

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
333 West Ocean Boulevard, 11th Floor
Lana Beach, CA 90802-4664

CONTRACT

35109

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3 THIS CONTRACT is made and entered, in duplicate, as of August 16, 2018
4 for reference purposes only, pursuant to Resolution No. RES-18-0122, adopted by the City
5 Council of the City of Long Beach at its meeting on August 16, 2018, by and between
6 TROY SHEET METAL WORKS, INC., a California corporation ("Contractor"), with a place
7 of business at 1024 S. Vail Avenue, Montebello, CA 90640, and the CITY OF LONG
8 BEACH ("City"), a municipal corporation.

9 WHEREAS, the City desires to purchase command equipment boxes for
10 police vehicles; and

11 WHEREAS, City did by Resolution No. RES-18-0122 determine that the
12 City's need to purchase command equipment boxes for police vehicles could only be met
13 by Contractor and, by reason of the foregoing, no useful purpose would be served by
14 advertising for bids to purchase command equipment boxes for police vehicles, and to do
15 so would constitute an idle and useless act and an unnecessary expenditure of public
16 funds;

17 NOW, THEREFORE, in consideration of the mutual terms and conditions
18 contained herein, the parties agree as follows:

19 1. Contractor shall sell, furnish and deliver to City command equipment
20 boxes for police vehicles, attached hereto as Exhibit "A" and incorporated herein by
21 reference, as authorized by Resolution No. RES-18-0122.

22 2. City shall pay Contractor in due course of payments, following receipt
23 of an invoice from Contractor and upon acceptance from City, for command equipment
24 boxes for police vehicles, the prices shown in Exhibit "A", a sum not to exceed Two
25 Hundred Fifty Thousand Dollars (\$250,000) for the first year and One Hundred Fifty
26 Thousand Dollars (\$150,000) for subsequent years.

27 3. The term of this Contract shall commence on August 15, 2018, and
28 shall terminate at midnight on August 14, 2019, with the option to renew for three additional

1 one-year terms, unless sooner terminated as provided herein. The City may terminate this
2 Contract by giving thirty (30) days prior notice of termination to Contractor.

3 4. Neither this Contract nor any of the moneys that may become due
4 Contractor hereunder may be assigned without the prior written consent of City.

5 5. Any notices required hereunder or desired to be given by either party
6 shall be in writing and personally delivered or deposited in the U.S. Postal Service, first
7 class postage prepaid, addressed to Contractor at the address stated herein, and to City
8 at 333 West Ocean Boulevard, Long Beach, California 90802 Attn: City Manager. Notice
9 shall be deemed given on the date personal delivery is made or on the date of deposit in
10 the mail, whichever first occurs.

11 6. City shall have the benefit of any warranty from the manufacturer on
12 the command equipment boxes for police vehicles, and Contractor warrants that the
13 command equipment boxes for police vehicles are in good working order and free from
14 defect at the time of delivery.

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IN WITNESS WHEREOF, the parties have signed this document with all the formalities required by law as of the date first stated above.

TROY SHEET METAL WORKS, INC., a California corporation

_____, 2018

By 
Name Milton Sanchez
Title National Sales Manager

_____, 2018

By 
Name ROBERTO GUADIANA
Title CEO

Tom Modica
Assistant City Manager

"Contractor"

EXECUTED PURSUANT
TO SECTION 301 OF
THE CITY CHARTER

CITY OF LONG BEACH, a municipal corporation

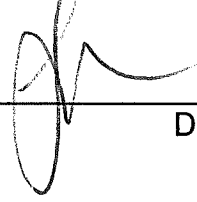
Nov. 12, 2018

By 
City Manager

"City"

This Contract is approved as to form on November 11, 2018.

CHARLES PARKIN, City Attorney

By 
Deputy

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CHARLES PARKIN, City Attorney
333 West Ocean Boulevard, 11th Floor
Lona Beach, CA 90802-4664

EXHIBIT "A"

Tom Minton
Assistant City Manager
EXHIBIT "A"
TO SECTION III OF
THE CITY CHARTER



TROY PRODUCTS PRICE QUOTATION
Prepared for: Juan Luis Mercado / City of Long Beach

August 9, 2018

Part No./Description	Qty	List Price	Unit Price/EA.	Extension
CP-GB403212PB-LIP-LB	7	\$1,900.00	\$1,235.00	\$8,645.00
41"W x 24"L x 13"H Weapons storage box w/ cargo rings, lip & carpet on top; Carpet inside drawer w/dividers, (2) black draw latch locking handles & (1) push button combo lock				
Sales Tax(10.25%)				\$886.11
Los County Sales Tax / City of Long Beach				
				Total: \$9,531.11

The above quoted price does not include the cost of shipping, or applicable fees. Price is FOB point of manufacture. Please note; this quote is valid till **October 9, 2018**.

DELIVERY:

Estimated built and shipping time is four (4) to six (6) weeks upon receipt of your purchase order. If you require additional information, please feel free to contact me.

Thank you for the opportunity to quote you on this project.

Regards,

Jorge Rojas, Regional Sales Manager
Mobile: (323) 829-9771



Troy Sheet Metal Works, Inc.

