

**AQUA-FLO SUPPLY**

**BID NUMBER PA-01006**

**TO: CITY OF LONG BEACH  
CITY MANAGER  
ATTN: CITY CLERK  
333 West Ocean Boulevard, Plaza Level  
Long Beach, California 90802**



**INVITATION TO BID  
2137 DOMINGUEZ STREET  
FURNISH AND DELIVER APPROXIMATELY 90501  
AND IRRIGATION MATERIALS**

**CONTRACT NO. 29581**

- COMPLETE CONTRACT:**  
This Invitation to Bid, together with THE NOTICE INVITING BIDS, the entire Bid (including Specifications), or any items(s) thereof, the signature page, Instructions to Bidders, General Conditions, Special Conditions, Bid Section, Addendums, and when required, CONTRACTOR'S BOND shall become the Contract upon its acceptance by the City Manager or designee on behalf of the City of Long Beach, Contractor will be provided with a copy of the executed Contract. All materials or services provided by the Contractor shall comply with the City Charter, and all applicable Federal, State and City Laws.
- SERVICES TO BE PROVIDED BY THE CONTRACTOR:**  
Contractor shall upon acceptance of this bid by the City, furnish the goods and services herein specified according to the terms and conditions set forth herein.
- AMOUNT TO BE PAID:**  
The City shall pay Contractor for the goods or services as described in the section entitled "PAYMENT" in the Instructions to Bidders.
- CHOICE OF ALTERNATE PROVISIONS; OPTIONS; NOTIFICATION:**  
When alternative provisions are requested, or options are offered, Contractor will be notified as to which provision, or option, is being accepted at the same time that he is notified that he is the successful Bidder.
- DECLARATION OF NON-COLLUSION:**  
The undersigned certifies or declares under penalty of perjury that this bid is genuine and not sham or collusive, or made in the interest or on behalf of any person or entity not herein named; that the Bidder has not directly or indirectly induced or solicited any other Bidder to submit a sham bid, or any other person or entity to refrain from bidding, and that the Bidder has not in any manner sought by collusion to secure to himself any advantage over other Bidders.

**BIDDER MUST COMPLETE AND SIGN BELOW:**

(Signature of Corporate Officers or persons authorized to sign bids and contracts on behalf of the Contractor - refer to page 2 Instructions Concerning Signatures.)

**EXECUTED AT:** VENTURA CA. ON THE 21<sup>ST</sup> DAY OF MARCH, 20 06

**COMPANY NAME:** AQUA FLO SUPPLY **TIN:** [REDACTED]

**STREET ADDRESS:** 2137 DOMINGUEZ ST. **CITY:** TORRANCE **STATE:** CA. **ZIP:** 90501

**PHONE:** (310) 782-0355 **FAX:** (310) 782-0624

S/ Sharon Fay (SIGNATURE) VP (TITLE)  
Sharon Fay (PRINT NAME) shallen@ciquaflo.com (EMAIL ADDRESS)

S/ Barry Fay (SIGNATURE) President (TITLE)  
Berry Fay (PRINT NAME) bfay@aqua-flo.com (EMAIL ADDRESS)

**ALL SIGNATURES MUST BE NOTARIZED FOR ALL COMPANIES LOCATED OUTSIDE THE STATE OF CALIFORNIA. NO OUT-OF-STATE BID WILL BE CONSIDERED UNLESS A NOTARIAL ACKNOWLEDGMENT IS ATTACHED. NOTARIES ARE NOT REQUIRED FOR CALIFORNIA BIDDERS.**

IN WITNESS WHEREOF the City of Long Beach has caused this contract to be executed as required by law as of the date stated below.

THE CITY OF LONG BEACH  
BY Michael Hill 5/5/06  
Director of Financial Management Date

APPROVED AS TO FORM 5/9, 20 06  
ROBERT E. SHANNON  
CITY ATTORNEY [Signature]  
Senior Deputy

[Handwritten Signature]

The City of Long Beach is committed to provide maximum opportunities for Disadvantaged Minority, Women, Long Beach and Other Business Enterprises (DBEs, MBEs, WBEs, LBBEs and OBEs) to compete successfully in supplying our needs for products and services.

The following information is submitted regarding the bidder:

Legal Form of Bidder:

Corporation  
Partnership

State of CALIFORNIA

State of \_\_\_\_\_

General Limited

Joint Venture

Individual

DBA \_\_\_\_\_

Limited Liability Company

State of \_\_\_\_\_

Composition of Ownership (more than 51% of ownership of the organization):

OPTIONAL

Ethnic (Check one):

Black

Asian

Other Non-white

Hispanic

American Indian

Caucasian

Non-ethnic Factors of Ownership (check all that apply):

Male

Yes - Physically Challenged

Under 65

Female

No - Physically Challenged

Over 65

Is the firm certified as a Disadvantaged Business: Yes

No

Has firm previously been certified as a minority-owned and/or woman-owned business enterprise by any other agency?

Yes

No

Name of certifying agency: \_\_\_\_\_

INSTRUCTIONS CONCERNING SIGNATURES

Please use the proper notary form, which applies to your type of organization on all bid documents, attachments and bonds requiring a signature by officers of your company.

NOTE: FAILURE TO COMPLY MAY RESULT IN DISQUALIFICATION OF YOUR BID.

INDIVIDUAL (Doing Business As)

- a. The only acceptable signature is the owner of the company. (Only one signature is required.)
- b. The owner's signature must be notarized if the company is located outside of the state of California.

PARTNERSHIP

- a. The only acceptable signature(s) is/are that of the general partner or partners.
- b. Signature(s) must be notarized if the partnership is located outside of the state of California.

CORPORATION

- a. Two (2) officers of the corporation must sign.
- b. Each signature must be notarized if the corporation is located outside of the state of California.

OR

- a. The signature of one officer or the signature of person other than an officer is acceptable if the bid is accompanied by a certified corporate resolution granting authority to said person to execute contracts on behalf of the corporation.
- b. Signature(s) must be notarized if the corporation is located outside of the state of California.

LIMITED LIABILITY COMPANY

- a. The signature on the bid must be a member or, if the Articles provide for a manager, must be the manager. (Only one signature is required.)
- b. Signature must be notarized if the company is located outside of the state of California.

THIS INFORMATION IS AVAILABLE IN AN ALTERNATIVE FORMAT BY CONTACTING 562-570-6362.

*MM PA*

# CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

State of \_\_\_\_\_

County of \_\_\_\_\_

AWDA-PLC SUPPLY  
2137 DOMINGUEZ STREET  
TORRANCE CA 90501

On \_\_\_\_\_ Before me, \_\_\_\_\_  
DATE NAME, TITLE OF OFFICER - E.G. "JANE DOE, NOTARY PUBLIC"

Personally appeared \_\_\_\_\_  
NAME(S) OF SIGNER(S)

personally known to me - OR -  proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

WITNESS my hand and official seal.

\_\_\_\_\_  
SIGNATURE OF NOTARY

## OPTIONAL

Though the data below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent reattachment of this form.

