwater PA **ON THE** 20th **DAY OF** August 20 08
CITY STATE MONTH

COMPANY NAME: Sanofi Pasteur Inc. **TIN:** [REDACTED]
(FEDERAL TAX IDENTIFICATION NUMBER)

STREET ADDRESS: Discovery Drive **CITY:** Swiftwater **STATE:** PA **ZIP:** 18370

PHONE: (570) 895-3486 **FAX:** (570) 895-3272

S/ *Michael J. Kielar* Sr. Director, Commercial Operations-Finance
(SIGNATURE) (TITLE)

Michael J. Kielar (EMAIL ADDRESS)
(PRINT NAME)

S/ *Brian Mc Kenna* Sr. Director & Controller
(SIGNATURE) (TITLE)

Brian Mc Kenna (EMAIL ADDRESS)
(PRINT NAME)

**ALL SIGNATURES MUST BE NOTARIZED FOR ALL COMPANIES LOCATED OUTSIDE THE STATE OF CALIFORNIA.
NO OUT-OF-STATE BID WILL BE CONSIDERED UNLESS A NOTARIAL ACKNOWLEDGMENT IS ATTACHED.
NOTARIES ARE NOT REQUIRED FOR CALIFORNIA BIDDERS.**

IN WITNESS WHEREOF the City of Long Beach has caused this contract to be executed as required by law as of the date stated below.

THE CITY OF LONG BEACH
BY *Doni Ann Danell* 10-20-08
Director of Financial Management Date

APPROVED AS TO FORM 10-16-08
ROBERT E. SHANNON 2008
CITY ATTORNEY
Robert E. Shannon
Senior Deputy

CONSENT OF THE BOARD OF DIRECTORS
OF
SANOFI PASTEUR INC.

Pursuant to Section 141 (f) of the Delaware Corporation Law the undersigned, being all of the Directors of the above named Delaware Corporation, hereby unanimously consent and, intending to be legally bound, agree that the following Resolutions be, and they hereby are, adopted as the action of the Directors of said Corporation:

RESOLVED, that the following individuals, and their authorized delegates, have been authorized, and are so authorized, to execute on behalf of this Corporation, all documents required to be furnished and incidental to the business of the Corporation by contract with private contract purchases and invitations to bid for the sale of products by and on behalf of the Corporation:

- Vice President, Finance
- Vice President, Customer Alliances
- Senior Director, Commercial Operations-Finance
- Senior Director, Account Management

RESOLVED, that the following individuals, and their authorized delegates, have been authorized, and are so authorized, to execute on behalf of this Corporation, all documents required to be furnished and incidental to the business of the Corporation by contract with Federal, State, and municipal agencies and invitations to bid for the sale of products by and on behalf of the Corporation:

- Vice President, Finance
- Senior Director, Commercial Operations-Finance
- Senior Director and Controller

RESOLVED, any action heretofore taken by any individual of the Corporation mentioned above with respect to any of the matters stated above is hereby ratified and confirmed.

RESOLVED, this Consent shall be and hereby is effective as of January 17, 2008.

RESOLVED, this Consent may be executed in one or more counterparts, and all such counterparts, taken together, shall constitute but one instrument.

FURTHER RESOLVED, that the Secretary of the Corporation shall file this Resolution with the Minutes of the proceedings of the Board of Directors.

SANOFI PASTEUR INC.



Damain A. Braga, Director



Dominique Carouge, Director

Wayne F. Pisano, Director

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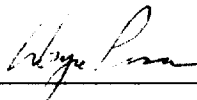
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SANOPI PASTEUR INC.

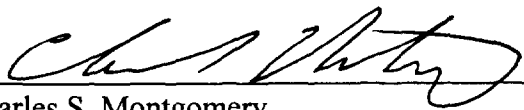
Damain A. Braga, Director

Dominique Carouge, Director



Wayne F. Pisano, Director

The foregoing Unanimous Consent of Directors was executed on the 15th day of February, 2008, and filed with the undersigned on the 25 day of February, 2008.



Charles S. Montgomery

The City of Long Beach is committed to provide maximum opportunities for Disadvantaged, Minority, Women, Long Beach and Other Business Enterprises (DBEs, MBEs, WBEs, LBBEs and OBEs) to compete successfully in supplying our needs for products and services.

The following information is submitted regarding the bidder:

Legal Form of Bidder:

- Corporation State of Delaware
- Partnership State of _____
- General Limited
- Joint Venture
- Individual DBA _____
- Limited Liability Company State of _____

Composition of Ownership (more than 51% of ownership of the organization):

OPTIONAL

Ethnic (Check one):

- Black Asian Other Non-white
- Hispanic American Indian Caucasian

Non-ethnic Factors of Ownership (check all that apply):

- Male Yes - Physically Challenged Under 65
- Female No - Physically Challenged Over 65

Is the firm certified as a Disadvantaged Business: Yes No

Has firm previously been certified as a minority-owned and/or woman-owned business enterprise by any other agency?

- Yes No

Name of certifying agency: _____

INSTRUCTIONS CONCERNING SIGNATURES

Please use the proper notary form, which applies to your type of organization on all bid documents, attachments and bonds requiring a signature by officers of your company.

NOTE: FAILURE TO COMPLY MAY RESULT IN DISQUALIFICATION OF YOUR BID.

INDIVIDUAL (Doing Business As)

- a. The only acceptable signature is the owner of the company. (Only one signature is required.)
- b. The owner's signature must be notarized if the company is located outside of the state of California.

PARTNERSHIP

- a. The only acceptable signature(s) is/are that of the general partner or partners.
- b. Signature(s) must be notarized if the partnership is located outside of the state of California.

CORPORATION

- a. Two (2) officers of the corporation must sign.
- b. Each signature must be notarized if the corporation is located outside of the state of California.

OR

- a. The signature of one officer or the signature of person other than an officer is acceptable if the bid is accompanied by a certified corporate resolution granting authority to said person to execute contracts on behalf of the corporation.
- b. Signature(s) must be notarized if the corporation is located outside of the state of California.

LIMITED LIABILITY COMPANY

- a. The signature on the bid must be a member or, if the Articles provide for a manager, must be the manager. (Only one signature is required.)
- b. Signature must be notarized if the company is located outside of the state of California.

THIS INFORMATION IS AVAILABLE IN AN ALTERNATIVE FORMAT BY CONTACTING 562-570-6362.

CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

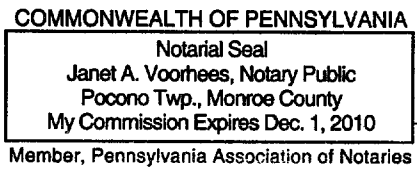
State of Pennsylvania

County of Monroe

On Before me, Janet A. Voorhees, Notary Public
DATE NAME, TITLE OF OFFICER - E.G. "JANE DOE, NOTARY PUBLIC"

Personally appeared Michael J. Kielar and Brian Mc Kenna
NAME(S) OF SIGNER(S)

[X] personally known to me - OR - [] proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.



