

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
411 West Ocean Boulevard, 9th Floor
Long Beach, CA 90802-4664

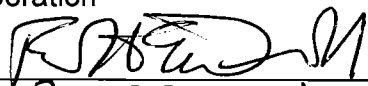
1 and replaced by Exhibit "A-2", attached hereto and incorporated herein.

2 3. Except as amended herein, the terms and conditions of the
3 Agreement No. 34946 are ratified and confirmed and shall remain unchanged and in full
4 force and effect.

5 IN WITNESS WHEREOF, the Parties have caused this document to be
6 duly executed with all formalities required by law as of the date first stated above.

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9 ~~11/23~~ ^{11/23} November 23, 2020

AXON ENTERPRISE, INC., a Delaware corporation

By 
Name Robert Driscoll
Title VP, Assoc General Counsel

10
11 _____, 2020

By _____
Name _____
Title _____

"Consultant"

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16 December 3, 2020

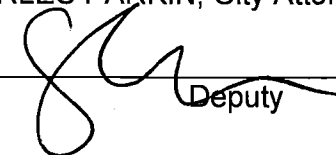
CITY OF LONG BEACH, a municipal corporation

By 
City Manager

"City"

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18 This Fourth Amendment to Agreement No. 34946 is approved as to form on
19 Nov 30, 2020.

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21 CHARLES PARKIN, City Attorney

22 By 
23 Deputy

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EXHIBIT "A-2"

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Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737

Q-269215-44120.842AM

Issued: 09/21/2020

Quote Expiration: 10/01/2020

Account Number: 107206

Payment Terms: Net 30
 Delivery Method: Fedex - Ground
 Contract Number: 00025336

SALES REPRESENTATIVE

Megan Hardisty
 Phone: 480-253-7854
 Email: mhardisty@axon.com
 Fax:

PRIMARY CONTACT

Amanda Robinson
 Phone: (562) 570-7605
 Email: amanda.robinson@longbeach.gov

SHIP TO

Amanda Robinson
 Long Beach Police Dept. - CA
 400 W. Broadway
 Long Beach, CA 90802
 US

BILL TO

Long Beach Police Dept. - CA
 400 W. Broadway
 Long Beach, CA 90802
 US

Year 1

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages						
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	51	63	0.00	0.00	0.00
73746	PROFESSIONAL EVIDENCE.COM LICENSE	51	21	0.00	0.00	0.00
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	51	21	0.00	0.00	0.00
73682	AUTO TAGGING LICENSE	51	21	0.00	0.00	0.00
Hardware						
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK		21	522.00	522.00	10,962.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK		26	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM		21	0.00	0.00	0.00
87064	TECH ASSURANCE PLAN BODY 2 CAMERA WARRANTY	51	21	0.00	0.00	0.00
87065	TECH ASSURANCE PLAN BODY 2 CAMERA PAYMENT	3	21	63.00	63.00	1,323.00
87065	TECH ASSURANCE PLAN BODY 2 CAMERA PAYMENT	9	21	189.00	189.00	3,969.00
Other						
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	3	21	117.00	117.00	2,457.00
73830	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE PAYMENT	3	21	72.00	72.00	1,512.00

Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other (Continued)						
73835	AUTO TAGGING LICENSE PAYMENT	3	21	45.00	45.00	945.00
					Subtotal	21,168.00
					Estimated Shipping	0.00
					Estimated Tax	0.00
					Total	21,168.00

Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87065	TECH ASSURANCE PLAN BODY 2 CAMERA PAYMENT	12	21	252.00	252.00	5,292.00
Other						
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	21	468.00	468.00	9,828.00
73830	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE PAYMENT	12	21	288.00	288.00	6,048.00
73835	AUTO TAGGING LICENSE PAYMENT	12	21	180.00	180.00	3,780.00
					Subtotal	24,948.00
					Estimated Tax	0.00
					Total	24,948.00

Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87065	TECH ASSURANCE PLAN BODY 2 CAMERA PAYMENT	12	21	252.00	252.00	5,292.00
Other						
73309	AXON CAMERA REFRESH ONE		21	0.00	0.00	0.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	21	468.00	468.00	9,828.00
73830	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE PAYMENT	12	21	288.00	288.00	6,048.00
73835	AUTO TAGGING LICENSE PAYMENT	12	21	180.00	180.00	3,780.00
					Subtotal	24,948.00
					Estimated Tax	0.00
					Total	24,948.00

Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87065	TECH ASSURANCE PLAN BODY 2 CAMERA PAYMENT	12	21	252.00	252.00	5,292.00
Other						
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	21	468.00	468.00	9,828.00
73830	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE PAYMENT	12	21	288.00	288.00	6,048.00
73835	AUTO TAGGING LICENSE PAYMENT	12	21	180.00	180.00	3,780.00
					Subtotal	24,948.00
					Estimated Tax	0.00
					Total	24,948.00

Year 5

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87065	TECH ASSURANCE PLAN BODY 2 CAMERA PAYMENT	12	21	252.00	252.00	5,292.00
Other						
73310	AXON CAMERA REFRESH TWO		21	0.00	0.00	0.00
73837	EVIDENCE.COM PROFESSIONAL LICENSE PAYMENT	12	21	468.00	468.00	9,828.00
73830	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE PAYMENT	12	21	288.00	288.00	6,048.00
73835	AUTO TAGGING LICENSE PAYMENT	12	21	180.00	180.00	3,780.00
					Subtotal	24,948.00
					Estimated Tax	0.00
					Total	24,948.00
					Grand Total	120,960.00



Summary of Payments

Payment	Amount (USD)
Year 1	21,168.00
Year 2	24,948.00
Year 3	24,948.00
Year 4	24,948.00
Year 5	24,948.00
Grand Total	120,960.00



Remaining Payments on Current Contract	Amount (USD)
Year 1 – (1/15/2020 – 1/14/2021)	0.00
Year 2 – (1/15/2021 – 1/14/2022)	798,954.00
Year 3 – (1/15/2022 – 1/14/2023)	798,954.00
Year 4 – (1/15/2023 – 1/14/2024)	798,954.00
Year 5 – (1/15/2024 – 1/14/2025)	798,954.00
Grand Total	3,195,816.00

Add-On Quote, Q-269215	Amount (USD)
Year 1 – (10/15/2020 – 1/14/2021)	21,168.00
Year 2 – (1/15/2021 – 1/14/2022)	24,948.00
Year 3 – (1/15/2022 – 1/14/2023)	24,948.00
Year 4 – (1/15/2023 – 1/14/2024)	24,948.00
Year 5 – (1/15/2024 – 1/14/2025)	24,948.00
Grand Total	120,960.00

Total, Current Contract + Q-269215	Balance Due (USD)
Year 1 – (10/15/2020 – 1/14/2021)	21,168.00
Year 2 – (1/15/2021 – 1/14/2022)	823,902.00
Year 3 – (1/15/2022 – 1/14/2023)	823,902.00
Year 4 – (1/15/2023 – 1/14/2024)	823,902.00
Year 5 – (1/15/2024 – 1/14/2025)	823,902.00
Grand Total	3,316,776.00

Notes

This quote is co-termed with quote Q-230638 (executed contract #00025336). Year one has been pro-rated to 3 months to align with agency annual billing dates. This has been done according to an anticipated ship date range of 09/16/2020-09/30/2020. The end date of these subscriptions is subject to change if the ship/start date changes.

Axon Camera and Dock hardware contained in this quote will be covered under the Technology Assurance Plan (TAP) and will be eligible for 2 replacements at the same time as the equipment originally deployed on this existing contract as determined by quote Q-230638.

Tax is subject to change at order processing with valid exemption.

Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature: _____	Date: _____
Name (Print): _____	Title: _____
PO# (Or write N/A): _____	

Please sign and email to Megan Hardisty at mhardisty@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

The trademarks referenced above are the property of their respective owners.

Axon Internal Use Only		
		SFDC Contract#: OrderType: RMA#: AddressUsed: SO#:
Review 1	Review 2	
Comments:		