

BID NUMBER ITB FD 23-219

TO: CITY OF LONG BEACH
CITY CLERK
ATTN: Carrie Sinohui
411 West Ocean Boulevard, 1st Floor
Long Beach, California 90802



INVITATION TO BID

Self-Contained Breathing Apparatus

CONTRACT NO. _____

36672

- COMPLETE CONTRACT:**
This Invitation to Bid, together with THE NOTICE INVITING BIDS, the entire Bid (including Specifications), or any items(s) thereof, the signature page, Instructions to Bidders, General Conditions, Special Conditions, Bid Section, Addendums, and when required, CONTRACTOR'S BOND shall become the Contract upon its acceptance by the City Manager or designee on behalf of the City of Long Beach, Contractor will be provided with a copy of the executed Contract. All materials or services provided by the Contractor shall comply with the City Charter, and all applicable Federal, State and City Laws.
- SERVICES TO BE PROVIDED BY THE CONTRACTOR:**
Contractor shall upon acceptance of this Bid by the City, furnish the goods and services herein specified according to the terms and conditions set forth herein.
- AMOUNT TO BE PAID:**
The City shall pay Contractor for the goods or services as described in the section entitled "PAYMENT" in the Instructions to Bidders.
- CHOICE OF ALTERNATE PROVISIONS; OPTIONS; NOTIFICATION:**
When alternative provisions are requested, or options are offered, Contractor will be notified as to which provision, or option, is being accepted at the same time that he is notified that he is the successful Bidder.
- DECLARATION OF NON-COLLUSION:**
The undersigned certifies or declares under penalty of perjury that this Bid is genuine and not sham or collusive, or made in the interest or on behalf of any person or entity not herein named; that the Bidder has not directly or indirectly induced or solicited any other Bidder to submit a sham bid, or any other person or entity to refrain from bidding, and that the Bidder has not in any manner sought by collusion to secure to himself any advantage over other Bidders.

BIDDER MUST COMPLETE AND SIGN BELOW:

(Signature of Corporate Officers or persons authorized to sign bids and contracts on behalf of the Contractor – refer to page 2 Instructions Concerning Signatures.)

EXECUTED AT: ARCADIA CA ON THE 4TH DAY OF APRIL, 2023
CITY STATE MONTH

COMPANY NAME: ALLSTAR FIRE EQUIPMENT TIN: [REDACTED]
(FEDERAL TAX IDENTIFICATION NUMBER)

STREET ADDRESS: 12328 LOWER AZUSA ROAD CITY: ARCADIA STATE: CA ZIP: 91006

PHONE: (626) 652-0900 FAX: (626) 652-0920

SI JA Sposato PRESIDENT
(SIGNATURE) (TITLE)

JOSEPH A. SPOSATO JOES@ALLSTARFIRE.COM
(PRINT NAME) (EMAIL ADDRESS)

SI Jill A. Hopper VICE PRESIDENT
(SIGNATURE) (TITLE)

JILL A. HOPPER JILLH@ALLSTARFIRE.COM
(PRINT NAME) (EMAIL ADDRESS)

ALL SIGNATURES MUST BE NOTARIZED FOR ALL COMPANIES LOCATED OUTSIDE THE STATE OF CALIFORNIA.
NO OUT-OF-STATE BID WILL BE CONSIDERED UNLESS A NOTARIAL ACKNOWLEDGMENT IS ATTACHED.
NOTARIES ARE NOT REQUIRED FOR CALIFORNIA BIDDERS.

IN WITNESS WHEREOF the City of Long Beach has caused this contract to be executed as required by law as of the date stated below.

THE CITY OF LONG BEACH
BY [Signature]
Director of Financial Management

5/23/23
Date

APPROVED AS TO FORM
SEPTEMBER 13, 2023.
CHARLES WARKIN Dawn McIntosh
CITY ATTORNEY
[Signature]
Deputy

April 19, 2023

NOTICE TO PROPOSERS
ADDENDUM NO. 1: Q & A

ITB No. FD-23-219 Self-Contained Breathing Apparatus

This addendum changes and supersedes the language in the original ITB. Please acknowledge receipt of this addendum by signing and submitting with your bid. Any bidder who fails to submit this addendum may be disqualified.

