

OFFICE OF THE CITY ATTORNEY
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THIRD AMENDMENT TO AGREEMENT NO. 35720

35720

THIS THIRD AMENDMENT TO AGREEMENT NO. 35720 is made and entered as of February 1, 2022, for reference purposes only, pursuant to a minute order adopted by the City Council of the City of Long Beach at its meeting on February 1, 2022, by and between UNITE USA, INC., a Delaware corporation (“Consultant”), with a place of business at 217 Broadway, Floor 8, New York, NY 10007, and the CITY OF LONG BEACH, a municipal corporation (“City”).

WHEREAS, the scope and magnitude of the response necessary to proactively slow the spread of, and combat, COVID-19 in the City is beyond the control of the services, personnel, equipment, and facilities of the City; and

WHEREAS, City requires specialized services requiring unique skills to be performed for COVID-19 response, and directly related to that emergency and necessary for the preservation of public health and safety; and

WHEREAS, City expanded the Older Adult Resource Line to provide support to any resident of Long Beach who is in need of finding resources such as food, mental health supports, rental assistance, etc., during the COVID-19 pandemic. This expanded line is known as the “LB Resource Line” and builds off the success of the Older Adult Resource Line; and

WHEREAS, City and Consultant (the “Parties”) entered into Agreement No. 35720 (the “Agreement”) in the amount of Ninety-Five Thousand Dollars (\$95,000) whereby Consultant agreed to provide these services; and

WHEREAS, the Parties entered into a First Amendment to increase the contract amount by Fourteen Thousand Five Hundred Dollars (\$14,500), for a new contract amount of One Hundred Nine Thousand Five Hundred Dollars (\$109,500), and updated the Scope of Work; and

WHEREAS, the Parties entered into a Second Amendment to increase the contract amount by Thirteen Thousand Six Hundred Twenty-Six Thousand Dollars

1 (\$13,626) for a total contract amount of One Hundred Twenty-Three Thousand One
2 Hundred Twenty-Six Dollars (\$123,126) and extended the term of the contract to January
3 31, 2022;

4 WHEREAS, the Parties now desire to extend the term of the contract to May
5 19, 2023 and increase the contract amount by Seventy-Two Thousand One Hundred Fifty
6 Three Dollars (\$72,153), for a new total contract amount of One Hundred Ninety-Five
7 Thousand Two Hundred Seventy- Nine Dollars (\$195,279);

8 NOW, THEREFORE, in consideration of the mutual terms, covenants, and
9 conditions herein contained, the Parties agree as follows:

10 1. Section 1.B. of the Agreement is hereby amended to read as follows.

11 "B. Contractor shall sell, furnish and deliver to the City the same type and
12 kind of service purchased under the Houston Contract, except as modified by Exhibit
13 "B-2" attached hereto and incorporated by this reference, in an annual amount not to
14 exceed One Hundred Ninety-Five Thousand Two Hundred Seventy-Nine Dollars
15 (\$195,279), including tax and fees. To the extent that the Houston Contract and this
16 Agreement are inconsistent, the following priority shall govern: (1) this Agreement and (2)
17 the Houston Contract."

18 2. Section 1.E. of the Agreement is hereby amended to read as follows.

19 "E. Term. The term of this Contract shall commence on November 6, 2020
20 and shall terminate at midnight on May 19, 2023, unless sooner terminated as provided
21 herein. The CITY shall have the right to extend this agreement upon approval of the City
22 Council and mutual written agreement of the Parties."

23 3. Exhibit "B-1" to Agreement 35720 is hereby supplemented with
24 Consultant's Renewal Proposal attached hereto as Exhibit "B-2" and incorporated herein.

25 4. Except as expressly modified herein, all of the terms and conditions
26 contained in Agreement No. 35720 are ratified and confirmed and shall remain in full force
27 and effect.

28 //

1 IN WITNESS WHEREOF, the parties have caused this document to be duly
2 executed with all formalities required by law as of the date first stated above.