WITNESS my hand and official seal.

Signature of Janet A. Voorhees
SIGNATURE OF NOTARY

OPTIONAL

Though the data below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent reattachment of this form.

CAPACITY CLAIMED BY SIGNER

DESCRIPTION OF ATTACHED DOCUMENT

- [X] INDIVIDUAL
[] CORPORATE OFFICER
TITLE(S)
[] PARTNER(S) [] LIMITED [] GENERAL
[] ATTORNEY-IN-FACT
[] TRUSTEE(S)
[] GUARDIAN/CONSERVATOR
[] OTHER:

Vaccine Bid
TITLE OR TYPE OF DOCUMENT
21
NUMBER OF PAGES
8/19/08
DATE OF DOCUMENT
Jill Bingham
SIGNER(S) OTHER THAN NAMED ABOVE

SIGNER IS REPRESENTING:
NAME OF PERSON(S) OR ENTITY(IES):
Sanofi Pasteur Inc.

NOTE: Refer to cover letter for additional terms, conditions or restrictions.

INSTRUCTIONS TO BIDDERS

1. PREPARATION OF BID:

The preparation of the bid, including visits to the Site prior to submittal of the bid, shall be at the expense of Bidder. All prices and notations must be typewritten or written in ink. Any markings in pencil shall not form part of the bid and shall be disregarded by the City. Any changes or corrections in the bid must be initialed in ink by the person signing the bid. Bidder shall state brand name or make of each item bid. If not bidding on item as described, the manufacturer's name and catalog number of the substitute must be given. Bidder shall also attach specifications and furnish other data to be given. Bidder shall also attach specifications and furnish other data to establish the suitability of the substitute. Bidder shall quote separately on each item. Bidder shall quote his lowest price and best delivery date as no changes are permitted after the bid opening. Cash discounts offered for payment within 14 days or less will not be considered when evaluating bids. No telephonic, telegraphic or fax bids are acceptable.

NOTE: ALL PAGES OF THE INVITATION TO BID MUST BE RETURNED.

2. EXAMINATION OF BID:

Bidder is responsible for examining the Invitation to Bid and submitting its bid complete and in conformance with these instructions.

3. CONDITIONS OF WORK:

Bidder shall carefully examine the Site to become fully informed regarding all existing and expected conditions and matters, which could affect performance, cost or time of the Work.

4. DISCREPANCIES IN BID DOCUMENTS:

If Bidder finds discrepancies in or omissions from the Invitation to Bid, if the intent of the Invitation is not clear, or if provisions of the Specifications restrict Bidder from bidding, he may request in writing that the deficiency(s) be modified. Such request must be received by the City Purchasing Agent at least five (5) working days before bid opening date. Bidders will be notified by Addendum of any approved changes in the Invitation to Bid.

5. ORAL STATEMENTS:

The City of Long Beach shall not be bound by oral statements made by any employee or agent concerning this Invitation to Bid. If Bidder requires specific information, Bidder must request it in writing and obtain a reply in writing from the City.

6. BRAND NAMES AND SPECIFICATIONS:

The detailed specifications and/or brand names stated are descriptive only and indicate quality, design, and construction of items required. **Offers will be considered to supply articles substantially the same as those described herein but with minor variations. Bidders must describe variations in the bid.** Substitute items must be equal in quality, utility and performance. **The phrase "or approved equal" throughout the specifications means that the City in its sole and absolute discretion shall make the final determination whether or not the substitute items are equal.**

7. AWARD:

Bid shall be subject to acceptance by the City for a period of three (3) months unless a lesser period is prescribed in the quotation by Bidder. The City reserves the right to award all items to one Bidder, or to award separate items or groups of items to various Bidders, or to increase or decrease the quantities of any item. Bidder may submit alternate prices or name a lump sum or discount conditional on two or more items being awarded to him.

City's purchases of goods and services are based on the City's actual needs and requirements. The City is obligated under this contract/purchase order to purchase and pay for only those goods and services that the City needs and requires, and that the City actually orders and receives. Any dollar amount identified as a "not to exceed:" amount in any City document is not a guaranteed payment amount to any contractor or service provider. Furthermore, the City may determine that its needs and requirements may be met by City labor or by a second contractor or service provider, even after an award is made to one contractor or service provider. An award is not a promise or guarantee of exclusivity.

Bidders are cautioned that comments and statements, whether oral or written, made by City employees regarding the validity of bids, the waiver of deviations from Specifications, the possibility or probability of an award being made to a particular bidder, and other similar matters are NOT binding on the City. Bidders should not order materials, obtain financing or take other actions based on such comments and statements. Only authorization of a contract by the City Council or issuance of a Purchase Order is conclusive and binding on the City with respect to this bid and its resulting contract or Purchase Order. However, prior to authorization by the City Council or issuance of the Purchase Order, bidders may rely on: (1) approval of an "equal" or "substitute" item which will be issued in writing, and (2) written notice of intent to award by the City Council, which is often issued prior to the authorization by the City Council so that a bidder can order materials that have a long lead time.

8. PAYMENT:

Payment terms are NET/30 unless Bidder otherwise quotes. All Cash Discounts shall be taken and computed from the date of delivery or completion and acceptance of the material, or from date of receipt of invoice, whichever occurs last. Invoices must be submitted as specified at the time of shipping authorization. Partial payments may be made by the City on delivery & acceptance of goods and on receipt of goods and on receipt of Contractor's invoice.

In the event the Contract to be awarded hereunder, including specifications and other documents incorporated therein by reference, provides for the withholding of moneys by the City to ensure performance of such Contract, Contractor may deposit with the City, as a substitute for said withheld moneys, securities listed in Section 16430 of the California Government Code or bank or savings and loan certificates of deposit, or both, equivalent to the amount withheld, provided Contractor requests permission to make such substitution and bears all expenses in connection therewith.

9. SAFETY APPROVAL:

Where required by City Regulations, any items delivered must carry Underwriters Laboratories Approval or City of Long Beach City Safety Officer approval. Failure to so comply will be cause to reject Bid. Also, any equipment must conform with the Safety Orders of the California Division of Industrial Safety and OSHA regulations.

INSTRUCTIONS TO BIDDERS

10. PUBLIC WORK AND PREVAILING WAGES:

In the performance of public work under any Contract, the Contractor shall comply with provisions of Standard Specifications for Public Works Construction, latest edition, and City of Long Beach Amendments thereto. Where labor is required for public work as part of this Contract, Contractor shall pay no less than the prevailing wages set by the Director of the Department of Industrial Relations of the State of California. Copy of wage schedule can be obtained from the City Engineer.