### CAPACITY CLAIMED BY SIGNER

### DESCRIPTION OF ATTACHED DOCUMENT

- INDIVIDUAL
- CORPORATE OFFICER
- \_\_\_\_\_ TITLE(S)
- PARTNER(S)  LIMITED  GENERAL
- ATTORNEY-IN-FACT
- TRUSTEE(S)
- GUARDIAN/CONSERVATOR
- OTHER:

\_\_\_\_\_  
TITLE OR TYPE OF DOCUMENT

\_\_\_\_\_  
NUMBER OF PAGES

\_\_\_\_\_  
DATE OF DOCUMENT

**SIGNER IS REPRESENTING:**  
NAME OF PERSON(S) OR ENTITY(IES):

\_\_\_\_\_  
SIGNER(S) OTHER THAN NAMED ABOVE

## INSTRUCTIONS TO BIDDERS

### 1. PREPARATION OF BID:

The preparation of the bid, including visits to the Site prior to submittal of the bid, shall be at the expense of Bidder. All prices and notations must be typewritten or written in ink. Any markings in pencil shall not form part of the bid and shall be disregarded by the City. Any changes or corrections in the bid must be initialed in ink by the person signing the bid. Bidder shall state brand name or make of each item bid. If not bidding on item as described, the manufacturer's name and catalog number of the substitute must be given. Bidder shall also attach specifications and furnish other data to be given. Bidder shall also attach specifications and furnish other data to establish the suitability of the substitute. Bidder shall quote separately on each item. Bidder shall quote his lowest price and best delivery date as no changes are permitted after the bid opening. Cash discounts offered for payment within 14 days or less will not be considered when evaluating bids. No telephonic, telegraphic or fax bids are acceptable.

**NOTE: ALL PAGES OF THE INVITATION TO BID MUST BE RETURNED.**

### 2. EXAMINATION OF BID:

Bidder is responsible for examining the Invitation to Bid and submitting its bid complete and in conformance with these instructions.

### 3. CONDITIONS OF WORK:

Bidder shall carefully examine the Site to become fully informed regarding all existing and expected conditions and matters, which could affect performance, cost or time of the Work.

### 4. DISCREPANCIES IN BID DOCUMENTS:

If Bidder finds discrepancies in or omissions from the Invitation to Bid, if the intent of the Invitation is not clear, or if provisions of the Specifications restrict Bidder from bidding, he may request in writing that the deficiency(s) be modified. Such request must be received by the City Purchasing Agent at least five (5) working days before bid opening date. Bidders will be notified by Addendum of any approved changes in the Invitation to Bid.

### 5. ORAL STATEMENTS:

The City of Long Beach shall not be bound by oral statements made by any employee or agent concerning this Invitation to Bid. If Bidder requires specific information, Bidder must request it in writing and obtain a reply in writing from the City.

### 6. BRAND NAMES AND SPECIFICATIONS:

The detailed specifications and/or brand names stated are descriptive only and indicate quality, design, and construction of items required. Offers will be considered to supply articles substantially the same as those described herein but with minor variations. Bidders must describe variations in the bid. Substitute items must be equal in quality, utility and performance. The phrase "or approved equal" throughout the specifications means that the City in its sole and absolute discretion shall make the final determination whether or not the substitute items are equal.

### 7. AWARD:

Bid shall be subject to acceptance by the City for a period of three (3) months unless a lesser period is prescribed in the quotation by Bidder. The City reserves the right to award all items to one Bidder, or to award separate items or groups of items to various Bidders, or to increase or decrease the quantities of any item. Bidder may submit alternate prices or name a lump sum or discount conditional on two or more items being awarded to him.

City's purchases of goods and services are based on the City's actual needs and requirements. The City is obligated under this contract/purchase order to purchase and pay for only those goods and services that the City needs and requires, and that the City actually orders and receives. Any dollar amount identified as a "not to exceed:" amount in any City document is not a guaranteed payment amount to any contractor or service provider. Furthermore, the City may determine that its needs and requirements may be met by City labor or by a second contractor or service provider, even after an award is made to one contractor or service provider. An award is not a promise or guarantee of exclusivity.

Bidders are cautioned that comments and statements, whether oral or written, made by City employees regarding the validity of bids, the waiver of deviations from Specifications, the possibility of an award being made to a particular bidder, and other similar matters are NOT binding on the City. Bidders should not order materials, obtain financing or take other actions based on such comments and statements. Only authorization of a contract by the City Council or issuance of a Purchase Order is conclusive and binding on the City with respect to this bid and its resulting contract or Purchase Order. However, prior to authorization by the City Council or issuance of the Purchase Order, bidders may rely on: (1) approval of an "equal" or "substitute" item which will be issued in writing, and (2) written notice of intent to award by the City Council, which is often issued prior to the authorization by the City Council so that a bidder can order materials that have a long lead time.

### 8. PAYMENT:

Payment terms are NET/30 unless Bidder otherwise quotes. All Cash Discounts shall be taken and computed from the date of delivery or completion and acceptance of the material, or from date of receipt of invoice, whichever occurs last. Invoices must be submitted as specified at the time of shipping authorization. Partial payments may be made by the City on delivery & acceptance of goods and on receipt of goods and on receipt of Contractor's invoice.

In the event the Contract to be awarded hereunder, including specifications and other documents incorporated therein by reference, provides for the withholding of moneys by the City to ensure performance of such Contract, Contractor may deposit with the City, as a substitute for said withheld moneys, securities listed in Section 16430 of the California Government Code or bank or savings and loan certificates of deposit, or both, equivalent to the amount withheld, provided Contractor requests permission to make such substitution and bears all expenses in connection therewith.

### 9. SAFETY APPROVAL:

Where required by City Regulations, any items delivered must carry Underwriters Laboratories Approval or City of Long Beach City Safety Officer approval. Failure to so comply will be cause to reject Bid. Also, any equipment must conform with the Safety Orders of the California Division of Industrial Safety and OSHA regulations.



**INSTRUCTIONS TO BIDDERS**

**10. PUBLIC WORK AND PREVAILING WAGES:**

In the performance of public work under any Contract, the Contractor shall comply with provisions of Standard Specifications for Public Works Construction, latest edition, and City of Long Beach Amendments thereto. Where labor is required for public work as part of this Contract, Contractor shall pay no less than the prevailing wages set by the Director of the Department of Industrial Relations of the State of California. Copy of wage schedule can be obtained from the City Engineer.

The Director of Public Works of the City by and on behalf of the City Council has obtained from the Director of the Department of Industrial Relations of the State of California the general prevailing rate of per diem wages, and the general prevailing rate of holiday and overtime work in the locality in which the public work is to be performed for each craft, classifications or type of workers needed to execute the Contract, and the same is on file with the City Engineer, 9<sup>th</sup> floor, City Hall, 333 W. Ocean Boulevard, Long Beach, California 90802. It shall be mandatory upon the Contractor to whom the Contract is awarded, and his Subcontractors to pay not less than the said prevailing rate of wages to all workers employed by the Contractor or said Subcontractors in the execution of the Contract.

**11. RIGHT TO REJECT:**

City reserves the right to reject at any time any or all bids, or parts thereof, and to waive any variances, technicalities and informalities which do not impair the quality, utility, durability or performance of the items.

**12. SAMPLES:**

Samples of items when requested or required must be furnished to the city free of expense to the City and, if not destroyed by tests, will upon request be returned at Bidder's expense.

**13. PRICES:**

Prices shall be in accordance with those extended to other governmental agencies. In case of error in extension of prices, unit price will govern. All prices must be firm for the Contract term unless the City specifically provides for adjustment.