3 UNITE USA INC., a Delaware corporation

4 Feb 8, 2022

5 By [Signature]
6 Name Daniel Britman
7 Title CEO

8 February 8, 2022

9 By [Signature]
10 Name Taylor Justice
11 Title President

12 "Consultant"

13 CITY OF LONG BEACH, a municipal
14 corporation

15 2/14, 2022

16 By [Signature]
17 City Manager

18 "City"

19 EXECUTED PUR
20 TO SECTION 307
21 OF THE CITY CHARTER

22 This Third Amendment to Agreement No. 35720 is approved as to form on

23 February 10, 2022.

24 CHARLES PARKIN, City Attorney

25 By [Signature]
26 Lauren E. Misajon, Deputy

27 OFFICE OF THE CITY ATTORNEY
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City of Long Beach

Renewal Proposal

Unite Us in Los Angeles County

Unite Us is currently contracted with multiple funders, and has a live network in Los Angeles County.

Proposal Summary

When you partner with Unite Us, you are choosing a leader revolutionizing health and social care delivery. We have measurably impacted the lives of thousands of people by better connecting them to the housing, employment, food, medical, behavioral health, and other services they need. Our networks empower individuals through a deep focus on results across their entire health journey.

What we build

Robust, interconnected networks of health, human, and social service providers. With our coordinated care technology platform, you (and your community) get access to a simple yet comprehensive tool to address the needs of your members. Network participants are part of a community with shared accountability. Organizations on our platform sign service-level agreements to respond in a timely fashion and input outcomes data so that you don't have to worry that your members are getting the services they need, and can conveniently monitor their progress. Creating an accountable ecosystem alleviates the navigation, scheduling, and attendance burden on the individual. Our platform turns providers from passive recipients to active participants, ensuring the elderly and other at-risk populations can focus on themselves and their families.

What you get

Public health infrastructure 2.0. With Unite Us you are getting a solution to address social determinants at scale. You also get a strategic thought partner that will innovate with you to drive impact. We all know that the healthcare landscape is changing, and while we have built a product that scales, we are no strangers to change. We will help you navigate regulatory changes, payment model innovations, and more.

Our provider-agnostic solution lets you scale across care settings, whether that is care management, primary care, or even home health. Our web-based platform supports configurable screeners, assessments, and workflows to direct members to the most appropriate care setting to meet their needs. We collect structured service episode data at the individual level as well as



network level data on program availability, capacity, and service type mix. Whether you are looking to drive individual member health and well-being, community transformation, or improve internal risk identification / stratification, Unite Us has the data and insights to support your vision.

But we aren't just a technology vendor. We are active members of your team and your community. Between our customer success team and data infrastructure, the answer to your question is never far away.

What you pay

Fee	Term 1 <i>Nov 6, 2021 to Jan 31, 2022</i>	Term 2 <i>Feb 1, 2022 to May 19, 2023</i>
Implementation	\$ 0	\$ 0
Platform <i>Unite Us provides 25 web-based licenses to the Unite Us Platform for municipalities.</i> <i>Network Management</i>	n/a \$3,750	n/a \$19,583
Online Resource Directory <i>Unite Us powers the City of Long Beach online community resource directory</i>	\$1,125	\$5,875
Insights <i>Standard Unite Us Insights Package - Network Activity Dashboard and Health Equity Dashboard</i>	\$8,751	\$45,694
Total	\$13,626	\$71,153

Optional Add-Ons	Term 1 <i>Nov 6, 2021 to Jan 31, 2022</i>	Term 2 <i>Feb 1, 2022 to May 19, 2023</i>
Online Resource Directory <i>Organization Build Out: 10 CBOs per \$1,000</i>	-	\$1,000

Platform

The Unite Us Platform facilitates closed-loop referrals across the ecosystem of providers. The Platform is compliant with HIPAA, 42 CFR Part 2, FIPS, and FERPA regulations. This is the core product of Unite Us. Use of the Platform is free of cost for community-based organizations and many organizations that are considered part of the safety net, like community health centers, tribal clinics, and mental health centers. In addition, county agencies, city governments, and public health care systems receive 25 web-based licenses for free.technical support for CBOs (incl. real-time chat support), implementation consulting and workflow optimization.

Insights

As part of the Standard Reporting package, the customer will receive 5 licenses to Unite Us' data visualization platform. Reporting dashboards include KPIs to track network health and network performance, as well as individual organization and provider-level performance.

Standard Data Package

Two Dashboards are included in the Standard Unite Us Insights Package. The Network Activity Dashboard allows organizations to track the overall health and performance of the network down to the county level. Includes ability to view aggregate and de-identifiable population-level trends as well as the activity of individual organizations and organization-level performance. The second dashboard is the Health Equity Dashboard, which presents this same data through the lens of key demographic variables such as age, race, ethnicity, gender, and other metrics, to enable evaluation of health equity in your community.