The Director of Public Works of the City by and on behalf of the City Council has obtained from the Director of the Department of Industrial Relations of the State of California the general prevailing rate of per diem wages, and the general prevailing rate of holiday and overtime work in the locality in which the public work is to be performed for each craft, classifications or type of workers needed to execute the Contract, and the same is on file with the City Engineer, 9th floor, City Hall, 333 W. Ocean Boulevard, Long Beach, California 90802. It shall be mandatory upon the Contractor to whom the Contract is awarded, and his Subcontractors to pay not less than the said prevailing rate of wages to all workers employed by the Contractor or said Subcontractors in the execution of the Contract.

11. RIGHT TO REJECT:

City reserves the right to reject at any time any or all bids, or parts thereof, and to waive any variances, technicalities and informalities which do not impair the quality, utility, durability or performance of the items.

12. SAMPLES:

Samples of items when requested or required must be furnished to the city free of expense to the City and, if not destroyed by tests, will upon request be returned at Bidder's expense.

13. PRICES:

Prices shall be in accordance with those extended to other governmental agencies. In case of error in extension of prices, unit price will govern. All prices must be firm for the Contract term unless the City specifically provides for adjustment.

14. CITY'S POLICY FOR MINORITY AND WOMEN-OWNED BUSINESSES:

The City of Long Beach is committed to provide maximum opportunities for Disadvantaged, Minority, Women, Long Beach and Other Business Enterprises (DBEs, MBEs, WBEs, LBEs, and OBEs) to compete successfully in supplying our needs for products and services.

Please visit <http://www.longbeach.gov/diversity> for more information on the City's Diversity Outreach Program.

SUBCONTRACTORS

To assist the City in maintaining records of its Minority and Women Outreach Program, Bidder is requested to provide the following information. Answers are optional, and failure to answer will not disqualify bid. If additional space is required, bidder shall attach a separate sheet.

The following Minority- or Woman-owned subcontractors are to be utilized to provide equipment, material, supplies and/or services for this Contract requirement:

Company Name: Not Applicable

Address: _____

Commodity/Service Provided: _____

Circle appropriate designation: MBE WBE

Ethnic Factors of Ownership: (more than 51%)

Black () American Indian ()
Hispanic () Other Non-white ()
Asian () Caucasian ()

Certified by: _____

Valid thru: _____

Dollar value of participation: \$ _____

15. BID SUBMITTAL AND WITHDRAWAL OF BIDS:

Each Bid must be delivered to the location and received on or before the due date and time stated herein. Bids will not be accepted after the date and time stated herein. Bids may be withdrawn without prejudice providing the written request is received by the City Clerk no later than the time set for opening bids. Withdrawals will be returned to Bidder unopened. Failure to respond to three (3) Invitations to Bid without reason may constitute cause to remove Bidder's name from the bidding list.

SUBMIT TO:

CITY OF LONG BEACH
CITY CLERK
333 W OCEAN BLVD/PLAZA LEVEL
LONG BEACH CA 90802

BID DUE DATE: AUGUST 21, 2008

TIME: 11:00 am

IF BIDDER HAS ANY QUESTIONS REGARDING THIS INVITATION TO BID PLEASE CONTACT THE FOLLOWING CITY PERSONNEL.

A. COMMERCIAL (TERMS AND CONDITIONS, ETC)

LENORE BLUEFORD (562) 570-5384
BUYER TELEPHONE NUMBER

B. TECHNICAL (SPECIFICATIONS, DRAWINGS, ETC.)

RICHARD SANCHEZ (562) 570-4010
DEPARTMENT CONTACT TELEPHONE NUMBER

16. BID OPENING PROCEDURES:

All bids will be publicly opened and read at the date and time specified in Instructions to Bidders, item 15.

It is our policy not to release price information on these bids until the department has reviewed them and award has been approved by City Council and the City Attorney. At that time, the information becomes public. You are welcome to review the results at that time by calling the buyer that handled that bid and setting up an appointment. Due to the large volume of bids received, bid results will not be given out by phone and information will not be faxed.

After the Purchasing Division has analyzed the bids, the name of the apparent low bidder will be posted on the Internet for a period of one month, together with the rankings of the top three bidders. These rankings will not contain price information.

CAUTION: Only the City Council has authority to make an award, and a contract is not in effect until the City Council makes an award and contract documents (including insurance and bonds) are signed, submitted and approved.

Bid protest procedures may be obtained from the Buyer. Protests must be submitted within seven (7) calendar days after the date of the bid opening.

INSTRUCTIONS TO BIDDERS

17. INTER-AGENCY PARTICIPATION:

IF OTHER AGENCIES EXPRESS AN INTEREST IN PARTICIPATING IN THIS BID, WOULD YOU SUPPLY THE SAME ITEMS.

YES _____ NO _____

(If yes, any agency electing to participate in this bid will order its own requirements without regard to the City of Long Beach. The City of Long Beach assumes no liability or payment guarantee on any units sold to participating agencies.)

18. AMERICANS WITH DISABILITIES ACT:

Contractor shall have and be allocated the sole responsibility to comply with the Americans with Disabilities Act of 1990 ("ADA") with respect to performance hereunder and contractor shall defend, indemnify and hold the City, its officials and employees harmless from and against any and all claims of failure to comply with or violation of the ADA as said claim relates to this contract.