**14. CITY'S POLICY FOR MINORITY AND WOMEN-OWNED BUSINESSES:**

The City of Long Beach is committed to provide maximum opportunities for Disadvantaged, Minority, Women, Long Beach and Other Business Enterprises (DBEs, MBEs, WBEs, LBEs, and OBEs) to compete successfully in supplying our needs for products and services.

Please visit <http://www.longbeach.gov/diversity> for more information on the City's Diversity Outreach Program.

**SUBCONTRACTORS**

To assist the City in maintaining records of its Minority and Women Outreach Program, Bidder is requested to provide the following information. Answers are optional, and failure to answer will not disqualify bid. If additional space is required, bidder shall attach a separate sheet.

The following Minority- or Woman-owned subcontractors are to be utilized to provide equipment, material, supplies and/or services for this Contract requirement:

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Commodity/Service Provided: \_\_\_\_\_

Circle appropriate designation: **MBE** **WBE**

Ethnic Factors of Ownership: (more than 51%)

Black ( ) American Indian ( )  
Hispanic ( ) Other Non-white ( )  
Asian ( ) Caucasian ( )

Certified by: \_\_\_\_\_

Valid thru: \_\_\_\_\_

Dollar value of participation: \$ \_\_\_\_\_

**15. BID SUBMITTAL AND WITHDRAWAL OF BIDS:**

Each Bid must be delivered to the location and received on or before the due date and time stated herein. Bids will not be accepted after the date and time stated herein. Bids may be withdrawn without prejudice providing the written request is received by the City Clerk no later than the time set for opening bids. Withdrawals will be returned to Bidder unopened. Failure to respond to three (3) Invitations to Bid without reason may constitute cause to remove Bidder's name from the bidding list.

**SUBMIT TO:**

**CITY OF LONG BEACH  
CITY CLERK  
333 W OCEAN BLVD/PLAZA LEVEL  
LONG BEACH CA 90802**

**BID DUE DATE: Thursday, March 23, 2006**

**TIME: 11:00 am**

IF BIDDER HAS ANY QUESTIONS REGARDING THIS INVITATION TO BID PLEASE CONTACT THE FOLLOWING CITY PERSONNEL.

**A. COMMERCIAL (TERMS AND CONDITIONS, ETC)**

Karla Webber (562) 570-6200  
BUYER TELEPHONE NUMBER

**B. TECHNICAL (SPECIFICATIONS, DRAWINGS, ETC.)**

DEPARTMENT CONTACT TELEPHONE NUMBER

**16. BID OPENING PROCEDURES:**

All bids will be publicly opened and read at the date and time specified in Instructions to Bidders, item 15.

It is our policy not to release price information on these bids until the department has reviewed them and award has been approved by City Council and the City Attorney. At that time, the information becomes public. You are welcome to review the results at that time by calling the buyer that handled that bid and setting up an appointment. Due to the large volume of bids received, bid results will not be given out by phone and information will not be faxed.

After the Purchasing Division has analyzed the bids, the name of the apparent low bidder will be posted on the Internet for a period of one month, together with the rankings of the top three bidders. These rankings will not contain price information.

**CAUTION: Only the City Council has authority to make an award, and a contract is not in effect until the City Council makes an award and contract documents (including insurance and bonds) are signed, submitted and approved.**

Bid protest procedures may be obtained from the Buyer. Protests must be submitted within seven (7) calendar days after the date of the bid opening.

**INSTRUCTIONS TO BIDDERS**

**17. INTER-AGENCY PARTICIPATION:**

IF OTHER AGENCIES EXPRESS AN INTEREST IN PARTICIPATING IN THIS BID, WOULD YOU SUPPLY THE SAME ITEMS.

YES \_\_\_\_\_ NO X

(If yes, any agency electing to participate in this bid will order its own requirements without regard to the City of Long Beach. The City of Long Beach assumes no liability or payment guarantee on any units sold to participating agencies.)

**18. AMERICANS WITH DISABILITIES ACT:**

Contractor shall have and be allocated the sole responsibility to comply with the Americans with Disabilities Act of 1990 ("ADA") with respect to performance hereunder and contractor shall defend, indemnify and hold the City, its officials and employees harmless from and against any and all claims of failure to comply with or violation of the ADA as said claim relates to this contract.



## CONTRACT – GENERAL CONDITIONS

1. Acceptance of the offer contained in this Contract is expressly limited to the terms and conditions of such offer as herein stated.
2. No charges for taxes, transportation, boxing, packaging crating or returnable containers will be allowed and paid by the City unless separately stated hereon. All sales, use excise or similar taxes to be paid by the City must be itemized separately hereon and on invoices. The City is exempt from payment of Federal Excise Tax under Certificate No. 95-73 0502K and none shall be charged to the City.
3. The City's obligation to pay the sum herein stated for any one fiscal year shall be contingent upon the City Council of the City appropriating the necessary funds for such payment by the City in each fiscal year during the term of this Contract. For the purposes of this section a fiscal year commences on October 1 of the year and continues through September 30 of the following year. In the event that the City Council of the City fails to appropriate the necessary funds for any fiscal year, then, and in that event, the Contract will terminate at no additional cost or obligation to the City.
4. Contractor shall deliver the materials, equipment, supplies or services, or cause the work to be performed, within the time and in the manner specified in the Contract. Times and dates stated herein are of the essence. If at any time Contractor has reason to believe that deliveries will not be made as scheduled, written notice setting forth the cause of the anticipated delay shall be given immediately to the City. Deliveries must be prepaid. C.O.D. shipments will not be accepted.
5. The City reserves the right at any time to make changes in drawings and specifications, in methods of shipment and packaging and in place of delivery as to any articles covered by this Contract. In such event there will be made an equitable adjustment in price and time of performance mutually satisfactory to Contractor and the City; but any claim by the Contractor for such an adjustment must be made within thirty days of such change.
6. Contractor warrants that the goods, machinery, or equipment delivered or the work performed hereunder shall conform to the specifications, drawings, samples or other description specified by the City and shall be fit and sufficient for the purpose intended, merchantable, of good material and workmanship, in good working order and free from defect or faulty workmanship for a period of ninety days. When defective goods, machinery, or equipment or faulty workmanship is discovered which requires repair or replacement pursuant to this warranty, Contractor shall provide all labor, materials, parts and equipment to correct such defect at no expense to the City.
7. Contractor shall defend, indemnify and hold the City, its officials and employees harmless from any and all loss, damage, liability, demands, claims, causes of action, costs and expenses (including reasonable attorney' fees) for injuries to persons (including death) or damage or destruction of property connected with or arising from the negligent acts or omissions of Contractor, its officers, agents and employees in the performance of this Contract.
8. The City reserves the right to terminate this Contract at any time in whole or in part even though Contractor is not in default hereunder. In such event there will be made an equitable adjustment of the terms that is mutually satisfactory to the City and Contractor. Upon receipt of any notice of such termination, Contractor shall, unless such notice otherwise directs, immediately discontinue all work on the Contract and deliver, if and as directed, to the City all completed and partially completed articles, work in process and materials purchased or acquired for performance of the Contract. The provisions of this section shall not limit or affect the right of the City to terminate this Contract immediately upon written notice of breach.
9. The City reserves the right to cancel this Contract or any part thereof and reject delivery of goods if delivery is not undertaken and completed when specified and in accordance with specifications. Contractor shall be charged for any direct losses, but not any consequential damages, sustained by the City by reason of such delay or failure, excepting losses caused by a delay for reasons beyond Contractor's reasonable control. Direct losses shall include any costs to the city in excess of the Contract price of obtaining goods from other sources similar to those cancelled or rejected hereunder.
10. The City shall pay to Contractor the price(s) specified in the Contract on delivery of the materials, equipment, supplies, or services and acceptance thereof by the City Manager or his designee, or upon completion of the work to be performed and accepted thereof, as specified in the Contract. Defective articles or articles not in accordance with the City's specifications shall be held for Contractor's instructions at Contractor's risk, and if Contractor so directs will be returned at Contractor's expense.
11. No return or exchange of material, equipment or supplies shall be permitted without written approval of the City Purchasing Agent.
12. All royalties for patents, or charges for the use of patents, which may be involved in any article to be furnished under this Contract shall be included in the Contract price.
13. In cases where a price subject to escalation has been agreed upon, the price escalation shall be shown as a separate item on the invoice. Unless an escalator clause has been shown as a specific part of this Contract Contractor shall not be entitled to reimbursement for costs incurred due to escalation.
14. All materials, supplies and equipment provided under this Contract shall be in full compliance with the Safety Orders and Regulations of the Division of Industrial Safety of the State of California, Title 8, California Code of Regulations (CAL/OSHA) and all applicable OSHA regulations as well as all other applicable California Code of Regulations. Contractor shall indemnify and hold the City, its officials, and employees harmless for, of and from any loss, including but not limited to fines, penalties and corrective