The questions and answers are as follows:

1. Q: Line #7 is calling for "Washable Scott SCBA harness Replacement" that part number is available as a stand-alone item but much more expensive!

We can add that part into line #1 making the part number (X8914025301304) and less expensive!

A: Yes, this will suffice if the new part number is the same specification (replacement harness for 380 SCBAs)

2. Q: Line # 4 is calling for 200 Cylinders. And I want to confirm that they are wanting Qty 100 - 4500psig 45-minute Snap Change cylinders and Qty 100 - 4500psig 60-minute CGA Cylinders?

A: Yes, 100 45 min snap change and 100 60-minute CGA thread.

3. Q: Do you need any type of Bluetooth compatibility on Line #2

A: No Bluetooth needed for voice amplifier.

PREPARED BY:

Carrie Sinohui, Buyer II


ACKNOWLEDGED BY:

Allstar Fire Equipment

Company Name

Joseph A. Sposato

Print Name



Signature

President

Title

5/3/2023

Date



Sales Quote

12328 Lower Azusa Road
 Arcadia, California 91006
 Phone 626-652-0900 Fax 626-652-0920

June 13, 2023

To: Long Beach FD
 Attn: Richard Storey
 E-Mail: Richard.Storey@longbeach.gov

Quote Valid for 30 Days

Per your request, we are pleased to quote on the following.

Qty	Unit	Description	Price	Extension
380	Ea	Scott - p/n X8914025301303 / X3-PRO (2018) 4500 psig, Snap (QD) Change, Aluminum Back frame <u>with Parachute Padded Kevlar Harness</u> , E-Z Flo+ Quick Disconnect Hose Regulator with Rectus Fitting, Universal UEBSS with Rectus Fitting, Pass with Pack-Tracker, RIC/UAC, <u>AND SPARE HARNESS, UEBSS POUCH & WASH BAG</u> (Less Case, Cylinder, Voice Amp, Facepiece)	\$7,164.35	\$2,722,453.00
500	Ea	Scott - p/n 201275-01 / Epic 3 Voice Amp (No Bluetooth)	\$533.05	\$266,525.00
50	Ea	Scott - p/n 201215-04 / AV-3000 HT, 5 Point, Kevlar Headnet & Right Side Amp Bracket - Size: Small	\$308.15	\$15,407.50
350	Ea	Scott - p/n 201215-05 / AV-3000 HT, 5 Point, Kevlar Headnet & Right Side Amp Bracket - Size: Med	\$308.15	\$107,852.50
100	Ea	Scott - p/n 201215-06 / AV-3000 HT, 5 Point, Kevlar Headnet & Right Side Amp Bracket - Size: Large	\$308.15	\$30,815.00
100	Ea	Scott - p/n 200129-01 / Carbon Fiber Cylinder, 4500 psig, Snap (QD) Change, 45 Minute with Valve	\$1,153.10	\$115,310.00
100	Ea	Scott - p/n 804723-01 / Carbon Fiber Cylinder, 4500 psig, CGA, 60 Minute with Valve	\$1,284.15	\$128,415.00
170	Ea	Scott - p/n 200077-60 / REG ASY, 2018, QD	\$1,609.55	\$273,623.50
25	Ea	Scott - p/n 200954-12 / RIT Pack III, (2018 Edition) 4500 psig CGA Air Source Kit with Carrying Bag, Shoulder Strap, 6' EBSS with Rectus Fitting, 5' RIC Hose, Rit-Pak Facepiece, EZ-Flo Regulator (Less Cylinder)	\$3,107.50	\$77,687.50
		Terms: Net 30		
		FOB: Destination (Free Shipping)		
		Delivery: 6-18 Weeks ARO or Sooner		

Subtotal	\$3,738,089.00
10.250%	\$383,154.12
S & H	\$0.00
Total	\$4,121,243.12

Rene Reyes
 rener@allstarfire.com