

28280
City of Long Beach

Transaction Document No. 15 to Master Purchase Agreement No. 28280

Dell Marketing L.P. ("Dell") and the City of Long Beach ("Buyer") enter this Transaction Document pursuant to the terms and conditions of Master Purchase Agreement No. 28280, wherein Buyer will purchase from Dell and Dell will sell to Buyer the equipment substantially specified in Exhibit A in an amount not to exceed \$244,324.58.

IN WITNESS WHEREOF, the parties have caused this document to be duly executed with all formalities required by law as of the date last stated below.

4/6/12, 2012

4/9/2012, 2012

4.16, 2012

DELL MARKETING L.P.

By Brian Kelly

Officer's Title Public Contracts Manager

By AR

Officer's Title Ashley Row

Contracts Manager

"Dell"

CITY OF LONG BEACH

By [Signature] **Assistant City Manager**
City Manager

"Buyer"

EXECUTED PURSUANT
TO SECTION 301 OF
THE CITY CHARTER.

This Transaction Document No. 15 is hereby approved as to form on
April 10, 2012.

ROBERT E. SHANNON, City Attorney

By [Signature]

Gary J. Anderson
Deputy City Attorney

Exhibit "A"

DELL**QUOTATION**

QUOTE #: 615668981

Customer #: 6821157

Contract #: WN99ABZ

Customer Agreement #: WSCA- B27160

Quote Date: 3/14/12

Date: 3/14/12 12:05:42 PM

Customer Name: CITY OF LONG BEACH

TOTAL QUOTE AMOUNT:	\$95,046.01		
Product Subtotal:	\$95,046.01		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	4

GROUP: 1	QUANTITY: 1	SYSTEM PRICE: \$11,319.65	GROUP TOTAL: \$11,319.65
Base Unit:	Blade Server Enclosure, No Blades, M1000E, PowerEdge (223-3244)		
Service:	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended (981-5204)		
Service:	ProSupport : 7x24 HW / SW Tech Support and Assistance , 5 Year (981-5394)		
Service:	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (985-3800)		
Service:	Dell Hardware Limited Warranty Plus On Site Service Extended Year(s) (989-0728)		
Service:	Dell Hardware Limited Warranty Plus On Site Service Initial Year (989-0747)		
Service:	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year (989-0807)		
Service:	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-9 (989-3439)		
Installation:	Installation of a Dell Server, Storage or Peripheral Device, Blade Enclosure (992-2569)		
Support:	Proactive Maintenance Service, PE, 1 Event per yr, 1yr (988-7407)		
Misc:	Redundant Power Supplies (3+3 2700W), High Efficiency, M1000E Blade Chassis (331-0824)		
	Redundant Chassis Management Controller, PowerEdge M1000E (311-7787)		
	Flex Address Plus Enabled (342-1668)		
	CMC Extended Storage Card (342-2666)		
	No Operating System Media Kit (420-1908)		
	Dell OpenManage Kit for PowerEdge M610 Blade Server (330-3576)		
	Users Guide, PowerEdge M-Series Blades (330-4117)		
	Users Guide, PowerEdge M-Series Blades (330-4117)		
	Dell OpenManage CD Kit for PowerEdge M1000E Blade Server Chassis (310-9694)		
	Redundant Ethernet Switch Configuration (311-8060)		
	Redundant Ethernet Switch Configuration (311-8060)		
	Redundant Ethernet Switch Configuration (311-8060)		
	PowerEdge M-Series Blade Multipack Box Processor FamilyLabel, Intel (310-9952)		
	Rack Chassis w/Versarail RoundHole-Universal for 3rd-party racks (310-9690)		
	Altiris Deploymnt Solution for up to 16 PowerEdge M1000e Series Blade Srvrs (313-6157)		
	Avocent Integrated KVM Analog Switch Module, PowerEdge M1000E Chassis (430-2628)		
	Power Cords, QTY3, 2FT C19/C20 for M1000E Server Blade Chassis (330-0146) - Quantity 2		

