City of Long Beach Working Together to Serve

Date: August 1, 2016

Mayor and Members of the City Council To:

Fatrick H. West, City Manager T.M. From:

Subject:

Public Opinion Research for Marijuana Tax Ballot Measure

To provide the Mayor and City Council with additional information regarding a potential City-sponsored marijuana tax ballot measure, staff engaged the firm Fairbank, Maslin, Maullin, Metz & Associates (FM3) to conduct public opinion polling on public support for a tax on both medical marijuana and recreational marijuana. This polling was performed quickly in order to provide the Council with information prior to the August 2, 2016 meeting.

FM3 is one of the nation's leading public opinion research firms in the analysis of voter attitudes regarding the legalization and regulation of marijuana. It has conducted extensive public opinion research on the regulation and use of medical marijuana statewide for the League of California Cities, and in dozens of California municipalities-most recently the cities of Los Angeles, Palo Alto, Riverside and Santa Ana. For the City of Long Beach, FM3 conducted a 20-minute telephone survey among 400 City of Long Beach registered voters who are likely to participate in the November 2016 general election. The cost of the survey was \$33,500, and it was funded with existing resources.

Attached for your reference are the summary polling results. The responses to key questions are summarized below.

To fund public safety services like 9-1-1 emergency response, police officers, public health, homelessness, and general services, shall Long Beach update gross receipts tax rates between 6-to-8 percent for medical marijuana dispensaries, 10-to-12 percent for non-medical marijuana dispensaries, 8 percent for businesses processing, distributing or testing marijuana/related products and a square foot tax between 12-to-15 dollars for marijuana cultivation, raising approximately 13 million dollars annually, until ended by voters?

TOTAL YES	68%
Definitely yes	48%
Probably yes	17%
Undecided, lean yes	3%
TOTAL NO Undecided, lean no	27% 2%
Probably no	6%
Definitely ne	000/
Definitely no	20%

DON'T KNOW/NO ANSWER 5%

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In general, do you support or oppose taxing the sale, cultivation and distribution of marijuana?

TOTAL SUPPORT	74%
Strongly support	58%
Somewhat support	16%
TOTAL OPPOSE	23%
Somewhat oppose	6%
Strongly oppose	17%
DON'T KNOW/NO ANSWER	3%

In general, how important is it to you personally that patients in the City of Long Beach have access to medical marijuana prescribed by a doctor in order to treat diseases and illnesses? Is it extremely important, very important, somewhat important or not too important?

EXTREMELY/VERY IMPORTANT	65%
Extremely important	41%
Very important	24%
SOMEWHAT/NOT TOO IMPORTANT	33%
Somewhat important	16%
Not too important	17%
DON'T KNOW/NO ANSWER	2%

FM3 is preparing a presentation of the polling results, which we will provide when complete.

PHW:gh

Attachment

cc: Charles Parkin, City Attorney Doug Haubert, City Prosecutor Laura Doud, City Auditor Tom Modica, Assistant City Manager Arturo Sanchez, Deputy City Manager All Department Directors Rebecca Jimenez, Assistant to the City Manager

Fairbank,	CITY OF LONG BEACH MARIJUANA TAX
Maslin,	BALLOT MEASURE ISSUES SURVEY
Maullin,	220-4599-WT
Metz &	N=400
Associates	MARGIN OF SAMPLING ERROR ±4.9% (95% CONFIDENCE INTERVAL)
FM3	

July 25-27, 2016

Hello, I'm ______, a public opinion research company. I am definitely NOT trying to sell you anything or ask for a donation. We are conducting an opinion survey about issues that interest people living in Long Beach, and we would like to include your opinions. May I speak to _____? YOU MUST SPEAK TO THE VOTER LISTED. VERIFY THAT THE VOTER LIVES AT THE ADDRESS LISTED, OTHERWISE TERMINATE.

A. Before we begin, I need to know if I have reached you on a cell phone, and if so, are you in a place where you can talk safely without endangering yourself or others? (IF NOT ON A CELL PHONE, ASK: "Do you own a cell phone?")

