

CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

C-12

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October 5, 2010

HONORABLE MAYOR AND CITY COUNCIL

City of Long Beach

California

RECOMMENDATION:

Adopt the attached Resolution authorizing the City Manager to execute a contract with RCA Investments, dba Long Beach BMW Motorcycles, a Long Beach-based business (not an MBE, WBE or SBE), for the purchase of parts and service for BMW motorcycles, on the same terms and conditions afforded to the City of Santa Monica, in an annual amount not to exceed \$150,000, for a period of one year, with the option of renewing for one additional one-year period, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is being requested to authorize the City Manager to execute a contract for the purchase of parts and service for BMW motorcycles for a period of one year, with the option to renew for one additional 12-month period. The Department of Public Works, Fleet Services Bureau, services 30 BMW motorcycles for the Long Beach Police Department's Motor Patrol program. This service includes routine oil changes, repair and maintenance of brake systems, tires, steering controls, fuel systems, body fairing, clutch systems, electronic systems, and a multitude of subsystem maintenance. Long Beach BMW Motorcycles provides service to motorcycles when advanced repairs requiring diagnostic equipment and tools are needed that would not be feasible for the City to invest in due to the infrequency of their use. BMW motorcycle parts and service are only available through factory-authorized vendors.

The City Charter provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis when authorized by a Resolution of the City Council.

The Department of Public Works, Fleet Services Bureau, investigated procurement options and learned that the City of Santa Monica had completed a competitive bid process for parts and service for BMW motorcycles and has a contract with RCA Investments, dba Long Beach BMW Motorcycles, that meets the City's needs. This cooperative purchase agreement will allow us to use a local vendor, facilitate the timely acquisition of these parts and service while providing us with competitively bid pricing. On July 6, 2010, City Council approved the purchase of four BMW motorcycles from this same vendor.

HONORABLE MAYOR AND CITY COUNCIL

October 5, 2010

Page 2

This matter was reviewed by Deputy City Attorney Amy R. Burton on August 24, 2010 and Budget Management Officer Victoria Bell on August 31, 2010.

SUSTAINABILITY

- **Environmental benefits** — Vendor is located within a quarter of a mile from the Fleet Services Bureau, which reduces transportation costs and exhaust emissions in transportation. Also, well-maintained and tuned motorcycles produce less harmful emissions into the environment.

TIMING CONSIDERATIONS

City Council action is requested on October 5, 2010, to ensure that the contract for parts and service for the BMW motorcycles is in place in a timely manner.

FISCAL IMPACT

The cost of this contract is \$150,000, including tax, and is included in the Fleet Services Fund (IS 386) in the Department of Public Works (PW). Costs are recovered through maintenance charges to the Police Department. The award of this contract will provide continued support to our local economy by assisting in the preservation of five full-time employees residing in Long Beach with employment.

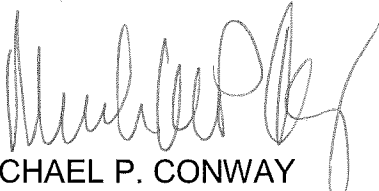
SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



LORI ANN FARRELL
DIRECTOR OF FINANCIAL MANAGEMENT/CFO




MICHAEL P. CONWAY
DIRECTOR OF PUBLIC WORKS

APPROVED:

LAF:ES:PL
K:\EXEC\COUNCIL LETTERS\PURCHASING\10-5-10 CCL - LB BMW MOTORCYCLES.DOC

ATTACHMENT



PATRICK H. WEST
CITY MANAGER

RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE
CITY OF LONG BEACH AUTHORIZING THE CITY
MANAGER TO PURCHASE PARTS AND SERVICE FOR
BMW MOTORCYCLES THROUGH THE AGREEMENT
BETWEEN THE CITY OF SANTA MONICA AND R.C.A.
INVESTMENTS, INC. DBA LONG BEACH BMW
MOTORCYCLES

WHEREAS, the Charter of the City of Long Beach ("City"), Section 1802,
permits the City to purchase services, supplies, materials, equipment and labor with other
government agencies by purchasing under their contracts on a voluntary and selective
basis when authorized by resolution; and

WHEREAS, the City desires to purchase parts and service for BMW
motorcycles from R.C.A. Investments, Inc. dba BMW Motorcycles; and

WHEREAS, the City of Santa Monica has a contract for the purchase of
parts and service for BMW motorcycles under Blanket Purchase Order No. 18179
("Santa Monica PO"); and

WHEREAS, the City's participation in the Santa Monica PO will facilitate
acquisition of the parts and service for BMW motorcycles as well as provide considerable
cost benefits to the City; and

WHEREAS, if the City had to go to formal bid rather than participate in the
Santa Monica PO, considerably more funds would be required;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as
follows:

Section 1. The above recitals are true and correct and are incorporated
hereby by this reference.

1 Section 2. The City Manager of the City of Long Beach is hereby
2 authorized to enter an agreement with R.C.A. Investments, Inc. dba BMW Motorcycles to
3 purchase parts and service for BMW motorcycles of substantially the same type and kind
4 purchased by the City of Santa Monica pursuant to the Santa Monica PO except as
5 modified by mutual agreement of the City of Long Beach and R.C.A. Investments, Inc.
6 dba BMW Motorcycles, and the purchase by the City of Long Beach shall be on the same
7 terms and conditions afforded to the City of Santa Monica in an amount not to exceed
8 one hundred fifty thousand dollars (\$150,000), including tax, for a period of one year, with
9 the option of renewing for one additional one-year period.

10 Section 3. This resolution shall take effect immediately upon its adoption
11 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

12 I hereby certify that the foregoing resolution was adopted by the City
13 Council of the City of Long Beach at its meeting of _____, 2010
14 by the following vote:

28