# OFFICE OF THE CITY ATTORNEY CHARLES PARKIN, City Attorney 333 West Ocean Boulevard, 11th Floor Long Beach, CA 90802-4664

## **LOCATION AGREEMENT**

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## PARTIES AND EFFECTIVE DATE.

- 1.1 Parties. This Location Agreement (this "Location Agreement" or this "Agreement") is entered into by and between (i) CITY OF LONG BEACH, a California municipal corporation and charter law city ("City") and (ii) CRC SERVICES, LLC, a Delaware limited liability company ("CRC Services"). CRC Services' office is located at 111 W. Ocean Boulevard, Suite 800, Long Beach, California 90802. City's offices are located at 333 West Ocean Boulevard, 6th Floor, Long Beach, California 90802.
- 1.1.1 City and CRC Services are sometimes individually referred to herein as "Party" and collectively as "Parties."
- 1.1.2 This Location Agreement shall be binding upon and shall inure to the benefit of the City and CRC Services and their respective successors, heirs, and assigns.
- 1.2 <u>Effective Date</u>. This Location Agreement will become effective on the date on which signed by the appropriate authorities of both the City and CRC Services (the "Effective Date").

### 2. RECITALS.

- 2.1 CRC Services intends to establish a Retail Sales Office to supply various equipment, material, supplies and related services to its Affiliates.
- 2.2 CRC Services' Affiliates will use commercially reasonable efforts to purchase at least eighty percent (80%) of their equipment, material, and supplies through the Retail Sales Office.
- 2.3 CRC Services also may engage in sales and leases to any other person or entity.
- 2.4 City desires to incentivize third party companies to locate a buying company in the City. City may pay inducements to third party companies based on a percentage of the Local Sales and Use Tax Revenues (as defined herein) to be

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generated for the City by the third party companies in the City, as more fully described herein.

- 2.5 The City, in consideration of the additional Local Sales and Use Tax Revenues to be paid by CRC Services for the benefit of the City, which the City would not otherwise realize, desires to provide City Payments (as defined herein) to CRC Services as incentive for locating its buying company in the City.
- 2.6 City Payments for each Fiscal Year will be an amount paid from any legally available source of funds and shall be calculated by a percentage of the Local Sales and Use Tax Revenues (as defined herein) generated in the City by CRC Services and received by the City.
- 2.7 The location of CRC Services in the City will provide significant public benefits to the City, in that the Local Sales and Use Tax Revenues to be paid by CRC Services represent a substantial and significant source of additional public revenue for the City, which may be used by the City for the funding of necessary public services and facilities, including, without implied limitation, public safety services and facilities.
- 2.8 CRC Services and City wish to enter into this Agreement for the purposes described above.

#### 3. DEFINITIONS.

- 3.1 Definitions. Unless the context otherwise requires, the terms defined in this Article 3 shall for all purpose hereto, and of any amendment hereof, and of any opinion or report or other document mentioned herein or therein have the meanings defined herein, the following definitions to be equally applicable to both the singular and plural forms of any of the terms defined herein.
- 3.1.1 "Affiliate" means an entity controlled by another entity. by which it is controlled, or with which it is under common control. For purposes of this Agreement, "Affiliate" includes California Resources Corporation, a Delaware corporation. For purposes of the definition of "Affiliate", "control" shall mean the ability to direct the operational control, management and policies of a person or entity through the beneficial

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Section 1.2.

ownership of 50% or more of the voting shares or other securities of a person or entity.

3.1.2 "Business Day" means a day which is not a Saturday, Sunday or legal holiday on which banking institutions in the State or the City are closed.

### 3.1.3 [INTENTIONALLY OMITTED]

3.1.4 "City Payment" means, for each Fiscal Year of the City in which CRC Services has its Retail Sales Office located in the City, the following amount: for all Fiscal Quarters commencing with the First Fiscal Quarter and throughout the Term, an amount equal to eighty percent (80%) of the cumulative dollars of Local Sales and Use Tax Revenues generated in each Fiscal Year; provided that, twenty percent (20%) of the cumulative dollars of Local Sales and Use Tax Revenues generated in such Fiscal Year amounts to at least four hundred and twenty-five thousand dollars (\$425,000) (the "Threshold Amount"). If twenty percent (20%) of the cumulative dollars of Local Sales and Use Tax Revenue generated in a Fiscal Year during the Term is less than the Threshold Amount, then the City Payment payable to CRC Services in such Fiscal Year shall be reduced by an amount equal to the difference of (1) the Threshold Amount and (2) twenty percent (20%) of the cumulative dollars of Local Sales and Use Tax Revenues generated in such Fiscal Year (such reduction, a "Shortfall Reduction"). If the City Payment payable to CRC Services in any Fiscal Year during the Term is reduced by a Shortfall Reduction, then if in the next two subsequent Fiscal Years during the Term that twenty percent (20%) of the cumulative dollars of Local Sales and Use Tax Revenues generated in such Fiscal Year is at least the Threshold Amount, then the City Payment payable to CRC Services shall be increased by an amount equal to such Shortfall Reduction until CRC Services recovers the entirety of such Shortfall Reduction. If any Fiscal Year during the Term is not comprised of four Fiscal Quarters, then the Threshold Amount shall be reduced accordingly on a pro rata basis (for example, if a Fiscal Year is comprised of three Fiscal Quarters, the Threshold Amount shall be reduced by twenty five percent (25%)).

3.1.5 "Effective Date" shall have the meaning set forth in

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3.1.6 "First Fiscal Quarter" means the Fiscal Quarter commencing October 1, 2015 during which CRC Services pays an amount of Local Sales and Use Tax Revenues.

3.1.7 "Fiscal Quarter" means one calendar year quarter within the Term and commencing on January 1, April 1, July 1, or October 1, and ending on, as applicable, the immediately following March 31st, June 30th, September 30th, or December 31st. As an example, the Fiscal Quarter commencing January 1st shall end on the immediately following March 31st, the Fiscal Quarter commencing on April 1st shall end on the immediately following June 30th, and so on.

3.1.8 "Fiscal Year" means October 1 through September 30.