CONTRACT – GENERAL CONDITIONS

1. Acceptance of the offer contained in this Contract is expressly limited to the terms and conditions of such offer as herein stated.
2. No charges for taxes, transportation, boxing, packaging crating or returnable containers will be allowed and paid by the City unless separately stated hereon. All sales, use excise or similar taxes to be paid by the City must be itemized separately hereon and on invoices. The City is exempt from payment of Federal Excise Tax under Certificate No. 95-73 0502K and none shall be charged to the City.
3. The City's obligation to pay the sum herein stated for any one fiscal year shall be contingent upon the City Council of the City appropriating the necessary funds for such payment by the City in each fiscal year during the term of this Contract. For the purposes of this section a fiscal year commences on October 1 of the year and continues through September 30 of the following year. In the event that the City Council of the City fails to appropriate the necessary funds for any fiscal year, then, and in that event, the Contract will terminate at no additional cost or obligation to the City.
4. Contractor shall deliver the materials, equipment, supplies or services, or cause the work to be performed, within the time and in the manner specified in the Contract. Times and dates stated herein are of the essence. If at any time Contractor has reason to believe that deliveries will not be made as scheduled, written notice setting forth the cause of the anticipated delay shall be given immediately to the City. Deliveries must be prepaid. C.O.D. shipments will not be accepted.
5. The City reserves the right at any time to make changes in drawings and specifications, in methods of shipment and packaging and in place of delivery as to any articles covered by this Contract. In such event there will be made an equitable adjustment in price and time of performance mutually satisfactory to Contractor and the City; but any claim by the Contractor for such an adjustment must be made within thirty days of such change.
6. Contractor warrants that the goods, machinery, or equipment delivered or the work performed hereunder shall conform to the specifications, drawings, samples or other description specified by the City and shall be fit and sufficient for the purpose intended, merchantable, of good material and workmanship, in good working order and free from defect or faulty workmanship for a period of ninety days. When defective goods, machinery, or equipment or faulty workmanship is discovered which requires repair or replacement pursuant to this warranty, Contractor shall provide all labor, materials, parts and equipment to correct such defect at no expense to the City.
7. Contractor shall defend, indemnify and hold the City, its officials and employees harmless from any and all loss, damage, liability, demands, claims, causes of action, costs and expenses (including reasonable attorney' fees) for injuries to persons (including death) or damage or destruction of property connected with or arising from the negligent acts or omissions of Contractor, its officers, agents and employees in the performance of this Contract.
8. The City reserves the right to terminate this Contract at any time in whole or in part even though Contractor is not in default hereunder. In such event there will be made an equitable adjustment of the terms that is mutually satisfactory to the City and Contractor. Upon receipt of any notice of such termination, Contractor shall, unless such notice otherwise directs, immediately discontinue all work on the Contract and deliver, if and as directed, to the City all completed and partially completed articles, work in process and materials purchased or acquired for performance of the Contract. The provisions of this section shall not limit or affect the right of the City to terminate this Contract immediately upon written notice of breach.
9. The City reserves the right to cancel this Contract or any part thereof and reject delivery of goods if delivery is not undertaken and completed when specified and in accordance with specifications. Contractor shall be charged for any direct losses, but not any consequential damages, sustained by the City by reason of such delay or failure, excepting losses caused by a delay for reasons beyond Contractor's reasonable control. Direct losses shall include any costs to the city in excess of the Contract price of obtaining goods from other sources similar to those cancelled or rejected hereunder.
10. The City shall pay to Contractor the price(s) specified in the Contract on delivery of the materials, equipment, supplies, or services and acceptance thereof by the City Manager or his designee, or upon completion of the work to be performed and accepted thereof, as specified in the Contract. Defective articles or articles not in accordance with the City's specifications shall be held for Contractor's instructions at Contractor's risk, and if Contractor so directs will be returned at Contractor's expense.
11. No return or exchange of material, equipment or supplies shall be permitted without written approval of the City Purchasing Agent.
12. All royalties for patents, or changes for the use of patents, which may be involved in any article to be furnished under this Contract shall be included in the Contract price.
13. In cases where a price subject to escalation has been agreed upon, the price escalation shall be shown as a separate item on the invoice. Unless an escalator clause has been shown as a specific part of this Contract Contractor shall not be entitled to reimbursement for costs incurred due to escalation.
14. All materials, supplies and equipment provided under this Contract shall be in full compliance with the Safety Orders and Regulations of the Division of Industrial Safety of the State of California, Title 8, California Code of Regulations (CAL/OSHA) and all applicable OSHA regulations as well as all other applicable California Code of Regulations. Contractor shall indemnify and hold the City, its officials, and employees harmless for, of and from any loss, including but not limited to fines, penalties and corrective

CONTRACT – GENERAL CONDITIONS

measures, the City may sustain by reason of Contractor's failure to comply with said laws, rules and regulations in connection with the performance of this Contract.

15. Contractor shall keep confidential and not disclose to others or use in any way to the detriment of the City confidential business or technical information that the City may disclose in conjunction with this Contract or Contractor may learn as a result of performing this Contract.
16. This Contract shall not be assigned in whole or in part, nor any duties delegated without the City's prior written approval.
17. The remedies herein reserved shall be cumulative and additional to any other remedies at law or in equity. The waiver of any breach of this Contract shall not be held to be a waiver of any other or subsequent breach. The City's failure to object to provisions contained in any communication from Contractor shall not be deemed an acceptance of such provisions or a waiver of the provisions of this Contract.
18. This Contract shall not be amended or modified, except by written agreement signed by the parties and expressly referring to this Contract.
19. Contractor shall indemnify, hold harmless and defend the City, its officials and employees from any damage, claim, loss, cost, liability, cause of action, or expense, including reasonable attorney's fees, whether or not reduced to judgment, arising from any infringement or claimed infringement of any patent, trademark or copyright, or misappropriation of confidential information or trade secrets of any third party and based on the manufacture, sale or use of goods, machinery, or equipment supplied hereunder.
20. Contractor shall furnish further itemization and breakdown of the Contract price when requested by the City.
21. Contractor, in the performance of any work or the furnishing of any labor under this Contract, shall be considered as an independent contractor. Contractor, his agents and employees shall not be considered as employees of the City.
22. Contractor and subcontractor(s) shall not discriminate against any person in the performance of this Contract and shall comply with applicable federal, state and city equal employment opportunity laws, ordinances, rules and regulations. Contractor and subcontractor(s) shall not discriminate against any employee or applicant for employment or against any subcontractor on the basis of race, color, religion, national origin, sex, sexual orientation, AIDS, HIV status, age, disability, or handicap, subject to federal and state laws, rules and regulations.
23. Contractor shall comply with all applicable federal, state and local laws pertaining to the subject matter hereof.
24. Contractor shall submit samples of all documents that Contractor may require City to execute to complete this transaction. By accepting these samples as part of the bid or by awarding the contract to a Contractor who has submitted said samples, the City does not agree to the terms stated in said samples. This Invitation to Bid and Contractor's bid shall take priority over said samples and this Invitation and Contractor's bid shall become the contract between the City and the Contractor.
25. All quantities stated herein are only ESTIMATES. The City reserves the right to increase or decrease these estimated quantities based on its actual needs and funds available.
26. The City reserves the right to exercise, at its option, an increase in expenditures by ten (10) percent annually, but the City does not guarantee such an increase.
27. Contractor shall cooperate with the City in all matters relating to taxation and the collection of taxes, particularly with respect to the self-accrual of use tax. Contractor shall cooperate as follows: (i) for all leases and purchases of materials, equipment, supplies, or other tangible personal property totaling over \$100,000 shipped from outside California, a qualified Contractor shall complete and submit to the appropriate governmental entity the form in Appendix "A" attached hereto; and (ii) for construction contracts and subcontracts totaling \$5,000,000 or more, Contractor shall obtain a sub-permit from the California Board of Equalization for the Work site. "Qualified" means that the Contractor purchased at least \$500,000 in tangible personal property that was subject to sales or use tax in the previous calendar year.

