



CITY OF LONG BEACH

DEPARTMENT OF HUMAN RESOURCES

R-15

333 West Ocean Boulevard 13th Floor • Long Beach, CA 90802

DEBORAH R. MILLS
DIRECTOR

July 22, 2014

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Authorize the City Manager to execute contracts with various One-Stop Career Center Service Providers, in support of strategies that provide training and employment services to residents, for a total amount not to exceed \$3,590,097; and to execute any needed subsequent amendments. (Citywide)

DISCUSSION

Pacific Gateway Workforce Investment Network (Pacific Gateway) administers the federal Workforce Investment Act (WIA) and other employment and training funds received annually by the City. These funds support job training programs and business services delivered by the Career Transition Center, Youth Opportunity Center, Torrance Career Center, Harbor WorkSource Center, and selected community-based organizations, to assist local residents in acquiring skills leading to employment in high-demand occupations with local employers.

Additionally, Pacific Gateway utilizes labor market information, industry feedback and trends to monitor hiring needs, and to ensure that local skill training design and investments are in industries that will most quickly improve, leading to re-employment for residents. For training programs that are not part of Pacific Gateway initiatives connected with local colleges and universities, customers are required by WIA to select training providers procured and/or approved through the State's Eligible Training Provider List (ETPL). Pacific Gateway anticipates continuous partnership with those training providers outlined on Attachment A, based on customer demand.

This matter was reviewed by Deputy City Attorney Kendra Carney on June 24, 2014 and by Budget Management Officer Victoria Bell on July 1, 2014.

TIMING CONSIDERATIONS

City Council action is requested on July 22, 2014, in order to facilitate processing of required documents.

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FISCAL IMPACT

Sufficient WIA grant funding is currently appropriated in the Community Development Grants Fund (SR 150) in the Human Resources Department (HR). Approval of this recommendation will result in job training, skills enhancement, and employment opportunities for hundreds of residents.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



DEBORAH R. MILLS
DIRECTOR OF HUMAN RESOURCES

DRM:KCN:mh
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ATTACHMENT A: Anticipated Training Providers

APPROVED:



PATRICK H. WEST
CITY MANAGER

ANTICIPATED TRAINING PROVIDERS

ATTACHMENT A

SERVICE PROVIDER	PRIMARY AREA OF INSTRUCTION / SERVICES	CURRENT CONTRACT/ BPO TERMS	REQUESTED AMENDMENT/ NEW TERMS	NEW CONTRACT / BPO TERMS
Long Beach Memorial Medical Center	<ul style="list-style-type: none"> ▪ Medical Assistant ▪ New Hire Nurse Training ▪ Nurse Practitioner 	11/7/11 – 10/31/15 \$1,400,400	Add: \$115,097	11/7/11 – 10/31/15 \$1,515,497
Computer Electronic Training Center (dba Institute of Network Technology)	<ul style="list-style-type: none"> ▪ Computerized Office ▪ LAN Technology ▪ Computer Repair 	1/20/14 – 1/19/15 \$95,000	Add: 5 Months Add: \$100,000	1/20/14 – 6/30/15 \$195,000
California State University Long Beach	<ul style="list-style-type: none"> ▪ Math and Science Credential ▪ Customer Relations & Admin Support ▪ HR Management 	1/20/14 – 1/19/15 \$95,000	Add: 5 Months Add: \$100,000	1/20/14 – 6/30/15 \$195,000
New Horizons Computer Learning Centers of Southern California	<ul style="list-style-type: none"> ▪ MS Office Specialist ▪ CISCO Certified Database Administrator ▪ MCTS MS Windows Junior Server Administrator 	4/30/13 – 6/30/14 \$85,000	New: 1 Year New: \$350,000	7/1/14 – 6/30/15 \$350,000
College of Instrument Technology	<ul style="list-style-type: none"> ▪ Truck Driving ▪ Heavy Equipment Operation 	4/29/13 – 6/30/14 \$75,000	New: 1 Year New: \$195,000	7/1/14 – 6/30/15 \$195,000
American Career College	<ul style="list-style-type: none"> ▪ Licensed Vocational Nursing ▪ Pharmacy Tech ▪ Dental Assistant ▪ Medical Billing 	7/29/13 – 10/31/14 \$25,000	New: 1 Year New: \$195,000	7/1/14 – 6/30/15 \$195,000
Regents of the University of California Los Angeles	<ul style="list-style-type: none"> ▪ Paralegal Studies ▪ General Business ▪ Public Relations ▪ HR Management 	4/29/13 – 6/30/14 \$65,000	New: 1 Year New: \$175,000	1/1/15 – 12/31/15 \$175,000
Professional Career Institute	<ul style="list-style-type: none"> ▪ Office Management Systems ▪ Medical Billing ▪ Medical Assistant ▪ Computer Networking 	5/1/13 – 12/31/14 \$190,000	New: 1 Year New: \$150,000	1/1/15 – 12/31/15 \$150,000