3.1.9 "Local Sales and Use Tax Revenues" means that portion of the Sales and Use Tax, if any, paid by CRC Services upon taxable sales and uses attributable to the operations of CRC Services or its Affiliates and allocated and paid to the City under the Uniform Local Sales and Use Tax Law (Part 1.5, Division 2 of the California Revenue and Taxation Code). Local Sales and Use Tax Revenues shall not include (i) Penalty Assessments, (ii) any Sales Tax levied by, collected for or allocated to the State of California, the County of Los Angeles, a district or any entity (including an allocation to a statewide or countywide pool) other than the City, (iii) any administrative fee charged by the SBE, (iv) any Sales or Use Tax subject to any sharing, rebate, offset or other charge imposed pursuant to any applicable provision of federal, state or local (except the City's) law, rule or regulation, (v) any Sales Tax attributable to any transaction not consummated within the Term, or (vi) any Sales Tax (or other funds measured by Sales Tax) required by the State of California to be paid over to another public entity (including the State) or set aside and/ or pledged to a specific use other than for deposit into or payment from the City's general fund including retroactively.

Without limiting the generality of the foregoing, City and CRC Services acknowledge that as of the Effective Date of this Agreement, the California legislature has adopted certain legislation commonly known as the triple-flip which would

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divert to the State of California up to one-quarter (1/4) of the Local Sales and Use Tax Revenue which would otherwise be payable to the City pursuant to the Sales Tax and Use Tax Law as it existed prior to enactment of the above-referenced legislation. City and CRC Services acknowledge that such legislation will cause a reduction of up to approximately twenty-five percent (25%) of the Local Sales and Use Tax Revenues which would otherwise be attributable to Sales and that such reduction will cause a corresponding effect. Furthermore, City acknowledges that it is possible that the legislation described above, or some alternative legislation (whether or not similar to the "triple flip"), may be enacted and effective during one or more subsequent years during the Term and may materially and negatively impact the amount of Local Sales and Use Tax Revenues and, accordingly, City Payments. City does not make any representation, warranty or commitment concerning the future actions of the California legislature with respect to the allocation of Sales Taxes to the City. CRC Services agrees that it is undertaking its obligations under this Agreement after having considered, and is expressly assuming the risk of, the possibility of such legislation and its resultant impact on City Payments.

The foregoing paragraph notwithstanding, the City acknowledges that the California legislature may provide for the payment to the City of other revenues for the purpose of offsetting any losses in Local Sales and Use Tax Revenues resulting from the enactment of legislation of the type described in the immediately preceding paragraph. The City agrees that, should the California legislature provide for such offsetting revenues, then for purposes of this Agreement and the computation of any City Payments which may become due to CRC Services hereunder, any such offsetting revenues which are (i) intended to offset the loss of sales tax revenues to the City, (ii) actually received by the City, and (iii) not subject to any restrictions on use beyond those which are otherwise generally applicable to sales tax revenues received by California municipalities, will be deemed to be "Local Sales and Use Tax Revenues" within the meaning of this Agreement.

3.1.10 "Location Agreement" shall have the meaning set forth

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3.1.11 "Penalty Assessments" means penalties, assessments, collection costs and other costs, fees or charges resulting from late or delinquent payment of Sales or Use Tax and which are levied, assessed or otherwise collected from CRC Services.

3.1.12 "Retail Sales" means all sales of tangible personal property to any person or entity which is subject to the Sales and Use Tax Law and which generates Local Sales and Use Tax Revenues.

3.1.13 "Retail Sales Office" means any form of business entity of CRC Services, or a subsidiary or Affiliate of CRC Services, which maintains a retail sales operation within the City at which Retail Sales transactions are consummated pursuant to the Sales and Use Tax Law.

3.1.14 "SBE" means the California State Board of Equalization, and any successor agency.

3.1.15 "Sales and Use Tax Law" means (i) Part 1 of Division 2 of the California Revenue and Taxation Code, commencing with Section 6001, and any successor law thereto, (ii) any legislation allowing the City or other public agency with jurisdiction in the City to levy any form of sales and use tax on the operations of CRC Services, and (iii) regulations of the SBE and other binding rulings and interpretations relating to (i) and (ii) hereof.

3.1.16 "Sales Tax" means all sales and use taxes levied under the authority of the Sales and Use Tax Law.

3.1.17 "Term" shall mean that period commencing as of the First Fiscal Quarter and ending as of the last date of the one hundred and twentieth (120th) Fiscal Quarter thereafter, unless earlier terminated or extended as provided by this Agreement.

#### 4. **GENERAL TERMS.**

4.1 Location and Operation within City. CRC Services has agreed

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to locate its its Retail Sales Office in the City and agrees to continue to operate in the City for a period of not less than thirty (30) Fiscal Years, subject to the right to terminate as provided in Section 4.8 hereof. CRC Services' Affiliates shall, within twelve months of the Effective Date, use commercially reasonable efforts to purchase at least eighty percent (80%) of their equipment, material, and supplies through the Retail Sales Office.

4.1.1 CRC Services has obtained, or will obtain and will maintain, a retail sales tax permit from the SBE. Except as otherwise provided in Section 4.1.2, CRC Services agrees to use commercially reasonable efforts to conduct its business so that the place of sale for at least eighty percent (80%) of Retail Sales made by CRC Services during the term of this Agreement will be the City, pursuant to the Sales and Use Tax Law. In all sales reports filed by CRC Services with the SBE, relating to such Retail Sales, where such a designation is permitted or required under the Sales and Use Tax Law, CRC Services shall specify the City as the place of sale for all such Retail Sales, with the exception of Retail Sales from a location other than the City as permitted by Section 4.1.2.

4.1.2 Notwithstanding Section 4.1.1 of this Agreement, and subject to Section 4.1.3 of this Agreement, the place of sale for Retail Sales made by the Retail Sales Office during the term of this Agreement is not required to be the City if CRC Services makes a business determination that certain sales activities will not be relocated to the City, and as a result such sales activities continue to be conducted where they were conducted prior to the Effective Date of this Agreement or be relocated elsewhere. Retail Sales Office may make Retail Sales from a location that is not within the City, and/or move and/or transfer sales operations from its Retail Sales Office in the City to an additional location to the extent that any one or more of the following circumstances applies in whole or in part:

California Resources Corporation ("CRC") or its (a) Affiliate acquires another business with existing California operations, or acquires all or substantially all of the assets of such a business, or CRC is acquired or involved in a

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merger, consolidation or sale of all or substantially all of its assets;

(b)

(c)

Office is located is damaged, destroyed, or condemned, or access to the property is lost

or materially interfered with, or Retail Sales Office is otherwise prevented from using and

CRC or CRC Services changes its business

The building in the City in which Retail Sales

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replacement space within the City suitable for CRC Services' needs (taking into account the quality, size and location of any such replacement space, and other commercially reasonable criteria) on commercially reasonable terms.

