

June 6, 2023

HONORABLE MAYOR AND CITY COUNCIL

City of Long Beach  
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any necessary subsequent amendments, with Bragg Investment Company, Inc., dba Coastline Equipment, a Long Beach distributor of John Deere Construction Retail Sales, of Moline, IL, for the purchase of a John Deere 310P backhoe, with related equipment and accessories, on the same terms and conditions afforded to Sourcewell, in a total amount not to exceed \$169,631, inclusive of taxes and fees. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Bragg Investment Company, Inc., dba Coastline Equipment for the purchase of a John Deere 310P backhoe. The purchase includes a compaction wheel and two loader buckets, which are necessary for optimal utilization by the Public Works Department. This unit is an approved Fiscal Year 2018 replacement and will be used by the Public Works Street Maintenance Division, for excavation of old pavement, transportation of construction material, and removal of construction debris. Sufficient funds have been collected for the replacement of this equipment.

On December 13, 2022, the City Council approved a contract with Bragg Investment Company, Inc., dba Coastline Equipment, a Long Beach distributor of John Deere Construction Retail Sales for the purchase of a John Deere 310L. However, by the time the City of Long Beach (City) contract was fully executed, and purchase order issued, the John Deere 310L model was no longer in production. Thus, that authorized purchase will not be completed. This requested purchase will instead be used to fulfill the planned 2018 replacement of the current unit.

The Fleet Services Bureau of the Department of Financial Management researched procurement options for heavy construction equipment and discovered other agencies had completed an open, fair, transparent, and competitive procurement process. The City reviewed the cooperative agreement options and determined that the contract between Sourcewell and John Deere Construction Retail Sales, through its Long Beach distributor, Bragg Investment Company, provided the best value to the City.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government

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agencies on a voluntary and selective basis, when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Taylor Anderson on May 11, 2023, Purchasing Agent Michelle Wilson on May 10, 2023, and by Revenue Management Officer Geraldine Alejo on May 17, 2023.

### SUSTAINABILITY

There is currently no zero-emission vehicle (ZEV) version of this backhoe available. Fleet Services and the Public Works Department will continue to evaluate ZEV alternatives as new options enter the marketplace. The unit is compliant with the State of California and local district air quality regulations.

The backhoe has a tier-4 diesel engine with advanced emissions controls, certified by the California Air Resources Board, which significantly reduces greenhouse gas, nitrous oxide, and particulate emissions. As with other diesel-powered equipment in the City fleet, it will be fueled with renewable diesel fuel for maximum emissions reduction.

### TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award a contract concurrently is requested on June 6, 2023, to ensure that the contract is in place expeditiously.

### FISCAL IMPACT

The total amount of the contract will not exceed \$169,631, inclusive of taxes and fees. This purchase is budgeted in the Fleet Services Fund Group in the Financial Management Department. Ongoing maintenance and replacement costs for this unit are estimated at \$27,910 annually and will be billed to the General Fund Group in the Public Works Department through the Fleet Services Bureau Memorandum of Understanding (MOU) process. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. This recommendation will continue to provide support to our local economy by assisting in the preservation of employment for 75 full-time employees residing in Long Beach.

### SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



KEVIN RIPER

DIRECTOR OF FINANCIAL MANAGEMENT

APPROVED:



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THOMAS B. MODICA  
CITY MANAGER

1 RESOLUTION NO.  
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3 A RESOLUTION OF THE CITY COUNCIL OF THE  
4 CITY OF LONG BEACH AUTHORIZING THE CITY  
5 MANAGER TO EXECUTE AN AGREEMENT, AND ANY  
6 NECESSARY DOCUMENTS INCLUDING SUBSEQUENT  
7 AMENDMENTS, WITH BRAGG INVESTMENT COMPANY,  
8 INC., DBA COASTLINE EQUIPMENT, A LONG BEACH  
9 DISTRIBUTOR OF JOHN DEERE CONSTRUCTION  
10 RETAILS SALES, OF MOLINA, IL, FOR THE PURCHASE  
11 OF A JOHN DEERE 310P BACKHOE LOADER, WITH  
12 RELATED EQUIPMENT AND ACCESSORIES, ON THE  
13 SAME TERMS AND CONDITIONS THROUGH THEIR  
14 CONTRACT WITH SOURCEWELL IN AN AMOUNT NOT TO  
15 EXCEED \$169,631, INCLUDING TAXES AND FEES  
16

17 WHEREAS, the Charter of the City of Long Beach (the "City"), Section  
18 1802, permits the City to purchase services, supplies, materials, equipment and labor  
19 with other government agencies by purchasing under their contracts on a voluntary and  
20 selective basis when authorized by resolution; and

21 WHEREAS, the City desires to purchase a John Deere 310P Backhoe  
22 Loader, including a compaction wheel and two loader buckets and other accessories,  
23 which are necessary for optimal utilization by the Public Works Department; and

24 WHEREAS, Sourcewell is a State of Minnesota local government agency  
25 and service cooperative created under the laws of the State of Minnesota (Minnesota  
26 Statutes Section 123A.21) that offers cooperative procurement solutions to its members;  
27 and

28 WHEREAS, this unit is an approved FY18 replacement and will be used by

1 the Public Works Department, Street Maintenance Division, for excavation of old  
2 pavement, transportation of construction material and removal of construction debris; and

3 WHEREAS, the cooperative agreement options were reviewed and it was  
4 determined that the contract between Sourcewell and John Deere provided the best  
5 value for the City; and

6 WHEREAS, Sourcewell has a contract for the purchase of a John Deere  
7 310P Backhoe Loader, with related equipment and accessories, Contract No. 032119-  
8 JDC ("Sourcewell Contract"); and

9 WHEREAS, the City's participation in the Sourcewell Contract will facilitate  
10 the City's ability to purchase as well as provide considerable cost benefits to the City; and

11 WHEREAS, if the City had to utilize a formal bid process rather than  
12 participate in the Sourcewell Contract considerably more funds would be required;

13 NOW, THEREFORE, the City Council of the City of Long Beach resolves as  
14 follows:

15 Section 1. The above recitals are true and correct and are incorporated  
16 herein by this reference.

17 Section 2. The City Manager or designee is hereby authorized to enter  
18 an agreement with John Deere Construction Retail Sales to purchase a John Deere 310P  
19 Backhoe Loader, including a compaction wheel and two loader buckets and other  
20 accessories, of the same type and kind identified in the Sourcewell Contract except as  
21 modified by mutual agreement of the City and John Deere Construction Retail Sales, and  
22 the purchase by the City shall be on the same terms and conditions afforded to  
23 Sourcewell in an amount not to exceed One Hundred Sixty Nine Thousand Six Hundred  
24 Thirty-One Dollars (\$169,631) including tax and fees.

25 Section 3. This resolution shall take effect immediately upon its adoption  
26 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of \_\_\_\_\_, 2023, by the following vote:

Ayes: Councilmembers: \_\_\_\_\_

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\_\_\_\_\_

\_\_\_\_\_

Noes: Councilmembers: \_\_\_\_\_

\_\_\_\_\_

Absent: Councilmembers: \_\_\_\_\_

\_\_\_\_\_

Recusal(s): Councilmembers: \_\_\_\_\_

\_\_\_\_\_

City Clerk