	PDU,24A,208V,(4)C19,0U/1U,with L6-30P 3.7m attached input cord (330-6418) - Quantity 2
	PowerConnect M8024 SFP+ Module(four ports, no SFPs included) (330-2367) - Quantity 4
	Users Guide, PowerConnect M6220 Ethernet Switch for PE M1000E Blade Chassis (310-9698)
	Serial I/O Management Cable, PowerConnect M6xxx and M8024 Ethernet Switches (310-9696)
	Blade Blanking Panel for PowerEdge M1000E Blade Server Chassis (310-9709) - Quantity 8

GROUP: 2	QUANTITY: 8	SYSTEM PRICE: \$7,496.95	GROUP TOTAL: \$59,975.60
Base Unit:	PowerEdge M610 Blade Server; 56XX Processors (224-8593)		
Processor:	No Documentation (310-1972)		
Processor:	System ordered as part of Multipack order (330-4118)		
Memory:	144GB Memory (6x16GB+6x8GB),800Mhz,4R, LVRD at SV for 2Procs, Optimized (317-8135)		
Video Card:	X5560 Xeon Processor, 2.8GHz 8M Cache, Turbo, HT, 1333MHz Max Mem (317-1202)		
Video Memory:	Processor Heatsink, One Required per Processor (317-0354)		
Video Memory:	Processor Heatsink, One Required per Processor (317-0354)		
Video Memory:	X5560 Xeon Processor, 2.8GHz 8M Cache,Turbo, HT, 1333MHz Max Mem (317-1214)		
Hard Drive:	73GB 15K RPM SAS 6Gbps 2.5in Hot-plug Hard Drive (342-0426)		
Operating System:	No Operating System (420-6320)		
Mouse:	Onboard Broadcom 5709 Dual Port 1GbE NIC, with TOE (430-3439)		
NIC:	Broadcom 5709 Dual Port GbE I/O Card for M-Series Blades (430-3186)		
Modem:	Intel 10GbE -x/k, Dual Port I/O Card for M-Series Blades (430-0880)		
Additional Storage Products:	73GB 15K RPM SAS 6Gbps 2.5in Hot-plug Hard Drive (342-0426)		
Software Disk Two:	No Operating System Media Kit (420-1908)		
Feature	SAS6/IR Hard Drive Controller Card, For M-Series Blade Servers (341-5690)		
Feature	Add-in SAS6/IR supporting 2HDs SAS - RAID 1 Mirror (341-8854)		
Service:	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended (988-2094)		
Service:	ProSupport : 7x24 HW / SW Tech Support and Assistance , 5 Year (988-2284)		
Service:	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-9 (989-3439)		
Service:	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (992-8870)		
Service:	Dell Hardware Limited Warranty Plus On Site Service Initial Year (993-6877)		
Service:	Dell Hardware Limited Warranty Extended Year (993-6878)		
Service:	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year (993-6937)		
Installation:	On-Site Installation Declined (900-9997)		
Support:	Proactive Maintenance Service Declined (926-2979)		
	iDRAC6 Enterprise (313-8744)		

GROUP: 3	QUANTITY: 4	SYSTEM PRICE: \$3,271.62	GROUP TOTAL: \$13,086.48
Base Unit:	PowerConnect, 20 GbE Ports Managed Switch, 10GbE and Redundant Stacking Capable (223-1862)		
Service:	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 4 Year Extended (981-3894)		
Service:	ProSupport : 7x24 HW / SW Tech Support and Assistance , 5 Year (981-4084)		
Service:	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (985-2680)		
Service:	Dell Hardware Warranty Extended Year(s) (989-0478)		
Service:	Dell Hardware Warranty Initial Year (989-0517)		

Service:	MISSION CRITICAL PACKAGE: Enhanced Services, 5 Year (989-0587)
Service:	Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-9 (989-3439)
Installation:	On-Site Installation Declined (950-8997)

