



CITY OF LONG BEACH

OFFICE OF THE CITY MANAGER

C-11

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GERALD R. MILLER
CITY MANAGER

July 11, 2006

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Authorize the City Manager to execute First Amendment to Agreement No. 29094 with Weidner Consulting, Inc., in the amount of \$88,130 to provide Managing for Results training to City personnel within existing budgeted resources.

DISCUSSION

On March 22, 2005, the City Council approved a contract with Weidner Consulting, Inc., to develop and implement a comprehensive performance management program. City staff has been working diligently and has made significant progress on this new approach to managing the organization. All City Manager departments have completed Strategic Business Plans, in which they identified the major issues they will face over the next several years, developed solid objectives to address the issues, and designed performance measures that are used to gauge success in addressing these issues. The FY 2006 Performance-Based Program Budget reflected the first year implementation of the comprehensive performance management system, and the FY 2007 Performance-Based Program Budget will provide even more tangible information about service delivery results and establish more comprehensive performance target goals.

City staff is seeking authorization to amend the original contract to include additional training on Managing for Results for all managers and key City staff. The total amount of the proposed amendment is \$88,130. The Managing for Results training will provide managers and key staff with the tools they need to use performance information in managing City operations. As noted earlier, through development of the Strategic Business Plans, managers established strategic objectives and developed critical performance indicators. However, it is important that City staff learn how to use performance information to manage day-to-day operations to improve service to the

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public. The Managing for Results trainings will build the City's capacity to monitor and evaluate performance, improve service delivery, and communicate with the public.

This matter was reviewed by Senior Deputy City Attorney Donna F. Gwin and Budget Management Officer David Wodynski on July 6, 2006.

TIMING CONSIDERATIONS

City Council action is requested on July 11, 2006 to ensure timely scheduling of training.

FISCAL IMPACT

The proposed amendment for additional Managing for Results training will total \$88,130 and will be supported by existing budgeted resources in various funds throughout the City.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



GERALD R. MILLER
CITY MANAGER

GRM:SPS