4.2 Payment of the City Payment. As consideration for CRC Service's continued location and operation in the City, and the establishment of a Retail Sales Office in the City, as described in Section 4.1 above, City shall pay CRC Services the City Payment. In addition, in the event any companies affiliated with CRC Services locate or relocate a Retail Sales Office in or to the City during the term of this Agreement, the term "Local Sales and Use Tax Revenues" will be deemed to include Local Sales and Use Tax Revenues derived from taxable sales and uses attributable to the operations of such affiliated companies and City shall pay the City Payment attributable thereto to CRC Services, or such affiliated companies, as directed by CRC Services. Such payment will be made within sixty (60) days following the latter of: (i) the receipt by the City of the quarterly final reconciliation reports from the SBE relating to the Fiscal Quarter occurring within the Term, (ii) receipt by City of any and all Data and Documentation applicable to such Fiscal Quarter, and (iii) receipt of the Local Sales and Use Tax Revenues by the City.

4.2.1 <u>Conditions Precedent to City Payment</u>. City's obligations under Section 4.2 are contingent on a year-to-year basis and, for each Fiscal Quarter within the Term, upon the satisfaction of the following conditions precedent in each Fiscal Quarter:

(a) CRC Services having obtained a retail sales tax permit from the SBE; and

(b) CRC Services having, for the entirety of such Fiscal Quarter, fulfilled its material obligations under Section 4.1.1 of this Agreement.

City receipt and reasonable approval of Data and (c) Documentation, as defined in Section 4.2.2, needed by City to verify payment calculations.

4.2.2 Data and Documentation. For the purposes of this Agreement, the term "Data and Documentation" means CRC Services' sales and use tax

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returns, amended sales and use tax returns (if any) and any other documents reasonably required by City to evidence sales and use tax return adjustments (if any), in each case, relating to the Local Sales and Use Tax Revenues paid by CRC Services to City.

4.2.3 Confidentiality. In the performance of or otherwise in connection with this Agreement, one Party ("Discloser") may disclose to the other Party ("Recipient") certain Confidential Information of Discloser. "Confidential Information" as used in this Agreement shall mean all information obtained by Recipient from Discloser that is not generally known to the public and that a reasonable business person would deem confidential, including the terms and conditions of this Agreement and any related agreement thereto. Recipient will treat such Confidential Information as confidential and proprietary of Discloser, and during the Term and for a period of two (2) years thereafter will: (a) use the Confidential Information of Discloser solely for the purposes set forth in this Agreement; (b) take suitable precautions and measures to maintain the confidentiality of the Confidential Information of Discloser; and (c) not disclose or otherwise furnish the Confidential Information of Discloser to any third party other than employees, agents or independent contractors of Recipient (collectively, "Representatives") who have a need to know the Confidential Information to perform its obligations under this Agreement, provided such Representatives are obligated to maintain the confidentiality of the Confidential Information. Recipient will be responsible for any breach of this Agreement by any of its Representatives.

(a) The obligations under this Section will not apply to any: (i) approved use or approved disclosure of any information pursuant to the exercise of Discloser's rights under this Agreement; (ii) information that is now or hereafter becomes generally known or available to the public other than through a violation of this Agreement; (iii) information that is obtained by Recipient from a third party (other than in connection with this Agreement) who was not under any obligation of secrecy or confidentiality with respect to such information; (iv) information that is independently developed by Recipient without reference to any Confidential Information; (v) any disclosure required by applicable

law, subpoena or court order provided that Recipient will use reasonable efforts to give advance notice to and cooperate with Discloser in connection with any such disclosure, and provided further that Recipient shall limit such disclosure to only that information that is required to be disclosed; and (vi) any disclosure made with the explicit written consent of Discloser. Recipient shall promptly return to Discloser all copies of any Confidential Information of Discloser in its possession or control upon request, or in any event, upon any termination or expiration of the Term.

(b) Recipient acknowledges and agrees that a breach of any of the covenants or agreements contained in this Section 4.2.3 may result in irreparable and continuing damage to Discloser and/or its affiliates for which there may be no adequate remedy at law. Accordingly, should there be a breach of this Section 4.2.3, Recipient agrees that Discloser shall be entitled to seek injunctive relief and/or a decree for specific performance in addition to all such other relief as may be proper (including monetary damages if appropriate) at law or in equity.

order or request to disclose the Confidential Information, Recipient, except as prohibited by law or if received pursuant to regulatory oversight, promptly notify Discloser of any such subpoena, order or request so that Discloser may seek protective order or other appropriate remedy. If, in the absence of a protective order or other remedy, Recipient is compelled to disclose the Confidential Information, Recipient will, except as prohibited by law or if pursuant to regulatory oversight, (a) consult with Discloser to disclose only that portion of the Confidential Information that is legally required or deemed necessary by counsel to be disclosed, and (b) cooperate with Discloser in any attempt that Discloser may make to obtain an order or other reliable assurance that confidential treatment will be accorded to designated portions of the Confidential Information. Recipient shall be entitled to reimbursement for its reasonable expenses, including the fees and expenses of its counsel, in connection with action taken pursuant to this paragraph.

4.2.4 Adequate Consideration. Each City Payment due and

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payable shall constitute the total payment to CRC Services for the Fiscal Quarter to which it relates, and shall be paid by City for and in consideration of the location and operation by CRC Services of the Retail Sales Office in the City during such Fiscal Quarter. The Parties have determined and agreed that the City Payment due and payable during each Fiscal Quarter represents fair consideration to CRC Services for its covenants and obligations hereunder. Other than the City Payments and except as expressly provided herein, CRC Services expressly acknowledges and agrees that it shall not receive any compensation from City under this Agreement. Other than the City Payments and except as expressly provided herein, CRC Services shall not entitled to any reimbursement or other compensation from the City for any costs it incurs in performing, preparing to perform or continuing its obligations under this Agreement for the term of the Agreement.