In completing the form and obtaining the permit(s), Contractor shall use the address of the Work site as its business address and may use any address for its mailing address. Copies of the form and permit(s) shall also be delivered to the Purchasing Agent. The form must be submitted and the permit(s) obtained as soon as Contractor receives a notice of award. Contractor shall not order any materials or equipment over \$100,000 from vendors outside California until the form is submitted and the permit(s) obtained and, if Contractor does so, it shall be a material breach of the Agreement. In addition, Contractor shall make all purchases from its Long Beach sales office and the Long Beach sales office of its vendors if those vendors have a Long Beach office and all purchases made by Contractor under this Agreement which are subject to use tax of \$500,000 or more shall be allocated to the City of Long Beach. Contractor shall require the same form and permit(s) from its subcontractors.

Contractor shall not be entitled to and by signing this Contract waives any claim or damages for delay against City if Contractor does not timely submit these forms to the appropriate governmental entity. Contractor may contact Eugene Fong at 562-570-5023 for assistance with the form.

CONTRACT – GENERAL CONDITIONS

28. The California Integrated Waste Management Act (Public Resources Code, Sec. 40000 et seq.) requires governmental entities to achieve 50% diversion of waste. In conjunction with the City's Integrated Resources Bureau, the City is currently developing an Environmentally Preferable Product (EPP) procurement plan. These guidelines enable the City Purchasing Agent to greatly expand procurement programs by moving beyond a singular consideration of "recycled-content". EPP procurement facilitates the purchase of products that qualify within a broad range of "environmentally preferable" criteria, such as: minimal packaging; energy savings; non-toxic; manufactured from sustainably-harvested materials. Contractor shall monitor products that fall within the EPP guidelines and document all criteria that qualifies the product as an EPP. Documentation from the manufacturer will be acceptable and may be required during the term of the Contract. Recycled materials are not used to manufacture vaccines.
29. THE FOLLOWING ADDITIONAL CONDITIONS APPLY ONLY IN CASES WHERE THE CONTRACTOR IS TO PERFORM WORK ON CITY PROPERTY:
- A. If at any time during the progress of the Work, Contractor shall allow any indebtedness to accrue for labor, equipment, or materials, or which may become a claim against the City, Contractor shall immediately upon request from the City pay such claim or indebtedness or cause such lien to be dissolved and discharged by giving a bond or otherwise and, in case of his failure so to do, the City may withhold any money due Contractor until such claim or indebtedness is paid or may apply such money toward the discharge thereof; or in such event the City may, at its option, declare this Contract to be terminated, take possession and control of the Work, and complete the same or cause the same to be completed according to the specifications. Contractor shall pay to City the difference between the Contract price and the actual cost to the City in completing or causing the Work to be completed.
- B. Contractor shall carry on the Work at his own risk until the same is fully completed and accepted and shall, in case of any accident, destruction or injury to the Work or materials before its final completion and acceptance, repair or replace the Work or materials so injured, damaged and destroyed, at his own expense and to the satisfaction of the City. When materials and equipment are furnished by others for installation or erection by Contractor, Contractor shall receive, unload, store and handle same at Site and become responsible therefore as though such materials and equipment were being furnished by Contractor under the Contract.
- C. Contractor shall procure and maintain at Contractor's expense for the duration of the Contract the following insurance against claims for injuries to persons or damage to property which may arise from or in connection with the performance of the Contract by Contractor, his agents, representatives, employees or subcontractors:
- (1) Comprehensive General Liability: \$1,000,000 combined single limit for each occurrence or \$2,000,000 General Aggregate for bodily injury, personal injury and property damage, including products and completed operations coverage.
The City, its officials, employees and agents shall be named as additional insured's as respects: liability arising out of activities performed by or on behalf of the Contractor; products and completed operations of Contractor; premises owned, leased or used by Contractor.
 - (2) Automobile Liability: \$500,000 combined single limit per accident for bodily injury and property damage covering owned, non-owned and hired vehicles.
 - (3) Workers' Compensation as required by the California Labor Code and employers Liability limits of \$1,000,000 per accident.

Any self-insurance program and self-insured retention must be separately approved in writing by the City.

Each insurance policy shall be endorsed to state that coverage shall not be cancelled by either party or reduced in coverage except after thirty (30) days prior written notice to the City.

Acceptable insurance coverage shall be placed with carriers admitted to write insurance in California or carriers with a rating of or equivalent to A: VIII by A. M. Best & Company. Any deviations from this rule shall require written approval from the City's Purchasing Agent.

All coverage's for subcontractors shall be subject to the requirements stated herein and shall be maintained at no expense to the City.

Contractor shall furnish the City with certificates of insurance and original endorsements providing coverage as required above. The certificates and endorsements for each insurance policy are to be signed by a person authorized by that insurer to bind coverage on its behalf.

Before any of Contractor's or Subcontractor's employees shall do any work on City's property, Contractor shall furnish the City with the required certificates evidencing that such insurance is being maintained. Such certificates shall specify the date when such insurance expires. Such insurance shall be maintained until after the Work under the Contract has been completed and accepted.

CONTRACT – GENERAL CONDITIONS

Such insurance as required herein or in any other documents to be considered a part hereof shall not be deemed to limit the Contractor's liability under this contract.

- D. Contractor shall defend, indemnify and hold harmless the City, its officials and employees from and against any liability for claims for bodily injury and property damage arising out of negligent acts, omissions or errors of any employee of the Contractor at the Site.
- E. Contractor shall list the name and location of the place of business of each subcontractor who will perform work, labor, or services for Contractor, or who specially fabricates and installs a portion of the work or improvement in an amount in excess of one-half of one percent of Contractor's total contract cost. The subcontractor list shall be submitted with contractor's bid.

BID SECTION

CONTRACT PERIOD

Twelve months after date of award or from the expiration of the current contract, whichever is the earlier. This Contract may be extended by mutual agreement for up to two additional periods of one (1) year each in accordance with terms and conditions stated herein.

In addition, it is agreed that if the City intends to exercise its extension option for the two additional one year periods, the City shall so notify the Contractor 90 days prior to the expiration date. Contractor shall be required to submit any price increases to the City Purchasing Agent for approval at least 60 days prior to expiration of Contract. The City reserves the right to accept or reject any price increase and to cancel the extension notice if price increases are not acceptable. Any notice of price increase shall show item number, price, contract number, and blanket purchase order number.

- a. Price increase shall not exceed _____ % during the first renewal period.
- b. Price increase shall not exceed _____ % during the second renewal period.

BASIS OF AWARD OF CONTRACT

The City reserves the right to award, in whole or in part, portions of this bid to one or more suppliers.

Without limiting the power and authority with which it is vested, the City shall be the sole authority in determining the lowest responsible bidder, taking into consideration the experience of the bidder, references, operations, quality, fitness, capacity, and adaptability in respect to the requirements of these specifications for the services proposed by any bidder hereunder.