## CONTRACT – GENERAL CONDITIONS

measures, the City may sustain by reason of Contractor's failure to comply with said laws, rules and regulations in connection with the performance of this Contract.

15. Contractor shall keep confidential and not disclose to others or use in any way to the detriment of the City confidential business or technical information that the City may disclose in conjunction with this Contract or Contractor may learn as a result of performing this Contract.
16. This Contract shall not be assigned in whole or in part, nor any duties delegated without the City's prior written approval.
17. The remedies herein reserved shall be cumulative and additional to any other remedies at law or in equity. The waiver of any breach of this Contract shall not be held to be a waiver of any other or subsequent breach. The City's failure to object to provisions contained in any communication from Contractor shall not be deemed an acceptance of such provisions or a waiver of the provisions of this Contract.
18. This Contract shall not be amended or modified, except by written agreement signed by the parties and expressly referring to this Contract.
19. Any indebtedness of Contractor to the City, its officials and employees from any damage, claim, loss, cost, liability, cause of action, or expense, including reasonable attorney's fees, whether or not reduced to judgment, arising from any infringement or claimed infringement of any patent, trademark or copyright, or misappropriation of confidential information or trade secrets of any third party and based on the manufacture, sale or use of goods, machinery, or equipment supplied hereunder.
20. Contractor shall indemnify, hold harmless and defend the City, its officials and employees from any damage, claim, loss, cost, liability, cause of action, or expense, including reasonable attorney's fees, whether or not reduced to judgment, arising from any infringement or claimed infringement of any patent, trademark or copyright, or misappropriation of confidential information or trade secrets of any third party and based on the manufacture, sale or use of goods, machinery, or equipment supplied hereunder.
21. Contractor shall furnish further itemization and breakdown of the Contract price when requested by the City.
22. Contractor, in the performance of any work or the furnishing of any labor under this Contract, shall be considered as an independent contractor. Contractor, his agents and employees shall not be considered as employees of the City.
23. Contractor and subcontractor(s) shall not discriminate against any person in the performance of this Contract and shall comply with applicable federal, state and city equal employment opportunity laws, ordinances, rules and regulations. Contractor and subcontractor(s) shall not discriminate against any employee or applicant for employment or against any subcontractor on the basis of race, color, religion, national origin, sex, sexual orientation, AIDS, HIV status, age, disability, or handicap, subject to federal and state laws, rules and regulations,
24. Contractor shall comply with all applicable federal, state and local laws pertaining to the subject matter hereof.
25. Contractor shall submit samples of all documents that Contractor may require City to execute to complete this transaction. By accepting these samples as part of the bid or by awarding the contract to a Contractor who has submitted said samples, the City does not agree to the terms stated in said samples. This Invitation to Bid and Contractor's bid shall take priority over said samples and this invitation and Contractor's bid shall become the contract between the City and the Contractor.
26. All quantities stated herein are only ESTIMATES. The City reserves the right to increase or decrease these estimated quantities based on its actual needs and funds available.
27. The City reserves the right to exercise, at its option, an increase in expenditures by ten (10) percent annually, but the City does not guarantee such an increase.
28. Contractor shall cooperate with the City in all matters relating to taxation and the collection of taxes, particularly with respect to the self-accrual of use tax. Contractor shall cooperate as follows: (i) for all leases and purchases of materials, equipment, supplies, or other tangible personal property totaling over \$100,000 shipped from outside California, a qualified Contractor shall complete and submit to the appropriate governmental entity the form in Appendix "A" attached hereto; and (ii) for construction contracts and subcontracts totaling \$5,000,000 or more; Contractor shall obtain a sub-permit from the California Board of Equalization for the Work site. "Qualified" means that the Contractor purchased at least \$500,000 in tangible personal property that was subject to sales or use tax in the previous calendar year.

In completing the form and obtaining the permit(s), Contractor shall use the address of the Work site as its business address and may use any address for its mailing address. Copies of the form and permit(s) shall also be delivered to the Purchasing Agent. The form must be submitted and the permit(s) obtained as soon as Contractor receives a notice of award. Contractor shall not order any materials or equipment over \$100,000 from vendors outside California until the form is submitted and the permit(s) obtained and, if Contractor does so, it shall be a material breach of the Agreement. In addition, Contractor shall make all purchases from its Long Beach sales office and the Long Beach sales office of its vendors if those vendors have a Long Beach



**CONTRACT – GENERAL CONDITIONS**

office and all purchases made by Contractor under this Agreement which are subject to use tax of \$500,000 or more shall be allocated to the City of Long Beach. Contractor shall require the same form and permit(s) from its subcontractors.

Contractor shall not be entitled to and by signing this Contract waives any claim or damages for delay against City if Contractor does not timely submit these forms to the appropriate governmental entity. Contractor may contact Eugene Fong at 562-570-5023 for assistance with the form.

29. The California Integrated Waste Management Act (Public Resources Code, Sec. 40000 et seq.) requires governmental entities to achieve 50% diversion of waste. In conjunction with the City's Integrated Resources Bureau, the City is currently developing an Environmentally Preferable Product (EPP) procurement plan. These guidelines enable the City Purchasing Agent to greatly expand procurement programs by moving beyond a singular consideration of "recycled-content". EPP procurement facilitates the purchase of products that qualify within a broad range of "environmentally preferable" criteria, such as: minimal packaging; energy savings; non-toxic; manufactured from sustainably-harvested materials. Contractor shall monitor products that fall within the EPP guidelines and document all criteria that qualifies the product as an EPP. Documentation from the manufacturer will be acceptable and may be required during the term of the Contract.

