

## CITY OF LONG BEACH

DEPARTMENT OF ECONOMIC DEVELOPMENT

333 West Ocean Boulevard 3<sup>rd</sup> Floor • Long Beach, CA 90802 • (562) 570-6099 • Fax (562) 570-6380

December 5, 2017

HONORABLE MAYOR AND CITY COUNCIL

City of Long Beach  
California

**RECOMMENDATION:**

Authorize the City Manager, or designee, to execute any and all necessary documents with Raintree-Evergreen LLC, a Delaware limited liability company (Buyer), for the reduction in sale price of Broadway and Long Beach Boulevard (125-133 North Long Beach Boulevard and 234-248 East Broadway), Assessor Parcel Numbers 7280-025-903, -917, -922, -923; for a total purchase amount of \$7,093,316. (District 2)

**DISCUSSION**

On June 21, 2016, the City Council authorized the sale of property located at Broadway and Long Beach Boulevard (125-133 North Long Beach Boulevard and 234-248 East Broadway) (Subject Property) (Exhibit A). The Subject Property totals 44,849 square feet and is assembled into a nearly half block of land currently utilized as a public parking lot. The total sales price approved was \$7,300,000, or approximately \$163 per square-foot.

The Subject Property is in escrow and the Buyer is pursuing entitlements. During that process, it was determined that an alley dedication including a corner cut of approximately 1,268 square feet of the Subject Property would be required for any project developed. As a result of the required dedication, there is a reduction in the developable square footage of the Subject Property. The Buyer has requested a proportionate reduction in the sale price of approximately \$206,684 for a revised total sales price of \$7,093,316. The revised sale price remains the highest price offered and provides the best value for the City. Additionally, the sale of the Subject Property remains consistent with the Successor Agency's revised Long Range Property Management Plan and dissolution law.

This matter was reviewed by Deputy City Attorney Richard F. Anthony on November 2, 2017 and by Budget Analysis Officer Julissa José-Murray on November 9, 2017.

**TIMING CONSIDERATIONS**

City Council action is requested on December 5, 2017, to facilitate development of the Subject Property in a timely manner.

HONORABLE MAYOR AND CITY COUNCIL

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FISCAL IMPACT

This action approves a reduction in purchase price from \$7,300,000 to \$7,093,316 to reflect the reduction in developable square footage of the Subject Property. Sale proceeds of \$7,093,316, less escrow and closing fees, commission, and recovery of administrative costs, will be remitted to the Los Angeles County Auditor-Controller (County) for distribution to the affected taxing agencies. The net proceeds available for remittance is estimated to be \$5,958,385. The County will distribute the net proceeds to the affected taxing agencies based on their share of the 1 percent tax rate. The City's share is approximately 21 percent, resulting in roughly \$1,251,261.

Consistent with City Council policy direction, 25 percent of the City's proceeds shall be retained for non-recurring economic programs with Citywide Impact and 75 percent shall be retained for non-recurring economic programs in the former Downtown Long Beach Redevelopment Project Area per the settlement agreement reached on October 26, 2016 with Long Beach Transportation and Parking Solutions. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



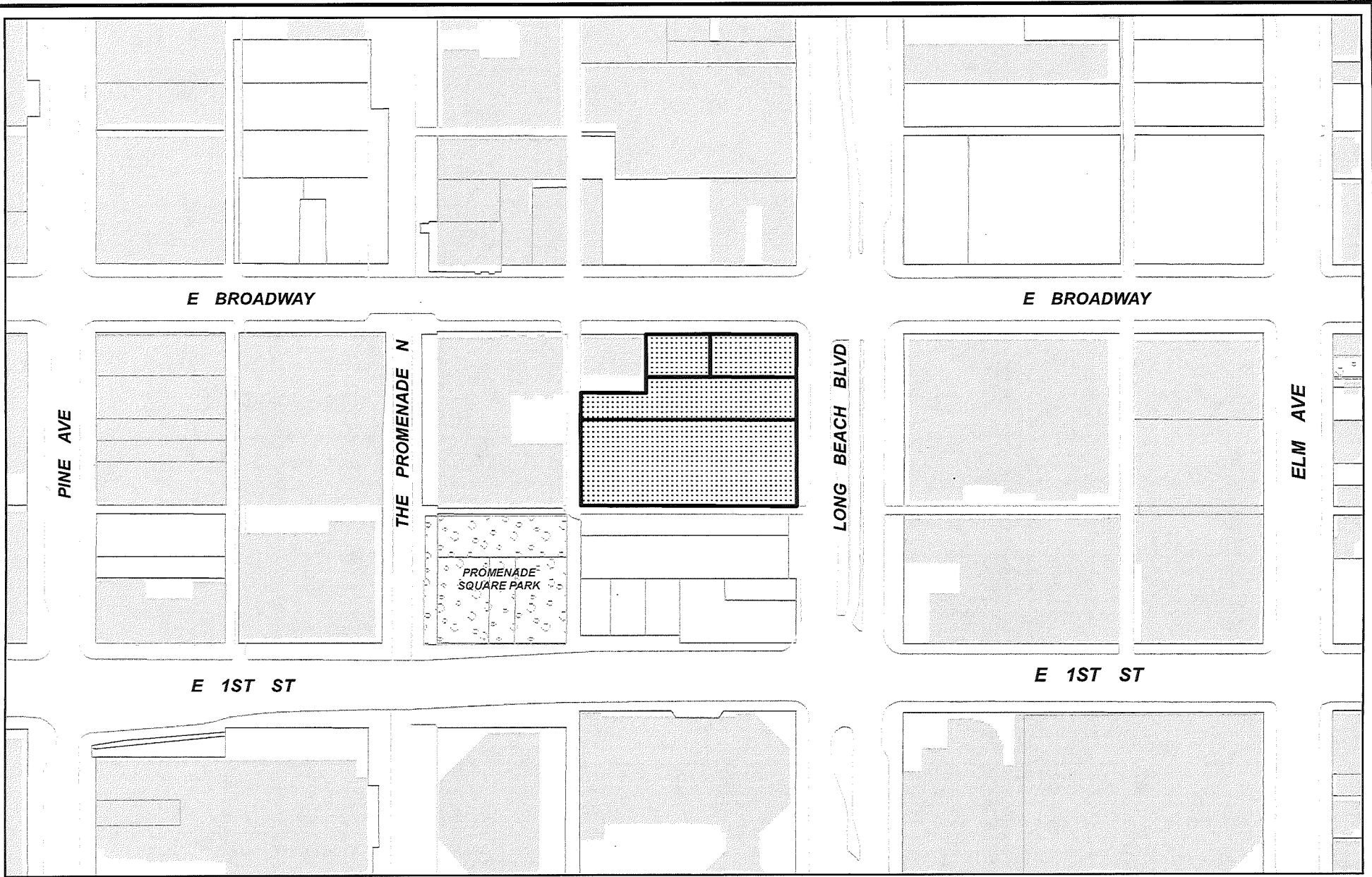
JOHN KEISLER  
DIRECTOR OF  
ECONOMIC DEVELOPMENT

JK:mft

Attachment: Exhibit A – Subject Property

APPROVED:

  
PATRICK H. WEST  
CITY MANAGER



**Subject Property:**  
**E Broadway & Long Beach Blvd**  
**AIN: 7280-028-903, 917, 922, 923**  
**Council District : 2**

**Exhibit A**

