

April 14, 2020

C-28

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary amendments, with Cardinal Point Captains, Inc., of San Diego, CA, for furnishing a Triton Mobile Communication and Command Platform, in the amount of \$441,877, with a 10 percent contingency in the amount of \$44,188, for a total contract amount not to exceed \$486,064. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Cardinal Point Captains, Inc., for the purchase of a Triton Mobile Communication and Command Platform (System).

The Long Beach Police Department (LBPD) Port Police Division (PPD) is responsible for providing law enforcement and homeland security services for the Port of Long Beach. PPD relies on mobile communication and command platforms (System) as part of its Incident Command Structure, which are used during critical emergency incidents as well as homeland security efforts. This equipment provides PPD with the ability to collect and disseminate operational data from maritime operation sites where cell phone and internet access are non-existent. Through this System, data from inaccessible marine sites can be transmitted to remote hubs located on the shore where it can be directed to a land-based command post. This System will support the data transmission of multiple formats, which are critical to law enforcement and port-related homeland security operations. The System also supports data transmission from underwater operations and allows supervising law enforcement personnel located on the shore to make decisions during critical maritime incidents.

A competitive procurement process for the purchase of the System is not feasible due to the proprietary nature of the equipment. Cardinal Point Captains is the sole manufacturer of the Triton Mobile Communications and Command Platform and is the only authorized supplier and service provider. Additionally, there are no other like systems in use by other public safety organizations in the region or other similar products compatible with existing LBPD communication systems with a similar scope of service. This System is very unique and critical for the success of ongoing operations.

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City Charter Section 1801 requires that contracts for City purchases be awarded to the lowest responsible bidder after a competitive bid process, but allows for awards without a competitive bid process if accompanied by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Sarah E. Green and Purchasing Agent Tara Yeats on March 3, 2020, and by Budget Analysis Officer Julissa José-Murray on March 9, 2020.

TIMING CONSIDERATIONS

City Council action is requested on April 14, 2020, to expedite the implementation of this equipment.

FISCAL IMPACT

The total annual cost of the contract will not exceed \$486,064. Sufficient funds to support this contract are budgeted in the General Grants Fund Group in the Police Department, and are funded by the FY 2017 Port Security Grant Program. This purchase received approval by the U. S. Department of Homeland Security as an approved grant-funded project. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



ROBERT G. LUNA
CHIEF OF POLICE

RL:MV:lb

ATTACHMENT - RESOLUTION

APPROVED:



THOMAS B. MODICA
ACTING CITY MANAGER

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
411 West Ocean Boulevard, 9th Floor
Long Beach, CA 90802

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH CARDINAL POINT CAPTAINS, INC. WITHOUT ADVERTISING FOR BIDS FOR THE MARITIME MOBILE COMMUNICATION AND COMMAND PLATFORM IN AN AMOUNT NOT TO EXCEED \$486,064.

WHEREAS, the Long Beach Police Department (LBPD) Port Police Division (PPD) is responsible for providing law enforcement and homeland security services to the Port of Long Beach; and

WHEREAS, PPD relies on mobile communication and command platforms as part of its Incident Command Structure, which are used during critical emergency incidents as well as homeland security efforts; and

WHEREAS, this equipment provides PPD with the ability to collect and disseminate operational data from maritime operation sites where cell phone and internet access are non-existent; and

WHEREAS, the system also supports data transmission from underwater operations and allows supervising law enforcement personnel located on the shore to make critical decisions during critical maritime incidents; and

WHEREAS, Cardinal Point Captains is the sole manufacturer of the Triton Mobile Communications and Command Platform and is the only authorized supplier and service provider for this product; and

WHEREAS, as a result, no useful purpose would be served by advertising for bids and to do so would constitute an idle and useless act and an unnecessary expenditure of public funds;

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NOW, THEREFORE, the City Council of the City of Long Beach resolves as follows:

Section 1. The above recitals are true and correct and are incorporated herein.

Section 2. The City Manager is hereby authorized to enter a contract with CARDINAL POINT CAPTAINS, INC. for furnishing a Triton Mobile Command and Communication Platform in an amount not to exceed Four Hundred Eighty-Six Thousand Sixty-Four Dollars (\$486,064).

Section 3. This resolution shall take effect immediately upon its adoption by the City Council, and the City Clerk shall certify the vote adopting this resolution.

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 20__ by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

City Clerk