



Long Beach Water

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Board of Water Commissioners
January 7, 2021 Board Meeting

Christopher J. Garner, General Manager

Subject:

Authorize the General Manager to execute two separate contracts for on-call grant funding application and management services with (1) Engineering Solutions Services and (2) Villa Civil, each in the amount of \$100,000 for one year with the option to extend for two additional one-year periods.

Executive Summary:

The Long Beach Water Department (LBWD) currently has two (2) grant consultants performing on-call grant funding application and management services. These consultants work to secure and manage funding for projects that meet LBWD goals to decrease water demand through water use efficiency, to reduce reliance upon imported water supplies, and to offset potable water demands by using recycled water where feasible.

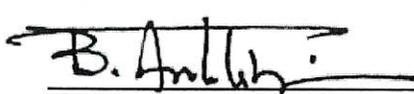
To maintain availability of LBWD's on-call grant funding application and management services, LBWD staff issued a Request for Qualifications (RFQ) to seek continued assistance from consultants in developing a grant funding strategy, applying for and securing grant funding, and managing any awarded grants. Five (5) consultants submitted statements of qualifications (SOQs) in response to the RFQ.

Staff evaluated the SOQs and conducted interviews with each consultant. After evaluations and interviews, staff recommends awarding contracts to (1) Engineering Solutions Services and (2) Villa Civil based on a demonstrated proficiency securing grant funds, the qualifications and availability of key personnel, the proposed methodology for services, and the reasonableness of fee proposals. Contracts will be in the amount of \$100,000 for one year with the option to extend for two additional one-year periods.

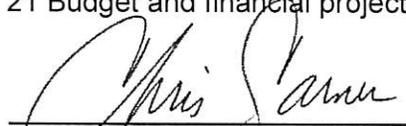
Recommendation/Fiscal Impacts:

Authorize the General Manager to execute two separate contracts for on-call grant funding application and management services with (1) Engineering Solutions Services and (2) Villa Civil, each in the amount of \$100,000 for one year with the option to extend for two additional one-year periods

Fiscal Impact: The maximum FY 21 cost of services to the Water Fund will be \$100,000. Actual expenditures are subject to authorization by LBWD and will be managed by LBWD staff on an as-needed basis. These costs are included in the Water Fund FY 21 Budget and financial projections.



B. Anatole Falagan
Assistant General Manager
12/21/2020
Date



Christopher J. Garner
General Manager
12/21/2020
Date

