

# **C-10**

July 5, 2022

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## **RECOMMENDATION:**

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any necessary subsequent amendments, with Quinn Company of the City of Industry, CA, for the purchase of a 375-kilowatt emergency generator and trailer, on the same terms and conditions afforded to Sourcewell, (formerly the NJPA), of Staples, MN, with Caterpillar, Inc., contract 120617-CAT, in a total amount not to exceed \$289,983, inclusive of taxes and fees. (Citywide)

## **DISCUSSION**

City Council approval is requested to enter into a contract with Quinn Company for the purchase of a 375-kilowatt emergency generator and trailer for the Energy Resources Department. This purchase was approved as a Fiscal Year 2022 mid-year enhancement request. Currently, Energy Resources is using a rented generator as a supplemental power supply for the Customer Service Call Center and Gas Services Dispatch Division. This equipment is a vital part of operational functions, and a permanent replacement for the rented generator will maintain services during a power outage.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies by purchasing under their contract on a voluntary and selective basis when authorized by a Resolution adopted by the City Council.

The Fleet Services Bureau and the Purchasing Division of the Department of Financial Management investigated procurement options, and the Sourcewell agreement with Caterpillar, Inc., through their local dealer Quinn Company (not a SBE, DBE, MBE, WBE or Local), was determined to provide the best discounted price while allowing for timely acquisition and delivery. All Sourcewell contracts are competitively bid and offer the best available pricing. There are currently no dealers or manufacturers of emergency generator sets and tandem-axle trailers with electric brakes in Long Beach.

This matter was reviewed by Deputy City Attorney Anita Lakhani on June 15, 2022, Purchasing Agent Michelle Wilson on June 3, 2022, and by Revenue Management Officer Geraldine Alejo on June 10, 2022.

SUSTAINABILITY

The generator uses a Tier 4 diesel-powered engine, certified by the California Air Resources Board for significantly lower emissions of particulates and oxides of nitrogen. The engine also has an oxidation catalyst, particulate filter, and catalytic reduction system.

TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award a contract concurrently is requested on July 5, 2022 to ensure the contract is in place expeditiously, based on production and delivery estimates of 59 to 64 weeks.

FISCAL IMPACT

The contract will not exceed \$289,983, inclusive of taxes and fees. The purchase will be funded within current resources budgeted in the Gas Fund Group in the Energy Resources Department. Annual replacement and maintenance costs of \$33,348 will be collected through the regular Fleet Services Memorandum of Understanding (MOU) monthly billing process, beginning when the unit is delivered. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



KEVIN RIPER  
DIRECTOR OF FINANCIAL MANAGEMENT

Attachment – Resolution

APPROVED:



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THOMAS B. MODICA  
CITY MANAGER

OFFICE OF THE CITY ATTORNEY  
CHARLES PARKIN, City Attorney  
411 West Ocean Boulevard, 9th Floor  
Long Beach, CA 90802-4664

1 RESOLUTION NO.

2  
3 A RESOLUTION OF THE CITY COUNCIL OF THE  
4 CITY OF LONG BEACH AUTHORIZING THE CITY  
5 MANAGER TO EXECUTE AN AGREEMENT WITH QUINN  
6 COMPANY TO PURCHASE A 375-KILOWATT  
7 EMERGENCY GENERATOR AND TRAILER, THROUGH  
8 CATERPILLAR CORPORATION'S CONTRACT WITH  
9 SOURCEWELL (FORMERLY THE NATIONAL JOINT  
10 POWER ALLIANCE) IN A TOTAL AMOUNT NOT TO  
11 EXCEED \$289,983

12  
13 WHEREAS, the Charter of the City of Long Beach (the "City"), Section 1802,  
14 permits the City to purchase services, supplies, materials, equipment and labor with other  
15 government agencies by purchasing under their contracts on a voluntary and selective  
16 basis when authorized by resolution; and

17 WHEREAS, the City desires to purchase a 375-kilowatt emergency  
18 generator and trailer; and

19 WHEREAS, Sourcewell has a contract for the purchase of a 375-kilowatt  
20 emergency generator and trailer, Contract No. 120617-CAT ("Sourcewell Contract"); and

21 WHEREAS, the City's participation in the Sourcewell Contract will facilitate  
22 the City's ability to purchase as well as provide considerable cost benefits to the City; and

23 WHEREAS, if the City had to utilize a formal bid process rather than  
24 participate in the Sourcewell Contract, considerably more funds would be required;

25 NOW, THEREFORE, the City Council of the City of Long Beach resolves as  
26 follows:

27 Section 1. The above recitals are true and correct and are incorporated  
28 herein by this reference.

OFFICE OF THE CITY ATTORNEY  
CHARLES PARKIN, City Attorney  
411 West Ocean Boulevard, 9th Floor  
Long Beach, CA 90802-4664

1 Section 2. The City Manager or designee is hereby authorized to enter an  
2 agreement with Quinn Company to purchase a 375-kilowatt emergency generator and  
3 trailer, of the same type and kind identified in the Sourcewell Contract except as modified  
4 by mutual agreement of the City and Quinn Company, and the purchase by the City shall  
5 be on the same terms and conditions afforded to the Sourcewell in an amount not to exceed  
6 Two Hundred Eighty-Nine Thousand Nine Hundred Eighty-Three Dollars (\$289,983)  
7 including tax and shipping.

8 Section 3. This resolution shall take effect immediately upon its adoption  
9 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

10 I hereby certify that the foregoing resolution was adopted by the City  
11 Council of the City of Long Beach at its meeting of \_\_\_\_\_, 2022,  
12 by the following vote:

13  
14 Ayes: Councilmembers: \_\_\_\_\_  
15 \_\_\_\_\_  
16 \_\_\_\_\_  
17 \_\_\_\_\_

18 Noes: Councilmembers: \_\_\_\_\_  
19 \_\_\_\_\_

20 Absent: Councilmembers: \_\_\_\_\_  
21 \_\_\_\_\_

22  
23  
24 \_\_\_\_\_  
City Clerk  
25  
26  
27  
28