Yes, cell and can talk safely	64%
Yes, cell but cannot talk safely	TERMINATE
No, not on cell, but own one	27%
No, not on cell and do not own one	9%
(DON'T READ) DK/NA/REFUSED	TERMINATE

1. On a scale of one to ten, with one meaning "not at all interested" and ten meaning "extremely interested," please tell me how interested you are in this year's Presidential election. Remember, you can use any number between one and ten. (RECORD VERBATIM 0-10 SCORE, THEN CODE AFTERWARD)

	NOT AT ALL <u>INTERESTED</u>								EXTREMELY <u>INTERESTED</u>				
	<u>MEAN 1 2 3 4 5 6 7</u>							<u>7 8</u>	<u>9</u>	<u>10</u>	<u>(DK)</u>		
	SCORE: 8	3 6	5%2%	∕₀-2%	2%-	6%	2%4	%8%	7%	60%	1%		
2.	Generally speaking, would you in the right direction, (DO NOT ROTATE)												
RIGHT <u>DIRECTION</u>							WRON <u>TRACI</u>	-	•	DON'T OW/NA)			
			70	n./			1.00/			110/			

a. (T) The City of Long Beach ----- 72% ----- 16% ----- 11%
b. (T) Your neighborhood ----- 73% ----- 20% ----- 7%

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3.	(T) In your personal opinion, do you think	the City of Long Beac	ch has a great need, so	me need, a little
	need, or no real need for additional funds to	provide the level of city	y services that resident	s need and want?

GREAT/SOME NEED	73%
Great need	40%
Some need	32%
LITTLE/NO REAL NEED	22%
Little need	
No real need	14%
(DON'T READ) Don't know	

4. Next, I am going to read you the summary of a City of Long Beach measure that may appear on the ballot in the November election. The ballot measure may read as follows: (**READ SLOWLY AND CAREFULLY**)

(SPLIT SAMPLE A ONLY, READ: "LONG BEACH PUBLIC SAFETY AND NEIGHBORHOOD SERVICES MEASURE.") (SPLIT SAMPLE B ONLY, READ: "LONG BEACH MARIJUANA TAXATION MEASURE.")

(RESUME ASKING ALL RESPONDENTS) "To fund public safety services like 9-1-1 emergency response, police officers, public health, homelessness, and general services, shall Long Beach update gross receipts tax rates between 6-to-8 percent for medical marijuana dispensaries, 10-to-12 percent for non-medical marijuana dispensaries, 8 percent for businesses processing, distributing or testing marijuana/related products and a square foot tax between 12-to-15 dollars for marijuana cultivation, raising approximately 13 million dollars annually, until ended by voters?"

If there were an election today, do you think you would vote "yes" in favor of this measure or "no" to oppose it? (IF YES/NO, ASK: "Is that definitely or just probably?") (IF UNDECIDED, DON'T KNOW, NO ANSWER, ASK: "Do you lean toward voting yes or no?")

TOTAL YES Definitely yes Probably yes Undecided, lean yes	41% 19%	<u>MRJNA TAX</u> 67% 50% 12%	TOTAL 64% 46% 15% 3%
TOTAL NO	•		29% 2%
Probably no		7%	7% 20%
(DON'T READ) DK/NA			7%

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(ASK Q5 ONLY IF CODED 1-6 YES/NO IN Q4)

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5.	In a few of your own words, please tell me why you would vote (YES/NO) on this ballot measure. (OPEN
	END, RECORD VERBATIM RESPONSE; PROBE FOR SPECIFICS, DO NOT ACCEPT
	'SOUNDS LIKE A GOOD/BAD IDEA')
a.	Yes N=256

	Good source of revenue/need the money	
	Should be taxed	20%
	Medical benefits	
	Marijuana will/should be legal	
	Good for the city/community	
	Services are important/should be funded	
	A use tax/doesn't affect me	· -
	Help with the homeless	
	Police/crime	• -
	Deter use	
	Tax dispensaries/businesses	
	Small amount of tax/can afford it	
	Create jobs	
	911/emergency services	
	Business opportunities	
	Will help people	
	Mental health	0%
	General positive	8%
	Need more information	1%
	Other	5%
	DK/NA/Refused	3%
b.	No N=118	
	Against more taxes/have enough money	
	Money will not be used correctly	
	Don't like drugs/marijuana use	
	It's a drug/should not be legal	
	Hurts children	
	Medical marijuana should not be taxed	
	People are not using marijuana correctly/lack of control	
	Shouldn't profit from/against tax on marijuana	
	Problems with/don't want dispensaries	
	Other/more important issues	
	Gateway drug	
	Tax will not be upheld/black market	
	Too extreme/too much	
	Police/public safety don't need more money	
	Unknown ramifications	
	Don't want in neighborhood	1%
	General negative	15%
	Need more information	4%
	Other	
	DK/NA/Refused	3%
EST	UME ASKING ALL RESPONDENTS)	