GROUP: 4	QUANTITY: 2	SYSTEM PRICE: \$5,332.14	GROUP TOTAL: \$10,664.28
Base Unit: PowerConnect M8024-k Managed Switch, 24x10GbE Ports, Redundant (225-1204)			
Service: Dell Hardware Warranty, Initial Year (931-0487)			
Service: Dell Hardware Limited Warranty Extended Year (935-5368)			
Service: MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year (936-1009)			
Service: Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year Extended (939-6592)			
Service: ProSupport: 7x24 HW / SW Tech Support and Assistance , 3 Year (939-6732)			
Service: Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year (954-0220)			
Service: Thank you choosing Dell ProSupport. For tech support, visit http://support.dell.com/ProSupport or call 1-800-9 (989-3439)			
Installation: On-Site Installation Declined (900-9997)			

SALES REP:	Samantha Spiers	PHONE:	1888-977-3355
Email Address:	samantha_spiers@dell.com	Phone Ext:	513-8194

Please review this quote carefully. If complete and accurate, you may place your order online at www.dell.com/qto (use quote number above). POs and payments should be made to *Dell Marketing L.P.*

If you do not have a separate agreement with Dell that applies to your order, please refer to www.dell.com/terms as follows:

If purchasing for your internal use, your order will be subject to *Dell's Terms and Conditions of Sale-Direct* including Dell's U.S. Return Policy, at www.dell.com/returnpolicy#total. If purchasing for resale, your order will be subject to *Dell's Terms and Condition of Sale for Persons or Entities Purchasing to Resell*, and other terms of Dell's PartnerDirect program at www.dell.com/partner. If your order includes services, visit www.dell.com/servicecontracts for service descriptions and terms.

Quote information is valid for U.S. customers and U.S. addresses only, and is subject to change. Sales tax on products shipped is based on "Ship To" address, and for downloads is based on "Bill To" address. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, with seller listed as *Dell Marketing L.P.*, to Dell's Tax Department at 800-433-9023. Please include your Customer Number.

For certain products shipped to end-users in California, a State Environmental Fee will be applied. For Asset Recovery/Recycling Services, visit www.dell.com/assetrecovery.



Quotation

Erin McShane
 Inside Account Manager
 850 Asbury Dr.
 Buffalo Grove, IL 60089
 P: (224) 543-5655
 Erin_McShane@Dell.com

Quote Number: EXM12030108-R01
Quote Expires: Mar 31, 2012

Customer: CITY OF LONG BEACH
Contact: Vene Sy
Customer # : 224094
Phone:
Fax:
E-mail: Vene.Sy@longbeach.gov
Date of Issue: Mar 22, 2012

PLEASE SEE IMPORTANT TERMS AND CONDITIONS AT THE BOTTOM OF THIS QUOTATION

Product Description	Mfg #	Quantity	Unit Price	Ext. Price
EASY XENDESKTOP PLATINUM NAMED LICENSE W/ 1 YR SA	MW2Z0000095	305	\$249.19	\$76,002.95

Notes: Order cannot be processed without Citrix Easy Licensing Number.	Product Sub Total	\$76,002.95
	Grand Total	\$76,002.95
		USD

Quote Prepared By: Erin McShane

- Customer's purchase is subject to Dell's Terms and Conditions of Sale found at www.dell.com, unless Customer has a separate purchase agreement with Dell.
- Sales/use tax is based on the "ship to" address on your invoice. Please indicate your taxability status on your purchase order. If exempt, Customer must have an Exemption Certificate on file.
- If you have a question re: your tax status, please contact your Dell | ASAP Software inside sales representative listed above. Shipments to California: for certain products, a State Environmental Fee of up to \$10 per item may be applied to your invoice. Prices do not reflect this fee unless noted. For more information, refer to www.dell.com/environmentalfee.
- All product descriptions and prices are based on latest information available and are subject to change without notice or obligation.
- All prices are based on Net 30 Terms. If not shown, shipping, handling, taxes, and other fees will be added at the time of order, where applicable.
- Customer understands and acknowledges that all warranties, representations and returns are subject to the manufacturer, publisher or distributor guidelines.