4.2.5 City Business License and Permits. CRC Services acknowledges that it is solely responsible for any and all City Business License Fees and any applicable permits. City shall reasonably assist CRC Services (at CRC Services' cost and expense) in obtaining any such applicable permits or licenses.

4.2.6 No Carry Forward or Back. City and CRC Services acknowledge and agree that the calculation and determination of all financial components of the Parties' rights and obligations under this Agreement shall be computed quarterly on a Fiscal-Year-to-Fiscal-Year basis. Revenues generated in one Fiscal Year may not be carried forward or back to any prior or future Fiscal Year, it being the express agreement and understanding of the Parties that for each Fiscal Year the financial obligations of the Parties and satisfaction of the conditions precedent to such obligations shall be determined and made independently of any other Fiscal Year.

4.2.7 <u>Indemnification and Defense of Third-Party and SBE</u> Actions; 80% / 20% Allocation of Such Indemnity Costs. The Parties shall mutually defend and indemnify each other ("Indemnifying Parties" for the purposes of this Section 4.2), their officers and employees from Claims or Liabilities arising from this Location Agreement including, but not limited to, (i) those concerning the validity or enforceability of this

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Agreement or any related agreement executed between the Parties, (ii) those arising from the performance of either Party of the terms of this Agreement or any related agreement executed between the Parties, (iii) those brought by any third party and arising hereunder. The responsibility of each Party will be to pay their respective share as provided in Sections 4.2.13 and 4.2.14 of the "Indemnity Costs" hereunder. Indemnity Costs include all costs of defense, including without limitation, reasonable attorneys' fees and costs as described in Section 4.2.12. Such costs include all costs of necessary experts including appraisers, financial analysis, tax analysis, audits, and all other necessary consultants. Such costs further include the costs of any settlement or judgment concerning Claims or Liabilities. Claims or Liabilities include, but are not limited to, actions where (i) the City, its officers, agents or employees are made a party to any action or proceeding filed or prosecuted against CRC Services for any such Claims or Liabilities, or (ii) CRC Services, its officers, agents or employees are made a party to any action or proceeding filed or prosecuted against the City for any such Claims or Liabilities, or (iii) the City is made a party to any action or proceeding. The foregoing shall not apply to Claims or Liabilities caused by or arising from the gross negligence or willful misconduct of the City, its officers or employees. This Section 4.2.10 is only applicable to third-party Claims or Liabilities brought against the City and/or CRC Services; the provisions of this Section 4.2.10 are not applicable to any Claims or Liabilities which City and/or CRC Services may have against each other.

4.2.8 Defense of SBE Proceedings. City and CRC Services agree that, should the SBE question the correctness of the allocation or determine that there has been an improper allocation to the City, City shall defend such allocation in all SBE administrative proceedings. For purpose of this paragraph, administrative proceedings include all SBE meetings, conferences and appeals before SBE Board Members. CRC Services and City will cooperate fully with each other and their respective attorneys or any other Representative, and shall have the right to be present at and participate in all SBE administrative proceedings.

4.2.9 Appointment of Counsel; Deposit for Costs. The City

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shall within ten (10) Business Days of its actual knowledge provide CRC Services with written notice of the pendency of any third-party action initiated to challenge the rights and obligations established under this Agreement. Depending on the nature of the proceeding and if both City and CRC Services mutually agree, the Indemnifying Parties may utilize City's City Attorney's office or may elect to retain separate legal counsel. If the Indemnifying Parties agree to retain separate legal counsel, CRC Services shall determine which separate legal counsel(s) shall be retained. The Indemnifying Parties shall mutually agree on a budget and shall assign differing roles to legal counsel. Based on the budget, the Indemnifying Parties may establish a defense fund and require the deposit of funds into an interest bearing escrow account in accordance with their shares under Section 4.2.13 and 4.2.14 so that generally legal costs shall be covered for a period of at least 60 days in advance of the need for expenditure. The Indemnifying Parties will continue to make deposits as needed. If any party shall fail to make their deposit, the action may be abandoned by the performing party without liability to the defaulting party. The obligation to pay the cost of the action, including judgment, shall extend until judgment. After judgment in a trial court, the Indemnifying Parties must mutually agree as to whether any appeal will be taken or defended. Each Indemnifying Party shall have the right, within the first 30 days of the service of the complaint, in its sole and absolute discretion, to determine that it does not want to defend any litigation attacking this Location Agreement, in which case the party not wishing to abandon the case shall be responsible for the full costs of the action. In the event of an appeal, or a settlement offer, the Indemnifying Parties shall confer in good faith as to how to proceed. In that event, CRC Services shall be liable for its portion of the costs incurred by the City up to the date of settlement and shall have no further obligation to the City beyond the payment of those costs. Notwithstanding CRC Services' indemnity for Claims or Liabilities, the City retains the right to settle any claims or litigation brought against it in its sole and absolute discretion and CRC Services shall remain liable for its portion of the costs, except where CRC Services opposes the settlement. In the event CRC Services opposes such settlement, the City may still settle; provided that (1)

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the City is responsible for its own costs and expense (but shall bear no other liability to CRC Services) and (2) CRC Services shall bear no liability to City arising from or related to such settlement.

4.2.10 CRC Services' Share of Indemnity Costs. CRC Services' share of Indemnity Costs under this Section 4.2 is 80% of the Indemnity Costs.

4.2.11 City's Share of Indemnity Costs. The City's share of Indemnity Costs under this Section 4.2 is 20% of the Indemnity Costs.

All indemnity provisions set forth in this 4.2.12 Survival. Agreement shall survive termination of this Agreement for any reason other than the City's default.