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 Next, I am going to read you some of the different elements and features of this City of Long Beach ballot measure. For each one, please tell me whether you support or oppose that particular proposal. (IF SUPPORT/OPPOSE, ASK: "Is that strongly (SUPPORT/OPPOSE) or just somewhat?") (RANDOMIZE)

		STR SUPP	SMWT SUPP	SMWT OPP	STR OPP	DK/NA	TOTAL <u>SUPP</u>	TOTAL <u>OPP</u>
[]a.	Providing an additional 8 million dollars per year for Long Beach City services	51%	21%	7%	-13%	7%	72%	21%
[]b.	Establishing a City gross receipts tax of up to 8 percent on medical						, 2, 0	
[]c.	marijuana dispensaries Establishing a City gross receipts tax of up to 12 percent on non-medical	- 44%	24%	9%		5%	68%	27%
[]d.	marijuana dispensaries Establishing a City gross receipts tax	43%	19%	9%	-22%	7%	62%	31%
	of up to 8 percent on businesses that process marijuana and related products for businesses that do not	4407	010(00(<i>co i i</i>	0 00 (
[]e.	sell directly to customers Establishing a tax of up to \$15 per square foot of space used for	41%	21%	11%	-18%	9%	62%	29%
[]f.	marijuana cultivation Requiring public expenditure reports	34%	19%	13%	-25%	9%	53%	38%
	to show how funds raised were used	71%	13%	3%	8%	4%	84%	12%

7. In general, do you support or oppose taxing the sale, cultivation and distribution of marijuana? (IF SUPPORT/OPPOSE, ASK: "Is that strongly (SUPPORT/OPPOSE) or just somewhat?")

TOTAL SUPPORT74%
Strongly support 58%
Somewhat support 16%
TOTAL OPPOSE23%
Somewhat oppose6%
Strongly oppose 17%
(DON'T READ) DK/NA3%

(RESUME ASKING ALL RESPONDENTS)

8. In general, how important is it to you personally that patients in the City of Long Beach have access to medical marijuana prescribed by a doctor in order to treat diseases and illnesses? Is it extremely important, very important, somewhat important or not too important?

EXT/VERY IMPORTANT65%
Extremely important 41%
Very important 24%
SMWT/NOT TOO IMPORTANT33%
Somewhat important 16%
Not too important 17%

(DON'T READ) DK/NA-----2%

9. I am now going to mention issues some people say might be problems for residents of the City of Long Beach. After I mention each one, please tell me whether you consider it to be an extremely serious problem, very serious problem, a somewhat serious problem, or not a serious problem for Long Beach residents. (RANDOMIZE)

		EXT	VERY	SMWT	NOT		EXT/	SMWT/
		<u>SER</u>	<u>SER</u>	<u>SER</u>	<u>SER</u>	<u>DK/NA</u>	<u>VERY</u>	<u>NOT</u>
[]a.	(T) The amount you pay in Long							
	Beach city taxes	21%	-21%	28%	25%	5%	42%	54%
[]b.	(T) Crime, including gangs and drugs	33%	-34%	23%	9%	2%	67%	32%
[]c.	(T) The condition of the local							
	economy	24%	-27%	30%	14%	5%	51%	44%
[]d.	The use and abuse of marijuana	19%	-18%	26%	32%	5%	37%	58%
[]e.	(T) The number of homeless	44%	-37%	15%	4%	1%	80%	19%
[] f .	Illegal drug use and drug abuse	38%	-29%	20%	10%	3%	67%	30%
[]g.	The quality of local public health							
	services	26%	-21%	24%	17%	11%	47%	42%
[]h.	The availability of drug treatment							
	and counseling services	22%	-29%	19%	14%	16%	51%	33%
[]i.	The City of Long Beach conducting							
	licensing and inspecting local							
	businesses	16%	- 19%	28%	25%	12%	35%	53%
[]j.	The quality of City of Long Beach							
1.30	neighborhood services	19%	-27%	27%	21%	6%	46%	48%
[]k.	The regulation of marijuana							
6.4	businesses	18%	-24%	26%	20%	12%	42%	46%
	-							

