



CITY OF LONG BEACH

R-20

DEPARTMENT OF TECHNOLOGY SERVICES

333 WEST OCEAN BOULEVARD • LONG BEACH, CA 90802 • (562) 570-6455 • FAX (562) 570-5270

July 7, 2009

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Authorize the City Manager to execute a contract with SBC Global Services, Inc., dba AT&T Global Services (AT&T), to provide long distance calling, Internet, and other telecommunications services covered under CALNET II MSA 1 and MSA 2 in an annual amount not to exceed \$118,000 for a period of three years with options for two additional periods of one year each; and

Adopt Resolution amending Resolution No. 08-0101 adopted by the City Council on September 2, 2008 to participate in State of California Integrated Information Network Agreement (CALNET II), Master Services Agreement # DTS 06E1390 (MSA 1) and # DTS 06E1391 (MSA 2) with SBC Global Services, Inc., dba AT&T Global Services, for the purchase of telecommunications equipment, software and services, and to increase the amount by \$118,000 to \$213,000 per year. (Citywide)

DISCUSSION

In January 2009, the Department of Technology Services (TS) initiated an RFP process for telecommunications services, which included local and long distance phone, data communications, and Internet services. Eight proposals were received by the March 6, 2009 submittal date. Based on a thorough analysis of the proposals and interviews with a short list of vendors, AT&T Global Services was selected to provide long distance calling and Internet services.

Currently, the annual budget for long distance and Internet services is approximately \$169,000. The new agreement with AT&T will reduce the rates paid by the City by approximately 30 percent, or \$51,000 per year, with no reduction in service.

Section 1802 of the City Charter permits the City to participate in joint and cooperative purchasing agreements by adoption of a Resolution of the City Council authorizing purchases under contracts entered into by other governmental agencies, such as the California Integrated Information Network (CALNET II). This contract sets price caps on the equipment and services purchased hereunder, ensuring that City prices are based on the most competitive rates. The proposed Resolution allows purchases with AT&T under the CALNET II contract for as long as it is in effect. AT&T has agreed to provide the same rates offered by CALNET II. The City's participation in CALNET II may be terminated at any time with 30 days' prior written notice.

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The existing Resolution to participate in CALNET II is used to purchase equipment and maintenance for our telephone systems from AT&T in the amount of \$95,000. TS is proposing to add the \$118,000 long distance and Internet services amount for a total of \$213,000.

This matter was reviewed by Deputy City Attorney Gary Anderson on June 10, 2009 and Budget and Performance Management Bureau Manager David Wodynski on June 16, 2009.

TIMING CONSIDERATIONS

In order to begin to take advantage of pricing offered under the CALNET II agreement, City Council action is requested at the meeting scheduled on July 7, 2009.

FISCAL IMPACT

Expenditures for long distance and Internet services will not exceed \$118,000 per year, and will be passed to client departments via the Technology Services MOU. Sufficient funds are budgeted in the General Services Fund (IS 385) in the Technology Services Department (TS) to support this expenditure as well as user department budgets to cover MOU charges.

SUGGESTED ACTION:

Approve recommendation.


Respectfully submitted,



CURTIS TANI
DIRECTOR OF TECHNOLOGY SERVICES

CT:ST:jf

APPROVED:



PATRICK H. WEST
CITY MANAGER

OFFICE OF THE CITY ATTORNEY
ROBERT E. SHANNON, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AMENDING RESOLUTION NO. RES-08-0101 TO PURCHASE TELECOMMUNICATIONS EQUIPMENT AND SERVICES THROUGH THE CONTRACTS BETWEEN AT&T GLOBAL SERVICES AND THE STATE OF CALIFORNIA

WHEREAS, the City Council of the City of Long Beach adopted Resolution No. RES-08-0101 on September 2, 2008, permitting the City to purchase telecommunications equipment and services from AT&T Global Services through Price Contracts with the State; and

WHEREAS, now the City desires to increase the contract price to purchase additional equipment and services;

NOW, THEREFORE, the City of Long Beach resolves as follows:

Section 1. The above recitals are true and correct and are incorporated herein by this reference.

Section 2. The City Manager of the City of Long Beach is hereby authorized to enter into an agreement with AT&T Global Services for the purchase of telecommunications equipment and services as ordered by the City of Long Beach, pursuant to the Price Contracts. The purchase by the City of Long Beach shall be on the same terms and conditions afforded to the State, in an amount not to exceed Two Hundred Thirteen Thousand Dollars (\$213,000.00) annually.

Section 3. This resolution shall take effect immediately on its adoption by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting on _____, 2009

by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

City Clerk

OFFICE OF THE CITY ATTORNEY
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