

OFFICE OF THE CITY ATTORNEY  
ROBERT E. SHANNON, City Attorney  
333 West Ocean Boulevard, 11th Floor  
Long Beach, CA 90802-4664

AGREEMENT

**32190**



1  
2  
3 THIS AGREEMENT is made and entered, in duplicate, as of June 9, 2011  
4 for reference purposes only, pursuant to Resolution No. RES-11-0064 adopted by the  
5 City Council of the City of Long Beach at its meeting on June 7, 2011, by and between  
6 SEAGRAVE FIRE APPARATUS, LLC, a Delaware limited liability company  
7 ("Contractor"), with a place of business located at 17160 Alburtis Avenue, Artesia,  
8 California 90701, and the CITY OF LONG BEACH ("City"), a municipal corporation.

9 WHEREAS, Section 1802 of the Long Beach City Charter permits the City  
10 to make purchases under the purchasing contracts of other governmental agencies when  
11 authorized to do so by a resolution; and

12 WHEREAS, the City desires to purchase one (1) Fire Pumper Truck; and

13 WHEREAS, the City of Portland, Maine has an Agreement and Purchase  
14 Order for the purchase of a Fire Pumper Truck, Purchase Order No. 028759 ("Maine  
15 Agreement and PO"); and

16 WHEREAS, Resolution No. RES-11-0064 authorizes the City to purchase  
17 one Fire Pumper Truck by virtue of the Maine Agreement and PO;

18 NOW, THEREFORE, in consideration of the terms and conditions  
19 contained in this Agreement, the parties agree as follows:

20 1. The Maine Agreement and PO with Contractor attached hereto as  
21 Exhibit "A" is incorporated by this reference as if fully set forth, and the same terms and  
22 conditions contained in the Maine Agreement and PO shall be applicable here except as  
23 follows:

24 A. Wherever the Maine Agreement and PO refers to the City of  
25 Portland, Maine, it shall be deemed to refer to the City of Long Beach;

26 B. Contractor shall sell, furnish and deliver to the City one (1)  
27 Fire Pumper Truck of substantially the same type and kind purchased by the City  
28 of Portland, Maine and on the same terms and conditions offered to the City of

1 Portland, Maine, except as modified by Exhibit "B" attached to and incorporated in  
2 this Agreement, for an amount not to exceed Five Hundred Ninety-Two Thousand  
3 Ten Dollars (\$592,010), including tax and shipping, for a period extending until the  
4 warranty on the Fire Pumper Truck expires. To the extent that the Maine  
5 Agreement and PO and this Agreement are inconsistent, the following priority shall  
6 govern: (1) this Agreement and (2) the Maine Agreement and PO.

7 C. Payment for the one (1) Fire Pumper Truck purchased from  
8 Contractor by the City shall be made by the City on delivery to and acceptance of  
9 the Fire Pumper Truck by the City and submittal of an invoice to the City.  
10 Payment is due thirty (30) days after the date of the invoice.

11 D. All warranties shall accrue to the City of Long Beach.

12 E. The parties may, by mutual agreement, amend this  
13 Agreement with the approval of the City's City Council.

14 2. Neither this Agreement nor any money that becomes due to  
15 Contractor under this Agreement may be assigned by Contractor without the prior written  
16 consent of the City Manager or his designee.

17 3. Any notice given under this Agreement shall be in writing and  
18 personally delivered or deposited in the U.S. Postal Service, return receipt, and shall be  
19 delivered or mailed to Contractor at the relevant address first stated above, and to the  
20 City at 333 West Ocean Boulevard, Long Beach, California 90802 Attn: City Manager.  
21 Notice shall be deemed given three days after deposit in the mail.

22 4. The terms appearing on the Maine Agreement and PO are  
23 incorporated in this Agreement.

24 5. Contractor shall cooperate with the City in all matters relating to self-  
25 accrual of use tax. Contractor shall contact the City Treasurer for additional information  
26 regarding self-accrual.

27 6. This Agreement and all documents which are incorporated by  
28 reference in this Agreement constitute the entire understanding between the parties and

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ROBERT E. SHANNON, City Attorney  
333 West Ocean Boulevard, 11th Floor  
Long Beach, CA 90802-4664

1 supersede all other agreements, oral or written, with respect to the subject matter of this  
2 Agreement. If there is any legal proceeding between the parties to enforce or interpret  
3 this Agreement, or to protect or establish any rights or remedies, the prevailing party shall  
4 be entitled to its costs and expenses, including reasonable attorney's fees.

5 IN WITNESS WHEREOF, the parties have caused this document to be duly  
6 executed with all formalities required by law as of the date first stated above.

7  
8  
9 Janice M. Blazek, 2011  
10 JANICE M. BLAZEK, WITNESS

SEAGRAVE FIRE APPARATUS, LLC, a  
Delaware limited liability company  
By Mary J. Wenzel  
11 Managing Member  
12 MARY J. WENZEL, CFO/EXECUTIVE VP  
13 6/14/11 Type or Print Name

"Contractor"  
CITY OF LONG BEACH, a municipal  
corporation  
By Mary J. Wenzel Assistant City Manager  
14  
15 EXECUTED PURSUANT  
16 City Manager ON 301 OF  
17 THE CITY CHARTER

18  
19 Ce. 22, 2011

"City"  
This Agreement is approved as to form on 6-20, 2011.

ROBERT E. SHANNON, City Attorney  
By Greg J. Gort  
20 Deputy

21  
22 SWORN TO AND SUBSCRIBED BEFORE ME  
23 THIS 14TH DAY OF JUNE, 2011.

24 Janice M. Blazek  
25 NOTARY PUBLIC OF WISCONSIN  
26 MY COMMISSION EXPIRES: 2/19/12

# EXHIBIT “A”

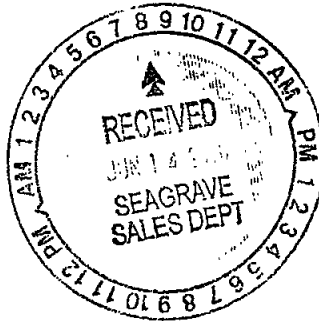
City of Portland, Maine Agreement and  
Purchase Order



**PURCHASE ORDER**  
**CITY OF PORTLAND, MAINE**  
 City Hall, 389 Congress Street  
 Portland, Maine 04101  
 (207) 874-8654

P.O. # 028759  
 Date: 06/03/10

FLEETMASTERS, LLC  
 465 WATER ST.  
 WAKEFIELD, MA 01880



City of Portland  
 LOCATIONS AND QUANTITIES  
 SPECIFIED FOLLOWING ITEM

VENDOR #

10620

DELIVER BY	SHIP VIA	TERMS
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06/01/11

NET

CONFIRM BY	CONFIRM TO	REQUISITIONED BY
------------	------------	------------------

KAREN MARSTON

FREIGHT	CONTRACT NO.	ACCOUNT NO.	PROJECT	REQ. NO.	REQ. DATE
---------	--------------	-------------	---------	----------	-----------

SEE BELOW

LINE #	QUANTITY	UOM	ITEM NO. AND DESCRIPTION	UNIT COST	EXTENDED COST
1	579514.00	DL	SEAGRAVE MARAUDER II MATRIX PUMPER W/2007 EPA COMPLIANT DIESEL ENGINE	1.0000	579514.00

\*\*\* SHIPPING INSTRUCTIONS \*\*\*

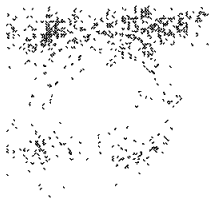
TO: CENTRAL MAINT, PARTS ROOM  
 52 HANOVER STREET  
 PORTLAND, ME 04101

SUB-TOTAL	579514.00
TOTAL	579514.00

REMARKS:  
 Per your written proposal dated 05-19-10 and contract dated 05-26-10.

**TERMS & CONDITIONS, AS DEPICTED ON THE REVERSE SIDE OF THIS ORDER. ARE A FORMAL PART OF THIS ORDER FOR THE CITY OF PORTLAND, MAINE**

*[Handwritten Signature]*  
 AUTHORIZED SIGNATURE - \*



*Strengthening a Remarkable City*

Finance Department  
Ellen Sanborn, Director

April 22, 2011

John Seevers  
Superintendent of Acquisitions  
2600 Temple Ave  
Long Beach CA 90806

Re: Agreement between City of Portland and Seagrave Fire Apparatus, LLC

Dear Mr. Seevers:

I am writing to inform you that your organization is welcome to use our contract with Seagrave Fire Apparatus, LLC as an "Add-on" proposal. The contract is for five (5) years and encompasses aerials, platforms, and pumpers.

If you have any questions, you may call me at the number listed above.

Sincerely,



Matthew F. Fitzgerald  
Purchasing Manager

/j]

AGREEMENT BETWEEN  
CITY OF PORTLAND  
AND  
SEAGRAVE FIRE APPARATUS, LLC



THIS AGREEMENT is made this 12<sup>+</sup> day of ~~January~~<sup>February</sup>, 2010, by and between ~~the CITY OF~~  
PORTLAND, a body politic and corporate, located in the County of Cumberland, State of Maine  
(hereinafter "CITY"), and SEAGRAVE FIRE APPARATUS, LLC, a corporation with a mailing  
address of 105 East 12<sup>th</sup> St., Clintonville, WI 54929 (hereinafter "CONTRACTOR").

W I T N E S S E T H:

WHEREAS, the CITY did advertise for Request for Proposals by RFP# 5809, entitled  
Request for Proposals for Fire Apparatus for the Portland Fire Department; and

WHEREAS, the CONTRACTOR did under date of May 6, 2009 submit a Proposal for  
such work; and

WHEREAS, after due consideration of all the Proposals, the CITY did accept the Proposal  
of the CONTRACTOR;

NOW, THEREFORE, in consideration of mutual promises made by each party to the  
other, the parties covenant and agree as follows:

1. SCOPE OF SERVICES.

CONTRACTOR will furnish the materials, supplies, equipment and labor (hereinafter the  
"Work") necessary to supply fire apparatus for the Portland Fire Department in accordance with the  
specifications contained in the Request for Proposals issued to the Contractor under date of March 4,  
2009 by the Purchasing Manager for the City of Portland, and also in accordance with  
CONTRACTOR's Proposal dated May 6, 2009.

A copy of said RFP and CONTRACTOR's Proposal are attached to this Agreement and  
made a part hereof. The restatement in this Agreement of any of the terms of said attachments shall  
not be deemed to waive any terms not so restated. If a discrepancy is found between the said  
attachments and this Agreement, then this Agreement shall govern; provided, however, that this  
document and its attachments shall be construed to be supplemental to one another to the extent  
possible.

2. CONTRACTOR'S PERFORMANCE.

The CONTRACTOR agrees that the performance of work and services under this  
Agreement shall conform to the normally accepted professional standards and further agrees to

perform the services in an expeditious and economical manner provided that it is consistent with the best interests of the CITY and with normally accepted professional standards.

The CONTRACTOR shall perform the work to the satisfaction of the CITY's Fire Chief or his or her authorized representative (hereinafter "Chief"), who shall have the right of inspection at all times and whose approval and acceptance of the work shall be precedent to payments by the CITY under this Agreement

3. TERM.

The term of this Contract shall be five (5) years from the date of execution. The CITY may negotiate an additional five (5) year contract renewal at the end of the contract term

4. PERSONNEL.

The CONTRACTOR shall provide the personnel to provide the services required under this Agreement as provided in its Proposal. The CONTRACTOR represents that it has, or will secure at its own expense, all personnel required to perform its services under this Agreement. Such personnel shall not be, nor hold themselves out to be, employees of the CITY. The CONTRACTOR, consistent with its status as an independent contractor, further agrees that its personnel, including its subcontractors, will not hold themselves out as, nor claim to be, officers or employees of the CITY.

5. APPARATUS SUBCONTRACTS.

CITY is under no obligation to purchase fire apparatus during the term of this Agreement. However, if needed, CITY agrees to purchase all fire apparatus from CONTRACTOR during the term of this Agreement for a negotiated fair and competitive price. Any purchase of fire apparatus by CITY shall have a separate subcontract covering said purchase by CITY and production and supply by CONTRACTOR.

6. INDEMNIFICATION.

To the extent allowed by law, the CONTRACTOR shall defend, indemnify and hold harmless the CITY, its officers and employees, from and against all claims, damages, losses and expenses, including but not limited to costs of defense and attorneys' fees arising out of or resulting from the performance of this Agreement, provided that any such claim, damage, loss or expense (1) is attributable to bodily injury, sickness, disease, or death, or to injury to or destruction of tangible property, including the loss of use therefrom, and (2) is caused by any negligent act or omission of the CONTRACTOR, anyone directly or indirectly employed by it, or anyone for whose act it may be liable. *Neither party will be responsible for consequential, indirect or punitive damages. mjw mac*

7. INSURANCE.

Upon the execution of each subcontract for the purchase of fire apparatus, CONTRACTOR shall procure and maintain at its own expense Public Liability Insurance coverage in an amount not less than One Million Dollars (\$1,000,000) combined single limit for bodily injury, death and property damage, and Products Completed Operations coverage in an amount of not less than Five



Million Dollars (\$5,000,000) naming the CITY as an additional insured and also Workers' Compensation Insurance coverage as required by law

Upon the execution of each subcontract for the purchase of fire apparatus, CONTRACTOR shall provide a Performance Bond and Labor and Material Payment Bond, each in the amount of the cost of the fire apparatus guaranteeing 100% performance of the subcontract agreement.