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10. I am going to read several statements. After I read each statement, I'd like you to tell me whether you generally agree or disagree. (IF AGREE/DISAGREE, ASK: "Is that strongly (AGREE/DISAGREE) or just somewhat?") (ROTATE)

		STR AGREE	SMWT AGREE	SMWT DISAG	STR DISAG	DK/NA	TOTAL <u>AGREE</u>	TOTAL <u>DISAG</u>
[]a.	Permitting the sale, cultivation and distribution of marijuana and							
	permitting marijuana businesses to operate in the City of Long Beach							
	will increase drug use among young people	- 25%	23%	18%	31%	3%	48%	49%
[]b.	Permitting the sale, cultivation and distribution of marijuana and							
	permitting marijuana businesses to operate in the City of Long Beach							
	will increase crime	- 24%	18%	21%	35%	2%	42%	56%

NEXT, I WOULD LIKE TO ASK YOU SOME ADDITIONAL QUESTIONS ABOUT THE BALLOT MEASURE I ASKED YOU TO VOTE ON EARLIER. AS YOU MAY RECALL, IT IS TITLED THE (SPLIT SAMPLE A ONLY, READ: "LONG BEACH PUBLIC SAFETY AND NEIGHBORHOOD SERVICES MEASURE,") (SPLIT SAMPLE B ONLY, READ: "LONG BEACH MARIJUANA TAXATION MEASURE,") AND IT WOULD ESTABLISH CITY OF LONG BEACH TAXES ON MARIJUANA DISPENSARIES AND RELATED BUSINESSES.

11. I am going to read you some statements from people who <u>support</u> this ballot measure. After you hear each statement, please tell me whether you find it a very convincing, somewhat convincing, or not too convincing reason to vote <u>yes</u> on the measure. If you do not believe the statement you can tell me that too. (RANDOMIZE)

		VERY <u>CONV</u>	SMWT <u>CONV</u>	NOT <u>CONV</u>	DON'T <u>BEL</u>	<u>DK/NA</u>	SMWT <u>CONV</u>	
[]a.	(MONEY FOR SERVICES) This measure will raise approximately eight million dollars							
	per year for City of Long Beach services.							
	These funds will be used for vital services such							
	as police, fire and paramedic 9-1-1 emergency responses services, fixing potholes, fund							
	homeless services and ensure enforcement of							
	City laws to regulate, inspect and license marijuana businesses effectively.	400/	200/	100/	00/	20/	600/	
	manjuana businesses effectivery	40%0	29%	19%0	9%	3%	69%	

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Г ľЪ	(INEVITABLE) Medical marijuana has been	VERY <u>CONV</u>	SMWT <u>CONV</u>	NOT <u>CONV</u>	DON'T <u>BEL</u>	<u>DK/NA</u>	VERY/ SMWT <u>CONV</u>
[]b.	legal for years, and in November, California						
	voters are expected to approve a measure to						
	legalize marijuana for adult use. Therefore, in						
•	one form or another, legal use of marijuana is						
	here to stay so the City of Long Beach should						
	tax the sale, cultivation and distribution of	4770/	260/	170/	70/	20/	720/
[]c	marijuana to raise funds for vital city services (PUBLIC SAFETY) Since marijuana	4 / %0	20%	1/%0	/%0	2%	73%
[]c.	businesses often attract drug users and						
	criminals, the Long Beach Police Department						
	will need additional resources to monitor						
	dispensaries and protect public safety. By						
	taxing the sale, cultivation and distribution of						
	marijuana, this measure will provide the						
	resources needed to prevent crime and keep drugs out of neighborhoods and away from						
	kids	31%	30%	24%	13%	2%	61%
[]d.	(ACCOUNTABILITY) This measure requires						
	transparency to make sure funds raised are						
	used effectively and as promised. This						
	includes making public expenditure reports						
	available online for public review. Further, all funds raised must be used for Long Beach city						
	services and by law cannot be taken by						
	Sacramento	-48%	29%	14%	5%	4%	77%
[]e.	(NOT CONTROVERSIAL) There is nothing						
	controversial about this measure, it simply						
	requires marijuana businesses that operate in						
	Long Beach to pay their fair share of taxes. In	•					
	fact, virtually every California city where dispensaries operate tax the sale, cultivation						
	and distribution of marijuana	-43%	30%	17%	7%	3%	73%
	· · · · · · · · · · · · · · · · · · ·			, - .		- • •	