Dell Customer Confidential

Quotation

Erin McShane
Inside Account Manager
850 Asbury Dr.
Buffalo Grove, IL 60089
P: (224) 543-5655
Erin_McShane@Dell.com

Quote Number: EXM12030201
Quote Expires: Mar 31, 2012

Customer: CA-L CITY OF LONG BEACH
Contact: Vene Sy
Customer # : 143136
Phone: (562) 570-6048
Fax:
E-mail: vene.sy@longbeach.gov
Date of Issue: Mar 02, 2012

PLEASE SEE IMPORTANT TERMS AND CONDITIONS AT THE BOTTOM OF THIS QUOTATION

Product Description	Part #	Mfg #	Quantity	Unit Price	Ext. Price
VLA VDI SUITE PER DEVICE SUBSCRIPTION (SUBSCRIPTION ENDS 31-JAN-2014)	2546420	H6D-00026	305	\$14.82	\$4,520.10

Notes: Subscription Expires 31-JAN-2014 Pricing under Select 5795367 State contract SLP-11-70-0007Q	Product Sub Total	\$4,520.10
	Grand Total	\$4,520.10
		USD

Quote Prepared By: Erin McShane

- Customer's purchase is subject to Dell's Terms and Conditions of Sale found at www.dell.com, unless Customer has a separate purchase agreement with Dell.
- Sales/use tax is based on the "ship to" address on your invoice. Please indicate your taxability status on your purchase order. If exempt, Customer must have an Exemption Certificate on file.
- If you have a question re: your tax status, please contact your Dell | ASAP Software inside sales representative listed above. Shipments to California: for certain products, a State Environmental Fee of up to \$10 per item may be applied to your invoice. Prices do not reflect this fee unless noted. For more information, refer to www.dell.com/environmentalfee.
- All product descriptions and prices are based on latest information available and are subject to change without notice or obligation.
- All prices are based on Net 30 Terms. If not shown, shipping, handling, taxes, and other fees will be added at the time of order, where applicable.
- Customer understands and acknowledges that all warranties, representations and returns are subject to the manufacturer, publisher or distributor guidelines.



Dell Customer Confidential

Quotation

Erin McShane
Inside Account Manager
850 Asbury Dr.
Buffalo Grove, IL 60089
P: (224) 543-5655
Erin_McShane@Dell.com

Quote Number: EXM12032301-R02
Quote Expires: Mar 31, 2012

Customer: CA-L CITY OF LONG BEACH
Contact: Vene D. Sy
Customer # : 143136
Phone:
Fax:
E-mail: Vene.Sy@longbeach.gov
Date of Issue: Mar 23, 2012

PLEASE SEE IMPORTANT TERMS AND CONDITIONS AT THE BOTTOM OF THIS QUOTATION

Product Description	Part #	Mfg #	Quantity	Unit Price	Ext. Price
VLA VMWARE VPP L2 VSPHERE 5 ENT PLUS 1PROC96GB VRAM ENTITLE PROC	2650037	VS5-ENT-PL-C-L2	16	\$2,854.48	\$45,671.68
VLA VMWARE PROD SUP/SUB VSPHERE 5 ENT PLUS 1 PROC 1YR	2648447	VS5-ENT-PL-P-SSS-C	16	\$854.32	\$13,669.12
VRANGER BACKUP & REPLICATION PER CPU LICENSE/MAINT	TBA	9923-17923	16	\$588.42	\$9,414.72

Notes:
Will need VMware VPP number before order can be processed.

Product Sub Total	\$68,755.52
Grand Total	\$68,755.52
	USD

Quote Prepared By: Erin McShane

- Customer's purchase is subject to Dell's Terms and Conditions of Sale found at www.dell.com, unless Customer has a separate purchase agreement with Dell.
- Sales/use tax is based on the "ship to" address on your invoice. Please indicate your taxability status on your purchase order. If exempt, Customer must have an Exemption Certificate on file.
- If you have a question re: your tax status, please contact your Dell | ASAP Software inside sales representative listed above. Shipments to California: for certain products, a State Environmental Fee of up to \$10 per item may be applied to your invoice. Prices do not reflect this fee unless noted. For more information, refer to www.dell.com/environmentalfee.
- All product descriptions and prices are based on latest information available and are subject to change without notice or obligation.
- All prices are based on Net 30 Terms. If not shown, shipping, handling, taxes, and other fees will be added at the time of order, where applicable.
- Customer understands and acknowledges that all warranties, representations and returns are subject to the manufacturer, publisher or distributor guidelines.