CONTRACTOR shall furnish the CITY certificates evidencing such coverage, which certificates shall guarantee thirty (30) days' notice to the CITY of cancellation or non-renewal of insurance from the insurance company.

In the event that the CONTRACTOR shall provide the insurance required herein by a claims made policy rather than on an occurrence policy, the policy will include a prior acts retroactive date (which may not be later than the first day the CONTRACTOR commences performance), as well as an option to purchase "extended reporting period endorsement" which shall extend the time within which claims may be submitted to a period corresponding to the applicable statute of limitations, and to the extent said endorsement is available to CONTRACTOR.

#### 8. TERMINATION.

If, through any cause, the CONTRACTOR shall fail to fulfill in a timely and proper manner its obligations under this Agreement, or if the CONTRACTOR should violate any of the covenants, agreements, or stipulations of this Agreement, the CITY shall, thereupon, have the right to terminate this Agreement by giving written notice to the CONTRACTOR of such termination and specifying the effective date thereof.

Notwithstanding the above, the CONTRACTOR shall not be relieved of liability to the CITY for damages sustained by the CITY by virtue of any breach of the Agreement by the CONTRACTOR and the CITY may withhold any payments to the CONTRACTOR for the purpose of setoff until such time as the exact amount of damages to the CITY from the CONTRACTOR is determined.

This Agreement may be terminated by the CITY for convenience, including but not limited to the failure to negotiate a fair and competitive price for fire apparatus, upon thirty (30) days' written notice to the CONTRACTOR. Within thirty (30) days of the receipt of notice of termination from the CITY, the CONTRACTOR shall discontinue its services unless otherwise directed. In the event of such termination, the CONTRACTOR shall be compensated for all services performed under this Agreement which were not previously compensated for up to the date of termination.

#### 9. NON-WAIVER.

Except as expressly provided in this Agreement, the failure or waiver, or successive failures or waivers on the part of either party hereto, in the enforcement of any condition, covenant, or section shall not render the same invalid, nor impair the right of either party hereto, their successors or permitted assigns, to enforce the same in the event of any subsequent breach thereof.

10. DISPUTES.

Any disputes arising out of or in the course of this Agreement, which are not settled by mutual agreement of the parties, shall be resolved through litigation in the courts of the State of Maine

11. COMPLIANCE WITH APPLICABLE LAW.

- (a) This Agreement shall be governed by and construed in accordance with the laws of the State of Maine.
- (b) The CONTRACTOR shall comply with applicable federal, state, and local laws in effect as of the date of this Agreement, as they may be amended from time to time, that are applicable to the CONTRACTOR's services, including but not limited to, laws prohibiting discrimination in employment on the basis of race, color, religion, national origin, mental or physical handicap, age, or sex.

12. EXTENT OF AGREEMENT.

This Agreement, with its attachments, represent the entire and integrated agreement between the CITY and CONTRACTOR and supersedes and replaces all terms and conditions of any prior agreements, arrangements, negotiations, or representations. This Agreement may not be modified except in writing executed by the parties hereto.

13. NOTIFICATION.

All communications and notices required or permitted under this Agreement shall be in writing and shall be deemed sufficiently served if served by certified mail, addressed as follows, or to such other addresses as the parties may designate in writing from time to time:

CONTRACTOR: Seagrave Fire Apparatus, LLC  
105 East 12<sup>th</sup> St  
Clintonville, WI 54929

CITY: Joseph E. Gray, Jr.  
City Manager  
389 Congress St.  
Portland, ME 04101

cc: Fire Chief

IN WITNESS WHEREOF, the CITY OF PORTLAND has caused this Agreement to be signed and sealed in its corporate name by Joseph E. Gray, Jr., its City Manager, thereunto duly authorized, and SEAGRAVE FIRE APPARATUS, LLC has caused this Agreement to be signed and sealed by MARY J. WENZEL, its Chief Financial Officer, thereunto duly authorized, the day and year first above written.

WITNESS:

Janice M. Blazek

WITNESS:

Janice M. Blazek  
Janice M. Blazek, Witness

CITY OF PORTLAND

By: Joseph E. Gray, Jr.  
Joseph E. Gray, Jr.  
Its City Manager

SEAGRAVE FIRE APPARATUS, LLC

By: Mary J. Wenzel  
MARY J WENZEL  
(Print or type name)

Its CFO and Exec Vice President  
2-4-10

Approved as to form:

MSC  
Corporation Counsel's Office

Approved as to budget:

[Signature]  
Finance Office

B010-03R Rebid Triple Combo Fire Pumper	Seagrave Fire Apparatus, LLC	Five Star Fire	Pierce Manufacturing Inc.	Greenwood Emergency
For: Fire Dept.	105 East 12 <sup>th</sup> Street	222 Roberts Street	2600 American Drive	530 John Dietsch Blvd.
Date: October 29, 2009	Clintonville, WI 54929	East Hartford, CT 06108	Appleton, WI 54914	No Attleboro, MA 02763
Time: 11:00 AM	Mary J. Wenzel, CFO	Jim Lyons, Sales Mgr.	Michael J. Champan	Mark MacDonald
	1-914-698-6020	860-289-0201	860-967-0905	860-383-3924
	1-914-698-3469 Fax	860-610-6242 Fax	860-571-7377 Fax	508-699-8642 Fax
	<a href="mailto:mary.wenzel@seagrave.com">mary.wenzel@seagrave.com</a> <a href="mailto:excelsior.fire@verizon.net">excelsior.fire@verizon.net</a>	<a href="mailto:jimlyons@freightlinerofhartford.com">jimlyons@freightlinerofhartford.com</a>	<a href="mailto:mortchap@aol.com">mortchap@aol.com</a>	<a href="mailto:mwnuk@greenwoodev.com">mwnuk@greenwoodev.com</a>

**Base Bid) Furnish a Triple Combo Pumper Fire Apparatus w/ a Heavy-Duty Cab & Rescue Body, Complete as specified:**

For Lump Sum Price of: .....	\$478,396.00	\$445,228.00	\$475,300.00	\$486,329.00
Name of Manufacturer: .....	Seagrave	Sutphen	Pierce Manufacturing	Emergency One, Inc.
Model Number: .....	TB-40-CM	Monarch Pumper	Arrow XT	Cyclone Rescue Pumper
How many calendar days to Completion & Delivery? .....	300	270	210	270
<b>Vehicle Manufacturer:</b> .....	Seagrave	Sutphen	Pierce Manufacturing	Emergency One, Inc.
Model Number: .....	TB-40-CM	PA-02	Arrow XT	Cyclone Rescue Pumper
<b>Engine Manufacturer:</b> .....	Cummins	Cummins	Cummins	Cummins
Model Number: .....	15M450	ISM	ISM-500	ISM-450 HP
<b>Transmission Manufacturer:</b> .....	Allison	Allison	Allison	Allison
Model Number: .....	4000EVS	EVS4000	EVS-4000	EVS-4000
WARRANTIES: .....	See Bid	See Bid	See Bid	See Bid
If necessary, is an exception page attached? .....	Yes	Yes	Yes	Yes
Accept P-Card? .....	No	Yes	NO	No
Discounts: .....	COD Payment option	ONLY Pre-Payment Discounts	Net 10	

B010-03R Rebid Triple Combo Fire Pumper	Seagrave Fire Apparatus, LLC	Five Star Fire	Pierce Manufacturing Inc.	Greenwood Emergency
For: Fire Dept.	105 East 12 <sup>th</sup> Street	222 Roberts Street	2600 American Drive	530 John Dietsch Blvd.
Date: October 29, 2009	Clintonville, WI 54929	East Hartford, CT 06108	Appleton, WI 54914	No Attleboro, MA 02763
Time: 11:00 AM	Mary J. Wenzel, CFO	Jim Lyons, Sales Mgr.	Michael J. Champan	Mark MacDonald
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	1-914-698-3469 Fax	860-610-6242 Fax	860-571-7377 Fax	508-699-8642 Fax
	<a href="mailto:mary.wenzel@seagrave.com">mary.wenzel@seagrave.com</a> <a href="mailto:excelsior.fire@verizon.net">excelsior.fire@verizon.net</a>	<a href="mailto:jimlyons@freightlinerofhartford.com">jimlyons@freightlinerofhartford.com</a>	<a href="mailto:mortchap@aol.com">mortchap@aol.com</a>	<a href="mailto:mwnuk@greenwoodev.com">mwnuk@greenwoodev.com</a>

ALTERNATE #1) Furnish a Triple  
 Combo Pumper Fire Apparatus  
 w/ a Heavy-Duty Cab & Rescue  
 Body, Complete with a STAINLESS  
 STEEL CAB & SKIN, as specified:

For Lump Sum Price of: ..... \$478,396.00 NO BID NO BID NO BID

Name of Manufacturer: ..... Seagrave  
 Model Number: ..... TB-40-CM

Vehicle Manufacturer: ..... Seagrave  
 Model Number: ..... TB-40-CM

Engine Manufacturer: ..... Cummins  
 Model Number: ..... 15M450

Transmission Manufacturer: ..... Allison  
 Model Number: ..... 4000EVS

WARRANTIES: ..... See Bid

B010-03R Rcbid Triple Combo Fire Pumper	Seagrave Fire Apparatus, LLC	Five Star Fire	Pierce Manufacturing Inc.	Greenwood Emergency
For: Fire Dept.	105 East 12 <sup>th</sup> Street	222 Roberts Street	2600 American Drive	530 John Dietsch Blvd.
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	1-914-698-3469 Fax	860-610-6242 Fax	860-571-7377 Fax.	508-699-8642 Fax
	<a href="mailto:mary.wenzel@seagrave.com">mary.wenzel@seagrave.com</a> <a href="mailto:excelsior.fire@verizon.net">excelsior.fire@verizon.net</a>	<a href="mailto:jimlyons@freightlinerofhartford.com">jimlyons@freightlinerofhartford.com</a>	<a href="mailto:mortchap@aol.com">mortchap@aol.com</a>	<a href="mailto:mwnuk@greenwoodev.com">mwnuk@greenwoodev.com</a>

**ALTERNATE #2) Furnish a Triple Combo Pumper Fire Apparatus w/ a Heavy- Duty Cab & Rescue Body, with a STAINLESS STEEL BODY, as specified:**

For Lump Sum Price of: ..... \$483,996.00                      NO BID                      NO BID                      NO BID

Name of Manufacturer: ..... Seagrave  
Model Number: ..... TB-40-CM

How many calendar days to Completion & Delivery? ..... 300

Vehicle Manufacturer: ..... Seagrave  
Model Number: ..... TB-40-CM

Engine Manufacturer: ..... Cummins Power LLC  
Model Number: ..... 15M450

Transmission Manufacturer: ..... Allison  
Model Number: ..... 4000EVS

WARRANTIES ..... See Bid

B010-03R Rebid Triple Combo Fire Pumper	Seagrave Fire Apparatus, LLC	Five Star Fire	Pierce Manufacturing Inc.	Greenwood Emergency
For: Fire Dept.	105 East 12 <sup>th</sup> Street	222 Roberts Street	2600 American Drive	530 John Dietsch Blvd.
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**ALTERNATE #3) Furnish a Triple Combo Pumper Fire Apparatus w/ a Heavy- Duty Cab & Rescue Body, with a ALL STAINLESS STEEL CAB AND SKIN and ALL STAINLESS STEEL BODY, as specified:**

For Lump Sum Price of: ..... \$483,996.00\*\*                                NO BID                                NO BID                                NO BID  
     \*\*On 2<sup>nd</sup> proposal page,  
     \$3,600.00 was written

Name of Manufacturer: ..... Seagrave  
 Model Number: ..... TB-40-CM

How many calendar days to Completion & Delivery? ..... 300

**Vehicle Manufacturer:** ..... Seagrave  
 Model Number: ..... TB-40-CM

**Engine Manufacturer:** ..... Cummins  
 Model Number: ..... 15M450

**Transmission Manufacturer:** ..... Allison  
 Model Number: ..... 4000EVS

WARRANTIES: ..... See Bid

B010-03R Rebid Triple Combo Fire Pumper	Seagrave Fire Apparatus, LLC	Five Star Fire	Pierce Manufacturing Inc.	Greenwood Emergency
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OPTION #1) F & I Waterous

Monarch Intake Valve Pkg-  
Handwheel Control, as  
specified: .....  
Manufacturer: .....  
Model #: .....  
Valve

\$6,950.00  
Waterous Monarch  
6"

\$6,930.00  
Waterous  
not stated

\$5,215.00  
Jamesbury or Waterous  
not stated

Includes 2 valves  
\$10,419.00  
Waterous  
Monarch Intake

OPTION #2) Replace Waterous  
Pump(as specified in Tech Spec)  
to a Hale Pump F & I, as

specified: .....  
Manufacturer: .....  
Model #: .....

\$7,582.00  
Hale  
Q Max 1500

DEDUCT \$ 2,454.00  
Hale  
Q-Max

NO BID

\$2,886.00  
Hale  
QMax 1500 GPM

OPTION #3) F&I Hale Master  
Intake Valve, as specified: .....

Manufacturer: .....  
Model #: .....

ADD \$6,520.00  
Hale  
Not stated

ADD \$6,930.00  
Hale  
Not stated

NO BID

ADD \$3,621.00  
Hale  
Master Intake Valve

OPTION #4) Replace Front  
Drum Brakes,(as specified in  
Tech Spec) to Front Disc Brakes,  
F&I, as specified: .....