30. THE FOLLOWING ADDITIONAL CONDITIONS APPLY ONLY IN CASES WHERE THE CONTRACTOR IS TO PERFORM WORK ON CITY PROPERTY:

A. If at any time during the progress of the Work, Contractor shall allow any indebtedness to accrue for labor, equipment, or materials, or which may become a claim against the City, Contractor shall immediately upon request from the City pay such claim or indebtedness or cause such lien to be dissolved and discharged by giving a bond or otherwise and, in case of his failure so to do, the City may withhold any money due Contractor until such claim or indebtedness is paid or may apply such money toward the discharge thereof; or in such event the City may, at its option, declare this Contract to be terminated, take possession and control of the Work, and complete the same or cause the same to be completed according to the specifications. Contractor shall pay to City the difference between the Contract price and the actual cost to the City in completing or causing the Work to be completed.

B. Contractor shall carry on the Work at his own risk until the same is fully completed and accepted and shall, in case of any accident, destruction or injury to the Work or materials before its final completion and acceptance, repair or replace the Work or materials so injured, damaged and destroyed, at his own expense and to the satisfaction of the City. When materials and equipment are furnished by others for installation or erection by Contractor, Contractor shall receive, unload, store and handle same at Site and become responsible therefore as though such materials and equipment were being furnished by Contractor under the Contract.

C. Contractor shall procure and maintain at Contractor's expense for the duration of the Contract the following insurance against claims for injuries to persons or damage to property which may arise from or in connection with the performance of the Contract by Contractor, his agents, representatives, employees or subcontractors:

(1) Comprehensive General Liability: \$1,000,000 combined single limit for each occurrence or \$2,000,000 General Aggregate for bodily injury, personal injury and property damage, including products and completed operations coverage.

The City, its officials, employees and agents shall be named as additional insured's as respects: liability arising out of activities performed by or on behalf of the Contractor; products and completed operations of Contractor; premises owned, leased or used by Contractor.

(2) Automobile Liability: \$500,000 combined single limit per accident for bodily injury and property damage covering owned, non-owned and hired vehicles.

(3) Workers' Compensation as required by the California Labor Code and employers Liability limits of \$1,000,000 per accident.

Any self-insurance program and self-insured retention must be separately approved in writing by the City.

Each insurance policy shall be endorsed to state that coverage shall not be cancelled by either party or reduced in coverage except after thirty (30) days prior written notice to the City.

Acceptable insurance coverage shall be placed with carriers admitted to write insurance in California or carriers with a rating of or equivalent to A: VIII by A. M. Best & Company. Any deviations from this rule shall require written approval from the City's Purchasing Agent.

All coverage's for subcontractors shall be subject to the requirements stated herein and shall be maintained at no expense to the City.

**CONTRACT - GENERAL CONDITIONS**

Contractor shall furnish the City with certificates of insurance and original endorsements providing coverage as required above. The certificates and endorsements for each insurance policy are to be signed by a person authorized by that insurer to bind coverage on its behalf.

Before any of Contractor's or Subcontractor's employees shall do any work on City's property, Contractor shall furnish the City with the required certificates evidencing that such insurance is being maintained. Such certificates shall specify the date when such insurance expires. Such insurance shall be maintained until after the Work under the Contract has been completed and accepted.

Such insurance as required herein or in any other documents to be considered a part hereof shall not be deemed to limit the Contractor's liability under this contract.

- D. Contractor shall defend, indemnify and hold harmless the City, its officials and employees from and against any liability for claims for bodily injury and property damage arising out of negligent acts, omissions or errors of any employee of the Contractor at the Site.
- E. Contractor shall list the name and location of the place of business of each subcontractor who will perform work, labor, or services for Contractor, or who specially fabricates and installs a portion of the work or improvement in an amount in excess of one-half of one percent of Contractor's total contract cost. The subcontractor list shall be submitted with contractor's bid.



**CONTRACT - GENERAL CONDITIONS**  
**SUPPLEMENTAL CONDITIONS**

**ADDENDUM**

Bidders shall check the purchasing web page at [www.longbeach.gov/purchasing](http://www.longbeach.gov/purchasing) or contact the assigned buyer three (3) days prior to the bid closing date to inquire about and include any addendums incorporated into this bid. Failure to include the addendum(s) with the bid will cause the bid to be rejected.

**CONTRACT PERIOD**

Twelve months after date of award or after the expiration of the current contract, whichever is the earlier. This Contract may be extended by mutual agreement for up to two additional periods of one year each in accordance with terms and conditions stated herein.

It is agreed that if the City intends to renew this Contract, the City shall so notify the Contractor 90 days prior to the expiration date. Contractor shall be required to submit any price increases to the City Purchasing Agent for approval at least 60 days prior to expiration of Contract. Said notice shall show item number, price, Contract number, and purchase order number. The City reserves the right to accept or reject any price increase, and to cancel the renewal notice if price increases are not acceptable.

**PRICE ADJUSTMENT AND CONDITIONS**

**No price increases will be allowed during the initial twelve-month contract period.**

**FUTURE AMENDMENTS**

The City reserves the right to amend terms and conditions that may become necessary. Any such revisions shall be accomplished by an amendment to the Contract and executed by the Contractor and the City.

**BASIS OF AWARD**

The City reserves the right to award portions of this bid to one or more Contractors.

Without limiting the power and authority with which it is vested, the City shall be the sole authority on determining the lowest responsible bidder, taking into consideration the experience of the bidder, references, operations, quality, fitness, capacity, and adaptability in respect to the requirements of these specifications for the services proposed by any bidder hereunder.

In case of error in extension of unit prices, unit price shall govern. Quantities will not be considered in making this award. The award will be based on the unit prices given.

**BOND PROVISIONS**

N/A



**SPECIAL CONDITIONS**

**SUPPLEMENTAL CONDITIONS** (continued)

**SUPPLEMENTAL INFORMATION**

Bidder must present evidence indicative of its ability to provide and sustain the specified material to the satisfaction of the City. Failure to include any of the following information requested below may cause bid to be deemed non-responsive if the City has no prior experience with the Bidder.

- 1. Client References:** Furnish on a separate sheet of paper a list of five (5) current customers, including company name, street address, telephone number and contact person, for whom Bidder has provided similar items. The City intends to contact these customers to determine reliability, Bidder's performance, service and other information.
- 2. Contact:** How may City representative(s) contact Contractor under emergency and non-emergency conditions? Explain method and provide name and phone numbers (cell and land line) of your personnel that City may contract.

CALL EITHER OF THE FOLLOWING AFTER HOURS:

- ① LEWIS HERNANDEZ (310) 529-6822 CELL TORRANCE MANAGER
- ② ARNOLD FLORES (562) 631-5090 CELL TORRANCE ASST. MGR.

- 3. Facility Location:** You must have a distribution center.

Address of the nearest distribution center or store:

2137 DOMINGUEZ ST.

TORRANCE, CA. 90501

- 4. Catalogs and Miscellaneous Purchases:** Submit one current manufacturer's catalog with bid. City departments will purchase miscellaneous items up to a maximum of \$1,000 per order. The catalog will be used to purchase items that are not specifically listed in the bid.

Publication Dated: SEE ENCLOSED COPIES (Enclose Copy)

**LICENSE**

Bidder must have City of Long Beach Business License and must obtain all required permits.

Long Beach Business License Number: \_\_\_\_\_

\*Required upon notification of award.

Signature: Mark P. Hennigan MARK P. HENNINGAN

QUOTATIONS MANAGER  
(805) 676-1114

**SPECIAL CONDITIONS**

**SCOPE**

The City of Long Beach is seeking a supplier of sprinkler and irrigation materials with whom to enter a contract. Contractor shall provide valves, rotors, controllers and related repair parts to City departments in accordance with the specifications below.

