

An aerial photograph of a port facility, showing numerous white gantry cranes along the waterfront, stacks of colorful shipping containers, and various industrial buildings. In the background, a city skyline is visible across a body of water. A semi-transparent white rectangular box is overlaid on the center of the image, containing the main title text.

The Port's Support for Small Business Development

 Port of **LONG BEACH**
Small Business
Enterprise Program

Dr. Noel Hacegaba
Managing Director, Commercial Operations
and Chief Commercial Officer

Port of Long Beach

- **2nd busiest U.S. container port**
- **\$180 billion in trade**
- **30,000 jobs in Long Beach**
- **315,000 jobs in Southern California**

Commercial Approach

- **Ocean Carriers / Alliances**
- **Beneficial Cargo Owners**
- **Supply Chain Partners**

Port's Small Business Enterprise/ Very Small Business Enterprise Program

- **25% goal** through 2014
- **Actual 25.7%** utilization in FY2014
- **27% goal** for FY2015
- **SBEs paid \$400 million** since 2005



Clean Air Barge

Alternative Tech

Maritime Industry Related Businesses

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- Engineers
 - Freight Forwarders
 - Equipment suppliers
 - Ship agents
 - Banking and finance
 - Legal services
 - Insurance
 - Information services
 - Environmental
 - Logistics

Maritime Industry Related Businesses



- Construction
- Real estate rental and leasing
- Educational institutions
- Security
- Engineering
- Warehousing
- Truck and rail transportation

An aerial photograph of a port facility, likely the Port of Long Beach, showing a large body of water, several white gantry cranes, and a city skyline in the background. The text is overlaid on a semi-transparent white rectangular area in the center of the image.

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