Manufacturer: .....  
Model #: .....

\$945.00  
Meritor  
EX225H

\$1,675.00  
Meritor  
EX 225H

Included

\$1,020.00  
Meritor  
EX225-17" Disc



B010-03R Rebid Triple Combo Fire Pumper	Seagrave Fire Apparatus, LLC	Five Star Fire	Pierce Manufacturing Inc.	Greenwood Emergency
For: Fire Dept.	105 East 12 <sup>th</sup> Street	222 Roberts Street	2600 American Drive	530 John Dietsch Blvd.
Date: October 29, 2009	Clintonville, WI 54929	East Hartford, CT 06108	Appleton, WI 54914	No Attleboro, MA 02763
Time: 11:00 AM	Mary J. Wenzel, CFO	Jim Lyons, Sales Mgr.	Michael J. Champan	Mark MacDonald
	1-914-698-6020	860-289-0201	860-967-0905	860-383-3924
	1-914-698-3469 Fax	860-610-6242 Fax	860-571-7377 Fax	508-699-8642 Fax
	<a href="mailto:mary.wenzel@seagrave.com">mary.wenzel@seagrave.com</a> <a href="mailto:excelsior.fire@verizon.net">excelsior.fire@verizon.net</a>	<a href="mailto:jimlyons@freightlinerofhartford.com">jimlyons@freightlinerofhartford.com</a>	<a href="mailto:mortchap@aol.com">mortchap@aol.com</a>	<a href="mailto:mwnuk@greenwoodev.com">mwnuk@greenwoodev.com</a>

OPTION #5) Replace Rear Drum Brakes (as specified in Tech Spec) to Rear Disc Brakes F&I,

as specified: .....	\$1,050.00	\$1,675.00	NO BID	NO BID
Manufacturer: .....	Meritor	Meritor		
Model #: .....	EX225H	EX225H		

OPTION #6) Traffic Advisor,

as specified: .....	\$2,108.00	\$1,027.00	\$1,995.00	\$1,425.00
Manufacturer: .....	Whelen	Whelen	Whelen	Whelen
Model #: .....	Tam85	Tam85	TAM-85	TAL65-LED

OPTION #7) F&I Rear Cab Windows,

as specified: .....	\$265.00	\$488.00	Included	Included
Manufacturer: .....	Seagrave	Not Stated		
Model #: .....	10.5" x 15.6"	n/a		

OPTION #8) F&I Fire Com 3010R

Intercom System, as specified: .....	\$4,957.00	\$5,413.00	\$5,205.00	\$4,356.00
Manufacturer: .....	Fire Com	Fire Com	Firecom	Firecom
Model #: .....	3010R	7 Position w/Interface	3010	3010R

OPTION #9) F&I Vogel Lubrication

System, as specified: .....	\$3,870.00	\$2,840.00	\$3,785.00	\$3,945.00
Manufacturer: .....	Vogel	Vogel	Vogel	Vogel
Model #: .....	AutoLube	Not stated	Not stated	Automatic

B010-03R Rebid Triple Combo Fire Pumper	Seagrave Fire Apparatus, LLC	Five Star Fire	Pierce Manufacturing Inc.	Greenwood Emergency
For: Fire Dept.	105 East 12 <sup>th</sup> Street	222 Roberts Street	2600 American Drive	530 John Dietsch Blvd.
Date: October 29, 2009	Clintonville, WI 54929	East Hartford, CT 06108	Appleton, WI 54914	No Attleboro, MA 02763
Time: 11:00 AM	Mary J. Wenzel, CFO	Jim Lyons, Sales Mgr.	Michael J. Champan	Mark MacDonald
	1-914-698-6020	860-289-0201	860-967-0905	860-383-3924
	1-914-698-3469 Fax	860-610-6242 Fax	860-571-7377 Fax	508-699-8642 Fax
	<a href="mailto:mary.wenzel@seagrave.com">mary.wenzel@seagrave.com</a> <a href="mailto:excelsior.fire@verizon.net">excelsior.fire@verizon.net</a>	<a href="mailto:jimlyons@freightlinerofhartford.com">jimlyons@freightlinerofhartford.com</a>	<a href="mailto:mortchap@aol.com">mortchap@aol.com</a>	<a href="mailto:mwnuk@greenwoodev.com">mwnuk@greenwoodev.com</a>

OPTION #10) F&I Stop Signs.

as specified: .....	\$300.00	\$225.00	Included	NO BID
Manufacturer: .....	Seagrave	Not stated		
Model #: .....	20-50-6010	Not stated		

OPTION #11) F&I Rear View

Camera System, as specified: .....	\$1,600.00	\$1,995.00	\$3,325.00	\$1,775.00
Manufacturer: .....	Safety Vision	Safety Vision	Safety Vision	Safety Vision
Model #: .....	SV-CLCD-70B2	Not stated	Not stated	SV-CLED70B-625B

OPTION #12) F&I Step Ladder.

as specified: .....	\$800.00	\$450.00	NO BID	\$312.00
Manufacturer: .....	Werner	Werner		Werner
Model #: .....	6206	Not stated		6' Fiberglass

OPTION #13) F&I Roof Top

Compartment Over Body Side Compartments, as specified: .....	\$6,100.00	\$15,000.00	\$4,750.00	\$8,554.00
Manufacturer: .....	Seagrave	Sutphen	Pierce Manufacturing	E-One
Model #: .....	45-50-1100	n/a	Not stated	Not stated

All Options can be F&I prior to final completion of Apparatus?

YES	YES	YES	YES
-----	-----	-----	-----

**CITY OF PORTLAND, MAINE**

**Request for Proposals**

**Fire Apparatus  
for the Portland Fire Department**

Notice and Specifications

Sealed proposals to supply Fire Apparatus for the Portland Fire Department, as described herein, will be received by the Purchasing Office, Room 103, City Hall, 389 Congress Street, Portland, Maine 04101, **until 3:00 p.m., Wednesday, April 22, 2009** at which time they will be publicly opened.

Proposals shall be submitted on the attached forms and returned in sealed envelopes plainly marked on the outside "Fire Apparatus". All proposals shall be held open to acceptance for sixty days from opening. Proposals that are late or submitted via fax shall not be accepted.

Any firm submitting a proposal must be able to provide references (preferably in the New England Region) where the proposed models are currently in service so they can be seen and evaluated by the selection committee at a time and place to be designated by the Portland Fire Department. The Portland Fire Department may also include a site visit to a proposing firm's factory if deemed necessary to complete its evaluation of any short listed firms.

**Questions**

All questions **must** be submitted **in writing** to the Purchasing Office and be received no later than noon, April 8, 2009. These may be mailed, hand delivered, faxed to (207) 874-8652 or e-mailed to [office@portlandmaine.gov](mailto:office@portlandmaine.gov). Questions received after this time will not be addressed. Responses from the City that substantially alter this bid will be issued in the form of a written addendum to all bid holders registered in the Purchasing office. Oral explanations or interpretations given before the award of the contract will not be binding. Proposers are cautioned not to discuss this proposal with members of City staff other than Purchasing during the response and selection period. All contact for information regarding the proposal **must** be addressed to the City of Portland Purchasing Office. Over the course of this RFP process, related contact with City Staff by a respondent or their agent, other than as a part of the evaluation process or for clarification purposes may be grounds for automatic disqualification of that vendor.

**Term or Agreement**

The duration of the contract shall be for five (5) years from the dates of its execution. The City solely reserves the right to negotiate an additional five (5) year renewal with the selected manufacturer. The City shall announce its intention prior to the end of the contract period.

## **Background Information**

Currently the Portland Fire Department maintains a fleet consisting of (10) Engines, (2) 100' Aerials, (3) Quints, (4) tank trucks\*. With an Apparatus Fleet that predominantly consists of equipment from one manufacturer, the Portland Fire Department recognizes the value and savings derived by having a single vendor. While financial times are very challenging the department is hoping to begin its fleet replacement cycle, currently funding is approved for a single "engine" with an additional engine and aerial/quint requested in the upcoming budget. The City views this RFP as an opportunity to establish a partnership with a manufacturer that can last for up to ten years. It is important to note that the City wishes to choose a manufacturer who can provide apparatus that meets our current needs, and also has the demonstrated ability and desire to adapt to future changes in the delivery of fire service in a proactive manner. Because the product of this RFP will not be a specific piece of apparatus, price is not a consideration in the selection of a manufacturer. As noted in the selection criteria on page 3, consideration will be given to proven innovation, fire fighter safety, in addition to the typical manufacturing considerations and financial stability of the firm. With this non traditional approach, the selected vendor will need to show how this relationship will in fact create savings in comparison to the typical RFP/Bid process. In closing, it is important to recognize that proposing firms showcase their ability to meet the needs of a very old New England city, growing residential district and a high demand for EMS.

\* See pages 7 & 8 for a complete Apparatus Roster

## **Summary**

The Portland Fire Department (PFD) is the largest career department in the State of Maine. Staffing and international jetport and a Marine division while providing suppression and emergency medicine to 65,000 nighttime residents and 225,000 daytime residents places a demand on its fleet of apparatus.

In order to maintain standards now required to carry out its mission, the City of Portland is looking to partner with a qualified firm to provide all of its fire trucks purchased during the term of this contract (ARFF Units and Marine Division excluded).

Responding to nearly 14,000 calls for service in an urban setting with narrow streets and high-rise structures coupled with a demand to place engines, tanks and a aerial/quint on four islands requires the Portland Fire Department to partner with a diverse financially stable company that can meet all of its need both now and in the future.

## **Pre-qualifications**

- a) Proposers must demonstrate a minimum of ten (10) years experience in manufacturing Fire Apparatus.
- b) Must manufacturer ALL traditional types of Fire Apparatus.

- c) **Bonding Capacity:** The contracted firm will need to bond each new piece of equipment.

NOTE: The City may consider an irrevocable letter of credit from a credible financial institution (as determined by the City), or an escrow for the full cost of each truck, in lieu of a bond, as determined on a case by case basis.

**Selection**

The Selection Committee, made up of employees of the City of Portland, will evaluate and/or test the proposed equipment based on the following criteria:

Quality of Construction*	35 pts.
Performance and Innovation**	35 pts.
Serviceability and Warranties	15 pts.
Safety Features (Operational, Performance & Passenger)	15 pts.

\*Including quality in construction and components, construction materials, available services (rust proofing, auto lube, etc. ) and manner of application, general construction (frame size, suspension types, etc. ), proven innovations that may save space or add to efficiency, power train, ease of operation, cab comfort and access.

\*\*Not only to meet the mission today but in the future as well.

**Submission Information**

Twelve (12)\* **complete sets** of each firm’s proposal are to be submitted in a sealed package plainly marked “**Fire Apparatus**”. The original copy so marked, must be signed with the firm’s name and bear the hand written signature of an officer or employee having authority to bind the company by his or her signature (the city provided form must be used).

Each proposal shall include detailed brochures and drawings that describe your firm’s production techniques, construction methodology, parts lines used, truck specifications, safety testing, research & development and company background.

Each proposal shall include the full written warranty for the proposed unit and any additional warranties on component parts. The cost of the warranty shall be included in the price of the unit proposed, if deductibles must be met for warranty services, those amounts shall be clearly marked or notated in the proposal. Please provide the method that your firm proposes for obtaining warranty service (locations, staff levels, turn-around time, method of obtaining loaner units, if necessary, etc.)

Each proposal shall provide a list of three (3) references where proposed units have been placed since 2003 (*within the nearest proximity to Maine*), with agency/company name, contact person, phone number and types of equipment they have purchased. Additional references may be enclosed.

Each proposal shall include the legal name of the organization and a statement as to whether or not it is a sole proprietorship, a partnership, a corporation, or any legal entity. A proposal by a corporation shall give the state of the incorporation and have its corporate seal affixed.

All exceptions to this shall be clearly and explicitly stated in an agency's submission.

NOTE: All potential proposers are reminded that information contained in submitted material will become public record.

### **INSURANCE and INDEMNIFICATION**

The selected Contractor(s) shall agree to defend, indemnify and hold the City harmless from all losses, damages, and costs which arise as a result of the performance of this agreement, to the extent it is caused by the Contractor, its subcontractor or anyone for whose act it may be liable. The obligation of indemnification shall not be limited by the availability of insurance. The firm shall be responsible for any and all injury or damage as a result of any services rendered under the terms and conditions of the contract. The firm also agrees to hold the City harmless for any negligent act or omission committed by any subcontractor or other person employed by, or under the supervision of, the firm under the terms of the contract. The City disclaims any and all responsibility for injury to consultants, their agents or to others while examining the job site or at any other time. The selected Contractor will reimburse the City and hold it harmless from the cost of any losses for which the Contractor is responsible. Contractor should hold the City harmless for any and all claims, (including subrogation coverage for Workers Compensation claims) regardless of whether insurance is available and in existence or not.

The successful Contractor, before signing the contract, shall produce evidence satisfactory to the City's Corporate Counsel that he/she has secured General Public Liability insurance coverage in the amount of not less than \$1,000,000, combined single limit for bodily or personal injury, death and property damage, Products Completed Operations coverage provided for a limit of at least \$5,000,000, protecting the proposer and naming the City as an additional insured from such claims and be provided a Certificate of Insurance that specifies the completed value of the equipment with an A rated carrier, and also has secured Workers Compensation coverage. Workers Compensation insurer must waive its rights against the City for subrogation for injured employees.