PRICING

No "minimum orders" will be permitted. Bids indicating a minimum order will be rejected.

Unit pricing shall remain firm for the duration of the Contract. Manufacturer's price increases will not be allowed nor paid by the City. See item #2 of bid cover letter dated August 20, 2008.

Prices shall be in accordance with those extended to other governmental agencies. Prices quoted should exclude State and City sales tax, and Federal excise tax.

MAINTENANCE OF ADEQUATE STOCK

Contractor shall maintain adequate stock for timely deliveries, for "emergency" and "fill-in orders", as needed by the City. "Scheduled order" shipments may be established by

BID SECTION

the department at the beginning of the Contract period and may be altered at any time during the Contract period.

Contractor shall provide fresh stock, which means items will not expire within twelve (12) months after delivery. The City reserves the right to refuse, reject, and/or return products due to stale expiration dates. Biologicals have significantly shorter expiration periods than other pharmaceuticals. Therefore, we are unable to guarantee expiration dates of **ON-LINE ORDERING AND CATALOGS** not less than 12 months on certain products.

Does your company currently have on-line ordering: Yes x No

If the answer is no, does your company plan to have on-line ordering within the next twelve (12) months: Yes No

If your company currently provides on-line ordering, Bidder shall provide with the bid as a separate attachment any information pertaining to the Bidder's on-line catalog and internet ordering (including the web address/URL). See item #11 of bid cover letter dated August 20, 2008.

MISCELLANEOUS PURCHASES

Miscellaneous items may be purchased in amounts not exceeding \$1,000 per order.

DELIVERY

Deliveries shall be made within ~~five (5)~~ * business days after the date on which the City places an order. All deliveries shall be made FOB Destination to location listed below as F.O.B. address. Orders will be placed in quantities as required by the City.

*See item #7 of bid cover letter dated August 20, 2008.

The City reserves the right to reject a bid based on the bidder's inability to meet the delivery requirements.

Standard delivery shall be 14 day(s) after receipt of order.

~~The Contractor shall notify the Health Department Store Keeper II, as designated below, on any delivery dates anticipated over five (5) business days. Notification shall include the reason for the delay and a new date for delivery~~

Store Keeper II: Richard Sanchez
Phone: (562) 570-4010
E-mail: Richard_Sanchez@longbeach.gov

RUSH DELIVERIES

The City will pay freight charges on "Emergency Rush Orders", which must be shipped via "overnight" or "next day" delivery to the F.O.B. address. Such "Emergency Rush Orders" invoicing must be accompanied by written "Emergency Rush Order" confirmation from the City by fax or e-mail.

BID SECTION

LATE DELIVERIES

The Contractor shall maintain a monthly minimum performance of 95 percent completion of orders within the specified delivery time. Excessive late deliveries (5 percent or more per month late) shall be considered a material breach of contract and shall be grounds for termination, and grounds for the City to exercise all of its legal remedies including, but not limited to, those as specified in Item #9 of the "Contract – General Conditions".

SHIPPING INSTRUCTIONS

Prices quoted shall include all delivery and unloading charges to the City of Long Beach.

F.O.B. ADDRESS: City of Long Beach Health Department
2525 Grand Avenue
Long Beach, CA. 90815
ATTENTION: Richard Sanchez

INVOICING

Invoicing must be submitted every thirty (30) days. Contractor shall provide two invoices to the City with each billing. One invoice shall be sent to Central Accounts Payable, 333 West Ocean Blvd, 6th floor, Long Beach, CA 90802. The second invoice shall be sent to the person at the LBHD. Contractor shall obtain the name and address of the LBHD contact.

BLANKET PURCHASE ORDER (BPO) / AUTHORIZED PERSONNEL

A Blanket Purchase Order (BPO) will be sent to the Contractor by the City Purchasing Agent. City personnel authorized to make releases (purchase orders) against the BPO will be indicated on the BPO. Shipment shall be made against the BPO release number. Releases shall be allowed only if the appropriate BPO number is indicated on the BPO release issued by the LBHD. Contractor must reference BPO number and not the BPO number on all invoices.

NOTE: Invoices shall be in sanofi pasteur's usual and customary format.

REFERENCES

Bidder shall furnish on a separate sheet of paper a list of three (3) current customers, including company name, street address, telephone number and contact person, for whom bidder has provided similar products and services. The City intends to contact these customers to determine product reliability, Contractor's performance and service, and other information. Failure to include customer's references may void bid if the City has no prior experience with bidder.

References

1. Minnesota Multistate Contracting Alliance for Pharmacy
Materials Management Division
Department of Administration
50 Sherburne Ave, Room 112
St. Paul, MN 55155

Contact: Heather Pickett
Phone#: 651-201-2412

2. State of Texas
Texas Procurement and Support Service Division (TPASS)
Texas Comptroller of Public Accounts
1711 San Jacinto
PO Box 13047
Austin, TX 78711-3047

Contact: Yvette Marietta
Phone #: 512-463-6988

3. State of Ohio
General Services Division
4200 Surface Road
Columbus, OH 43228-1395

Contact: Terry Spiropoulos
Phone #: 614-644-6764

BID SECTION

ESTIMATED QUANTITIES

The quantities shown on the bid sheets are only estimates. Bidder is cautioned not to rely on past usage for quantities. City purchases are based on its needs and requirements. Bidder is advised that City needs and requirements may increase or decrease by 10% in the second contract year, but City does not guarantee such a change in needs and requirements.

ALTERNATES OR EXCEPTIONS MUST BE FDA APPROVED

Whenever material or equipment is specified using a brand name or the name of a particular supplier, the specifications are intended to establish the type, function and quality required. **If quoting an "equal" item, bidder shall submit all data, including data from the Federal Drug Administration (FDA), supporting its claim that material is an "equal" at the time of bid submission.** Failure to provide supporting data may disqualify bid.

Bidders acknowledge and agree that use of an approved equal creates a risk that the material or equipment may not actually meet the functional and performance requirements when used under field conditions. Bidders further acknowledge and agree that the City's approval of an "approved equal" product does not relieve the Contractor from its duty to meet the functional and performance requirements in the Specifications so that the Contractor may ultimately be required to replace the "approved equal" product with the material or equipment that was originally specified by brand name or by the name of a particular supplier, at no additional cost to the City, if the City makes a request for replacement. By submitting a bid, bidder accepts these risks and the liability associated with these risks, and waives all claims against the City for costs related to supplying replacements.

APPROVED EQUAL

Items listed in "Bid Section" must be by listed manufacturer/brand name or "Approved Equal".

