

# CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

# R-25

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January 22, 2013

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Adopt Specifications No. PA-00213 and award contracts to Metalclad Insulation Corp., of Fullerton, CA (not an MBE, WBE, SBE or Local), Universal Abatement Services, of Los Angeles, CA (MBE), Vizion's West, Inc., of Quail Valley, CA (not an MBE, WBE, SBE or Local), and Watson Painting Corporation, of Riverside, CA (MBE, SBE), to provide lead-based paint removal and mitigation services, in a total annual amount not to exceed \$600,000, for a period of one year, with the option to renew for two additional one-year periods, at the discretion of the City Manager. (Citywide)

## DISCUSSION

City Council approval is being requested to enter into annual contracts with Metalclad Insulation Corp., Universal Abatement Services, Vizion's West, Inc., and Watson Painting Corporation for providing lead-based paint removal and mitigation services to ensure U.S. Department of Housing and Urban Development (HUD) compliance for the City's Department of Health and Human Services (HHS). HHS has received cost-reimbursement grants from HUD's Office of Lead Hazard Control and Healthy Homes, which will provide total funding for the removal and control of lead-based paint within affordable housing occupied by low-income residents. The grants also include support for tenant relocation, lab analysis, health education and risk assessment.

The bid was advertised in the Press-Telegram on November 29, 2012, and 232 potential bidders specializing in lead abatement were notified of the bid opportunity. Of those bidders, 27 downloaded the bid via our electronic bid system. The bid document was made available from the Purchasing Division, located on the seventh floor of City Hall, and the Division's website at [www.longbeach.gov/purchasing](http://www.longbeach.gov/purchasing). A bid announcement was also included in the Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 30 local, minority and women-owned business groups. Four bids were received on December 11, 2012. Of those four bidders, two were Minority-owned Business Enterprises (MBEs), none were Women-owned Business Enterprises (WBEs), one was a certified Small Business Enterprise (SBE), and none were Long Beach businesses (Local). In

compliance with HUD contracting guidelines, HHS, in conjunction with the Purchasing Division, recommends the four vendors as approved contractors. Metalclad Insulation Corp., of Fullerton, CA (not an MBE, WBE, SBE or Local), Universal Abatement Services, of Los Angeles, CA (MBE), Vizion's West, Inc., of Quail Valley, CA (not an MBE, WBE, SBE or Local), and Watson Painting Corporation, of Riverside, CA (MBE, SBE), are recommended. Approved contractors will subsequently bid on each individual project as they accrue. This process will be managed by HHS.

### **Local Business Outreach**

In an effort to align with our outreach goal, Long Beach businesses were encouraged to submit bids for City contracts. The Purchasing Division also assisted businesses with registering on the Bids Online database to download the bid specifications. Through outreach, 19 Long Beach vendors were contacted to submit bids, of which one downloaded and submitted a bid. The Purchasing Division is committed to continuing to perform outreach to local vendors to expand the bidder pool.

This matter was reviewed by Deputy City Attorney Amy R. Webber on January 2, 2013 and Budget Management Office Victoria Bell on January 7, 2013.

### TIMING CONSIDERATIONS

City Council action to adopt Specifications No. PA-00213 and award contracts concurrently is requested on January 22, 2013 to ensure HUD compliance and allow the individual project bidding to proceed expeditiously.

### FISCAL IMPACT

The total annual cost of these contracts is \$600,000, and will be fully funded with monies from HUD's Office of Lead Hazard Control and Healthy Homes cost-reimbursement grants. Sufficient funds are budgeted in the Health Fund (SR 130) in the Department of Health and Human Services (HE). The award of these contracts will provide continued support to our local economy by assisting in the preservation of 12 full-time employees residing in Long Beach with employment.


SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN GROSS  
DIRECTOR OF FINANCIAL MANAGEMENT



SUSAN PRICE  
INTERIM DIRECTOR OF  
HEALTH AND HUMAN SERVICES

JG/ES/LB

APPROVED:



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PATRICK H. WEST  
CITY MANAGER