4.2.13 Escrow/Recapture of City Payments. If, at any time during or after the Term of this Agreement, there is a challenge to all or any portion of the Local Sales and Use Tax Revenues received by the City, then the City will stop making the City Payment on the disputed amounts and put 100% of the disputed amounts (both the City portion and the CRC Services portion) in an escrow account to be released promptly after the challenge has been resolved (in no event shall such release occur more than fifteen (15) Business Days after such challenge has been resolved). If the challenge is resolved successfully the City Payments will be made from the escrow amount promptly after such resolution (but in no event later than fifteen (15) Business Days after such resolution) and the remainder (if any) will return to the City. If the challenge is not resolved successfully and the SBE determines that all or any portion of the Local Sales and Use Tax Revenues received by the City were improperly allocated and/or paid to the City (an "improper allocation"), and if SBE requires repayment of, offsets against future Sales Tax payments, or otherwise recaptures from the City those improperly allocated and/or paid Local Sales and Use Tax Revenues, then the required repayment amounts shall come first from the escrow account. If repayment amounts remain, then CRC Services shall, within sixty (60) days after written demand from City, repay all City Payments (or applicable portions thereof) theretofore paid to CRC Services which are attributable to such repaid,

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offset or recaptured Local Sales and Use Tax Revenues. If CRC Services fails to make such repayment within sixty (60) days after the City's written demand, then such obligation shall accrue interest from the date of City's original written demand at the then maximum legal rate imposed by the California Code of Civil Procedure on prejudgment monetary obligations, compounded monthly, until paid.

4.2.14 Amended Returns and Audit Assessments. In the event CRC Services files an amended sales and use tax return, or if additional Sales Tax is due (as a result of an amended return or an audit assessment), and is approved by the SBE, the City Payment for the calendar quarter immediately following such approved amendment or audit assessment shall be adjusted accordingly; provided that City has received Local Sales and Use Tax Revenues attributed to such adjustment. As a condition precedent to payment of such adjustment, CRC Services shall provide City with a copy of any such amended sales and use tax return, and the approval thereof by the SBE.

4.3 Audit of Books and Records. Either Party shall, upon no less than five (5) Business Days prior written request from the other Party, make the entirety of its books and records relating to the calculation and determination of that Party's rights and obligations under this Agreement available at no cost to the requesting Party and/or its designees (including its accountants and/or attorneys) and shall direct its accountants and other consultants and contractors in possession of its books and records to do likewise; provided, however, that nothing herein shall be deemed to abridge or constitute a waiver of any Party's evidentiary rights and privileges arising pursuant to any provision of law hereof or as otherwise ordered by any court of competent jurisdiction. Each Party shall bear the costs of its own auditors, experts and other consultants it may engage to complete its investigation of the other Party's books and records hereof. The Parties agree to exercise their audit rights under this Section 4.3 no more than reasonably necessary

4.3.1 Review of Buying Company's Operations. CRC Services shall use best efforts to provide City information reasonably requested to verify that CRC Services is conducting its Retail Sales Offices' sales operations in a way that

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requires the California local sales tax to be allocated to City.

4.3.2 <u>CRC Services Review of City Records.</u> In order to further the goals of this Agreement, upon reasonable notice, City shall allow CRC Services and its representatives to review records of the receipt of Local Sales and Use Tax Revenues by the City, including information received from the SBE relating to CRC Services' Retail Sales Office. In the event of an underpayment of Local Sales and Use Tax Revenue by the SBE, the City will promptly use its reasonable good faith efforts to pursue its available administrative remedies against the SBE. CRC Services shall have the right to be present at and participate in all SBE administrative proceedings, at CRC Services cost and expense.

4.4 <u>Event of Default</u>. Each of the following shall constitute an "Event of Default":

4.4.1 Failure by a Party to comply with and observe any of the conditions, terms, or covenants set forth in this Agreement, if such failure remains uncured within thirty (30) days after written notice of such failure from the non-defaulting Party to the defaulting Party in the manner provided herein or, with respect to a default that cannot be cured within thirty (30) days, if the defaulting Party fails to commence such cure within such thirty (30) day period or thereafter fails to diligently and continuously proceed with such cure to completion. However, if a different period, notice requirement, or remedy is specified under any other section of this Agreement, then the specific provision shall control. A failure by CRC to comply with its obligations under Section 4.1.1 may be cured by (1) CRC by paying to City an amount equal to the total of City Payments received by CRC Services during the six months immediately preceding CRC Services' breach of Section 4.1.1 or (2) CRC Services complying with its obligations under Section 4.1.1 within thirty (30) days of being notified of its non-compliance thereunder (provided that, such thirty (30) day period shall be extended to sixty (60) days if CRC Services is diligently pursuing remedying such non-compliance). Notwithstanding the foregoing, in no event shall CRC Services be liable to City for any incidental or consequential damages arising out of or

related to this Agreement, including, without limitation, lost profits or lost opportunity.

4.4.2 Any representation or warranty contained in this Agreement or in any application, financial statement invoice, certificate, or report submitted pursuant to this Agreement proves to have been incorrect in any material respect when made.

4.4.3 City becomes bankrupt, or has a receiving order or an administration order made against it, or presents its petition in bankruptcy, or makes arrangement with or assignment in favor of its creditors, or agrees to carry out this Agreement under a committee of inspection of its creditors, or has an execution order levied on its goods.

4.5 Rights and Remedies; Rights and Remedies Not Exclusive. Unless prohibited by law or otherwise provided by a specific term of this Agreement, the rights and remedies of CRC Services and City under this Agreement are nonexclusive and all remedies hereunder may be exercised individually or cumulatively. Upon the other Party's Event of Default, in addition to those remedies expressly granted herein, the Parties shall also have the right to seek all other available legal and equitable remedies not otherwise expressly prohibited herein.

4.5.1 Rights not Granted under Agreement. This Agreement is not, and shall not be construed to be, a statutory development agreement under Government Code Section 65864 et seq. This Agreement is not, and shall not be construed to be, an approval of or an agreement to issue permits or a granting of any right or entitlement by the City concerning any project, development, or construction by CRC Services in the City. This Agreement does not, and shall not be construed to, exempt CRC Services in any way from the requirement to obtain permits and/or other approvals that, in each case, are required by law for the development, maintenance and operation of any project, development of construction of CRC Services within the City. This Agreement does not, and shall not be construed to, exempt CRC Services from the application and/or exercise of the City's power of eminent domain or its police power, including, but not limited

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to, the regulation of land uses and the taking of any actions necessary to protect the health, safety and welfare of its citizenry.