1024 S Vail Avenue
Montebello, CA 90640
P: (323) 720-4100 F: (323) 724-0351

Ship Via	Sales Person	FOB	Terms	
BEST POSSIBLE	Jorge Rojas	WILL CALL	Net 30 Days	
Qty	Part Number	Description	Unit Price	Total
10	CP-GB412413-LB	*41" X 24" X 13" GUN BOX	\$1,170.00	\$11,700.00

Total Items Cost: \$11,700.00

Freight:

Tax: \$1,199.25

Total : \$12,899.25



Troy Sheet Metal Works, Inc.

1024 S Vail Avenue
Montebello, CA 90640

P: (323) 720-4100 F: (323) 724-0351

Ship Via	Sales Person	FOB	Terms	
WILL CALL	Jorge Rojas	TROY	Net 30 Days	
Qty	Part Number	Description	Unit Price	Total
1	0-PLS-2SU95FS1-GL	*Map Tray Lid - Gen Purpose Poly	\$48.75	\$48.75

Total Items Cost: \$48.75

Freight:

Tax: \$5.00

Total : \$53.75

*** PLEASE INCLUDED SCREWS TO MOUNT GLASS TO HINGE ****



Troy Sheet Metal Works, Inc.

1024 S Vail Avenue
Montebello, CA 90640
P: (323) 720-4100

F: (323) 724-0351

Spec. No.	Sales Person	FOR	Terms	
WILL CALL	Jorge Rojas	TROY	Net 30 Days	
Qty	SAP NO.	Part Number / Description	Unit Price	Total
1		CP-MS-4124-MD-T / *41" W x 24" L x 21" H	\$2,925.00	\$2,925.00

Total Items Cost: \$2,925.00

Freight:

Tax: \$299.81

Total : \$3,224.81

*** CUSTOM PART FOR CITY OF LONG BEACH, SEE COMMENTS IN ITEM MAINTENANCE *****



Troy Sheet Metal Works, Inc.

1024 S Vall Avenue
Montebello, CA 90640
P: (323) 720-4100

F: (323) 724-0351

Qty	SAP NO.	Part Number / Description	Unit Price	Total
2		CP-T-GB392216-2S / *39" W x 22" L x 16" H	\$1,430.00	\$2,860.00
1		/MISC02 / Miscellaneous	\$300.00	\$300.00

Total Items Cost: \$3,160.00

Freight:

Tax: \$293.15

Total : \$3,453.15

*** ENGINEERING FEE OF \$300.00 *****



Troy Sheet Metal Works, Inc.

1024 S Vail Avenue
Montebello, CA 90640
P: (323) 720-4100

F: (323) 724-0351

Ship To:	Sales Person:	FOB:	Terms:	
WILL CALL	Jorge Rojas	TROY	Net 30 Days	
Qty	SAP NO.	Part Number / Description	Unit Price	Total
1		CP-T-GB3795-PB / *37" W X 22" D X 9.5" H CHANGE TO 16 GA. FROM 12 GA. PER MBORNAIS 05112018	\$1,283.75	\$1,283.75
1		CP-40-2020-GS / *40 x 20 x 20 LIDDED BOX	\$909.77	\$909.77
1		CP-T-GB3930-PB / *39" W x 30" D x 11" H	\$1,300.00	\$1,300.00
1		CP-GB412413-LB-PB / *41 X 24 X 13 WEAPON BOX	\$1,462.50	\$1,462.50
Total Items Cost:				\$4,956.02
Freight:				
Tax:				\$507.99
Total				\$5,464.01



Troy Sheet Metal Works, Inc.

1024 S Vail Avenue
Montebello, CA 90640
P: (323) 720-4100 F: (323) 724-0351

Ship Via	Ship Name	PO#	Terms	
WILL CALL	Jorge Rojas	TROY	Net 30 Days	
Qty	SAP NO.	Part Number / Description	Unit Price	Total
3		CP-GB412413-LB-PB / *41 X 24 X 13 WEAPON BOX	\$1,332.50	\$3,997.50

Total Items Cost: \$3,997.50

Freight:

Tax: \$0.00

Total : \$3,997.50

75" ADDED TO FP LOG NEW BAL: 330"



Troy Sheet Metal Works, Inc.

1024 S Vail Avenue
Montebello, CA 90640
P: (323) 720-4100

F: (323) 724-0351

Ship To	Ship Person	FOB	Terms	
WILL CALL	Jorge Rojas	TROY	Net 30 Days	
Qty	Part Number	Description	Unit Price	Total
2	CP-GB412413-LB-PB	*41 X 24 X 13 WEAPON BOX	\$1,332.50	\$2,665.00

Total Items Cost: \$2,665.00

Freight:

Tax: \$273.16

Total : \$2,938.16



Troy Sheet Metal Works, Inc.

1024 S Vail Avenue
Montebello, CA 90640
P: (323) 720-4100 F: (323) 724-0351

Ship Via	Sales Person	FOB	Terms	
WILL CALL	Jorge Rojas	TROY	Net 30 Days	
Qty	Part Number	Description	Unit Price	Total
1	1-HDW-36-360720	20" HD LockOut w/Discon Slide, pair	\$90.00	\$90.00

Total Items Cost: \$90.00

Freight:

Tax: \$9.23

Total : \$99.23