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Now that you have heard more information, let me ask you again about the (SPLIT SAMPLE A ONLY, READ: "LONG BEACH PUBLIC SAFETY AND NEIGHBORHOOD SERVICES MEASURE,") (SPLIT SAMPLE B ONLY, READ: "LONG BEACH MARIJUANA TAXATION MEASURE,") to fund public safety services like 9-1-1 emergency response, police officers, public health, homelessness, and general services, shall Long Beach update gross receipts tax rates between 6-to-8 percent for medical marijuana dispensaries, 10-to-12 percent for non-medical marijuana dispensaries, 8 percent for businesses processing, distributing or testing marijuana/related products and a square foot tax between 12-to-15 dollars for marijuana cultivation, raising approximately 13 million dollars annually, until ended by voters?

If there were an election today, do you think you would vote "yes" in favor of this measure or "no" to oppose it? (IF YES/NO, ASK: "Is that definitely or just probably?") (IF UNDECIDED, DON'T KNOW, NO ANSWER, ASK: "Do you lean toward voting yes or no?")

TOTAL YES Definitely yes Probably yes Undecided, lean yes	45% 19%	68% 53% 11%	TOTAL 68% 49% 15% 3%
TOTAL NO	27%	26%	27%
Undecided, lean no	3%	2%	2%
Probably no	5%	6%	5%
Definitely no	20%	19%	19%
(DON'T READ) DK/NA	6%	6%	6%

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(ASK Q15 ONLY IF CODED 1-6 YES/NO IN Q14)

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13. In a few of your own words, please tell me why you vote (YES/NO) on this ballot measure. (OPEN END, RECORD VERBATIM RESPONSE; PROBE FOR SPECIFICS, DO NOT ACCEPT 'SOUNDS LIKE A GOOD/BAD IDEA')

a.	Yes N=271	
	Good source of revenue/need the money	
	Should be taxed	
	Marijuana will/should be legal	10%
	Medical benefits	8%
	Services are important/should be funded	8%
	Good for the city/community	6%
	Regulated/accountability	5%
	Police/crime	4%
	A use tax/doesn't affect me	3%
	Deter use	3%
	People already use marijuana	3%
	Less strain on police/fewer issues	
	Create jobs	2%
	911/Emergency services	1%
	Help with the homeless	
	Funds stay local	1%
	General positive	7%
	Need more information	
	Other	5%
	DK/NA/Refused	6%

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No N=106	
Against more taxes/have enough money	22%
Money will not be used correctly	14%
Don't like drugs/marijuana use	14%
It's a drug/should not be legal	7%
Hurts children	6%
Shouldn't profit from/against tax on marijuana/find other way	6%
Crime would increase	
Medical marijuana should not be taxed	
Inequitable tax	
Gateway drug	
Other/more important issues	
People are not using marijuana correctly/lack of control	
Problems with/don't want dispensaries	
Should be a use tax	
Tax will not be upheld/black market	
Unknown ramifications	
Don't want in neighborhood	1%
General negative	
Need more information	+
Other	
DK/NA/Refused	7%

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b.

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(RESUME ASKING ALL RESPONDENTS)

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14. Next, I am going to read some statements from people who <u>oppose</u> this City of Long Beach ballot measure. After you hear each statement, please tell me whether you find it a very convincing, somewhat convincing, or not too convincing reason to vote <u>no</u> on the measure. If you do not believe the statement you can tell me that too. (**RANDOMIZE**)

 of hard drugs like meth, cocaine and heroin—we should not approve any measure that may encourage the use of drugs among kids 26% 16% 30% 23% 5% []b. (TAXING MEDICINE) State law prohibits taxing prescription drugs and medicine, but this measure would impose a tax on medical marijuana sales. The city should not tax medicine prescribed by a doctor, and used by cancer patients and other people suffering from terminal illnesses and debilitating conditions	[]a.	(WRONG MESSAGE) Passing this will make the city dependent on tax revenue from the sale and use of marijuana, which sends the wrong message to children. Marijuana is a gateway drug that often leads to use	VERY CONV	SMWT CONV	NOT CONV	DON'T <u>BEL</u>	<u>DK/NA</u>	VERY/ SMWT <u>CONV</u>	
	[]b.	heroin—we should not approve any measure that may encourage the use of drugs among kids							