The successful contractor shall provide a Performance Bond and a Labor and Material Payment Bond, each in the amount of the successful bid guaranteeing one hundred percent (100%) performance of the contract agreement, including the guarantee period and free and clear of any and all liens, attachments and encumbrances. See Pre-Qualification section, page 2, Item C.

**Reservation of Rights**

The City reserves the right to substantiate any proposers' qualifications, capability to perform, availability, past performance records and to verify that the bidder is current in its financial obligations to the City.

The City of Portland, Maine, reserves the right to waive any informalities in proposals, to accept any proposal or portion thereof, and, to reject any and all proposals, should it be in the best in the best interest of the City to do so.

March 4, 2009

Matthew F. Fitzgerald  
Purchasing Manager

**PROPOSAL**

The UNDERSIGNED hereby declares that he/she or they are the only person(s), firm or corporation interested in this proposal as principal that it is made without any connection with any other person, firm or corporation submitting a proposal for the same.

The UNDERSIGNED hereby declares that they have read and understand all conditions as outlined in the invitation for bids, and that their proposal is made in accordance with same.

The UNDERSIGNED hereby declares that any person(s) employed by the City of Portland, Maine, who has direct or indirect personal or financial interest in this proposal or in any portion of the profits which may be derived therefrom has been identified and the interest disclosed by separate attachment. (Please include in your disclosure any interest which you know of. An example of a direct interest would be a City employee who would be paid to perform services under this proposal. An example of an indirect interest would be a City employee who is related to any officers, employees, principal or shareholders of your firm or to you. If in doubt as to status or interest, please disclose to the extent known).

The proposer acknowledges the receipt of Addenda numbered \_\_\_\_\_

COMPANY NAME: \_\_\_\_\_  
(Individual, Partnership, Corporation, Joint Venture)

AUTHORIZED SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_  
(Officer, Authorized Individual or Owner)

PRINT NAME & TITLE: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

\_\_\_\_\_ Zip Code

TELEPHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

E-MAIL: \_\_\_\_\_ FEDERAL TAX ID NUMBER: \_\_\_\_\_

NOTE: All bids must bear the handwritten signature of a duly authorized member or employee of the organization making the bid. This sheet must be signed and returned with proposal package



## APPARATUS REQUIREMENTS

### **Pumper:**

This truck must be capable of pumping 1500 gallons per minute, carrying 1000' of 5" hose and preconnect attack lines. It will have a plastic water tank with a minimum capacity of 500 gallons.

We may require a foam system and/or a generator, light tower and hydraulic tools. There should be provisions made for storage and rapid deployment of medical equipment. It should be capable of seating a minimum of four firefighters with air packs mounted safely at each passenger seat. It will need to maneuver through narrow streets, typical of an older New England city. The ride should be smooth enough as to allow easy operation of the truck mounted computer. There should be sufficient room in the cab so that necessary personal movement is not inhibited. It should have sufficient power to accelerate up a grade typical of some street in this City. The electrical system must be such that it will handle all our current needs, including battery chargers, and flexibility for the future needs. It must be able to operate in extreme weather and temperatures. This truck should have safeguards that will protect it from corrosion and other damage that may result from environmental factors. It will be NFPA compliant.

### **Aerial:**

This truck will have a minimum 100' heavy duty aerial (either mid-ship or rear mount) and we may also require an attached platform with integrated hydraulics. There should be provisions made for storage and rapid deployment of medical equipment. It should be capable of seating a minimum of four firefighters with air packs mounted safely at each passenger seat. It will need to maneuver through narrow streets typical of an older New England city. The ride should be smooth enough as to allow easy operations of the truck mounted computer. There should be sufficient room in the cab so that necessary personal movement is not inhibited. It should have sufficient power to accelerate up a grade typical of some streets in this city. The electrical system must be such that that it will handle all our current needs, including battery chargers, and flexibility for future needs. It must be able to operate in extreme weather and temperatures. This truck should have safeguards that will protect it from corrosion and other damage that may result from environmental factors. It will be NFPA compliant.

### **Quint:**

We will also be looking for a quint (combination of the two previous). We are interested in anything that may add to the functionality of this type of apparatus.

**NOTE: No Commercial Chassis will be accepted.**

# PORTLAND FIRE DEPARTMENT

## APPARATUS ROSTER

<i>Designation</i>	<i>Year</i>	<i>Make, Model, Description</i>	<i>Pump</i>	<i>Tank</i>	<i>Aerial</i>	<i>Station</i>
Engine 1	2001	Pierce <i>Enforcer</i>	1,250	750		Munjoy Hill
Engine 2 (R)	1996	Emergency-One <i>Cyclone</i>	1,250	750		w/E-5
Engine 4	1992	Pierce <i>Arrow</i>	1,500	750		Bramhall
Engine 5	1989	Pierce <i>Arrow</i>	1,500	500		Central
Engine 6	2000	Pierce <i>Dash</i> w/foam pump	1,500	600	100-foam	A.R./Stroudwater
Engine 9	1998	Pierce <i>Dash</i>	1,500	750		Riverton
Engine 11	1999	Pierce <i>Saber</i>	1,250	750		East Deering
Ladder 1	1993	Pierce <i>Arrow</i> articulating <i>Snorkel</i> aerial tower truck	85-Foot			Munjoy Hill
Ladder 3	1998	Pierce <i>Dash</i> rear-mount Quint truck	1,500	500	75-Foot	Stevens Avenue
Ladder 4	2000	Pierce <i>Dash</i> rear-mount Quint truck	1,500	500	105-Foot	North Deering
Ladder 5 (R)	1989	Pierce <i>Arrow</i> rear-mount Quint truck	1,500	300	105-Foot	w/L-1
Ladder 6	2001	Pierce <i>Dash</i> rear-mount ladder truck	-	-	105-Foot	Bramhall
Rescue 1	1999	Freightliner/PL Custom heavy rescue				Bramhall
Haz-mat 1	2005	Chevrolet C7500 23-foot box type truck w/hydraulic ramp				Bramhall
Confined Space	1995	Ford E350 Type-3 ambulance (old Medcu 5/8, #912)				State Pier
Red 3	1989	Oshkosh ARFF vehicle	1,250	3,000	450-foam	Jetport
Red 4	2000	Oshkosh ARFF w/52-Foot Snozzle	1,520	1,500	150-foam	Jetport
Red 5 (R)	1977	Walters CT4 ARFF vehicle	1,000	1,500	150-foam	Jetport

(R) Reserve or spare apparatus.

**Island Apparatus**

<i>Designation</i>	<i>Year</i>	<i>Make, Model, Description</i>	<i>Pump Tank</i>		<i>Aerial</i>	<i>Location</i>
<b>Engine 12</b>	2004	Pierce/Kenworth	1,250	1,000		<b>Peaks Island</b>
Tank 12	1979	Chevrolet C70 (old E-12)	1,000	500		
Ladder 12	1983	American La France Quint (old E-3)	1,500	500	75-foot	
<b>Engine 13</b>	1977	Mack CF (old E-1)	1,000	500		<b>Great Diamond</b>
Tank 13	1972	Ford/Bean C700 cab-over (from CFD)	750	750		
<b>Engine 14</b>	1989	Ford/Saulsbury E350 1-ton mini-pumper	250	280		<b>Cushing Island</b>
Tank 14	1973	International (old E-15, T-13)	500	750		
<b>Engine 15</b>	2004	Pierce/Kenworth	1,250	1,000		<b>Cliff Island</b>
Tank 15	1966	Mack C95 (1999-old T-12)	1,000	1,000		

# EXHIBIT “B”

City of Long Beach Quote

Wednesday, April 20, 2011

John Seevers  
Fleet Acquisitions Manager  
City of Long Beach.  
2600 Temple Ave  
Long Beach, CA 90806

**Reference: Purchase of One (1) Seagrave Pumper**

Dear John Seevers,

On behalf of California Seagrave Inc., I am pleased to submit the enclosed proposal for replacement of Engine 5 vehicle# 10380. I have reviewed your original specifications in full and have prepared a proposal, which meets the specified requirements.

I am pleased to submit the following:

**DELIVERY:**

- 1) A 'Statement of Origin' will be provided after receipt of payment. Unit is not to be placed into service until payment is received.
- 2) Delivery will be as follows: Unit(s) will be ready for shipment **Three Hundred (300) calendar days** after receipt of complete order. If more than One (1) pumper is ordered the additional units must be identical and ordered at the same time and built together to merit the proposed price.

**PRICE PER UNIT WITH SEAGRAVE STANDARD TERMS: Five Hundred Thirty Nine Thousand Eight Hundred Ninety Three Dollars and No/Cents (\$539,414.00) @ Standard Terms.**

*"This bid is based upon a 2007 EPA compliant diesel engine. Such engines are in very short supply and are strictly subject to availability at the time the contract is received and accepted by Seagrave. In the event a 2007 EPA compliant diesel engine is not available at the time a contract is received and accepted by Seagrave, then the price and delivery schedule shall be adjusted as determined by Seagrave. Seagrave reserves the right to provide 2007 EPA compliant diesel engines based upon its sole election and sole discretion. Further, the order is subject to cancellation if the unit is not scheduled for production within 45 days immediately following the date that the contract is executed by Seagrave."*

Once you have had an opportunity to review the enclosed information, please feel free to call me with any questions and/or clarifications you may have. We look forward to working with you on this most important investment into your future.

Respectfully submitted,

**CALIFORNIA SEAGRAVE INC.**

Tommy Gonzales  
Sales Manager

17160 Albutis Ave., Artesia, CA 90701  
Tel: 562-924-4499 • Fax: 562-924-3322 • E-mail: [info@caseagrave.com](mailto:info@caseagrave.com)



Thursday, May 05, 2011

City of Long Beach,

Please accept our tag-on contract from Portland, Maine for one Seagrave Pumper. The order is for \$579,514.00 made in 2010. Seagrave and California Seagrave have been able to discount the City of Long Beach's order for a similar pumper to \$539,414.00 pre tax in observance to the Fire Departments recent loss of engine 5. Again thank you for the opportunity for allowing Seagrave to help support your staff and community.

Tommy J Gonzales  
Sales Manager  
California Seagrave  
4/22/11

17160 Alburdis Ave., Artesia, CA 90701  
Tel: 562-924-4499 • Fax: 562-924-3322 • E-mail: [info@caseagrave.com](mailto:info@caseagrave.com)

**QUOTATION**

**Dealer**

LONG BEACH FIRE DEPT  
LONG BEACH, CA

Exp. Date: 01/05/2011  
Quote No: 10013-0010

<b>BOILER PLT:</b>	BPLATE01B	Boiler Plate - Proposal (MII Pumper)
<b>CAB:</b>	CUSTOM-2A	Cab/Chas - MII 2007 Pumper
<b>CHASSIS:</b>	CUSTOM-2X	Misc. Chas - SFA Chassis
<b>ELECTRICAL:</b>	CUSTOM-3A	12V Elec - MII 2007 Pumper
<b>OP. STAND:</b>	CUSTOM-4A	Op. Stand - Custom Side Mt. Pumper
<b>BODY:</b>	CUSTOM-5A	Pumper Body OAL - 121" Short
<b>BODY OPT.:</b>	CUSTOM-6A2	Body Options - Matrix Pumper
<b>MISC EQUIP:</b>	CUSTOM-8A	Misc. Equipment - SFA Chassis Pumper
<b>PAINT:</b>	PAINT009A	Paint & Striping - SFA Chassis Pumper
<b>WRNTY/DOCS:</b>	WRNTY009A	Warranty & Docs - SFA Chassis Pumper

02/23/2011

Page 1

PART NO	S	DESCRIPTION	QTY	ID	EACH	EXTENDED
		== Boiler Plate - Proposal (MII Pumper) - 0.000 ==	1	SGX	0.00	0.00
		Seagrave SGX Master Data Version 8-111810	1	SGX	0.00	0.00
00-03-0001	S	> Dealer Cover Sheet Template	1	SGX	0.00	0.00
00-03-0100		No Bid/Quote Review Request Required	1	SGX	0.00	0.00
00-03-1A0N		> No Customer Order Information Required At This Time	1	SGX	0.00	0.00
		<b>BOILER PLATE - PROPOSAL AND FINANCIAL</b>	1	SGX	0.00	0.00
00-03-221M		"Proposal" Cover Letter - Marauder II	1	SGX	0.00	0.00
00-03-230B		Payment Terms - "A" Pay in Full on Delivery	1	SGX	0.00	0.00
00-03-2310		Financing Alternatives	1	SGX	0.00	0.00
00-03-2410		Specifications Introduction - Seagrave	1	SGX	0.00	0.00
00-03-2500		Seagrave History and Background	1	SGX	0.00	0.00
		<b>BOILER PLATE - INTENT AND MFG REQUIREMENTS</b>	1	SGX	0.00	0.00
00-04-0110		Intent of Proposal	1	SGX	0.00	0.00
00-04-01A0		Compliance with NFPA 1901	1	SGX	0.00	0.00
00-04-01B0		Purchaser's NFPA 1901 Responsibilities	1	SGX	0.00	0.00
00-04-0210		Acquaintance With Fire Dept and Community Needs	1	SGX	0.00	0.00
00-04-0410		Advantages of Single Source Manufacturer - Custom Chassis	1	SGX	0.00	0.00
		<b>BOILER PLATE - BID DOCUMENTATION REQUIREMENTS</b>	1	SGX	0.00	0.00
00-04-5710		> Completion Date (Enter Days in Qty)	1	SGX	0.00	0.00