Contractor shall furnish Contract items as specified and shall not substitute a lesser quality of materials than was originally bid, or a different manufacturer, model or type.

**DELIVERY/SHIPPING**

**DELIVERY**

Bid price shall include all delivery and unloading charges to the City Departments. Delivery is desired in accordance with the specifications. The City reserves the right to make award based on delivery time quoted. Delivery shall be made within two (2) working days after receipt of order for regular stocked items. For special order items, delivery shall be made within 7 - 10 business days. The Contractor shall pay all expenses and costs related to delivery of unauthorized and unapproved items shipped, delivered, or received by the City.

**LATE DELIVERIES**

Excessive late deliveries (5 percent or more per month late within the specified delivery time) shall be considered a breach of contract and shall be grounds for termination, and grounds for the City to exercise all of its legal remedies including, but not limited to, those as specified in Item #9 of the "Contract - General Conditions". In addition, late deliveries are subject to "Liquidated Damages".

**WILL CALL**

Contractor shall be available during normal business hours, Monday through Friday, for delivery and will call. During the term of the Contract, purchases may be considered an emergency and, therefore, "Will Call" provisions and Overnight/Next Day Delivery must be provided by the Contractor.

What are your normal business hours? 7:00 a.m. - 5:00 p.m.

"Will Call" items shall be available for pick-up within four (4) hours after order.

Do you have these "Will Call" capabilities? YES \_\_\_\_\_ NO \_\_\_\_\_

Will you provide "Overnight" or "Next Day" delivery? YES \_\_\_\_\_ NO \_\_\_\_\_

*MPA*

**SPECIAL CONDITIONS**

**ADEQUATE STOCK**

Contractor shall maintain adequate stock of sprinkler and irrigation materials to accommodate City's needs, including emergencies, throughout the length of the contract.

The City may inspect Contractor's facilities to determine if sufficient inventory of all required materials are maintained in order to meet the City's required delivery schedule. City's evaluation of Contractor's site, after inspection, may be a factor in determination of award.

**ORDERS**

Orders will be placed by City departments. The amount of the orders may vary. Orders will be placed on an as needed basis. The City does not guarantee that it will place a minimum quantity or dollar amount of orders.

**MINIMUM ORDERS**

No "minimum order" bids are permitted. Bids indicating a minimum order will be rejected.

**BLANKET PURCHASE ORDER (BPO) AUTHORIZED PERSONNEL**

A Blanket Purchase Order (BPO) will be sent to the Contractor by the City Purchasing Agent. City personnel authorized to make releases (purchase orders) against the BPO will be indicated on the BPO. Shipment and/or services shall be made against the BPO release number. Releases shall be allowed only if the appropriate BPO number is indicated on the BPO release issued by authorized personnel in the Department. Contractor must reference BPO release number and not the BPO number on all invoices.

**PURCHASING CARD**

Will authorized City personnel be allowed to use the City of Long Beach Purchasing Card (commercial bank credit card) in lieu of Blanket Purchase Order (BPO) releases (Purchase Orders) if the City determines it to be more feasible?

YES \_\_\_\_\_ NO \_\_\_\_\_

*(Handwritten initials)*

## **SPECIAL CONDITIONS**

### **INVOICING**

Contractor shall not invoice for goods, materials or supplies before merchandise has been shipped or delivered. City will not authorize payment until it has received the merchandise.

### **PAYMENT FOR SERVICES**

The Contractor shall submit original invoices to the City of Long Beach, Accounts Payable, 333 W. Ocean Blvd., 6<sup>th</sup> Floor, Long Beach, CA 90802, and one copy to the representative of the City Department making the purchase. Each invoice shall include department and employee name.

### **LIQUIDATED DAMAGES**

Time is of the essence. If delivery is not completed by the time stated previously for delivery, Contractor acknowledges and agrees that such delay would seriously affect the public welfare and the operation of the City and that damages for such delay would be impracticable or extremely difficult to determine. The parties agree that the sum of \$100 per day for each day of delay for each order shall be fixed as liquidated damages (and not as a penalty or forfeiture for breach). Liquidated damages shall apply where delivery is delayed beyond the time stated and where delivery of materials to replace materials deemed substandard or nonconforming by the City is delayed beyond the time specified for such replacement.

If the Contractor is prevented or delayed in delivering the products by any default, act, or omission of the City, or by strikes, fire, act of God, or by the inability to obtain materials, equipment, or labor due to Federal Government restrictions, then the time of delivery shall be extended for such period as may be agreed between the City and Contractor. The City may, at the time of acceptance of the products, waive liquidated damages which may have accrued for failure to deliver on time due to any of the above reasons after hearing evidence to the reasons for such delay and making a finding as to the cause of same.

### **DEFAULT BY CONTRACTOR / TERMINATION**

Notwithstanding anything to the contrary in these Specifications or in the Purchase Order, the City may terminate this Contract without liability for damages when, in the City's sole opinion, the Contractor is not diligently performing or otherwise not complying in good faith with the Contract, has become insolvent, has assigned or subcontracted any part of the work without the consent of the City, or has otherwise defaulted in performance of the Contract.

*MBA*

## **SPECIAL CONDITIONS**

### **CONTRACT ENFORCEMENT**

The Contractor or its authorized representative shall meet periodically, at the discretion and convenience of the City, with an authorized representative of the City to address any problems or other issues. All scheduled and regular service functions shall be completed prior to this meeting.

The City reserves the right to perform inspections at any time for the purpose of monitoring performance. The Contractor shall cooperate with the City representative(s) in the review and monitoring of Contractor's performance, records and procedures.

At the request of the City, the Contractor, or its appropriate representative, shall attend meetings as deemed necessary by the City, for the purposes of orientation, information, amendments to the Contract and description of City policies and procedures.

In the event the City commences legal proceedings for the enforcement of the Contract and is the prevailing party, the City shall be entitled to an award of attorney's fees and costs incurred in the action.

### **LAWS AND REGULATIONS**

Contractor shall conduct all aspects of its operation in compliance with all state and federal laws and regulations.

Contractor shall immediately inform the City of any investigation, citation or legal action by any state or federal agency related to Contractor's obligations under this Contract, and shall defend, indemnify and hold the City, its officials and employees harmless from all liability, claim, cause of action, loss, fines, penalties, corrective measures, costs, and expenses (including attorney's fees) the City may sustain by reason of Contractor's failure to comply with any state or federal law, regulation or rule.



## SPECIAL CONDITIONS

### SUBCONTRACTING

No performance of this Contract or any portion thereof may be assigned or subcontracted by Contractor without the express written consent of the City. Any attempt by the Contractor to assign or subcontract any performance of the terms of this Contract without said consent shall be null and void and shall constitute a default under this Contract. In the event of such a default, the City may immediately terminate this Contract without liability for damages.

If the City consents to assignment or subcontracting, each term and condition of this Contract shall extend to and be binding on and inure to the benefit of the assignees, successors and administrators of the respective parties.

If the City consents to subcontracting, the Contractor shall include in all subcontracts the following provision: "This Contract is a subcontract under the terms of a prime Contract with the City of Long Beach. All provisions of that prime Contract shall apply to this subcontract."

Contractor shall indemnify, defend, and hold harmless the City and its employees from any and all liability arising or resulting from the employment of any subcontractors and their employees in the same manner as for Contractor's own employees.

