

RE: **Renewal of PA-02607, Contract No. 30229 to Furnish and Deliver Recycled & Non-Recycled Custodial Paper Products for the City of Long Beach (BPLB07000065)**

This Amendment to Contract No. 30229 is made and entered as of July 17, 2008, by and between the CITY OF LONG BEACH, a municipal corporation, and Unisource (Contractor)

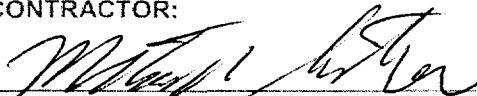
Contract No. **30229** is amended by mutual agreement of the parties and as indicated below by a check or other mark preceding the appropriate amendment:

- 1. The term is extended to September 01, 2009
- 2. \$325,000 has been added to the 1st renewal term for a total ("not to exceed") amount of \$650,000.
- 3. Prices during this period shall remain firm.
- 4. The price for certain items shall be increased as shown on Exhibit "A", which is attached hereto and incorporated herein by this reference.
- 5. The price for certain items shall be decreased as shown on Exhibit "A", which is attached hereto and incorporated herein by this reference.
- 6. The discount offered to the City is increased by ____ %
- 7. The items or locations identified on Exhibit "B", which is attached hereto and incorporated herein by this reference, are hereby deleted from the Contract.
- 8. The locations identified on Exhibit "B", which is attached hereto and incorporated herein by this reference, are hereby added to the Contract.
- 9. Current permits, licenses, insurance and other required information are attached as Addendum No. 1.

Except as expressly amended above, all terms and conditions in this Contract are ratified and confirmed and remain in full force and effect. Executed with all formalities required by law as of the date first stated above.

Attach Notary if Out-of-State Contractor

CONTRACTOR:


 (Signature)
Mitchell Sogomonte
 (Print / Type Name)

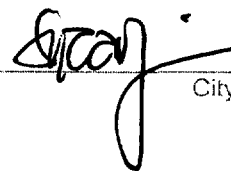
 President / Vice President / Secretary / Treasurer
 (circle one)

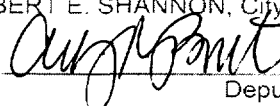
 (Signature)

 (Print / Type Name)

 President / Vice President / Secretary / Treasurer
 (circle one)

THE CITY OF LONG BEACH:

By:  Assistant City Manager
 City Manager
EXECUTED PURSUANT TO SECTION 301 OF THE CITY CHARTER.

Approved as to form:
 ROBERT E. SHANNON, City Attorney
 By: 
 Deputy

UNISOURCE WORLDWIDE, INC.

Senior Director's Certificate

Bid Delegation

I, Thomas DeCarlo Senior Director of Unisource Worldwide, Inc., a Delaware corporation ("Unisource"), do hereby certify that:

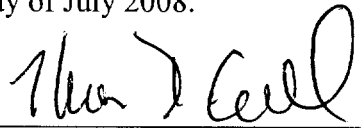
1. Pursuant to the Delegation of Authority approved by the Board of Directors of Unisource Worldwide, Inc. ("Unisource"), a Delaware corporation, on May 18, 2005, employees and officers of Unisource who hold the following positions are authorized to sign and submit any bids or execute contracts awarded un response to such bids within the following dollar limits set forth opposite such positions:

Up to \$1,000,000 - Area Vice President – Sales Supply

2. The person named below as of the date hereof, holds the position set forth opposite his name.

<u>Name</u>	<u>Title</u>	<u>Signature</u>
Mitchell Sagowitz	- Area Vice President - Sales Supply	

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the official Seal of Unisource Worldwide, Inc. this 24th day of July 2008.



Thomas DeCarlo
Senior Director

[CORPORATE SEAL]



La Palma, CA 90623
P.O. Box 2279
Buena Park, CA 90621
www.unisourcelink.com

Customer Service Center
714 690-6600
20 Centerpointe Dr. Ste. 130

July 28, 2008

City Of Long Beach
Purchasing Division
Attention: Anne Takii
333 West Ocean Blvd., Plaza Level
Long Beach, CA 90802

Subject: Renewal of BPLB07000065 to Furnish Recycled & Non-Recycled Custodial Paper Products. Contract No. 30229

Dear Anne:

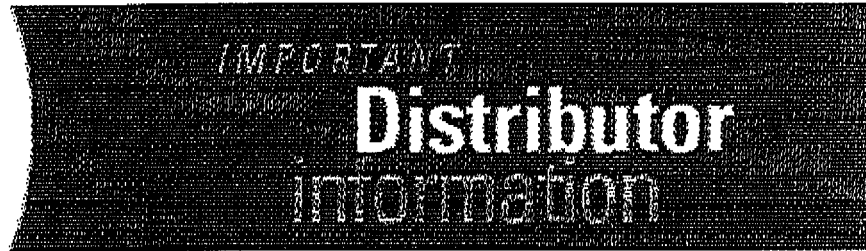
Our Company is proposing price increase on contract #30229 as follows:

PRODUCT #	DESCRIPTION	PREV PRICE	PROPOSED PRICE	% INCREASE
KC1510	C-Fold Paper Towel	\$16.60	\$19.70	16%
KC50606	Kleenex Rolls Hand Towels	\$24.80	\$29.45	16%
KC41300	Paper Towel in Dispenser Box	\$15.05	\$17.50	14%
KC5102	Toilet Paper Roll 1 Ply 1210 Shts/rl	\$37.50	\$45.05	17%
GP14580/01	“ “	\$33.70	\$41.85	19%
GP19018	Toilet Paper Roll 1 Ply 1540 Shts/rl	\$33.90	\$42.35	20%
Lifeguard	½ Fold Toilet Seat Covers 20/pk/cs	\$21.46	\$28.95	26%
GP47046	Recycled Seat Cover	\$27.45	\$33.98	19%
GP19378	Compact T Tissue 1500 Shts/rl 18/rl/cs	\$34.83	\$40.85	15%
KC04460-50	2 Ply Toilet Tissue	\$32.00	\$38.05	16%
KC01999	Recycled Paper Towel	\$16.50	\$20.25	18%

Please don't hesitate to call us if you have any questions.

Kind regards,

Joe Marcano Jr
Unisource



5/13/2008

RE: July 1, 2008 U.S. Price Increase and Logistic Program Changes

Dear US Kimberly-Clark Professional Distributor Customer,

This letter is to inform you that effective July 1, 2008 Kimberly-Clark Professional* will be initiating price increases averaging 8-10 percent on Washroom, Wiper, Napkin, Skin Care and Dispenser products, with select items increasing more than 10 percent. This price increase will affect the following:

- Select Into-Stock Prices
- Local Account Until Further Notice (UFN) Price Authorizations
- National Account Until Further Notice (UFN) Price Authorizations
- Fixed Term Price Authorizations will increase accordingly at expiration

Updated Into-Stock Price sheets and Price Authorizations will be available with a minimum 30-day notice in order to allow you to communicate with your customers and update your systems accordingly.

Additionally, Kimberly-Clark Professional* will be adjusting our current logistics program to address rising fuel and energy costs associated with the delivery of product. The detail and timing of these changes will be forthcoming.

We continue to work to offset the majority of the input cost increases in producing our products by continually improving productivity and sourcing actions. Unfortunately, these changes are necessary given continued inflationary conditions affecting the various input costs including waste paper, energy, raw materials and transportation costs.

As always, thank you for your continued support of Kimberly-Clark.

Sincerely,

Richard Thorne
Vice President - KCP North American Sales
Kimberly-Clark Professional

important

DISTRIBUTOR

INFORMATION



Kimberly-Clark®
Professional

11/30/2007

RE: February 1, 2008 U.S. Price Increase

Dear US Kimberly-Clark Professional Distributor Customer,

Due to continued inflationary conditions affecting the various manufacturing input and distribution costs, this letter is to inform you that effective February 1, 2008 Kimberly-Clark Professional will be initiating price increases of up to 10 percent on Washroom, Wiper, Napkin, Skin Care and Dispenser products, with select items increasing more than 10 percent. This price increase will affect the following:

- Select Into-Stock Prices
- Local Account Until Further Notice (UFN) Price Authorizations
- National Account Until Further Notice (UFN) Price Authorizations
- Fixed Term Price Authorizations will increase accordingly at expiration

Updated Into-Stock Price sheets and Price Authorizations will be available with a minimum 30-day notice in order to allow you to communicate with your customers and update your systems accordingly.

All orders placed by January 16, 2008, calling for immediate delivery no later than January 31, 2008, will be invoiced at the current into-stock prices. All orders placed after January 16, 2008, will be invoiced at the new into-stock prices. Kimberly-Clark Professional reserves the right to limit "buy-in" quantities to ensure adequate service levels and avoid shortages, and therefore orders will be limited to 1/12th of current annual demand.

We continue to work to offset and absorb input cost increases by continually improving productivity and sourcing actions, but unfortunately these changes are necessary as the various input costs including waste paper, energy, raw materials and transportation costs continue to rise.

As always, thank you for your continued support of Kimberly-Clark.

Sincerely,

Gil Madrid
Vice President - KCP North American Sales
Kimberly-Clark Professional



Georgia-Pacific Consumer Products LP

133 Peachtree Street, NE
36th Floor
Atlanta, GA 30303
(404) 652-7201
(404) 487-4319 fax
www.gp.com

Dennis B. Shearer
Vice President, Commercial Sales

May 22, 2008

Dear Valued Customer:

Please be advised that Georgia-Pacific Consumer Products LP is increasing prices up to 10% with select items increasing more than 10%, on Commercial towel, tissue, napkins, wipers, dispensers, soap, aire, and specialty products due to continued cost increases.