PART NO	S	DESCRIPTION	QTY	ID	EACH	EXTENDED
00-04-5910		> Proposal Drawings - Proposal	1	SGX	0.00	0.00
00-04-5B20		> Turning Radius Drawing	1	SGX	0.00	0.00
00-04-7000		Approval Drawings	1	SGX	0.00	0.00
		BOILER PLATE - TRIPS AND DELIVERY	1	SGX	0.00	0.00
00-04-811C	S	> Pre-Construction Conference - Proposal, Clintonville	1	SGX	6000.00	6000.00
00-04-821C	S	> In-Process Inspection - Proposal, Clintonville	1	SGX	6000.00	6000.00
00-04-831C	S	> Final Inspection - Proposal, Clintonville	1	SGX	6000.00	6000.00
00-04-8400		Pre-Delivery Road Trip and Final Factory Checklist	1	SGX	0.00	0.00
00-04-8510		> Final Delivery & Familiarization - Pumpers/Rescues	1	SGX	0.00	0.00
00-04-8600		No Familiarization for Triton CAFS Required	1	SGX	0.00	0.00
		BOILER PLATE - APPARATUS DESIGN	1	SGX	0.00	0.00
00-05-013A		General Design Requirements - Marauder II, S/S Body	1	SGX	0.00	0.00
00-05-0210		Gross Vehicle Weight - w/ Certificate at Delivery	1	SGX	0.00	0.00
00-05-0310		In-Service Weight Calculation	1	SGX	0.00	0.00
00-05-0420		Vehicle Performance Analysis Report	1	SGX	0.00	0.00
00-05-1000		No Height Restrictions/Descriptions	1	SGX	0.00	0.00
00-05-1100		No Length Restrictions/Descriptions	1	SGX	0.00	0.00
00-05-1200		No Width Restrictions/Descriptions	1	SGX	0.00	0.00
00-05-2000		General Construction, Quality and Workmanship	1	SGX	0.00	0.00
00-05-2110		NFPA 1901 Stepping Surface Certification	1	SGX	0.00	0.00
00-05-300S		Pump Test and Certification - Third Party	1	SGX	560.00	560.00
00-05-4000		Performance Requirements and Test - NFPA	1	SGX	0.00	0.00
00-05-4100		Failure To Meet Test	1	SGX	0.00	0.00
		== Cab/Chas - MII 2007 Pumper - 0.000 ==	1	SGX	0.00	0.00
10-00-7100	S	> Marauder II S/S Tilt Cab - Side Mt. Pumper	1	SGX	214199.00	214199.00
10-00-9910	S	> Wheelbase 177.50"	1	SGX	0.00	0.00
10-00-9920	S	< > Seating Capacity	6	SGX	0.00	0.00
10-00-9940	S	< > Gross Vehicle Weight Ratings	1	SGX	0.00	0.00
10-10-1000	S	> Frame - 10.25" Straight Rail, 2.124m RBM, For <180" WB Only	1	SGX	15000.00	15000.00
10-11-0000	S	> Bumper - 10" High, S/S, Wrap-Around	1	SGX	0.00	0.00
10-12-0012		> Bumper Extension - 12", Standard	1	SGX	0.00	0.00
10-12-00A0		> Bumper Extension Shall Be Lifiable & Towable	1	SGX	0.00	0.00
10-12-0100		No Center Front Bumper Trough Required	1	SGX	0.00	0.00
10-12-1400		No In-Bumper Front Suction	1	SGX	0.00	0.00
10-12-152F		> Recessed Notch in Front Bumper - LS, Full, for Q2B	1	SGX	655.00	655.00
10-20-0200		Front Tow Hooks - (2) Chrome, Below Bumper	1	SGX	41.00	41.00
10-20-0550		> Front Tow Eyes - (2) Cut Plate, Chrome, Thru Pan	1	SGX	285.00	285.00
10-22-0100		> Rear Tow Loops - (2) Painted, Under Step	1	SGX	0.00	0.00
10-22-2500		No Winch Required	1	SGX	0.00	0.00
10-25-0100	S	< Power Steering Installation With Ross TAS-85	1	SGX	0.00	0.00
10-25-1300	S	> Auxiliary Cylinder - Power Steering	1	SGX	0.00	0.00
10-25-2000		Chassis Alignment	1	SGX	0.00	0.00
10-28-0100		> Air System - Chassis, Two Axle	1	SGX	0.00	0.00
10-28-3820		Air Dryer - Meritor WABCO System Saver 1200	1	SGX	0.00	0.00
10-28-5500	S	< > Aux Air Outlet - Schrader Coupler	1	SGX	158.00	158.00
10-28-5600	S	< > Aux Air Inlet - Manual	1	SGX	116.00	116.00
11-00-4000		> Front Axle - MFS, 22.8K w/Disc Brakes / Spring Suspension	1	SGX	6669.00	6669.00



PART NO	S	DESCRIPTION	QTY	ID	EACH	EXTENDED
11-00-950N		No Front Axle Oil Seals w/ Viewing Window Required	1	SGX	0.00	0.00
11-10-0500		> Rear Axle - RC-23-160, w/16-1/2"x10" S-Cam Brakes, 24,000#	1	SGX	6148.00	6148.00
11-10-9999		> Top Road Speed 68 MPH (Not avail Aerials)	1	SGX	0.00	0.00
11-20-2600	S	> Anti-Lock Brakes (ABS) - 4-Channel	1	SGX	5000.00	5000.00
11-20-2755		> Electronic Roll Stability (ESC) - f/ Single Axle	1	SGX	2250.00	2250.00
11-20-2795		> Automatic Traction Control w/ Deep Mud & Snow Switch	1	SGX	705.00	705.00
11-20-4990		No Automatic Snow Chains	1	SGX	0.00	0.00
11-30-1600		> Rear Suspension - Reyco 79KB, Single, 24,000#	1	SGX	2633.00	2633.00
12-15-1250		> Front Tires - MI/385/65R22.5/XFE/Reg 10,000# (Ea)	2	SGX	699.00	1398.00
12-16-1000		Rear Tires - MI/11R22.5/XZY3/On/Off 6,205# (Ea)	4	SGX	508.00	2032.00
12-50-0500	S	< > Wheels - Alum. Disc, Polished, Single Rear Axle	6	SGX	413.00	2478.00
12-80-0000		No Front Axle Bright Wheel Trim	1	SGX	0.00	0.00
12-90-0000		No Rear Axle Bright Wheel Trim	1	SGX	0.00	0.00
12-90-1010		Tire Pressure Indicators - Accu-Pressure H.D. Safety Caps, Single Axle	1	SGX	93.00	93.00
13-00-6B70	S	< > Engine - Cummins, ISL, 425 HP, 1200 ft. lb., 8.9 L w/ DPF, 2007 Emissions	1	SGX	37070.00	37070.00
13-00-7000		Engine Cooling Certification	1	SGX	0.00	0.00
13-00-7500	S	< Fan Clutch (no solenoid)	1	SGX	125.00	125.00
13-00-7600		Coolant Overflow Reservoir - 6 QT	1	SGX	0.00	0.00
13-01-2100		Silicone Hoses - Coolant/Heater	1	SGX	0.00	0.00
13-03-0400		> Transmission - Allison, 3000-EVS	1	SGX	0.00	0.00
13-03-2010		Transmission Fluid - Allison Synthetic Transynd F/3000-EVS	1	SGX	261.00	261.00
13-03-3000		> Transmission Programming - 5th On Mode	1	SGX	0.00	0.00
13-03-4000		Transmission Shift Control - Allison Touch Pad	1	SGX	0.00	0.00
13-05-0100		> Driveline - Spicer 1710	1	SGX	-206.00	-206.00
13-08-2500		> Fuel Tank - 65 Gallon, Steel, Rear Mt, w/ S/S Straps	1	SGX	220.00	220.00
13-08-3070		Fuel Fill Door - S/S, Polished, Side Hinged (NA TDA)	1	SGX	170.00	170.00
13-08-5400		> Fuel Cooler - Engine	1	SGX	313.00	313.00
13-08-5660		> Fuel/H2O Separator/Alrm - Fleetguard FH233/Davco FuelPro 233	1	SGX	373.00	373.00
13-10-0400		> Alternator - Leece Neville, 320 Amp	1	SGX	1945.00	1945.00
13-11-0400		> Air Compressor - Wabco 18.7 cfm	1	SGX	0.00	0.00
13-12-0500		Air Cleaner	1	SGX	0.00	0.00
13-12-5550		Air Restriction Indicator - Donaldson, Mechanical IPOS	1	SGX	53.00	53.00
13-13-01S0		Exhaust - DPF, with 5" Stainless Steel Pipe For 2007 Emissions Engine	1	SGX	200.00	200.00
13-13-0800	<	> Tailpipe - Nederman, Extended for Exh. Evac. System	1	SGX	61.00	61.00
13-13-1110		Exhaust Heat Shielding for 2007 Emissions DPF Engines	1	SGX	0.00	0.00
13-15-0600		Engine Brake - Jacobs, Cummins ISL	1	SGX	1291.00	1291.00
13-15-3300		> Heater - Engine, 1500 Watt	1	SGX	185.00	185.00
13-15-4100		Fast Idle - Switched on Dash	1	SGX	120.00	120.00
13-15-5000		Nameplate - Lubrication Capacity	1	SGX	0.00	0.00
20-00-6600		> Cab - S/S, Full Tilt, 130" Marauder II	1	SGX	10335.00	10335.00
20-00-68B1		Rear Cab Wall Exterior Finish - Full ATP	1	SGX	313.00	313.00
20-00-6910		> Cab Grille - Front	1	SGX	0.00	0.00
20-00-69MS		Engine Air Inlet Grille & Ember Separator, Mill Only	1	SGX	40.00	40.00
20-00-7400		Cab Roof - S/S, Flat Mill	1	SGX	0.00	0.00

PART NO	S	DESCRIPTION	QTY	ID	EACH	EXTENDED
20-00-78B1		> Exterior Cab Roof Finish - Paint w/ ATP Strips	1	SGX	273.00	273.00
20-00-8600		> Doors - Barrier Style, MII 130" Cab	1	SGX	0.00	0.00
20-00-9600	S <	> Doors - (2) Cab, Side Access, 37" High	1	SGX	1480.00	1480.00
20-00-9635		No Sill Protectors Required For Cab Side Access Doors	1	SGX	0.00	0.00
20-00-9659		No Scuffplates For Cab Side Access Door Frame Required	1	SGX	0.00	0.00
20-00-9690		No Side Access Compartment Required	1	SGX	0.00	0.00
20-01-0120		Scuffplate - Interior Cab Side Acc. Door, Brushed S/S (Ea)	1	SGX	116.00	116.00
20-05-2020		> Innerliners - Front, Aluminum	1	SGX	368.00	368.00
20-05-2110		Fenderettes - Front, S/S	1	SGX	408.00	408.00
20-07-0300		> Mud Flaps - Front and Rear, Vinyl	1	SGX	129.00	129.00
20-10-2500		> Mirrors - (Pr) 6" Dia., Bolt on, Convex, Spot	1	SGX	53.00	53.00
20-10-4000		Mirrors - (2) Velvac #2010, West Coast, S/S, 7x16, Htd w/Remote	1	SGX	774.00	774.00
20-12-0300		Windshield - Tinted	1	SGX	0.00	0.00
20-12-0305		Windshield Wipers & Washers	1	SGX	0.00	0.00
20-12-0310		Windshield Washer Fluid Reservoir - 5 QT (MII)	1	SGX	0.00	0.00
20-12-2300		> Door Glass - Manual, Tinted, f/ MII 130" Cab	1	SGX	0.00	0.00
20-14-1100		Glass - Side Crew Cab, Fixed, Tinted MII	1	SGX	0.00	0.00
20-16-0100		Cab Trim - Exterior Molding	1	SGX	0.00	0.00
20-18-0100		Knurled Aluminum Cab Handrails & Grab Handles	1	SGX	461.00	461.00
20-18-1100	<	> Grab Handle - Add'l, 8", Rubber Covered, Interior Only (Ea)	2	SGX	59.00	118.00
20-20-0100		> Crash Test Report - Chassis and Cab	1	SGX	0.00	0.00
20-20-1000		No RollTek	1	SGX	0.00	0.00
20-20-3010		> Seat Belt Warning System - NFPA	1	SGX	0.00	0.00
20-20-4010		> Helmet Holder - Ziamatic #UHH-2 (Ea, Qty must = # of seats)	6	SGX	79.00	474.00
20-20-4024		Helmet Caution Labels (for 4 door cabs)	1	SGX	25.00	25.00
20-25-0800		Headliner - Padded, Acoustical	1	SGX	0.00	0.00
20-25-0920		Back Liner - Brushed S/S	1	SGX	555.00	555.00
20-25-1000		> Engine Enclosure, MII	1	SGX	0.00	0.00
20-25-3000		Steering Wheel - Tilt/Telescoping	1	SGX	1023.00	1023.00
20-25-4000		Cab Dash Finish - Line-X	1	SGX	0.00	0.00
20-25-5000		Sun Visors - (2) Vinyl, Padded	1	SGX	0.00	0.00
20-25-8000		Sign - Vehicle Dimension & Weight	1	SGX	0.00	0.00
20-50-5200		Inner Cab Door Panels - S/S, Brushed	1	SGX	183.00	183.00
20-50-6000		Reflective Chevron on Inner Cab Door Panel	1	SGX	0.00	0.00
21-00-B0AR		> Seat - Driver's, Bostrom, Sierra, Air, Reclining	1	SGX	681.00	681.00
21-01-BSFF		> Seat - Officer's, Bostrom, Tanker 450, SCBA	1	SGX	713.00	713.00
21-07-030D	<	> Seat Riser/Compt, MII Driver, 5" High	1	SGX	258.00	258.00
21-07-050O	<	> Seat Riser/Compt, MII Officer, 12.6" High, Long Depth	1	SGX	376.00	376.00
21-08-0100		SCBA Bracket - Zico #ULLH with Straps (Ea)	2	SGX	0.00	0.00
21-08-0210		SCBA Bracket - Zico Rol-Loc (Ea)	1	SGX	405.00	405.00
21-11-5900		> Seat - (2) Outboard, Rr Facing, Bostrom, Tanker 450, SCBA	1	SGX	1430.00	1430.00
21-11-6000		No Inboard Rear Facing Seats Required	1	SGX	0.00	0.00
21-11-6399		No Forward Facing Inboard Seats Required	1	SGX	0.00	0.00
21-11-7000		> Seat - (2) Outboard, Fwd Facing, Bostrom, Flip-up	1	SGX	959.00	959.00
21-12-7300		> Upholstery - Seat, Vinyl, Gray	1	SGX	0.00	0.00
21-13-1400		> Interior Decor - Gray (Items w/o Line-X Finish)	1	SGX	0.00	0.00
21-13-1700		Interior Line-X Decor - Dark Gray	1	SGX	0.00	0.00
21-13-2500		Sign - Seating Capacity	1	SGX	0.00	0.00
21-15-0200		No Forward Facing Storage Compartment Required In Cab	1	SGX	0.00	0.00
21-15-1010		> Cab Compt- Rear Facing, Inbd, 1 HI Door, 36w x 15d x 18h O.D.	1	SGX	1366.00	1366.00