### CONFLICT OF INTEREST

The Contractor represents and warrants that no City employee whose position in the City enables him/her to influence the award of the Contract or any competing Contract, and no spouse or economic dependent of such employee is or shall be employed in any capacity by the Contractor herein, or does or shall have any direct or indirect financial interest in this Contract.

### VALIDITY

The invalidity, unenforceable or illegality of any provision of the Contract shall not render the other provisions invalid, unenforceable, or illegal.

MPA  
3-21-06

**BID SECTION**

WE ARE PLEASED TO SUBMIT THIS BID NO. PA-01006 FOR SPRINKLER AND IRRIGATION MATERIALS IN ACCORDANCE WITH THE CITY OF LONG BEACH INVITATION TO BID, SPECIFICATIONS AND TERMS AND CONDITIONS TO FURNISH AND DELIVER THE FOLLOWING EQUIPMENT, MATERIAL, SUPPLIES OR SERVICES FOB DESTINATION CITY OF LONG BEACH.

**SALES TAX**

UNIT EXTENSION PRICES STATED HEREIN SHALL NOT INCLUDE SALES TAX.

**SUMMARY OF BID ITEMS**

Bids shall be in the form of percentage discounts given to the City from Manufacturer's Published Price Lists. Bidder shall furnish with bid a copy of Manufacturer's Published Price Lists that bidder is bidding on. **FAILURE TO INCLUDE PRICE LIST(S) MAY DISQUALIFY BID.**

1	BUCKNER BRASS MANUAL ANGLE VALVE VBMA2	1 1/2"	24 ea	25.85	620.40
2	BUCKNER BRASS MANUAL ANGLE VALVE VBMA20	2"	24 ea	45.34	1088.16
3	BUCKNER BRASS MANUAL ANGLE VALVE VBMA25	2 1/2"	24 ea	120.92	2902.08
4	IRRITROL RD1200 INT		10	139.60	1396.00
5	HUNTER I-40	I-40-ADS-40-45 (variable)	24 ea	32.78	786.72
6	HUNTER I-20	I-20-ADJ	24 ea	10.23	245.52
7	HUNTER I-25 ADV AND ADJ	I-25-ADV	24 ea	17.61	422.64
8	HUNTER I-40'S ADV AND ADJ	I-40-ADS	24 ea	32.78	786.72
9	HUNTER PGJ PGJ-06-V	PGM-06-A-V	60 ea	10.23	613.80
10	HUNTER PGJ PGJ-12-V	PGM-12-A-V	60 ea	13.92	835.20
11	HUNTER PGJ PGJ-06	PGM-06-A	60 ea	9.82	589.20
12	PVC 3" MALE ADAPTER	MIPTXS	50 ea	1.311	65.55
13	PVC COUPLING	3" SS	100 ea	.969	96.90
14	RAINBIRD 1804 SERIES	1804	1000 ea	1.43	1430.00
15	RAINBIRD FALCON ROTOR	7005	50 ea	21.10	1055.00
16	RAINBIRD FALCON ROTOR	7005 SS	50 ea	24.76	1238.00
17	RAINBIRD IRRIGATION CONTROLLER	ESP32MC	5 ea	937.40	4687.00
18	RAINBIRD VALVES - IRRIGATION	300 BPE 3"	5 ea	150.93	754.65

**BID SECTION**

**SUMMARY OF BID ITEMS (cont.)**

Item	Main Description	Specification	Quantity	Unit Cost	Total
19	RAINBIRD FALCON ROTOR 6504	#F4FC	60	16.70	1002.00
20	RAINBIRD FALCON ROTOR 6504	#F4PC	60	16.70	1002.00
21	RAINBIRD 1800 H NOZZLE		2000	.77	1540.00
22	SUPERIOR 950 BRASS VALVE	2"	10	64.32	643.20
23	SUPERIOR HYD. VALVE	MODEL 100 - 3"	48 ea	220.00	10560.00
24	SUPERIOR HYD. VALVE	MODEL 100 - 1 1/4"	48 ea	41.90	2011.20
25	SUPERIOR HYD. VALVE	MODEL 100A -3"	48 ea	232.00	11136.00
26	TORO 640 SERIES SPRINKLERS (WHOLE SERIES)	644-02-42	24 ea	50.22	1205.28
27	TORO 640 SERIES SPRINKLERS (WHOLE SERIES)	644-02-43	24 ea	50.22	1205.28
28	TORO 640 SERIES SPRINKLERS (WHOLE SERIES)	644-02	24 ea	50.22	1205.28
29	TORO HYDRAULIC CONVERTER	EHC-01-12	12 ea	216.50	2598.00
30	NIBCO GATE VALVE T-113	1"	10	20.80	208.00

*MPA*  
*3-21-06*

**BID SECTION**

**SUMMARY OF BID ITEMS (cont.)**

ITEM	MFG. BRAND OR LINE	PRICE LIST NO./DATE/COLUMN (IF APPLICABLE)	% DISCOUNT ALLOWED THE CITY
31.	<b>BUCKNER</b> (Royal Coach)		
	A. Complete Line	<u>MARCH 31, 2006</u>	<u>60</u> %
	B. Repair Parts	<u>KITS INCLUDED IN ABOVE</u>	<u>65</u> %
32.	<b>CHAMPION</b>		
	A. Complete Line	<u>FEBRUARY 1, 2006</u>	<u>57</u> %
	B. Repair Parts	<u>FEBRUARY 15, 1988</u>	<u>60</u> %
33.	<b>TORO</b>		
	A. Complete Line	<u>RES./COM. 2006</u>	<u>58</u> %
	B. Repair Parts	<u>RES./COM. NOVEMBER 1, 2005</u>	<u>58</u> %
34.	<b>NELSON</b>		
	A. Complete Line	<u>JANUARY 1, 2006</u>	<u>50</u> %
	B. Repair Parts	<u>NO PUBLISHED LIST</u>	<u>60</u> %
35.	<b>RAIN BIRD</b>		
	A. Complete Line	<u>T-2006 JANUARY 3, 2006</u>	<u>55</u> %
	B. Repair Parts	<u>JANUARY 1, 2006</u>	<u>42</u> %
36.	<b>IRRITROL</b>		
	A. Complete Line	<u>2006, EFFECTIVE 12/1/05</u>	<u>54</u> %
	B. Repair Parts	<u>IRRITROL PARTS PRICING 2006</u>	<u>45</u> %
37.	<b>SUPERIOR</b>		
	A. Complete Line	<u>EFFECTIVE 4/17/06</u>	<u>60</u> %
	B. Repair Parts	<u>JUNE 1, 2003</u>	<u>65</u> %