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Sometimes over the course of surveys like this one people change their minds and sometimes they do not. Let me ask you one last time about the (SPLIT SAMPLE A ONLY, READ: "LONG BEACH PUBLIC SAFETY AND NEIGHBORHOOD SERVICES MEASURE,") (SPLIT SAMPLE B ONLY, READ: "LONG BEACH MARIJUANA TAXATION MEASURE,") to fund public safety services like 9-1-1 emergency response, police officers, public health, homelessness, and general services, shall Long Beach update gross receipts tax rates between 6-to-8 percent for medical marijuana dispensaries, 10-to-12 percent for non-medical marijuana dispensaries, 8 percent for businesses processing, distributing or testing marijuana/related products and a square foot tax between 12-to-15 dollars for marijuana cultivation, raising approximately 13 million dollars annually, until ended by voters?"

If there were an election today, do you think you would vote "yes" in favor of this measure or "no" to oppose it? (IF YES/NO, ASK: "Is that definitely or just probably?") (IF UNDECIDED, DON'T KNOW, NO ANSWER, ASK: "Do you lean toward voting yes or no?")

TOTAL YES Definitely yes Probably yes Undecided, lean yes	45%	<u>MRJNA TAX</u> 70% 51% 17%	TOTAL 68% 48% 17% 3%
TOTAL NO			27%
Undecided, lean no			2%
Probably no	4%	7%	6%
Definitely no	21%	18%	20%
(DON'T READ) DK/NA	5%	4%	4%

HERE ARE MY LAST QUESTIONS AND THEY ARE FOR STATISTICAL PURPOSES ONLY

16. How would you describe yourself politically? Would you say you are very conservative, somewhat conservative, moderate, somewhat liberal, or very liberal?

Very conservative 12%
Somewhat conservative 16%
Moderate 28%
Somewhat liberal 19%
Very liberal 21%
(DON'T READ) DK/NA/Refused4%

17. Do you have children? (IF YES, ASK: "Do you have any children under the age of 19 living at home?")

Yes, children under 19 at home 229	%
Yes, no children under 19 at home 249	6
No, no children 529	10
(DON'T READ) DK/NA/REFUSED2%	6

18. What was the last level of school you completed?

Grades	1-8	1%
Grades	9-11	3%

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High school graduate 15%
Some college/business/vocational
school27%
College graduate 38%
Post-graduate work/professional
school 13%
(DON'T READ) Don't know3%

19. (T) With which racial or ethnic group do you identify yourself? (READ RESPONSES)

Hispanic/Latino 22%
African-American or Black13%
Anglo/White 55%
Asian/Pacific Islander4%
Something else3%
(DON'T READ) Refused/NA3%

THANK AND TERMINATE

Party: From file

STATEWIDE FLAGS

P06	30%
G06	
J08	
G08	65%
P10	33%
G10	58%
P12	33%
G12	
P14	38%
G14	50%
BLANK	13%

CITY COUNCIL DISTRICT

1 6%
2 11%
3 17%
4 11%
5 18%
65%
7 13%
8 10%
99%

PERMANENT ABSENTEE

Yes	47%
No	53%

VOTE BY MAIL

1	
2	9%
3+	16%
BLANK	60%

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Male 47	%
Female 53	%

Democrat	51%
Republican	22%
No Party Preference	21%
Other Party	6%

CONGRESSIONAL DISTRICT

44	12%
47	88%

SENATE DISTRICT

33	78%
34	17%
35	-6%

ASSEMBLY DISTRICT

63	10%
64	-3%
70	87%

HOUSEHOLD PARTY

1 DEM	39%
2+ DEMS	7%
1 REP	13%
2+ REPS	5%
1 INDEPENDENT	22%
MIXED	14%

OWN/RENT

Own	38%
Rent	62%

A/B SPLIT

Split A	 50%
Split B	 50%

<u>AGE</u>

18-29	16%
30-39	17%
40-49	
50-64	
65-74	
75+	