PART NO	S	DESCRIPTION	QTY	ID	EACH	EXTENDED
21-15-2000		No Cab Compt Shelves Required	1	SGX	0.00	0.00
21-15-2100		No Cab Compartment Door Lock Required	1	SGX	0.00	0.00
21-15-7000		No Compt/Shelf/Tray Floor Liner	1	SGX	0.00	0.00
21-23-0700		> HVAC/Defroster - Forward Cab, 46,000/33,000 BTU	1	SGX	3831.00	3831.00
21-23-0900		Manual Shutoff Valve - Forward Cab HVAC Return	1	SGX	24.00	24.00
21-23-270N		No Rear Crew Cab Heater Required	1	SGX	0.00	0.00
21-23-310N		No Manual Shutoff Valve Required for Rear Crew Cab Heater Return	1	SGX	0.00	0.00
21-23-380N		No Optional A/C Required	1	SGX	0.00	0.00
21-23-500N		No Auxiliary Fan on Cab Dash Required	1	SGX	0.00	0.00
21-50-0790		No Map Box Required	1	SGX	0.00	0.00
21-50-5030	S < >	Radio - AM/FM/CD/MP3 Stereo, Pioneer DEH-2100IB, w/ Stereo Antenna	1	SGX	735.00	735.00
21-50-5110		No Two-Way Radio Antenna	1	SGX	0.00	0.00
21-51-0001		No Headset Intercom System	1	SGX	0.00	0.00
22-00-0510		Power Studs - Overhead Switch Panel, (4) Stud Switched	1	SGX	0.00	0.00
22-00-0520		Power Studs - Cab Dash Area, (4) Stud Switched	1	SGX	0.00	0.00
22-03-1500		No Cab Compartment 12V Power Points	1	SGX	0.00	0.00
23-25-0010		> Cab Side Access Door Light - ROM V3 LED, (1) Strip Light Per Door	1	SGX	183.00	183.00
23-25-0030		> Cab Compartment Lights - ROM V3 LED, (2) Strip Lights	1	SGX	326.00	326.00
70-05-1800		No Cab Compartment 120V Receptacle	1	SGX	0.00	0.00
91-01-0210		Finish - Cab Compt Interior, Mill Finish (Per Compt)	1	SGX	0.00	0.00
91-01-411A		No Clearcoat Required on Cab Compt Interiors	1	SGX	0.00	0.00
91-75-0015		Warranty - Meritor Front Axle, 2 Yr , P&L	1	SGX	0.00	0.00
91-75-0020		Warranty - Meritor Disc Brakes, 3 Yr , P&L	1	SGX	0.00	0.00
91-75-0025		Warranty - Meritor Rear Axle, 2 Yr , P&L	1	SGX	0.00	0.00
91-75-0055		Warranty - Cummins ISL Engine, 5 Yr / 100,000 Mile	1	SGX	0.00	0.00
91-75-0065		Warranty - Allison Transmission, 5 Yr P & L	1	SGX	0.00	0.00
		== Misc. Chas - SFA Chassis - 0.000 ==	1	SGX	0.00	0.00
		== 12V Elec - MII 2007 Pumper - 0.000 ==	1	SGX	0.00	0.00
22-00-0100		Electrical Wiring - 12V General, Marauder II Only	1	SGX	0.00	0.00
22-00-0110		Main Battery And Starter Circuits	1	SGX	0.00	0.00
22-00-0120		EMI/RFI Protection	1	SGX	0.00	0.00
22-00-0130		Low Voltage Electrical System Performance Testing	1	SGX	0.00	0.00
22-00-0140		> Cab Dash & Instruments - For Marauder II	1	SGX	0.00	0.00
22-00-015D		Emergency & Work Light Switch Panel - Driver	1	SGX	0.00	0.00
22-00-0160		Door Ajar/Hazard Warning Indicator - LED	1	SGX	0.00	0.00
22-00-0170		Digital Clock	1	SGX	0.00	0.00
22-00-0200		Electrical Wiring - 12V Hardwire	1	SGX	0.00	0.00
22-00-0215	< >	Information Center II - Hardwire	1	SGX	0.00	0.00
22-00-0220		Load Management System - Hardwire	1	SGX	0.00	0.00
22-00-0230		Load Sequencer - Hardwire	1	SGX	0.00	0.00
22-00-0235		Vehicle Data Recorder - NFPA, LifeGuard Technologies, Hardwire	1	SGX	1108.00	1108.00
22-00-0240		Electrical System Diagnostics - Hardwire	1	SGX	0.00	0.00
22-00-06C0		Dash Layout Drawing - MII Hardwire, Full and Split Tilt Cabs	1	SGX	0.00	0.00
22-01-0200		> Pump Engagement Controls & Indicators - Hardwire	1	SGX	0.00	0.00
22-01-0600		Ammeter (IATS)	1	SGX	174.00	174.00
22-03-1300	S < >	12V Power Point - Officer's Side Dash (Ea)	2	SGX	56.00	112.00

PART NO	S	DESCRIPTION	QTY	ID	EACH	EXTENDED
22-0C-0001		No Camera System	1	SGX	0.00	0.00
22-10-0700		> Batteries - (6) Champion, 12V, 950 CCA	1	SGX	1640.00	1640.00
22-10-5200	<	Jumper Cable Studs - Under Driver's Side Battery Box	1	SGX	0.00	0.00
22-11-0600		> Battery Boxes - S/S, (1) Each Side For Full Tilt Cabs	1	SGX	853.00	853.00
22-15-1400		Battery Selector Switch - Blue Sea 350 Amp	1	SGX	0.00	0.00
22-15-3600		No Battery Charger / Air Compressor Required	1	SGX	0.00	0.00
22-15-5300	< >	12V External Battery Charging Plug - Pollak 11-850 Receptacle, Driver's Stepwell	1	SGX	39.00	39.00
22-15-9998	U <	XANTREX PROSINE BATTERY CHARGER / INVERTER	1		2534.00	2534.00
22-15-9999	U <	110v L5-20 Inlet Receptacle	1		195.00	195.00
22-90-0100		> Headlights - Quad, Rectangular, Halogen	1	SGX	604.00	604.00
22-90-010Z		No Daytime Running Lights Required	1	SGX	0.00	0.00
22-90-0120	S < >	Headlights - Alternating, Flashing	1	SGX	103.00	103.00
22-90-012E		Frt Direct Lts - Whelen 600 LED, Amber Arrow w/ Dual Light Bezel	1	SGX	294.00	294.00
22-90-0140		Headlight Bezels - (2) Additional For Warning Lights	1	SGX	123.00	123.00
22-90-0220		> Marker/ID/Clearance Lights - LED Pedestal, Ft Cowl Surface Mt	1	SGX	468.00	468.00
22-90-030L		> Side Turn/Marker Lights - (2) TL 60115Y, Amber LED, Midship (Req 30' OAL+)	1	SGX	158.00	158.00
22-90-0400	< >	License Plate Bracket & LED Light	1	SGX	90.00	90.00
22-90-0500		D.O.T. Reflectors	1	SGX	58.00	58.00
23-02-9010		Cab Side Directional Lights - (2) Weldon LED "Bug Eye"	1	SGX	165.00	165.00
23-03-BWL2		> Brake/Tail Lights - (2) Whelen 600, LED, Max Intensity	1	SGX	294.00	294.00
23-03-BXXX		No Third Brake Light	1	SGX	0.00	0.00
23-03-TWL3	< >	Rr Turn Signals - (2) Whelen Series 600, LED, Amber Arrow	1	SGX	246.00	246.00
23-03-VWL2		> Back Up Lights - (2) Whelen Series 600, LED, Max Intensity	1	SGX	601.00	601.00
23-03-XWB1	< >	Bezels (2) - Stop/Turn/Backup, Whelen, Chrome, f/ 600 series	3	SGX	18.00	54.00
23-04-0300		> Rear Spot/Floodlights - (2) Collins #FX-12, Cab Sw	1	SGX	799.00	799.00
23-05-0010		Light Activation - Step Lights, Ground Lights	1	SGX	0.00	0.00
23-05-0110		Step Lights - (4) Cab, Techniq Eon, LED	1	SGX	116.00	116.00
23-05-0210		Step Lights - (4) Body, Techniq Eon, LED, Surface Mt	1	SGX	136.00	136.00
23-05-2110	< >	Ground Lights - (4) Cab, TecNiq #T410 LED	1	SGX	220.00	220.00
23-05-2120		> Ground Lights - (2) Body, TecNiq #T410 LED	1	SGX	110.00	110.00
23-05-2160	< >	Ground Lights - (2) Pump Enclosure, TecNiq #Eon, LED	1	SGX	108.00	108.00
23-05-3010		Work Light - (1) Engine Compt, T/L 4094SW	1	SGX	149.00	149.00
23-11-1000	<	Cab Dome Lights - (4) Red/Clear	1	SGX	446.00	446.00
23-11-2200	<	Map Light - Flexible Neck, w/Switch, Roxter #7237	1	SGX	80.00	80.00
23-11-2700	< >	Door Switches - Dome Lights, Automatic	1	SGX	0.00	0.00
23-11-2900		No Lights Required on Cab Door Interiors	1	SGX	0.00	0.00
23-25-0110	S < >	Exterior Compartment Lights - Weldon 2630-0000-30, Incand. (Ea)	9	SGX	116.00	1044.00
23-25-151H	S < >	Compartment Door Light - Recessed, Horz Hing LiftUp Dr, Incand(Ea)	2	SGX	114.00	228.00
23-25-152H	S < >	Compartment Door Light - Recessed, Single Vert Hing Dr, Incand(Ea)	5	SGX	150.00	750.00
23-25-2000		No Rooftop Compartment Lights Required	1	SGX	0.00	0.00
24-10-0010		No Side Facing Mini Light Bars Required	1	SGX	0.00	0.00