- 46 Sole Compensation. Both City and CRC Services expressly acknowledge and agree that CRC Services will receive no compensation under this Agreement from City other than the City Payments. CRC Services shall not be entitled to any reimbursement from City for any costs pursuant to this Agreement. The City Payment shall not be reduced or offset for any costs or expenses incurred by City in performing or preparing to perform its duties under and pursuant to this Agreement.
- 4.7 Termination. City or CRC Services may terminate this Agreement upon an Event of Default as described in Section 4.4 above. In the event of a failure by CRC Services to comply with its obligations under Section 4.1.1, and a failure by CRC Services to cure such default as described in Section 4.4.1, City shall have the right by written notice to CRC to terminate this Agreement as of the date when CRC Services' right to cure such default expires (the "Default Date"). In the event CRC Services terminates this Agreement to relocate its Retail Sales Office to another locality to receive Financial Assistance (provided that CRC Services is not exercising any of its rights under Section 4.1.2), CRC Services shall pay to City an amount equal to the total of City Payments received by CRC Services during the six months immediately preceding the date it terminates this Agreement to relocate its Retail Sales Office. Such payment shall be made to the City in full within sixty (60) days after the date this Agreement is terminated by CRC Services. Except as otherwise provided herein, upon such termination all executory obligations under this Agreement that accrue or arise subsequent to the date of termination shall also terminate, but obligations that have accrued or arisen prior to such termination shall remain in full force and effect. Without limiting the generality of the foregoing, no termination of this Agreement shall operate to release or discharge CRC Services from any obligation to refund to City any overpaid City Payment(s) in accordance with Section 4.2.
- 4.8 City's and CRC Services' Representations and Warranties. All of the foregoing representations and warranties are made according to City's and CRC

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Services actual current knowledge as of the Effective Date, without having undertaken any independent inquiry or investigation for the purpose of making such representation or warranty and without any duty of inquiry or investigation.

#### 4.8.1 City Representations and Warranties.

(a) City is a California municipal corporation and charter law city and has full legal right, power and authority to enter into this Agreement and to carry out and consummate all transactions contemplated hereby and, thereby, and by proper action, City has duly authorized the execution and delivery of this Agreement.

(b) The representatives of City executing this Agreement are fully authorized to execute the same pursuant to official action taken by City. The representatives of CRC Services executing this Agreement are fully authorized to execute the same pursuant to official action taken by CRC Services.

This Agreement has been duly authorized, (c) executed and delivered by City and, assuming due execution and delivery by CRC Services, constitutes the legal, valid and binding agreement of City, enforceable against City in accordance with its terms, except as the same may be limited by applicable bankruptcy, insolvency, reorganization, moratorium or similar laws in effect from time to time relating to or affecting the enforcement of creditor's rights generally and by general principles of equity (regardless of whether enforcement is sought in a proceeding in equity or at law). This Agreement has been duly authorized executed and delivered by CRC Services and, assuming due execution and delivery by City, constitutes the legal, valid and binding agreement of CRC Services, enforceable against CRC Services in accordance with its terms, except as the same may be limited by applicable bankruptcy, insolvency, reorganization, moratorium or similar laws in effect from time to time relating to or affecting the enforcement of creditor's rights generally and by general principles of equity (regardless of whether enforcement is sought in a proceeding in equity or at law).

(d) The execution and delivery of this Agreement, the consummation of the transactions on the part of City contemplated and the fulfillment of or

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compliance by City with the terms and conditions hereof, do not and will not conflict with or constitute a violation or breach of or default (with due notice or the passage of time or both) under any applicable law or administrative rule or regulation, or any applicable court or administrative decree or order, or any indenture, mortgage, deed of trust, lease, contract or other agreement or instrument to which City is a party or by which it or its properties are otherwise subject or bound, or result in the creation or imposition of any prohibited lien, charge or encumbrance of any nature whatsoever upon any of the property or assets of City, which conflict, violation, breach, default, lien, charge or encumbrance would have consequences that would materially and adversely affect the consummation of the transactions on the part of City contemplated by this Agreement or the financial condition, assets, properties or operations of City.

There is no action, suit, proceeding, inquiry or investigation before or by any court or federal, state, municipal or other governmental authority pending or, to the knowledge of City, threatened against or affecting City or the assets, properties or operations of which, if determined adversely to City or its interests, would have a material and adverse effect upon the consummation of the transactions contemplated by or the validity of this Agreement, or upon the financial condition, assets, properties operations of City, and City is not in default with respect to any order or decree of any court or any order, regulation or demand of any federal, state, municipal or other governmental authority, which default might have consequences that would materially and adversely affect the consummation of the transactions contemplated by this Agreement or the financial conditions, assets, properties or operations of City.

4.8.2 CRC Services Representations and Warranties.

CRC Services is a Delaware limited liability (a) company, has full legal right, power and authority to enter into this Agreement and to carry out and consummate all transactions contemplated hereby and, thereby, and by proper action CRC Services has duly authorized the execution and delivery of this Agreement.

> The execution and delivery of this Agreement, the (b)

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consummation of the transactions on the part of CRC Services contemplated and the fulfillment or compliance by CRC Services with the terms and conditions hereof, do not and will not conflict with or constitute a violation or breach of or default (with due notice or the passage of time or both) under any applicable law or administrative rule or regulations, or any applicable court or administrative decree or order, or any indenture, mortgage, deed of trust, lease to which CRC Services is a party or by which it or its properties are otherwise subject or bound, or result in the creation or imposition of any prohibited lien, charge or encumbrance of any nature whatsoever upon any of the property or assets of CRC Services, which conflict, violation, breach, default, lien, charge or encumbrance would have consequences that would materially and adversely affect the consummation of the transactions on the part of CRC Services contemplated by this Agreement or the financial condition, assets, properties or operations of CRC Services.

There is no action, suit, proceeding, inquiry or (c) investigation before or by any court or federal, state, municipal or other governmental authority pending or, to the knowledge of CRC Services, threatened against or affecting CRC Services or its interests, which, if determined adversely to CRC Services or its interests, would have a material and adverse effect upon the consummation of the transactions contemplated by or the validity of this Agreement, or upon the financial condition, assets, properties or operations of CRC Services, and CRC Services is not in default with respect to any order or decree of any court or any order, regulation or demand of any federal, state, municipal or other governmental authority, which default might have consequences that would materially and adversely affect the consummation of the transactions contemplated by this Agreement or the financial conditions, assets, properties or operations of CRC Services.

