

**BOARD OF UTILITIES COMMISSIONERS**

1800 E. Wardlow Road, Long Beach, CA 90807  
562.570.2300 | LBUilities.org

January 19, 2023

**Subject**

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Adopt Specifications WD-23-043 and authorize the General Manager to execute an agreement with JCI Jones Chemicals Inc., to furnish and deliver Liquid Chlorine in an amount not to exceed \$600,000 for a period of six months.

**Executive Summary**

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Bids for Specification WD-23-043 to furnish and deliver Liquid Chlorine, a water treatment chemical used at Long Beach Ground Water Treatment Plant, were opened on January 6, 2023. Two vendors submitted bids at the same price. After consultation with the City Attorney's office, it was determined that the bid submitted by JCI Jones was more financially beneficial to the Department by avoiding the need to coordinate switching out vendor hardware. JCI Jones conforms to all bid document requirements and is the current chlorine chemical supplier meeting all performance specifications.

**Recommendation**

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Adopt Specifications WD-23-043 and authorize the General Manager to execute an agreement with JCI Jones Chemicals Inc., to furnish and deliver Liquid Chlorine in an amount not to exceed \$600,000 for a period of six months.

**Fiscal Impact:** The cost to the Water Fund will be incurred in FY 23, with the actual amounts unknown at this time but the total amount will not exceed the contract total of \$600,000 for the contract term. These costs are included in the Water Fund FY 23 Budget and financial projections.

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Tai Tseng  
Assistant General Manager - Operations

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Christopher J. Garner  
General Manager

Attachment

# Furnish and Deliver Liquid Chlorine

WD-23-043

| Rank | Vendor                          | Identification/ Certification | Total Bid |
|------|---------------------------------|-------------------------------|-----------|
| 1    | JCI Jones Chemicals Inc.        | Undisclosed                   | \$600,000 |
| 2    | Thatcher Company of Nevada Inc. | Undisclosed                   | \$600,000 |
|      |                                 | Average Bid                   | \$600,000 |

|                                          |                                               |
|------------------------------------------|-----------------------------------------------|
| DBE: Disadvantaged Business Enterprise   | SBE: Small Business Enterprise                |
| MBE: Minority Business Enterprise        | VSBE: Veteran-owned Small Business Enterprise |
| MIC: Microbusiness                       | WBE: Women-owned Business Enterprise          |
| OSB: California Office of Small Business |                                               |

The Request for Proposals (RFP) document was made available from the Purchasing Division website at Long Beach Buys (<https://longbeachbuys.buyspeed.com/bsol/>).

- 13 potential vendors were notified of this opportunity
- 7 prospective bidders downloaded the Bid document

An NIB announcement was also included in the City's Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 38 local, minority-owned, and women-owned business groups.

- 2 bids were received on January 6, 2023 (see above matrix)

### Local Business Outreach

In an effort to align with the City's outreach goal, Long Beach businesses are encouraged to submit bids for City contracts. The City's Purchasing Division also assists businesses with registering on LB Buy database to download plans and specifications.

- 1 Long Beach vendors were notified to submit bids
- 0 downloaded the plans and specifications
- 0 submitted a bid