



# CITY OF LONG BEACH

DEPARTMENT OF HUMAN RESOURCES

**R-15**

333 West Ocean Boulevard 13<sup>th</sup> Floor • Long Beach, CA 90802

**DEBORAH R. MILLS**  
DIRECTOR

December 4, 2012

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Authorize the City Manager to execute contracts with various One-Stop Career Center Training Providers and area employers in support of strategies that provide training and employment services to residents in the amount totaling \$841,000; and to execute any needed subsequent amendments. (Citywide)

## DISCUSSION

The Pacific Gateway Investment Network (Pacific Gateway) administers the federal Workforce Investment Act (WIA) and other employment and training funds received annually by the City. These funds support job training programs and business services delivered by the Career Transition Center, Youth Opportunity Center, Torrance Career Center, Harbor WorkSource Center, and selected community-based organizations to assist local residents in acquiring skills leading to employment in high demand occupations with local employers.

Pacific Gateway has completed the necessary procurement process to select service providers for Program Years (PY) 2012-2014 with an option for annual renewals in PY 2014-2015 and PY 2015-2016. The procurement process focused on institutions of higher education and training entities on the State's Eligibility Training Provider List that are in demand. In addition, staff continuously seeks partnerships with employers that are committed to provide both on-the-job and customized training to participants, as authorized under the WIA. Services will be delivered onsite at Pacific Gateway facilities, training provider facilities, and/or at other community-based locations to both young adults and adult jobseekers. In conjunction with these training investments, Pacific Gateway is augmenting its existing healthcare sector training program with Long Beach Memorial Medical Center, under the Health Sector Initiative through funds from the City of Los Angeles. A request to convert the existing Blanket Purchase Order (BPO) into a contract is included below:

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SERVICE PROVIDER	INDUSTRY SECTORS / AREAS OF INSTRUCTION	CURRENT BPO TERMS	REQUESTED AMENDMENT	NEW CONTRACT TERMS
*New Horizons Computer Learning Centers of Southern California	Information / Professional / Business	\$75,000 11/1/2012 – 6/30/2013	Add: \$119,000 Add: 1 Year	\$194,000 11/1/2012 – 6/30/2014
Long Beach Community College District	Healthcare / Transportation / Professional Business / Warehousing	None	New: \$130,000 New: 18 Mos.	\$130,000 11/1/2012 – 6/30/2014
*California Truck Driving Academy	Transportation	\$25,000 11/1/2012 – 6/30/2013	Add: 125,000 Add: 1 Year	\$150,000 11/1/2012 – 6/30/2014
*El Camino Community College District	Healthcare / Information / Professional	\$18,500 11/1/2012 – 6/30/2013	Add: 61,500 Add: 1 Year	\$80,000 11/1/2012 – 6/30/2014
RMI International, Inc.	Protective Service	None	New: \$60,000 New: 11 Mos.	\$60,000 11/1/2012 – 9/30/2013
EPCM Professional Service Partners	Utilities	None	New: \$67,000 New: 11 Mos.	\$67,000 11/1/2012 – 9/30/2013
*Long Beach Memorial Medical Center	Healthcare	\$87,000 5/1/2012 – 6/30/2013	Add: \$73,000	\$160,000 5/1/2012 – 6/30/2013

\*Current BPO's are being converted into contracts.

This matter was reviewed by Deputy City Attorney Gary J. Anderson and by Budget Management Officer Victoria Bell on November 13, 2012.

TIMING CONSIDERATIONS

City Council action is requested on December 4, 2012, in order to facilitate processing of required documents.

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FISCAL IMPACT

Sufficient funds are budgeted in the Community Development Block Grants Fund (SR 150) in the Department of Human Resources (HR). There is no impact to the General Fund. Approval of this item will enhance employability of approximately 125 job seekers.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



DEBORAH R. MILLS  
DIRECTOR OF HUMAN RESOURCES

DRM:DG:mh  
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APPROVED:

  
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PATRICK H. WEST  
CITY MANAGER