4.9 <u>Amendment of Agreement</u>. At any time City and CRC Services may determine that this Agreement should be amended for the mutual benefit of the Parties, or for any other reason, including an amendment to induce CRC Services to maintain its operations in the City when this Agreement could otherwise be terminated. Any

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such amendment to this Agreement shall only be by written agreement between City and CRC Services. City and CRC Services agree to consider reasonable requests for amendments to this Agreement which may be made by any of the Parties hereto, lending institutions, bond counsel or financial consultants. Any amendments to this Agreement must be in writing and signed by the appropriate authorities of both City and CRC Services.

- 4.10 California Law. This Agreement shall be construed and governed in accordance with the laws of the State of California.
- 4.11 Execution in Counterparts. This Agreement may be executed in several counterparts, each of which shall be deemed an original, and all of which shall constitute but one and the same instrument.
- 4.12 Business Days. Any act or thing required to be done or exist on any date set forth herein which does not constitute a Business Day in any year shall be deemed to be done or to exist on such date if such act or thing is done or exists on the next date, which constitutes a Business Day.
- 4.13 Tax Consequences. CRC Services shall be responsible for its federal, state and/or local income taxes resulting from its receipt of the City Payments.
- 4.14 Consent. Whenever consent or approval of any Party is required under this Agreement, that Party shall not unreasonably withhold, delay or condition such consent or approval unless a different standard is otherwise provided by a specific provision of this Agreement.
- 4.15 Notices and Demands. All notices or other communications required or permitted between City and CRC Services under this Agreement shall be in writing, and may be (i) personally delivered, (ii) sent by United States registered or certified mail, postage prepaid, return receipt requested, (iii) sent by telecopy, or (iv) sent by nationally recognized overnight courier service (e.g., Federal Express), and addressed to the Parties at the addresses provided in Article 1 subject to the right of either Party to designate a different address for itself by notice similarly given. Any notice so given by registered or certified United States mail shall be deemed to have been received on the

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second business day after the same is deposited in the United States mail. Any notice not so given by registered or certified mail, such as notices delivered by telecopy or courier service (e.g., Federal Express), shall be deemed received upon actual receipt of the same by the Party to whom the notice is given.

- 4 16 Non-liability of Officials and Employees. No board member, official, contractor, consultant, attorney or employee of City shall be personally liable to CRC Services, any voluntary or involuntary successors or assignees, or any lender or other party holding an interest in CRC Services property, in the event of any default or breach by City, or for any amount which may become due to CRC Services or to its successors or assignees, or on any obligations arising under this Agreement.
- 4.17 Non-liability of CRC Services Officials and Employees. No board member, official, contractor, consultant, attorney or employee of CRC, CRC Services or its Affiliates shall be personally liable to City, any voluntary or involuntary successors or assignees in the event of any default or breach by CRC Services, or for any amount that may become due to City or to its successors or assignees, or on any obligations arising under this Agreement.
- Entire Agreement. This Agreement contains all of the terms and conditions agreed upon by the Parties. No other understanding, oral or otherwise, in direct conflict with this Agreement shall be deemed to exist or to bind any of the Parties hereto. All prior written or oral offers, counteroffers, memoranda of understanding, proposals and the like are superseded by this Agreement.
- Extensions and Delays; No Excuse Due to Economic Changes. Time is of the essence in the performance of the obligations of City and CRC Services under this Agreement. In addition to specific provisions of this Agreement, providing for extensions of time, times for performance hereunder shall be extended where delays in performance are due to war, insurrection; any form of labor dispute; lockouts; riots; floods; earthquakes; fires; acts of God or of third parties; third party litigation; acts of a public enemy; acts of governmental authorities; epidemics; quarantine restrictions; and freight

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embargoes (collectively, "Enforced Delays") provided, however, that the Party claiming the extension notify the other Party of the nature of the matter causing the default; and, provided further, that the extension of time shall be only for the period of the Enforced Delays. However, deadlines for performance may not be extended as provided above due to any inability of CRC Services to obtain or maintain financing for its operations or due to City's inability to make City Payments due and payable to CRC Services. In no event shall either Party be deemed in default of this Agreement because of an Enforced Delay event.

The Parties hereto expressly acknowledge and agree that changes in either general economic conditions or changes in the economic assumptions of any of them which may have provided a basis for entering into this Agreement, and which occur at any time after the execution of this Agreement, are not Enforced Delays and do not provide any Party with grounds for asserting the existence of a delay or excuse in the performance of any covenant or undertaking which may arise under this Agreement. Each Party expressly assumes the risk that changes in general economic conditions, or changes in such economic assumptions relating to the terms and covenants of this Agreement could impose an inconvenience or hardship on the continued performance of such Party under this Agreement, but that such inconvenience or hardship is not an Enforced Delay and does not excuse the performance by such Party of its obligations under this Agreement.

Jurisdiction and Venue. Any legal action or proceeding 4.20 concerning this Agreement shall be filed and prosecuted in the appropriate California state court in Los Angeles County, California. Both Parties hereto irrevocably consent to the personal jurisdiction of that court. City and CRC Services each hereby expressly waive the benefit of any provision of federal or state law or judicial decision providing for the filing, removal, or change of venue to any other court or jurisdiction.

Interpretation. City and CRC Services acknowledge that this Agreement is the product of mutual arm's-length negotiation and drafting and that both Parties have been represented by legal counsel in the negotiation and drafting of this Agreement. Accordingly, the rule of construction which provides that ambiguities in a

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document shall be construed against the drafter of that document shall have no application to the interpretation and enforcement of this Agreement. In any action or proceeding to interpret or enforce this Agreement, the finder of fact may refer to any extrinsic evidence not in direct conflict with any specific provision of this Agreement to determine and give effect to the intention of the Parties with respect to any ambiguities in this Agreement.

