

City of Long Beach
27106

Transaction Document No. 29 to Master Purchase Agreement No. 27106

Motorola Solutions, Inc. ("Motorola") and the City of Long Beach ("Buyer") enter this Transaction Document pursuant to the terms and conditions of Master Purchase Agreement No. 27106, wherein Buyer will purchase from Motorola and Motorola will sell to Buyer communications equipment and services as further described in Exhibit A in an amount not to exceed \$774,598.42 including tax. The items in Exhibit A may be changed if necessary by mutual agreement of the parties.

IN WITNESS WHEREOF, the parties have caused this document to be duly executed with all formalities required by law as of the date last stated below.

March 16, 2020

MOTOROLA SOLUTIONS, INC.

By Jay Burch

Officer's Title Area Sales Manager

March 16, 2020

By [Signature]

Officer's Title MSSSE Vice President

"Motorola"

March 20, 2020

CITY OF LONG BEACH

By Rebecca H. Garner

City Manager

"Buyer" EXECUTED PURSUANT
TO SECTION 301 OF
THE CITY CHARTER

This Transaction Document No. 29 is hereby approved as to form on

March 17, 2020.

CHARLES PARKIN, City Attorney

By [Signature]

Erin Weesner-McKinley
Deputy City Attorney



EXHIBIT A

QUOTE-897881
InterOp Radios for Harbor

Billing Address:
LONG BEACH DEPT OF
TECHNOLOGY SERVICES
LONG BEACH DEPT OF
TECHNOLOGY SVCS/WIRELES
COMM
5580 CHERRY AVE
LONG BEACH, CA 90805
US

Quote Date:03/12/2020
Expiration Date:03/27/2020
Quote Created By:
Lauren Kirkland
Senior Account Manager
Lauren.Kirkland@
motorolasolutions.com
End Customer:
LONG BEACH DEPT OF TECHNOLOGY
SERVICES
John Black
john.black@longbeach.gov
+1 562 5705880
Contract: 18105 - LA COUNTY , CA

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 8000 Series	APX8000XE				
1	H91TGD9PW7AN	APX 8000 ALL BAND PORTABLE MODEL 3.5	85	\$6,292.00	\$4,133.84	\$351,376.40
1a	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	85	\$515.00	\$338.36	\$28,760.60
1b	Q361AN	ADD: P25 9600 BAUD TRUNKING	85	\$300.00	\$197.10	\$16,753.50
1c	QA00580AA	ADD: TDMA OPERATION	85	\$450.00	\$295.65	\$25,130.25
1d	Q58AL	ADD: 3Y ESSENTIAL SERVICE	85	\$110.00	\$110.00	\$9,350.00
1e	H301CN	DEL: DELETE BELT CLIP/ BASIC CARRY	85	-\$10.00	-\$6.57	-\$558.45
1f	QA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	85	\$0.00	\$0.00	\$0.00
1g	QA09001AB	ADD: WIFI CAPABILITY	85	\$300.00	\$197.10	\$16,753.50
1h	H38BS	ADD: SMARTZONE OPERATION	85	\$1,500.00	\$985.50	\$83,767.50
1i	G996AP	ADD: PROGRAMMING OVER P25 (OTAP)	85	\$100.00	\$65.70	\$5,584.50



Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products.

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1j	Q15AJ	ADD: AES/DES-XL/DES-OFB ENCRYPTION	85	\$799.00	\$524.94	\$44,619.90
1k	Q498AU	ENH: ASTRO 25 OTAR W/ MULTIKEY	85	\$740.00	\$486.18	\$41,325.30
1l	QA02006AC	ENH: APX8000XE RUGGED RADIO	85	\$800.00	\$525.60	\$44,676.00
2	PMLN6712A	CARRY ACCESSORY-CASE,APX CLAMSHELL CARRY CASE	85	\$60.00	\$43.19	\$3,671.15
3	PMNN4504A	BATT IMPRES 2 LIION UL2054 DIV2 R IP68 3400T	85	\$193.00	\$138.94	\$11,809.90
4	PMMN4099BL	AUDIO ACCESSORY-REMOTE SPEAKER MICROPHONE,IP68 REMOTE SPEAKER MICROPHONE,3.5MM,UL	85	\$132.00	\$95.03	\$8,077.55
5	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	85	\$165.00	\$118.79	\$10,097.15
6	RLN5313B	RECEIVE NLY SURV KIT (BLACK) /NOISE	15	\$55.62	\$40.04	\$600.60
7	BDN6783B	AUDIO ACCY ADPT 3.5MM W/PTT	15	\$73.00	\$52.55	\$788.25

Subtotal	\$702,583.60
Estimated Tax	\$72,014.82
Grand Total	\$774,598.42(USD)

Notes:

- This quote contains items with approved price exceptions applied against them.



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