

RESOLUTION NO. RES-18-0137

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3 A RESOLUTION OF THE CITY COUNCIL OF THE
4 CITY OF LONG BEACH AUTHORIZING THE CITY
5 MANAGER TO EXECUTE A CONTRACT WITH MOTOROLA
6 SOLUTIONS, INC., WITHOUT ADVERTISING FOR BIDS,
7 TO PROVIDE RADIO COMMUNICATIONS EQUIPMENT, IN
8 AN AMOUNT NOT TO EXCEED \$17,700,000; AND
9 AUTHORIZING THE CITY MANAGER TO EXECUTE A
10 LEASE-PURCHASE AGREEMENT FOR THE FINANCING
11 OF THE RADIO COMMUNICATIONS EQUIPMENT IN AN
12 AGGREGATE AMOUNT NOT TO EXCEED \$23,300,000
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14 WHEREAS, the Charter of the City of Long Beach, Section 1801, permits the
15 City Manager to enter into a contract on behalf of the City, in writing or otherwise, without
16 advertising for bids, for services, supplies, materials, equipment or labor for actual
17 emergency work when authorized by resolution; and

18 WHEREAS, at the City Council study session on October 24, 2017, staff
19 presented an overview of unfunded critical technology infrastructure needs, which included
20 the replacement of public safety communications technology; and

21 WHEREAS, over the past year, the City of Long Beach, along with the Los
22 Angeles Mayor's Office of Public Safety and the Federal Emergency Management Agency
23 ("FEMA") evaluated funding alternative and priorities for FEMA and Urban Area Security
24 Initiative ("UASI") grant funds; and

25 WHEREAS, UASI funds are primarily allocated to the completion of the Los
26 Angeles-Regional Interoperable Communications System project in the term; there are
27 also other high priority needs for UASI funds; and

28 WHEREAS, for these reasons, and the prevalence of the need to replace

1 public safety communication technologies across the region, there is no realistic federal
2 grant funding source available in the timeframe needed for this critical technology; and

3 WHEREAS, to secure the best available pricing, the City initiated and
4 negotiated a volume pricing agreement with Motorola Solutions, Inc. ("Motorola"); and

5 WHEREAS, Motorola has agreed to offer the City the same terms and
6 conditions as afforded to the County of Los Angeles in the Motorola/L.A. County master
7 contract along with the newly negotiated enhanced pricing options available with the
8 Motorola's Territory Los Angeles Volume Subscriber Pricing Program; and

9 WHEREAS, this purchase is proposed without a competitive process
10 because the City's Police, Fire, Public Works, Disaster Preparedness, and Airport
11 Departments rely on a Motorola based radio dispatch, radio signal, and portable/mobile
12 radio infrastructure for day-to-day and emergency response radio communications; and

13 WHEREAS, the City's purchase of Motorola radios along with other Los
14 Angeles and orange County public safety agencies will allow for better interoperability with
15 regional resources, and could play an essential role in the City's timely response and
16 recovery in a major disaster;

17 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
18 follows:

19 Section 1. The City Manager is hereby authorized to enter into a contract
20 with Motorola Solutions, Inc., without advertising for bids, for the purchase, delivery, and
21 implementation of radio communications equipment, for a total purchase price not to
22 exceed Seventeen Million Seven Hundred Thousand Dollars (\$17,700,000); and to
23 execute a lease-purchase agreement in a total aggregate amount not to exceed Twenty-
24 Three Million Three Hundred Thousand Dollars (\$23,300,000).

25 Section 2. This resolution shall take effect immediately upon its adoption
26 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of September 11, 2018 by the following vote:

Ayes: Councilmembers: Pearce, Price, Supernaw,
Mungo, Uranga, Austin,
Richardson, Andrews.

Noes: Councilmembers: None.

Absent: Councilmembers: Gonzalez.



City Clerk

OFFICE OF THE CITY ATTORNEY
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