



CITY OF LONG BEACH

R-25

DEPARTMENT OF FINANCIAL MANAGEMENT

333 West Ocean Boulevard 6th Floor • Long Beach, CA 90802 • (562) 570-6845 • Fax (562) 570-5836

October 7, 2008

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt the attached Resolution authorizing the City Manager to execute a contract with West Coast Arborists, Inc., for tree-trimming services, on the same terms and conditions afforded to the City of Agoura Hills, in an amount not to exceed \$1,060,000 annually for three years, with the option of renewing for two additional one-year periods, plus a 25 percent contingency if necessary and if funds are available. (Citywide)

DISCUSSION

City Council approval is being requested authorizing the City Manager to execute a contract for tree-trimming services.

As approved in the Fiscal Year 2009 (FY 09) budget, the proposed contract will continue to provide tree-trimming services consistent with the current tree-trimming service levels and maintain the existing five-year rolling program.

The City Charter provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis when authorized by a Resolution of the City Council.

The Department of Public Works, Street Operations Division, has investigated procurement options and learned that the City of Agoura Hills procured a contract with West Coast Arborists, Inc., for tree-trimming services that meets the City's needs. A survey of 16 local cities' tree-trimming costs revealed an average unit price of \$81.70 per tree was formulated. In the proposed contract, West Coast Arborists, Inc., is extending a price of \$55 per tree. This reflects a 19 percent increase over the current price per tree of \$46. However, based on the competitive level of the proposed unit price, the Department of Public Works, Street Operations Division, is recommending a contract with West Coast Arborists, Inc. This cooperative purchase agreement will facilitate the timely services of tree-trimming and provide cost benefits to the City.

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As the City has contracted out the bulk of its tree-trimming services for many years, the proposed contract will not supplant work performed by City employees under City Charter Section 1806 or Prop. "L." Therefore, the City Attorney's office has advised that the Prop. "L" process need not be followed for tree-trimming services.

This matter was reviewed by Deputy City Attorney Amy R. Burton on September 16, 2008 and Budget Management Officer Victoria Bell on September 18, 2008.

TIMING CONSIDERATIONS

City Council action to adopt the attached Resolution is requested on October 7, 2008 to ensure that the contract is in place expeditiously.

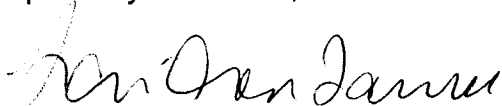
FISCAL IMPACT

The cost of this contract, in the estimated amount of \$1,060,000 annually is budgeted in the General Fund (GP) in the Department of Public Works (PW) for \$860,000 and in the Harbor Department Operations Fund (HR 430) for \$200,000. The City will have the option of adding expenditures up to 25 percent (or \$265,000) above the contract amount, if necessary and if funds are available.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



LORI ANN FARRELL
DIRECTOR OF FINANCIAL MANAGEMENT/CFO




MICHAEL P. CONWAY
DIRECTOR OF PUBLIC WORKS

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ATTACHMENT

APPROVED:



PATRICK H. WEST
CITY MANAGER

OFFICE OF THE CITY ATTORNEY
ROBERT E. SHANNON, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

1 RESOLUTION NO.

2
3 A RESOLUTION OF THE CITY COUNCIL OF THE
4 CITY OF LONG BEACH AUTHORIZING THE CITY
5 MANAGER TO ACQUIRE TREE TRIMMING
6 MAINTENANCE SERVICES THROUGH THE CONTRACT
7 BETWEEN THE CITY OF AGOURA HILLS AND WEST
8 COAST ARBORISTS, INC.

9
10 WHEREAS, the Charter of the City of Long Beach (the "City"), Section
11 1802, permits the City to purchase services, supplies, materials, equipment and labor
12 with other government agencies by purchasing under their contracts on a voluntary and
13 selective basis when authorized by resolution; and

14 WHEREAS, the City desires to acquire tree trimming maintenance services;
15 and

16 WHEREAS, the City of Agoura Hills issued a Request for Proposals for
17 Professional Tree Trimming Maintenance Services and entered into a contract with West
18 Coast Arborists, Inc. ("Agoura Hills Contract") for said tree trimming maintenance
19 services; and

20 WHEREAS, the City's participation in the Agoura Hills Contract will facilitate
21 acquisition of tree trimming maintenance services as well as provide considerable cost
22 benefits to the City; and

23 WHEREAS, if the City had to go to formal bid rather than participate in the
24 Agoura Hills Contract considerably more funds would be required;

25 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
26 follows:

27 Section 1. The above recitals are true and correct and are incorporated
28 herein by this reference.

OFFICE OF THE CITY ATTORNEY
ROBERT E. SHANNON, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

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Section 2. The City Manager of the City is hereby authorized to enter an agreement with West Coast Arborists, Inc. for tree trimming maintenance services on the same terms and conditions afforded to the City of Agoura Hills in an amount not to exceed \$1,060,000, including sales tax, for three years, with the option of renewing for two additional one-year periods, plus a 25% contingency if necessary and if funds are available.

Section 3. This resolution shall take effect immediately upon its adoption by the City Council, and the City Clerk shall certify the vote adopting this resolution.

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 20__ by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

City Clerk