



CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

R-27

333 West Ocean Boulevard • Long Beach, CA 90802

August 19, 2008

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt the attached Resolution authorizing the City Manager to execute a contract with Sharp Electronics Corporation for the purchase, lease, maintenance and supplies of Sharp multi-function devices, on the same terms and conditions afforded to the National Joint Powers Alliance (NJPA), Contracts No. 021808-SP (3/20/08 through 3/19/12) and No. 101802 (3/27/03 through 3/28/08), in an annual amount not to exceed \$700,000 including tax, plus a 10 percent contingency if necessary and if funds are available. (Citywide)

DISCUSSION

City Council approval is requested authorizing the City Manager to execute a contract for the purchase, lease, maintenance and supplies of Sharp multi-function devices for various departments in the City.

The City Charter provides for an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis when authorized by a Resolution of the City Council.

On January 26, 1999, the City Council adopted Resolution No. C-27474 approving a leasing and maintenance contract (No. 26089) under a California Multiple Award Schedule (CMAS) with Sharp Electronics Corporation (Sharp). After seven amendments, this contract ended on December 31, 2007. Although the City was informed that the CMAS contract would be extended another year, we recently learned it would not be renewed. However, the NJPA contract affords the City the opportunity to continue its long-standing relationship with Sharp. This cooperative purchase agreement will facilitate the ability to pay maintenance and supplies for these multi-function devices and provide cost benefits to the City. Leasing will continue under contract No. 26089 as required by Sharp.

This matter was reviewed by Deputy City Attorney Amy R. Burton on August 4, 2008 and Budget Management Officer Victoria Bell on July 29, 2008.

TIMING CONSIDERATIONS

City Council action is requested on August 19, 2008, to ensure that payments for the purchase, lease, maintenance and supplies for the Sharp Electronics Corporation multi-function devices are issued in a timely manner.

FISCAL IMPACT

The annual cost of this contract is \$700,000, including tax, and is budgeted in various departments. The City will have the option of adding expenditures up to 10 percent (or \$70,000) annually, if necessary and if funds are available.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



LORI ANN FARRELL
DIRECTOR OF FINANCIAL MANAGEMENT/CFO

LAF:ES:pic
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ATTACHMENT

APPROVED:



PATRICK H. WEST
CITY MANAGER

OFFICE OF THE CITY ATTORNEY
ROBERT E. SHANNON, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT BETWEEN THE CITY OF LONG BEACH AND SHARP ELECTRONICS CORPORATION FOR THE PURCHASE OF MAINTENANCE AND SUPPLIES FOR THE MULTI-FUNCTION DEVICES, THROUGH NATIONAL JOINT POWERS ALLIANCE CONTRACTS

WHEREAS, the Charter of the City of Long Beach (the "City"), Section 1802, permits the City to purchase services, supplies, materials, equipment and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City desires to contract for maintenance and service of multi-function devices and purchase multi-function supplies and equipment from Sharp Electronics Corporation; and

WHEREAS, the National Joint Powers Alliance has a contract for the purchase, maintenance and supplies of multi-function devices under Contract No. 101802 for the time period of March 27, 2003 through March 28, 2008 ("NJPA Contract"); and

WHEREAS, the National Joint Powers Alliance has a contract for the purchase, maintenance and supplies of multi-function devices under Contract No. 021808-SP for the time period of March 20, 2008 through March 19, 2012 ("NJPA Contract"); and

WHEREAS, the City's participation in the NJPA Contracts will facilitate acquisition of the multi-function devices and supplies as well as provide considerable cost

1 benefits to the City; and

2 WHEREAS, if the City had to go to formal bid rather than participate in the
3 NJPA Contracts, considerably more funds would be required; and

4 WHEREAS, the City entered Agreement No. 26089 in 1999 with Sharp
5 Electronics Corporation pursuant to Resolution No. C-27474 to purchase, lease and
6 maintain copiers and purchase copier supplies and equipment; and

7 WHEREAS, the lease rates and term pursuant to Agreement No. 26089 will
8 remain unchanged;

9 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
10 follows:

11 Section 1. The above recitals are true and correct and are incorporated
12 herein by this reference.

13 Section 2. The City Manager of the City of Long Beach is hereby
14 authorized to enter an agreement with Sharp Electronics Corporation to lease and
15 maintain multi-function devices and purchase multi-function supplies, in an amount not to
16 exceed \$700,000.00, including tax, as identified in the NJPA Contract.

17 Section 3. This resolution shall take effect immediately upon its adoption
18 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 20__ by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

City Clerk

OFFICE OF THE CITY ATTORNEY
ROBERT E. SHANNON, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664