- 4.22 No Waiver. Failure to insist on any occasion upon strict compliance with any of the terms, covenants or conditions hereof shall not be deemed a waiver by any Party of such term, covenant or condition, nor shall any waiver or relinquishment of any rights or powers hereunder at any one time or more times be deemed a waiver or relinquishment by any Party of such other right or power at any other time or times.
- 4.23 Successors and Assigns. The terms, covenants and conditions of this Agreement shall be binding upon and inure to the benefit of the Parties hereto and their voluntary and involuntary successors and assigns.
- 4.24 No Third Party Beneficiaries. The performance of the respective obligations of City and CRC Services under this Agreement are not intended to benefit any party other than City or CRC Services, except as expressly provided otherwise herein. No person or entity not a signatory to this Agreement shall have any rights or causes of action against any Party to this Agreement as a result of that Party's performance or nonperformance under this Agreement, except as expressly provided otherwise herein.
- Warranty Against Payment of Consideration for Agreement. 4.25 CRC Services warrants that it has not paid or given, and will not pay or give, any third party any money or other consideration for obtaining this Agreement. Third parties, for the purposes of this Section 4.28, shall not include persons to whom fees are paid for professional services if rendered by attorneys, financial consultants, accountants, engineers, architects and the like when such fees are considered necessary by CRC Services.
  - 4.26 Severability. City and CRC Services declares that the

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provisions of this Agreement are severable. If it is determined by a court of competent jurisdiction that any term, condition or provision hereof is void, voidable, or unenforceable for any reason whatsoever, then such term, condition or provision shall be severed from this Agreement and the remainder of the Agreement enforced in accordance with its terms; provided, if at any time the City fails to have the legal right to retain and control the disposition of at least 80% of its portion of the Local Sales and Use Tax Revenues, or the obligation of City to pay the City Payment is held to be void or unenforceable, CRC Services will have the right, upon written notice to City, to terminate this Agreement without any liability to City.

4.27 Further Acts and Releases. City and CRC Services each agrees to take such additional acts and execute such other documents as may be reasonable and necessary in the performance of their obligations hereunder.

4.28 <u>Pledge or Hypothecation of This Agreement</u>. CRC Services may not assign, transfer, encumber or hypothecate its rights and/or obligations under this Agreement without the express written consent of City, which shall not be unreasonably withheld, delayed or conditioned (for example. City does not provide its consent or a bona fide reason why it is not consenting to any such assignment, transfer, pledge or hypothecation by CRC Services within thirty (30) days of CRC Services' request for such consent). Any unpermitted assignment, transfer, pledge, encumbrance, or hypothecation, or any attempt thereat, shall not confer any rights upon the purported assignee/transferee and shall constitute CRC's curable default of this Agreement. CRC Services shall have sixty (60) days from the date of such default to cure such default. Notwithstanding the foregoing or any other term to the contrary contained in any other agreement between CRC Services (or its Affiliates) and City (or its Affiliates), CRC Services may undertake any of the following without the consent of, or providing any prior notice to, City or any Affiliate of City: (i) issue or transfer member interests or other voting or ownership interests in CRC Services (and/or assign this Agreement in connection with any such issuance or transfer), (ii) incorporate, (iii) merge or consolidate with any other entity, and/or sell or transfer all or

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substantially all of the assets of CRC Services (and/or assign this Agreement in connection with any such merger, consolidation or sale), (iv) assign its interest in this Agreement to any entity that controls, is controlled by or is under common control with CRC Services; for purposes of the foregoing, "control" means the power, directly or indirectly, by voting rights, contract or otherwise, to direct or cause the direction of the management or policies of a person or entity or (v) enter into any contract or arrangement to procure or sell equipment. material, supplies and services from any person or entity or make any other decision or determination regarding its procurement or sale of equipment, material, supplies and services.

4.29 Rights not Granted under Agreement. This Agreement is not, and shall not be construed to be, a statutory development agreement under Government Code Section 65864 et seq. This Agreement is not, and shall not be construed to be, an approval of or an agreement to issue permits or a granting of any right or entitlement by the City concerning any project, development, or construction by CRC or CRC Services in the City. This Agreement does not, and shall not be construed to, exempt CRC Services' Sales Office in any way from the requirement to obtain permits and/or other discretionary or non-discretionary approvals as may be necessary for the development, maintenance and operation of any project, development or construction of CRC Services' Retail Sales Office within the City. This Agreement does not, and shall not be construed to, exempt CRC Services' Retail Sales Office from the application and/or exercise of the City's power of eminent domain or its police power, including, but not limited to, the regulation of land uses and the taking of any actions necessary to protect the health, safety and welfare of its citizenry.

4.30 No Financial Assistance To Be Accepted from Other Agencies for Relocation. Unless (1) otherwise agreed by City, (2) an event described in Section 4.1.2 occurs, or (3) City is in default, CRC Services covenants and agrees for the period beginning on the Effective Date and continuing until and including the termination of this Agreement, CRC Services will not, directly or indirectly, solicit or accept any Financial

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Assistance (as defined below) from any other public or private person or entity, to the extent such Financial Assistance is given for the purpose of causing or would result in either Retail Sales Center's relocation from the City or termination of this Agreement. For purposes of this Section 4.30, the term "Financial Assistance" means any direct or indirect payment, subsidy, rebate, or other similar or dissimilar monetary or non-monetary benefit, including, without implied limitation, payment of land subsidies, relocation expenses, public financings, property or sales tax relief or rebates, relief from public improvement obligations, and payment from public improvement obligations, and payment for public improvements to or for the benefit of CRC Services and its Affiliates

- Relationship of Parties. The Parties shall not be deemed in a relationship of partners or joint ventures by virtue of this Location Agreement, nor shall either Party be an agent, representative, trustee or fiduciary of the other. Neither Party shall have any authority to bind the other to any agreement.
- 4.32 No Consequential Damages. Notwithstanding any other provision of this Agreement to the contrary, CRC Services and City hereby release the other and their respective Affiliates from any incidental or consequential damages arising out of or related to this Agreement, including, without limitation, lost profits or lost opportunity.
- Limitation on Liability; Limitation on Remedies. The liability of 4.33 CRC Services and its Affiliates under this Agreement shall be limited solely to the amount of the City Payments actually received by CRC Services or its Affiliates under this Agreement, and in no event shall any recourse against any of the other assets of CRC Services be available to the City or any other person or entity. In the event CRC Services incurs a payment liability hereunder that is not satisfied. City may reduce future City Payments to satisfy such payment liability.

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28 111 OFFICE OF THE CITY ATTORNEY CHARLES PARKIN, City Attorney 333 West Ocean Boulevard, 11th Floor Long Beach. CA 90802-4664

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