"Approved equal" means that Doctor H. Calvet of the Long Beach Health Department (LBHD), or her **designee**, shall make the determination, in her sole opinion and discretion, whether or not material or equipment offered as an "equal" is the same in form, function, performance, reliability, quality, and features as the brand name or product from a particular supplier. The determination by the Health Department Doctor or her designee shall be final.

The bidder may be requested to submit all data supporting its claim that material or equipment is an "equal".

Designee is: Nurse Si Chang
(562) 570-4227

BID SECTION

WE ARE PLEASED TO SUBMIT THIS BID IN ACCORDANCE WITH THE CITY OF LONG BEACH INVITATION TO BID, SPECIFICATIONS AND TERMS AND CONDITIONS TO FURNISH AND DELIVER THE FOLLOWING EQUIPMENT, MATERIAL, SUPPLIES OR SERVICES **FOB DESTINATION** CITY OF LONG BEACH.

SALES TAX: UNIT EXTENSION PRICES STATED HEREIN SHALL NOT INCLUDE SALES TAX.

Description	Manufacturer	Manufacturer ID	FDA Approved Equal Mfr	FDA Approved Equal Manuf ID	Annual Unit Qty	Unit Price
VACCINES						
1 Tetanus & Diphtheria toxoids Absorbed, Adult, or approved FDA equal	Sanofi Pasteur	Devavac			90	\$ 176.40
2 Rabies Immune Globulin (Human), or approved FDA equal	Sanofi Pasteur	Imogam, Rabies-HT			4	\$ 199.88
3 Rabies Immune Globulin (Human), or approved FDA equal	Sanofi Pasteur	Imogam, Rabies-HT			1	\$ 199.88
4 Rabies Vaccine (Human Diploid Cell) , or approved FDA equal	Sanofi Pasteur	Imovax, Rabies vac.			98	\$ No bid
5 Japanese Encephalitis Virus Vaccine, inactivated, or approved FDA equal	Sanofi Pasteur	Je-Vax			60	\$ 288.90
6 Meningococcal Polysaccharides Vaccine, or approved FDA equal	Sanofi Pasteur	Menactra			75	\$ 465.59
7 Meningococcal Polysaccharides Vaccine, or approved FDA equal	Sanofi Pasteur	Menactra			75	\$ 465.59
8 Meningococcal Polysaccharides Vaccine, or approved FDA equal	Sanofi Pasteur	Menomune A/C/Y/W-135			64	\$ 94.93
9 Tuberculin Purified Protein Derivative (Mantoux) PPD, or approved FDA equal	Sanofi Pasteur	Tubersol			10,500	\$ 26.74-10 test \$ 91.30-50 test
10 Typhoid Vi Polysaccharide Vaccine, or approved FDA equal	Sanofi Pasteur	Typhim Vi			950	\$ 45.55
11 Yellow Fever Vaccine, or approved FDA equal	Sanofi Pasteur	YF-Vax			320	\$ 360.96 ^{5x1} dose
12 Yellow Fever Vaccine, or approved FDA equal	Sanofi Pasteur	YF-Vax			45	\$ 288.77*

*5 dose vial

TERMS: 2% - 30/Net 31

OTHER COMMENTS: Please refer to bid cover letter for additional terms, conditions or restrictions.

August 20, 2008

FEDERAL EXPRESS

Ms. Lenore Blueford
City of Long Beach
City Clerk
333 W Ocean Blvd/Plaza Level
Long Beach, CA 90802

Subject: Sanofi Pasteur Inc.'s Bid/Contract No.: 419191
City of Long Beach Bid No.: PA-01008

Dear Ms. Blueford:

Per your request to provide a quotation for various products manufactured or distributed by Sanofi Pasteur Inc., we are pleased to provide the attached quote. The following terms and conditions are also made part of our bid proposal, and are hereby incorporated therein and in any resultant contract award (the "Agreement") by reference. In the event of any conflict between the terms of our bid proposal and the terms of the bid, the terms of our bid proposal shall control.

1. Our bid must be accepted in writing within 30 days of bid opening date, i.e. Sanofi Pasteur Inc.'s Bids and Contracts Department must be notified by September 21, 2008 if an award is to be made to Sanofi Pasteur Inc., and otherwise we will not guarantee our bid prices.
2. Our prices are valid only for a 12 month contract period from Date of Award for all products bid with the exception of Menomune® - Meningococcal Polysaccharide Vaccine Groups A, C, Y and W-135 Combined and Menactra® - Meningococcal (Groups A, C, and W-135) Polysaccharide Diphtheria Toxoid Conjugate Vaccine, YF-VAX® - Yellow Fever Vaccine, and JE-VAX® - Japanese Encephalitis Vaccine. Our prices for these products are valid for a contract period through December 31, 2008 only. We will not accept any mandatory contract extension for any items awarded to Sanofi Pasteur Inc.

3. Sanofi Pasteur Inc. offers 100% credit upon expiration on all Sanofi Pasteur Inc. products purchased directly from Sanofi Pasteur Inc. that are unopened, complete packages returned within one year after the expiration date with the exception of Imogam[®] Rabies HT–Rabies Immune Globulin (Human) USP, Heat Treated, Menactra[®]–Meningococcal (Groups A, C, Y and W-135) Polysaccharide Diphtheria Toxoid Conjugate Vaccine, Menomune[®]–Meningococcal Polysaccharide Vaccine (Groups A, C, Y and W-135 Combined), and JE-VAX[®]–Japanese Encephalitis Virus Vaccine Inactivated. Rabies Immune Globulin, the Meningococcal Polysaccharide Vaccine, and Japanese Encephalitis Vaccine are sold on a non-returnable basis only.

Indirectly purchased product should be returned to the site of purchase under their terms of sales. Indirectly purchased product can be returned to Sanofi Pasteur Inc. upon expiration for destruction only.

4. Payment terms are 2%-30/Net 31 for any items shipped, including partial shipments. Prompt payment discount does not apply to any appropriate Federal Excise Taxes/Surcharges.
5. Sanofi Pasteur Inc. shall be under no obligation to provide a specific item which may be discontinued during the term of the agreement.
6. Notwithstanding anything herein to the contrary, any failure by Sanofi Pasteur Inc. to make a required shipment within the time required hereunder or within thirty (30) days thereafter, shall be subject to force majeure.
7. Time of delivery is usually within 14 days ARO.
8. The City of Long Beach represents and agrees that it will take all appropriate steps to assure that all products supplied hereunder pursuant to the terms of the contract, shall be administered to each patient on the basis of an individualized medical judgment by a physician; and The City of Long Beach will take all appropriate steps to provide such patient, parent or guardian meaningful warnings relating to the risks and benefits of vaccination, in form and language understandable to such patient, parent, or guardian.
9. Product sold under any resultant contract to The City of Long Beach shall be for Purchaser's "own use" only and shall not be subject to resale. Therefore, the following clause will become part of any resultant contract awarded to Sanofi Pasteur Inc.:

"The Purchaser hereby certifies and represents to seller that it is a non-profit institution purchasing the products described herein for its own use as defined in Portland Retail Druggist's Association vs. Abbott Laboratories et. al., and that the products are not for dispensation to persons who are not patients, physicians or employees of the buyer or for other nonexempt dispensation. Purchaser further certifies that, in the event of any nonexempt use of these products, purchaser will submit to seller an accounting of such use, to be followed by an appropriate price adjustment. Additionally, violations of this policy, if proven, shall be treated as a breach of the Agreement of sales between an individual member or authorized purchaser and Sanofi Pasteur Inc."