SERVICE PROVIDER	PRIMARY AREA OF INSTRUCTION / SERVICES	CURRENT CONTRACT/ BPO TERMS	REQUESTED AMENDMENT/ NEW TERMS	NEW CONTRACT / BPO TERMS
Regents of the University of California Irvine	<ul style="list-style-type: none"> ▪ Project Management ▪ Social Media ▪ Digital Journalism 	9/16/13 – 12/31/14 \$65,000	New: 1 Year New: \$140,000	1/1/15 – 12/31/15 \$140,000
El Camino Community College District	<ul style="list-style-type: none"> ▪ U.S. Coast Guard Safety Standard Proficiency in Survival Craft 	3/13/13 – 6/30/14 \$95,000	New: 1 Year New: \$120,000	7/1/14 – 6/30/15 \$120,000
California State University Dominguez Hills	<ul style="list-style-type: none"> ▪ Solar Panel Installation ▪ Construction Project Management ▪ HR Management ▪ Advance Safety & Health ▪ Global Logistics 	7/29/13 – 10/31/14 \$25,000	New: 1 Year New: \$130,000	10/1/14 – 9/30/15 \$130,000
Career Colleges of America	<ul style="list-style-type: none"> ▪ Phlebotomy ▪ Medical Billing 	6/1/13 – 6/30/14 \$25,000	New: 1 Year New: \$95,000	7/1/14 – 6/30/15 \$95,000
Clarita Career College, Inc. (dba American Career College)	<ul style="list-style-type: none"> ▪ Pharmacy Tech ▪ Medical Billing ▪ Licensed Vocational Nursing ▪ Dental Assistant 	4/29/13 – 6/30/14 \$25,000	New: 1 Year New: \$95,000	10/1/14 – 6/30/15 \$95,000
Infotech Institute, Inc.	<ul style="list-style-type: none"> ▪ Phlebotomy ▪ Nurse Assistant ▪ Home Health Aide 	6/1/13 – 6/30/14 \$80,000	New: 1 Year New: \$95,000	7/1/14 – 6/30/15 \$95,000
Integrated Technologies Corp.	<ul style="list-style-type: none"> ▪ IT Security Admin ▪ Database Admin ▪ Network IT Professional ▪ Dot Net Web App 	4/1/13 – 6/30/14 \$25,000	New: 1 Year New: \$95,000	10/1/14 – 9/30/15 \$95,000
Intercoast International Training, Inc. (dba Intercoast College)	<ul style="list-style-type: none"> ▪ Alcohol & Drug Counseling ▪ Massage Therapy 	6/1/13 – 6/30/14 \$80,000	New: 1 Year New: \$95,000	7/1/14 – 6/30/15 \$95,000
Larson Training Partners, Ltd.	<ul style="list-style-type: none"> ▪ Medical Bookkeeper ▪ Medical Billing ▪ Accounting Clerk 	6/1/13 – 6/30/14 \$25,000	New: 1 Year New: \$95,000	10/1/14 – 9/30/15 \$95,000

SERVICE PROVIDER	PRIMARY AREA OF INSTRUCTION / SERVICES	CURRENT CONTRACT/ BPO TERMS	REQUESTED AMENDMENT/ NEW TERMS	NEW CONTRACT / BPO TERMS
Los Angeles Chapter National Tooling and Machining Association Training Center Trust	<ul style="list-style-type: none"> ▪ CNC Machine Operator 	7/1/13 – 6/30/14 \$25,000	New: 1 Year New: \$95,000	7/1/14 – 6/30/15 \$95,000
Brem Industries (dba California Career Schools)	<ul style="list-style-type: none"> ▪ Truck Driving Class A & B ▪ Bus Driving 	9/16/13 – 12/31/14 \$90,000	New: 1 Year New: \$95,000	1/1/15 – 12/31/15 \$95,000
Goodwill Serving the People of Los Angeles County	<ul style="list-style-type: none"> ▪ Certified Nursing Assistant 	8/28/13 – 11/30/14 \$90,000	New: 1 Year New: \$95,000	1/1/15 – 12/31/15 \$95,000
Pathways College	<ul style="list-style-type: none"> ▪ Certified Nursing Assistant 	6/1/13 – 6/30/14 \$85,000	New: 1 Year New: \$95,000	7/1/14 – 6/30/14 \$95,000
RWM Fiber Optics	<ul style="list-style-type: none"> ▪ Fiber Optics Installation 	1/20/14 – 1/19/15 \$95,000	New: 1 Year New: \$95,000	1/1/15 – 12/31/15 \$95,000
Airstreams Renewables	<ul style="list-style-type: none"> ▪ Wind Turbine Technician 	None	New: 1 Year New: \$150,000	7/1/14 – 6/30/15 \$150,000
Bassett Adult Schools	<ul style="list-style-type: none"> ▪ Security Guard 	None	New: 1 Year New: \$150,000	7/1/14 – 6/30/15 \$150,000
Charter College	<ul style="list-style-type: none"> ▪ Massage Therapy 	None	New: 1 Year New: \$95,000	10/1/14 – 9/30/14 \$95,000
Homestead Schools	<ul style="list-style-type: none"> ▪ Licensed Vocational Nursing 	None	New: 1 Year New: \$95,000	7/1/14 – 6/30/14 \$95,000
Dolphin Trucking	<ul style="list-style-type: none"> ▪ Truck Driving 	None	New: 1 Year New: \$95,000	7/1/14 – 6/30/14 \$95,000
Los Angeles Unified School District – Harbor Occupational Center	<ul style="list-style-type: none"> ▪ Diesel Mechanic 	None	New: 1 Year New: \$95,000	10/1/14 – 9/30/15 \$95,000
Cerritos Community College District	<ul style="list-style-type: none"> ▪ MS Office ▪ Smog Technician ▪ Emergency Medical Technician 	None	New: 1 Year New: \$95,000	10/1/14 – 9/30/15 \$95,000
		Grand Total	\$3,590,097	