*(M PH)*  
3-21-06

**BID SECTION**

**SUMMARY OF BID ITEMS (cont.)**

ITEM	MFG. BRAND OR LINE	PRICE LIST NO./DATE/COLUMN (IF APPLICABLE)	% DISCOUNT ALLOWED THE CITY
38.	<b><u>WILKINS</u></b>		
	A. Complete Line	<u>NOVEMBER 15, 2005</u>	<u>46</u> %
	B. Repair Parts	<u>(KITS INCLUDED IN ABOVE)</u>	<u>48</u> %
39.	<b><u>WEATHERMATIC</u></b>		
	A. Complete Line	<u>NOVEMBER 1, 2005</u>	<u>46</u> %
	B. Repair Parts	<u>NOVEMBER 1, 2005</u>	<u>65</u> %
40.	<b><u>WATER CONSERVATION SYSTEMS</u></b>		
	A. Complete Line	<u>WCS HYDROSAVER FEB. 1, 2006</u>	<u>8</u> %
	B. Repair Parts	<u>N/A</u>	<u>8</u> %
41.	<b><u>CLA-VAL</u></b>		
	A. Complete Line	<u>JANUARY 15, 2006</u>	<u>15</u> %
	B. Repair Parts	<u>JANUARY 15, 2006</u>	<u>15</u> %
42.	<b><u>CALSENSE</u></b>		
	A. Complete Line	<u>JANUARY 1, 2006</u>	<u>2</u> %
	B. Repair Parts	<u>(INCLUDED IN ABOVE)</u>	<u>2</u> %
43.	<b><u>HUNTER IND.</u></b>		
	A. Complete Line	<u>JANUARY 1, 2006</u>	<u>58</u> %
	B. Repair Parts	<u>OCTOBER 1, 2005</u>	<u>65</u> %

MPA  
3-21-06

**BID SECTION**

**SUMMARY OF BID ITEMS (cont.)**

ITEM	MFG. BRAND OR LINE	PRICE LIST NO./DATE/COLUMN (IF APPLICABLE)	% DISCOUNT ALLOWED THE CITY
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44. Repair Kits only for BACKFLOW PREVENTERS (FERCO)

A. Complete Line NOVEMBER 2005 62 %

B. Repair Parts NOVEMBER 1, 2005 15 %

45. IRRIGATION WIRE UF 600V E 26240

A. (UL) AGW 12/1 ~~MPH~~ 8.70 per hundred feet

B. (UL) AGW 14/1 ~~MPH~~ 5.71 per hundred feet

46. STATE LABOR RATE FOR REPAIR OF MISCELLANEOUS IRRIGATION CONTROLLERS:

Shop: \$ 40.<sup>00</sup> /HR.

On-Site: \$ 50.<sup>00</sup> /HR.

47. ADDITIONAL COST FOR "OVERNIGHT" OR "NEXT DAY" DELIVERY:

NO CHARGES BY AQUA FLO BUT WE WOULD PASS \$ ON ANY SPECIAL FREIGHT OR OTHER EXPENSES INCURRED IN PROCESSING THE RUSH ORDER.

DELIVERY: 1-4 days after receipt of order. (If time shown is more than five (5) calendar days after receipt of order, the bid may be rejected).

PAYMENT TERMS: 290 25<sup>TH</sup> PROX.

WARRANTY: Parts 365 (days) Labor 30 (days)

NOTE: AQUA FLO SUPPLY IS A WHOLESALE DISTRIBUTOR THAT WILL EXERCISE WHATEVER WARRANTY APPLIES TO EACH PARTICULAR MANUFACTURER'S PRODUCTS. THEY RANGE FROM ONE YEAR AND UP DEPENDING ON THE BRAND NAME QUOTED.

MPH  
3-21-06

## City of Long Beach, CA

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### Commonly Made Errors

The following are commonly made errors when submitting a bid to the City of Long Beach:

It is essential that all requirements of the bid are completed as specified.

- Instructions concerning signatures (page 2 on bid) are NOT followed.
- When the bid is signed by someone other than the corporate officer(s) a certified corporate resolution **MUST** accompany the bid.
- All pages of the Invitation to Bid are not returned as required.
- Invitation to Bid document is not fully completed as required.
- Notarial Acknowledgment is not submitted when required; i.e., companies located outside of the state of California or companies that do not have a business operation with an established address within California (must be same address as shown on Invitation to Bid; P.O. Boxes are not acceptable) are required to submit a Notarial Acknowledgment of Corporate Officer or of the authorized person that has signed the bid.  
NOTE: Only one signature will be required of the "Principal" if the principal is a partnership, sole proprietary (individuals) or limited liability company.
- When bonds are required (Labor & Material or Performance Bonds), and Notarial Acknowledgments are not submitted. Three acknowledgments are required; two for the Principal (company submitting the bid), and one for the Surety (bonding company). If the Principal is a corporation, the signatures of two corporate officers are required for Labor & Material and Performance Bonds. Labor & Material and Performance Bonds are only required of companies that are being considered for an award (they are not required when invitation to bid is submitted).  
NOTE: Bid Bonds require only two acknowledgments; one for the Principal (company submitting the bid), and one for the Surety (bonding company).
- Bonds are not submitted on City of Long Beach forms.
- The title of the individual signing the Invitation to Bid does not match the title shown on the Notarial Acknowledgment; (i.e., the signature on the Invitation to Bid appears to be the President. The same signature appears on the Notarial Acknowledgment, but the title differs (Vice President).
- The person that signed the Invitation to bid differs from that of the Notarial Acknowledgment.
- A Certified Corporate Resolution does not accompany bid when bid is signed by a person other than a corporate officer. [LINK TO SAMPLES OF ACCEPTABLE DOCUMENTATION TO ALLOW OTHER SIGNATURE.](#)
- When references are required, they are not submitted with bid.
- Bids are not submitted on time (11:00 am) to the proper location (City Clerk's Office - Plaza Level of City Hall).
- Contractor does not allow for firm pricing when submitting Invitation to Bid as required.
- The Invitation to Bid is not signed.



01  
30 S. La Patera, Unit 10  
Goleta, CA 93117  
(805) 967-2374  
Fax: (805) 967-5509

02  
1940 E. Ojai Ave.  
Ojai, CA 93023  
(805) 646-7244  
Fax: (805) 646-7725

03  
25217 Rye Canyon Rd.  
Santa Clarita, CA 91355  
(661) 257-0909  
Fax: (661) 257-9500

04  
ANNEX: 225 S. Milpas St.  
Santa Barbara, CA 93103  
(805) 897-1166  
Fax: (805) 899-3762

05  
11520 Jefferson Blvd.  
West L.A., CA 90230  
(310) 915-5208  
Fax: (310) 915-5108

06  
2471 Portola Rd.  
Ventura, CA 93003  
(805) 676-1114  
Fax: (805) 676-1104

07  
2137 Dominguez St.  
Torrance, CA 90501  
(310) 782-0355  
Fax: (310) 782-0624

**March 23, 2006**

**City of Long Beach  
City Clerk  
333 W. Ocean Blvd/Plaza Level  
Long Beach, Ca. 90802**

**RE: BID PA-01006 Client References**

**City of Long Beach  
333 W. Ocean Blvd/Plaza Level  
Long Beach, Ca. 90802  
562-570-6200  
Contact: Karie Webber**

**City of Los Angeles  
111 E. First Street  
Los Angeles, Ca. 90012  
213-847-0723  
Contact: Josephina Carreon**

**Dept. of Airports  
City of Los Angeles  
7303 World Way West  
Los Angeles, Ca. 90045  
310-646-7390  
Contact: Cheryl Sampson**

**Ontario Airport  
2132 E. Avion St.  
Ontario, Ca. 91761  
909-937-2735  
Contact: Annie Chau**

**City of Torrance  
3031 Torrance Blvd.  
Torrance, Ca. 90503  
310-618-5820  
Contact : Laurie Lim**

**If you have any questions, please call me in Ventura at 805-676-1114**

**Thank you,  
Mark Hennigan  
Quotations Manager, Aqua Flo Supply**