Orders placed by Friday, July 18, 2008 calling for immediate shipment no later than Thursday, July 31, 2008 will be invoiced at current into-stock prices. Orders shipped on or after Friday, August 1, 2008 regardless of order date will be invoiced at the new price. July orders placed above your normal monthly average will be invoiced at the new prices.

All eligible End-User Pricing Agreement prices will increase effective Friday, August 1, 2008, or upon expiration date. Report of Sales (ROS) claims for distributor shipments to end-users in July will be calculated based on current, existing into-stock prices. ROS claims for August distributor shipments to end-users will be calculated based on the new into-stock prices.

Georgia-Pacific is also reviewing other policy areas, including but not limited to, existing logistics, order, and invoice policies. In addition, we are evaluating the length of fixed term End-User Pricing Agreements. Details regarding these changes will be sent in the near future.

Your GP representative is available to answer any questions you may have. Thank you for your support of Georgia-Pacific products.

Sincerely,

A handwritten signature in cursive script that reads 'Dennis B. Shearer'.

Dennis B. Shearer
Vice President, Commercial Sales



Georgia-Pacific Consumer Products LP

133 Peachtree Street, NE, 36th Floor
Atlanta, GA 30303
www.gp.com

Dennis B. Shearer
Vice President, Commercial Sales

December 11, 2007

Dear Valued Customer:

Please be advised that Georgia-Pacific is increasing prices up to 9% with select items increasing more than 9%, on Commercial towel, tissue, napkins, wipers, dispensers, soap, aire, and specialty products. This increase is required as a result of continuing inflation in raw materials and other costs.

Orders placed by Friday, February 15, 2008 calling for immediate shipment no later than Friday, February 29, 2008 will be invoiced at current into-stock prices. Orders shipped on or after Saturday, March 1, 2008 regardless of order date will be invoiced at the new price. February orders placed above your normal monthly average will be invoiced at the new prices.

All eligible End-user Pricing Agreement prices will increase effective Saturday, March 1, 2008, or upon expiration date. Report of Sales (ROS) claims for distributor shipments to end-users in February will be calculated based on current, existing into-stock prices. ROS claims for March distributor shipments to end-users will be calculated based on the new into-stock prices.

Your GP representative is available to answer any questions you may have. Thank you for your support of Georgia-Pacific products.

A handwritten signature in cursive script that reads 'Dennis B. Shearer'.

Dennis B. Shearer
Vice President, Commercial Sales



18400 San Jose Ave., City of Industry, CA 91748
Tel: (626) 965-1588 Fax: (626) 965-3599 www.lifeguardgloves.com

July 18, 2008.

Attn: Mr. Jim Coudriet
UNISOURCE CORP.
97-98 ELY STREET
BINGHAMTON, NY 13904.

RE: "Life Guard" labeled Seat Covers, Item # 4500 – Price Increase.

Dear Jim,

A lot is happening in the importing manufacturing and importing community and we are left with the task of sustaining adequate inventory in this unpredictable time. Life Guard is compelled to make a price revision of 20% from our previous level on this Item # 4500 – effective Sept 1, 2008.

We remain committed to delivering exceptionally value to Unisource whom we partner. We are confident we will successfully win market share and achieving growth through profitable mutual sales.

Thank you.

Best regards,
K.S. Kuan,
Direct Tel: (909) 591-8375, Fax : (909) 591-7197



18400 San Jose Ave., City of Industry, CA 91748
Tel: (626) 965-1588 Fax: (626) 965-3599 www.lifeguardgloves.com

March 14, 2008.

**Attn: Mr. Jim Coudriet,
UNISOURCE WORLDWIDE
97-99 ELY STREET
BINGHAMTON, NY 13904.**

**Ref: "Life Guard" Seat Covers – Price revision
14.5" x 17.25," 250/20**

To Whom It May Concern

The paper manufacturing industry is facing increasing challenges amid a relentless pressure to drive improvements in business practices and taking concrete steps to reduce operating cost. Many changes had occurred in every form and they added up significantly overwhelming unbudgeted expenditures. With so much in stake, Life Guard is compelled to make some adjustments to reflect true values of our products.

- Rising energy cost, breaking record levels
- Rising cost of business operations, components, exchange rate since 2007.
(Labor risen from Chinese \$500.00/worker to \$1100/worker per new Labor Law Practices, Coal risen 50%, Exchange Rate dropped from RMB\$8.20 to RMB\$7.09/US\$1.00, Packaging materials risen 40%.
- Significant deterioration of raw material (pulp) and sustainable initiatives

I am proud of our record in providing consistent products and meeting delivery realities on time. Together, we will have a better opportunity in terms of growth; a retro-themed manufacturer-importer/distributor relationship represents real economical value both in acquisition price and cost of products.

Thank you.

Best regards,
Kuan K.S.