PART NO	S	DESCRIPTION	QTY	ID	EACH	EXTENDED
24-10-WLFC	S	< > Lightbar - Whelen #FN72VLED, 72", LED, w/ Emitter	1	SGX	3290.00	3290.00
24-20-WMB1		> Beacons - (2) Whelen #B6TMRR1P, Red Halogen Rotator / Red 700 Linear LED	1	SGX	973.00	973.00
24-30-WL6A	S	< > Perimeter - Whelen #60R02FR, Super-LED, Red (Ea)	2	SGX	181.00	362.00
24-30-WL7A	S	< > Perimeter - Whelen #70R02F*R, Super-LED, Red (Ea)	6	SGX	181.00	1086.00
24-30-WL7B	S	< > Perimeter - Whelen #70A02FAR, Super-LED, Amber (Ea)	2	SGX	181.00	362.00
24-3L-0100		Standard Perimeter Warning Light Locations - Custom Apparatus	1	SGX	0.00	0.00
24-80-0000		No Traffic Advisor Required	1	SGX	0.00	0.00
24-82-IN00		No Traffic Advisor To Install	1	SGX	0.00	0.00
24-UN-LNSS	<	Lens Color - Same as LED Color	1	SGX	0.00	0.00
24-UN-LNSS		Lens Color - Same as LED Color	6	SGX	0.00	0.00
24-UN-LNSS		Lens Color - Same as LED Color	2	SGX	0.00	0.00
24-UN-LNSS		Lens Color - Same as LED Color	2	SGX	0.00	0.00
25-00-0100		Electric horn - Single	1	SGX	25.00	25.00
25-01-0100		Backup Alarm - Preco #LDA-50, 97DBA	1	SGX	0.00	0.00
26-00-1100	< >	Air Horn - Single, Grover, w/Selector Switch	1	SGX	235.00	235.00
26-00-3495	<	No Footswitch on Right Side Required For Air Horns	1	SGX	0.00	0.00
26-10-8200	U	< Electronic Siren - Unitrol TM-4 w/NCM	1		1029.00	1029.00
26-11-FE1E	S	< > Siren Speaker - FedSig #ES100, w/EF Grille, In Bumper (Ea)	2	SGX	281.00	562.00
26-12-0300	S	< > Foot Switch - Electronic Siren, Linemaster #491	2	SGX	91.00	182.00
26-15-5500	S	< > Mechanical Siren - Q2B, w/2 Foot Switches, Recessed in Bumpr == Op. Stand - Custom Side Mt. Pumper - 0.000 ==	1	SGX	1841.00	1841.00
30-00-0060		> Side Mount Pump Enclosure Shall Be 60" Wide	1	SGX	0.00	0.00
30-00-SH7A		> Pump Enclosure - 60", Side Ctrl, S/S, w/ (2) 1.75" High Crosslay Beds	1	SGX	8660.00	8660.00
30-02-7010		Pump Enclosure Exterior Finish - Side Mount, Brushed S/S	1	SGX	0.00	0.00
30-05-60LJ		> Running Board - 60", LS, 3/16" ATP, Pull-Out Step Design	1	SGX	971.00	971.00
30-05-60RA		> Running Board - 60", RS, Not Avail w/ 2010 Emission Engine	1	SGX	276.00	276.00
30-06-0W60		Pump Mount Bracket - f/ Waterous Pump and 60" Pump Enclosure	1	SGX	766.00	766.00
30-12-0010		Pump Panel Labels - NFPA	1	SGX	303.00	303.00
30-12-0070		No Pump Panel Layout Drawing Required	1	SGX	0.00	0.00
30-12-0110		Pump Panel Lights - (7) TecNiq Eon, LED, Side Mt	1	SGX	545.00	545.00
30-12-0410		Pump Panel Light Activation - 1 Light by Pump Shift, Side Mt	1	SGX	148.00	148.00
30-12-0490		Light Switch - Pump Panel	1	SGX	150.00	150.00
30-12-0855		No Speaker Grille Required	1	SGX	0.00	0.00
30-12-0910		No Pump Enclosure Heat	1	SGX	0.00	0.00
30-12-1110	<	Vinyl Hosebed Cover - Crosslay	1	SGX	251.00	251.00
30-13-0010		No Tunnel Compartment Required	1	SGX	0.00	0.00
30-99-9998	U	< PUMP PANEL COMPARTMENT RIGHT SIDE	1		2258.00	2258.00
30-99-9999	U	< PUMP PANEL COMPARTMENT LEFT SIDE	1		0.00	0.00
31-00-1400		Pump - Waterous, 1500 GPM, 2-Stage, CMU	1	SGX	17740.00	17740.00
31-01-0120		Pump Anti-Corrosion System - Zinc Anode, Waterous Pumps	1	SGX	178.00	178.00
31-01-0210		> Pump Packing - Graphite	1	SGX	0.00	0.00

PART NO	S	DESCRIPTION	QTY	ID	EACH	EXTENDED
31-01-0530		Pump Shift - Waterous, Three-Position, Elec/Air	1	SGX	771.00	771.00
31-01-0580		> Pump Shift Manual Override	1	SGX	213.00	213.00
31-01-0590		Transmission Lock Up - Pump Shift Activation	1	SGX	0.00	0.00
31-01-0730		> Relief Valve - Intake Pressure, Pilot Operated, Waterous	1	SGX	1289.00	1289.00
31-01-0910		> Transfer Valve - Manual Shift, Waterous	1	SGX	0.00	0.00
31-01-1010		> Primer - Rotary Vane, Waterous #VPO, Oil-less	1	SGX	735.00	735.00
31-01-1020		Priming Valve - Waterous, Vacuum Activtd, Push Button, Elect	1	SGX	314.00	314.00
31-01-1210		> Pressure Governor - FRC, ProS	1	SGX	2124.00	2124.00
31-01-2020		> Auxiliary Engine Cooling System	1	SGX	508.00	508.00
31-01-2110		> Pump Piping - S/S Pipe, Discharge Manifold and HP Hose, Hydrottested	1	SGX	0.00	0.00
31-01-2120		Drain Valve - Master Pump, Brass/S/S, w/Sealed Port	1	SGX	0.00	0.00
31-01-2130		> Drain Valves - Line, Class 1, Quarter Turn	1	SGX	0.00	0.00
31-01-5020		> Tank To Pump Line Valve - 3", Side Panel Control	1	SGX	0.00	0.00
31-02-0010		> Valve Controls - Side Mount, Innovative Controls	1	SGX	0.00	0.00
31-02-0170		> Valves - Waterous / Elkhart Unibody	1	SGX	149.00	149.00
31-02-0310	S	< Master Compound Gauges - (2) Ashcroft, 4.5" dia., 30-0-600	1	SGX	474.00	474.00
31-02-0430	S	< > Gauges - Discharge, 3.5", Ashcroft, 30-0-600, 1 per Discharge (Ea)	11	SGX	150.00	1650.00
31-02-1030		Pump Panel Engine Gauges - Class1 ENFO IV	1	SGX	741.00	741.00
31-02-1090		Fuel Gauge - Pump Panel	1	SGX	135.00	135.00
31-02-1210		Push Button - On Pump Panel, f/Air Horns	1	SGX	179.00	179.00
31-02-2010		> Tank Level Gauge - Water, Sight-Glass Style Plastic Tube	1	SGX	630.00	630.00
31-02-2210		No Foam Tank Level Gauge Required	2	SGX	0.00	0.00
33-10-0100	S	< > Main Pump Inlets - 6", (1) L/S, (1) R/S	1	SGX	5170.00	5170.00
33-10-1300		> Auxiliary Inlet - Gated, 2-1/2", Left Side (Ea)	1	SGX	878.00	878.00
33-10-1400		> Auxiliary Inlet - Gated, 2-1/2", Right Side (Ea)	1	SGX	878.00	878.00
33-13-0000		No Front Inlet	1	SGX	0.00	0.00
33-13-1Z90		No Front Inlet Valve Required	1	SGX	0.00	0.00
33-13-3000		No Rear Inlet	1	SGX	0.00	0.00
33-13-3990		No Rear Inlet Valve Required	1	SGX	0.00	0.00
33-20-0150		Tank Fill Line - 1-1/2"	1	SGX	0.00	0.00
34-15-0100		No Front Bumper Discharge Required	1	SGX	0.00	0.00
34-16-0010		> Crosslay Discharges - (2) 1.5" w/ 2" Plumbing	1	SGX	1900.00	1900.00
34-20-0250		Discharge - LS, 2-1/2" (Ea)	2	SGX	769.00	1538.00
34-21-0250		Discharge - RS, 2-1/2" (Ea)	2	SGX	755.00	1510.00
34-22-0152		> Hose Bed Pre-connect - LS Front, 1-1/2" w/2" Piping (Ea)	1	SGX	1009.00	1009.00
34-23-0152		> Hose Bed Pre-connect - RS Front, 1-1/2" w/2" Piping (Ea)	1	SGX	1009.00	1009.00
34-24-0250		> Rear Discharge - LS, 2-1/2" (Ea)	1	SGX	1640.00	1640.00
34-25-0250		> Rear Discharge - RS, 2-1/2" (Ea)	1	SGX	1640.00	1640.00
34-85-0010		No 6" x 5" NST Straight Adapter for Main Pump Inlet	1	SGX	0.00	0.00
34-85-002A		No Storz Adapter or Elbow Required	1	SGX	0.00	0.00
34-85-0030		Cap - Main Pump Inlet, 6", Long Handled, Chrome Plated (Ea)	2	SGX	225.00	450.00
34-85-0110		Plug & Chain - LS Auxiliary Gated Inlet, 2.5", Chrome Plated (Ea)	1	SGX	61.00	61.00
34-85-0120		Plug & Chain - RS Auxiliary Gated Inlet, 2.5", Chrome Plated (Ea)	1	SGX	61.00	61.00
34-85-1210		> Adapter - LS 2.5" Discharge, 2.5" x 2.5" NST, Chrm Pltd (Ea)	2	SGX	58.00	116.00
34-85-1214		> Elbow - LS 2.5" Discharge, 2.5" NST, 45 Deg, Chrm Pltd (Ea)	2	SGX	78.00	156.00

PART NO	S	DESCRIPTION	QTY	ID	EACH	EXTENDED
34-85-1610		> Adapter - RS Discharge, 2.5" NST, Chrome Plated (Ea)	2	SGX	58.00	116.00
34-85-1614		> Elbow - RS Discharge, 2.5" NST, 45 Deg., Chrome Plated (Ea)	2	SGX	78.00	156.00
34-85-1930		Cap & Chain - LS Discharge, 2.5", Chrome Plated (Ea)	2	SGX	61.00	122.00
34-85-2030		Cap & Chain - RS Discharge, 2.5", Chrome Plated (Ea)	2	SGX	61.00	122.00
34-85-2210		Adapter - LS Rear Discharge, 2.5" NST, Chrome Plated (Ea)	1	SGX	58.00	58.00
34-85-2214		> Elbow - LS Rear Discharge, 2.5" NST, 45 Deg, Chrm Platd (Ea)	1	SGX	78.00	78.00
34-85-2610		Adapter - RS Rear Discharge, 2.5" NST, Chrome Plated (Ea)	1	SGX	58.00	58.00
34-85-2614		> Elbow - RS Rear Discharge, 2.5" NST, 45 Deg, Chrm Platd (Ea)	1	SGX	78.00	78.00
34-85-2930		Cap & Chain - LS Rear Discharge, 2.5", Chrome Plated (Ea)	1	SGX	61.00	61.00
34-85-3030		Cap & Chain - RS Rear Discharge, 2.5", Chrome Plated (Ea)	1	SGX	61.00	61.00
34-90-03EH		< > Discharge - Deck Gun, 3", Elkhart w/ Handwheel Control	1	SGX	1983.00	1983.00
35-00-6AM2		> Deck Gun - Akron Apollo #3423, Manual, w/ (2) 2.5" NHT	1	SGX	2190.00	2190.00
35-00-6X4C		Nozzle - Akron MstrStrm Turbomaster #1755, 2.5"NH, 500/750/1000/1250gpm, Man Ctl	1	SGX	890.00	890.00
35-00-6X5A		Stacked Nozzle Tip Set - Akron #2499 Quad	1	SGX	356.00	356.00
35-00-6X6A		Stream Shaper - Akron, #3488, 2.5" x 2.5" x 10.5"L, Chrome	1	SGX	313.00	313.00
35-00-9X10		3" ASA Deck Gun Flange for 3" Pipe	1	SGX	131.00	131.00
35-60-0000	U	< Nozzle Cup (pair)	1		436.00	436.00
35-70-1100	S	< Booster Reel - Open Bin, Polished Aluminum	2	SGX	3166.00	6332.00
35-70-6200	S	< Booster Hose - 1", 100' Length (Ea)	6	SGX	574.00	3444.00
35-70-6600		Captive Hose Rollers - Open Bin Hose Reel, w/ Spacer Block	2	SGX	466.00	932.00
35-70-7100	S	< Reel Rewind Switch - Foot Operated, Stirrup (IATS)	2	SGX	45.00	90.00
35-70-9999	U	< REEL REWIND SWITCH - PUMP PANEL	1		45.00	45.00
36-90-5200		> Foam System - FoamPro 2002, A or B Foam	1	SGX	11055.00	11055.00
36-91-0010	S	< Foam Capable Discharges - Direct Injection foam Systems	1	SGX	1000.00	1000.00
36-91-01M2		Foam System Testing - Test Method 2	1	SGX	0.00	0.00
36-95-0000		No Foam Tank Power Fill System Required	1	SGX	0.00	0.00
91-75-0510		> Warranty - Waterous Pump, TPP-5, 5 Year P&L, w/o Eclipse	1	SGX	1250.00	1250.00
91-75-052E		Warranty - Elkhart Brass, Unibody Valve , 10 Year	1	SGX	0.00	0.00
91-75-052W		Warranty - Waterous Valves, 5 Year	1	SGX	0.00	0.00
91-75-3180		Warranty - Ashcroft Gauges, 5 Yr	1	SGX	0.00	0.00
91-75-3180		Warranty - Ashcroft Gauges, 5 Yr	11	SGX	0.00	0.00
		== Pumper Body OAL - 121" Short - 0.000 ==	1	SGX	0.00	0.00
37-02-0050		> Water Tank - 500 Gallon, T-Type, Short	1	SGX	4750.00	4750.00
37-35-010B		No "B" Foam Tank Required	1	SGX	0.00	0.00
37-35-020A		> Foam Tank - "A", 20 Gallon, Built Into Water Tank	1	SGX	840.00	840.00
37-40-6200		Tank Drain - 1", Controlled at Op Stand	1	SGX	651.00	651.00
37-50-0010		No Quick Dumps Required	1	SGX	0.00	0.00
39-80-0500		No Transverse Compartment Required In Front Of Pump	1	SGX	0.00	0.00