August 20, 2008

10. Sanofi Pasteur Inc. reserves the right to limit orders (by package) within any given month to no more than 150% of a customer's average monthly purchases calculated over the previous six months.
11. Order Placement for direct orders:
Phone: 800-VACCINE (800-822-2463)
Fax: (570) 839-0940
Website: www.vaccineshoppe.com*
Mail: Sanofi Pasteur Inc.
Attn: Customer Account Management
Discovery Drive
Swiftwater, PA 18370-0187

**An additional 2% savings is available for all orders placed through our on-line channel.*

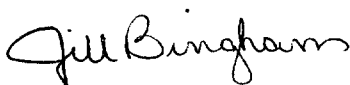
12. Sanofi Pasteur Inc. shall have the ability to offer contract addendums throughout the contract timeframe for any new products or additional package sizes of existing products. Additionally, Sanofi Pasteur Inc. shall have a right of first refusal should any newly licensed competitor offer a similar product of a Sanofi Pasteur Inc. awarded product.
13. Terms and Conditions of Sale: All Sales of product hereunder are subject to Sanofi Pasteur Inc.'s Terms and Conditions of Sale in effect at time of shipment, copies of which are available upon request or at www.vaccineshoppe.com. In the event of any conflict between those Terms and Conditions and the terms set forth herein, the terms of this bid proposal shall control.

Please note that biologicals have significantly shorter expiration periods than other pharmaceuticals. Therefore, we are unable to guarantee expiration dates of not less than 12-months on certain products.

Please provide a copy of all eligible purchasers under any resultant award, including complete "Bill To" and "Ship To" addresses, contact names, phone numbers and DEA numbers.

Thank you for the opportunity to bid on this requirement. Should you have any questions, please do not hesitate to contact me at (570) 895-3486.

Sincerely,



Jill Bingham
Deputy Director, State Government Contracts

JB
Enclosure

City of Long Beach, CA
Bid/Contract #419191
Period Covered: 12 Months from Date of Award

<u>NDC #</u>	<u>DESCRIPTION</u>	<u>BID PRICE</u>	<u>FEDERAL SURCHARGE</u>	<u>PRICE (w/surcharge)</u>
	IMOGAM[®] RABIES-HT Rabies Immune Globulin, (Human) USP ¹ (Post-Exposure Immunization Only) (150 I.U./ml)			
49281-190-20	2 ml vial (300 I.U./vial) <i>IMOGAM[™] -HT is sold on a non-returnable basis only.</i>	\$199.88	N/A	\$199.88
	DECAVAC[®] Tetanus and Diphtheria Toxoids Adsorbed, For Adult Use			
49281-291-10	10 x 1 prefilled syringe	\$176.40	\$15.00/pkg	\$191.40
48291-291-83	10 x 1 single-dose vial	\$176.40	\$15.00/pkg	\$191.40
	Menomune[®] -A/C/Y/W-135 Meningococcal Polysaccharide Vaccine			
49281-489-01	1-dose vial with diluent <i>Menomune is sold on a non-returnable basis only.</i>	\$94.93*	\$.75/vl.	\$94.93*
	Menactra[®] Meningococcal (Groups A, C, Y and W-135) Polysaccharide Diphtheria Toxoid Conjugate Vaccine			
49281-589-05	5 x 1 dose vials	\$465.59*	\$3.75	\$469.34*
49281-589-15	5 x 1 prefilled syringes <i>Menactra is sold on a non-returnable basis only.</i>	\$465.59*	\$3.75	\$469.34*
	JE-VAX[®] Japanese Encephalitis Virus Vaccine Inactivated ²			
49281-680-30	3 x 1-dose vials <i>Je-VAX is sold on a non-returnable basis only.</i>	\$288.90*	N/A	\$288.90*
	Tubersol[®] Tuberculin Purified Protein Derivative (Mantoux) ³			
49281-752-21	5 T.U. 10 tests per 1 ml vial	\$26.74	N/A	\$26.74
49281-752-22	5 T.U. 50 tests per 5 ml vial	\$91.30	N/A	\$91.30
	Typhim Vi[®] Typhoid Vi Polysaccharide Vaccine ¹			
49281-790-51	Single-dose Prefilled BD Luer-Lok syringe	\$45.55	N/A	\$45.55
49281-790-20	20-dose vial	\$819.96	N/A	\$819.96

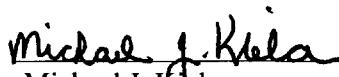
*Pricing is valid through December 31, 2008 only.

City of Long Beach, CA
Bid/Contract #419191
Period Covered: 12 Months from Date of Award

<u>NDC #</u>	<u>DESCRIPTION</u>	<u>BID PRICE</u>	<u>FEDERAL SURCHARGE</u>	<u>PRICE (w/surcharge)</u>
	YF-VAX[®] Yellow Fever Vaccine (Live 17D Strain, Avian Leukosis-Free, Stabilized) (Freeze-dried)			
49281-915-01	5 x 1-dose vials with diluent	\$360.96*	N/A	\$360.96*
49281-915-05	5-dose vial with diluent	\$288.77*	N/A	\$288.77*

*Pricing is valid through December 31, 2008 only.

All products are distributed by Sanofi Pasteur Inc., Swiftwater, PA 18370
 All products are manufactured by Sanofi Pasteur Inc., Swiftwater, PA 18370 unless otherwise noted.
¹Manufactured by Sanofi Pasteur SA, Lyon, France
²Manufactured by the Research Foundation for Microbial Diseases of Osaka University (BIKEN®), Suita, Osaka, Japan
³Manufactured by Sanofi Pasteur Limited, Toronto, Canada
⁴Acellular pertussis component manufactured by the Research Foundation for Microbial Diseases of Osaka University (BIKEN®), Suita, Osaka, Japan


 Michael J. Kjelar
 Sr. Director, Commercial Operations-Finance


 Brian Mc Kenna
 Sr. Director & Controller

Accepted by: _____ Title: _____ Date: _____

In order to ensure that you receive correct pricing, please return a signed copy of this page by mail or fax to 570-895-3272.