PART NO	S	DESCRIPTION	QTY	ID	EACH	EXTENDED
40-00-0121		Pumper Body OA Length - 121" Short (C=52.5")	1	SGX	0.00	0.00
40-00-1100		Body Material & Construction - Stainless Steel, Short	1	SGX	0.00	0.00
40-10-0010		Body Mounting Substructure For Stainless Steel Pumper Body	1	SGX	0.00	0.00
45-10-1285		LS Compts - Short SS 70"H HiLo, 22.5/64/34.5, Hinged	1	SGX	6431.00	6431.00
45-20-1805		RS Compts - Short SS 36"H Lo, 22.5/64/34.5, Hinged	1	SGX	4115.00	4115.00
45-38-0100		Vents - Body Compartments (Matrix)	1	SGX	0.00	0.00
45-39-0010		Innerliners - Rear Single Axle, 304 S/S	1	SGX	359.00	359.00
45-39-0030		Fenderette - Rear Single Axle, S/S	1	SGX	476.00	476.00
45-39-0060		Fender Panel - Rear, S/S, Single Axle, Painted w/o Overlay	1	SGX	0.00	0.00
45-40-7033		> Rear Compt. - 33.75" H, SS, Vertically Hinged Dbl Doors	1	SGX	3236.00	3236.00
45-48-9050		> Rear Surface - ATP Below Hosebed & Beavertail Faces(Non-Ext)	1	SGX	0.00	0.00
45-99-9998	U <	BEAVERTAIL COMPARTMENT LEFT SIDE	1		1389.00	1389.00
45-99-9999	U <	BEAVERTAIL COMPARTMENT RIGHT SIDE	1		1389.00	1389.00
57-00-0005		> Compartment Doors - Side Hinged, S/S	1	SGX	0.00	0.00
57-00-0015		> Compartment Door - Rear, Hinged, Aluminum	1	SGX	0.00	0.00
57-00-200N		Keyed Locks - NONE	1	SGX	0.00	0.00
57-00-200N		Keyed Locks - NONE	1	SGX	0.00	0.00
57-00-5200		> Liner - Interior Hinged Compt Door, Brushed S/S (Ea)	8	SGX	100.00	800.00
57-00-5200		> Liner - Interior Hinged Compt Door, Brushed S/S (Ea)	10	SGX	100.00	1000.00
57-05-200N		No Rear Compt Partition (to divide transverse compt) Required	1	SGX	0.00	0.00
57-20-5010		> Tailboard - Pumper, 12"D x 98"W, for Non-Ext. or Flush	1	SGX	284.00	284.00
91-01-0330		Finish - Body Side Compt Interior, Gray Zolatone Paint (Per Compt)	6	SGX	391.00	2346.00
91-01-0430		> Finish - Body Rear Compt Interior, Gray Zolatone Paint (Per Compt)	1	SGX	391.00	391.00
91-01-4310		> Finish - Body Side Compt Interior, Clearcoat (Per Compt)	1	SGX	101.00	101.00
91-01-4320		> Finish - Body Rear Compt Interior, Clearcoat (Per Compt)	1	SGX	101.00	101.00
91-02-2100		Hosebed Finish - DA Finish	1	SGX	356.00	356.00
91-75-0530		Warranty - Water Tank, Limited Lifetime	1	SGX	0.00	0.00
		== Body Options - Matrix Pumper - 0.000 ==	1	SGX	0.00	0.00
45-5A-0010		No Underbody Compts Required	1	SGX	0.00	0.00
45-60-0100	< >	Hose Load - Main Hosebed	1	SGX	0.00	0.00
45-60-0200		Hosebed - w/Aluminum Slats, Pumper	1	SGX	0.00	0.00
45-65-1005		Hosebed Cross Panel Divider - S/S, DA Finish	1	SGX	560.00	560.00
45-65-1600		> Hosebed Partitions - Aluminum, DA Finish w/ Handhold (Ea)	4	SGX	580.00	2320.00
45-68-0100		> Hosebed Part. Reinforcement - req'd 23"-36" tall (Ea)	2	SGX	136.00	272.00
45-68-1000	< >	Hosebed Cover - Vinyl	1	SGX	975.00	975.00
57-05-0010		No Compt/Shelf/Tray Floor Liner	1	SGX	0.00	0.00
57-05-3010	< >	Shelf - Adjustable, 3/16" Alum w/Smooth Finish (Ea)	1	SGX	278.00	278.00
57-05-3030	< >	Shelf - Adjustable, Stainless Steel (Ea)	3	SGX	356.00	1068.00
57-05-4029		No 500# Adjustable Rollout Trays Required	1	SGX	0.00	0.00
57-05-4050		No 500# Floor Mount Rollout Trays Required	1	SGX	0.00	0.00
57-05-4100		No Adjustable Rollout Drop Down Trays Required	1	SGX	0.00	0.00
57-10-0200		> Mike Compartment w/ Brushed S/S Door	1	SGX	195.00	195.00



PART NO	S	DESCRIPTION	QTY	ID	EACH	EXTENDED
57-10-104S		Air Bottle Compts. - (4) Bottles In Single Wheel Well, Round (Poly)	1	SGX	1053.00	1053.00
57-10-150B		Air Bottle Compt. Door - Brushed w/ Push Button Lever Latch	4	SGX	0.00	0.00
57-20-8010		Steps - Chrome Folding, (2) LS, (1) RS on Front of Body	1	SGX	1365.00	1365.00
57-20-8020		No Additional Chrome Folding Steps Required on LS Front of Body	1	SGX	0.00	0.00
57-20-802A		No Additional Chrome Folding Steps Required on RS Front of Body	1	SGX	0.00	0.00
57-25-0160		> Handrails - Body Rear, (2) Vertical, (1) Intern X-rail, (1) Upper X-rail	1	SGX	460.00	460.00
57-30-0120		> Rub Rail, Body Sides - S/S, Brushed	4	SGX	123.00	492.00
57-30-1170		> Rub Rail, Body Rear - S/S, Brushed, Split	1	SGX	154.00	154.00
91-01-5300		Finish - Adjustable Shelf, DA Outside Edge (Ea)	1	SGX	25.00	25.00
91-01-5300		Finish - Adjustable Shelf, DA Outside Edge (Ea)	1	SGX	25.00	25.00
		== Misc. Equipment - SFA Chassis Pumper - 0.000	1	SGX	0.00	0.00
		==				
70-00-0010		No 120V/240V Generator System	1	SGX	0.00	0.00
70-02-0005		No Generator Chosen To Locate	1	SGX	0.00	0.00
70-05-299Z		No Cord Reel Required	1	SGX	0.00	0.00
70-05-5199		No Junction Box Required	1	SGX	0.00	0.00
71-1A-0000		> No Cab Front Brow Mount Scenelights	1	SGX	0.00	0.00
71-2A-0000		> No Cab Side Brow Mount Scenelights	1	SGX	0.00	0.00
71-3A-0000		> No Cab 12V Surface Mount Scenelights	1	SGX	0.00	0.00
71-4A-0000		> No Cab Recessed Mount Scenelights	1	SGX	0.00	0.00
71-6A-0000		No Fixed Top Mount, Non-telescopic Scenelights	1	SGX	0.00	0.00
71-7A-0000		No Fixed Side Mount, Non-telescopic Scenelights	1	SGX	0.00	0.00
71-AA-0000		No Body Side 12V Surface Mount Scenelights	1	SGX	0.00	0.00
71-BA-0000		No Body Rear 12V Surface Mount Scenelights	1	SGX	0.00	0.00
71-CA-0000		No Body Side Recessed Mount Scenelights	1	SGX	0.00	0.00
71-DA-0000		No Body Rear Recessed Mount Scenelights	1	SGX	0.00	0.00
71-GH-0500		< > Telescopic Pole Mt - HS, KR-SB-500, Side Mt, Push Up (Ea)	1	SGX	750.00	750.00
71-HA-0000		No Tripod Mount Scenelights	1	SGX	0.00	0.00
71-IA-0000		No Portable Mount Scenelights	1	SGX	0.00	0.00
71-KH-3031		> Lighthouse - HS, Magnafire 3000, KR-31, 12V, 70W HID (Ea)	2	SGX	756.00	1512.00
71-PA-0B07		No Lower Receiver Bracket For Telescopic Pole	1	SGX	0.00	0.00
71-PA-0D03		No Portable Demountable System	1	SGX	0.00	0.00
71-PA-0F01		No Light Pole Shields On Rear Cab Corners	1	SGX	0.00	0.00
71-PA-0G01		No Wire Lamp Guard	1	SGX	0.00	0.00
71-PA-0L05		No Lighthouse On/Off Switch	1	SGX	0.00	0.00
71-PF-0A00		Choose Side Mount Brackets for lighthouse selected - Check EN	1	SGX	0.00	0.00
71-PH-0K01		> Concealed Wire - HS, (-CW) (Ea)	1	SGX	40.00	40.00
71-PH-0L01		Light Raised Indicator Switch - HS, (-I) (Ea)	1	SGX	110.00	110.00
71-Y0-0025		12V Light Switched at Cab Dash & Op St w/ 3 Way Switch	2	SGX	336.00	672.00
72-00-0010		Light Tower Not Required	1	SGX	0.00	0.00
90-00-0100		Ground Ladders - Pumpers	1	SGX	0.00	0.00
90-00-1000		Ladder - Folding, Duo-Safety #585A, 10' Aluminum	1	SGX	169.00	169.00
90-00-2700		Ladder - Roof, Duo-Safety #775A, 14' Aluminum	1	SGX	233.00	233.00

PART NO	S	DESCRIPTION	QTY	ID	EACH	EXTENDED
90-00-4100	S <	Ladder - 24'-2 Sect. Ext., Duo-Safety #900A, Aluminum	1	SGX	556.00	556.00
90-00-9510	>	Ladder Brackets & Pull/Twist Clamps	1	SGX	478.00	478.00
90-00-9700		Ladder Brackets - Leather Lined	1	SGX	134.00	134.00
90-01-34ZZ		No Additional Hosebed Ladder Storage Compartment Required	1	SGX	0.00	0.00
90-05-0100	S <	Pike Poles	1	SGX	243.00	243.00
90-05-6150	<	Pike Pole Mounting - (2) Clips (Ea)	1	SGX	53.00	53.00
90-05-6250	<	Pike Pole Mounting - PVC Tube (Ea.)	2	SGX	100.00	200.00
90-21-0300	<	Wheel Chocks - (2) Zico SAC-44 Folding Alum. (Pumper)	1	SGX	526.00	526.00
	==	Paint & Striping - SFA Chassis Pumper - 0.000	1	SGX	0.00	0.00
	==					
91-00-0020	< >	Paint - Prep & Finish (Chassis, Cab & Body)	1	SGX	0.00	0.00
91-00-3000		Paint - Clear Coat Paint Finish (Exterior Cab & Body)	1	SGX	0.00	0.00
91-00-4000	>	Paint - Frame & Undercarriage Finish, Matte Black	1	SGX	0.00	0.00
91-00-5000	>	Paint - Cab Interior, Gray Zolatone Paint	1	SGX	0.00	0.00
91-00-5900	< >	Paint - Cab Exterior, One Color	1	SGX	0.00	0.00
91-00-A110	< >	Cab Decorative Trim Molding - 5G radius	1	SGX	0.00	0.00
91-02-1000	< >	Paint - Body Exterior, Single Color	1	SGX	0.00	0.00
91-02-2AZ0		Finish - Pump Enclosure/Pump/Valves/Plumbing, Mill Finish Except Exposed Pipe	1	SGX	0.00	0.00
91-02-4500		Standard Finishes for Small Parts	1	SGX	0.00	0.00
91-02-9010	>	No Undercoating Required	1	SGX	0.00	0.00
91-02-9100	>	No Seagrave FrameGard Required	1	SGX	0.00	0.00
91-03-0400	<	4" Reflective Striping	1	SGX	554.00	554.00
91-03-2995		No 1" Border Required	1	SGX	0.00	0.00
91-03-410D	< >	Chevron Striping - 3M Diamond, Body Panel Below Hosebed Only	1	SGX	455.00	455.00
91-04-000D		Lettering Shall Be Provided By Dealer	1	SGX	0.00	0.00
	==	Warranty & Docs - SFA Chassis Pumper - 0.000	1	SGX	0.00	0.00
	==					
91-50-0100	>	Warranty - All Seagrave, Base, 1 Year Parts & Labor, All Units	1	SGX	0.00	0.00
91-50-0205	>	Warranty - Seagrave, Cab, Structural - 15 Years	1	SGX	0.00	0.00
91-50-030S	>	Warranty - Seagrave, Stainless Steel Body, Structural - 15 Years	1	SGX	0.00	0.00
91-50-0500	>	Warranty - Seagrave, Frame Rail, Structural - Lifetime	1	SGX	0.00	0.00
91-50-0600	>	Warranty - Seagrave, Paint & Corrosion, 6 Years, Pro-Rated, All Units	1	SGX	0.00	0.00
91-50-0700	>	Warranty - Seagrave, Plumbing, 10 Years	1	SGX	0.00	0.00
92-00-1000	>	Weight analysis - Required if over Min. NFPA Equip.	1	SGX	0.00	0.00
98-50-500C	>	Oper & Parts Manuals w/ Wiring Diagram - (2) CD (Non-Aerial)	1	SGX	256.00	256.00
		<b>Total</b>				<b>509,979.00</b>
		Delivery				3,435.00
		PDI				1,000.00
		RADIO EQUIPMENT AND INSTALLATION				25,000.00

PART NO	S	DESCRIPTION	QTY	ID	EACH	EXTENDED
		<b>Total</b>				<b>539,414.00</b>