





# ATTACHMENT A

**CompuDyne  
Public Safety  
& Justice**

CompuDyne - Public Safety & Justice, Inc.  
9950 Frank Church Drive  
Fremont, CA 94531  
Tel: 925-702-2125  
Fax: 925-702-2128

October 11, 2005

Chief Anthony Batts  
Long Beach Police Department ECOC  
2990 Redondo Avenue  
Long Beach, CA 90806-2416

Subject: Enhancement Proposal (EP) – 118067C: Maverick Mapping

Reference: Agreement for Extended Service between the City of Long Beach and Tiburon, Inc., dated February 24, 1998 and Agreement Number 23214

Dear Chief Batts:

CompuDyne - Public Safety & Justice, Inc., formerly known as Tiburon, is pleased to present the City of Long Beach with this Enhancement Proposal for the Maverick Mapping System from 911 Mapping Systems, Inc.

## Scope Description

CompuDyne - Public Safety & Justice will provide the following technical services required to install the Maverick Map:

- 1) Designate a person to be the principal point of contact for all technical questions and administrative arrangements relating to this Enhancement Proposal.
- 2) Provide all coordination with 911 Mapping Systems, Inc.
- 3) Order 911 Mapping Systems, Inc. Maverick Map Site License (not to exceed seventy-five (75) workstation licenses) and associated services.
- 4) Order 911 Mapping Systems, Inc. Maverick Map Mobile Site License and associated services.
- 5) Provide the Client-supplied geofile data and ArcView shapefile data to 911 Mapping Systems, Inc.
- 6) Install the Maverick Map on the Client provided map server and two (2) Client-supplied workstations (either mobile, fixed or both) through remote VPN access.
- 7) Modify the Stratus VOS CAD system to integrate dispatching with Mobile Mapping. Dispatch messages generated by the CAD system for transmission to field units will incorporate links to the Mobile Map that will allow field units to zoom the map to their assigned locations with the touch of a single button included in the messages. This facility will be constructed using HTML and web technology.
- 8) Provide one (1) electronic copy of all training materials on CD-ROM ten (10) days in advanced of any

scheduled training session.

- 9) Provide Maverick Map training at the Client facility. All training courses will be conducted Monday through Friday between the hours of 0800 and 1700.
  - a. Maverick Map Administration Training – Four (4) hours, one (1) session, maximum four (4) students.
  - b. Maverick Map User Training – Four (4) hours, one (1) session, maximum eight (8) students.
- 10) Notify the Client when the Maverick Map is ready for live production operation.
- 11) Remotely assist Client staff in placing the Maverick Map into production operation.

*Note: CompuDyne will not provide any editing of the geo-file and will not be responsible for the quality of the data. CompuDyne makes no claims whatsoever concerning the suitability of the data for the customer's area or their application. CompuDyne will not add fields or provide extra processing. CompuDyne's scope of work does not include the services to provide editing, verification, cleanup, or flagging of the file. If these services are required of CompuDyne, a separate proposal will be provided.*

#### Price Description

- 1) Firm Fixed Price is \$236,244 including sales tax.
- 2) The CompuDyne - Public Safety & Justice Annual Maintenance amount will increase by \$30,000 annually effective the next maintenance period (post the one-year warranty from the date of installation). The \$30,000 will be included with the annual maintenance invoice. This amount may be subject to an annual increase not to exceed 5%.

#### CompuDyne Responsibilities

- 1) Listed under the heading "Scope Description."

#### Client Responsibilities

- 1) Designate a person to be the principal point of contact for all technical questions and administrative arrangements relating to this Enhancement Proposal.
- 2) Provide geofile data and ArcView shapefile data to 911 Mapping Systems, Inc.
- 3) Correct any issues that prevent the use of the Client-supplied geofile data ArcView shapefile data with the Maverick Map.
- 4) Provide VPN to CompuDyne to the Client's installed CompuDyne systems and servers.
- 5) Designate a Client-provided server on which CompuDyne will install the Maverick Map server component. The server must meet CompuDyne's minimum specifications for a server operating the Maverick Map server component. Please note that CompuDyne currently envisions utilizing the CAD distribution server for this purpose.

- 6) Assist CompuDyne with the installation of the Maverick Map on the Client-provided server.
- 7) Provide CAD and mobile workstations (maximum 2) on which to install the Maverick Map client. These devices must meet CompuDyne's minimum specifications for CAD and mobile workstations operating the Maverick Map client.
- 8) Assume responsibility for installing the Maverick Map on all CAD and mobile workstations beyond the maximum of two (2) to be installed by CompuDyne.
- 9) For all training, assign personnel with basic Windows software skills to receive training.
- 10) Provide a suitable classroom facility with computer workstation equipment for each participant in the training session and a computer workstation for the instructor. The room must be able to be darkened and include a projector as well as a whiteboard or equivalent.
- 11) Provide one (1) set of training materials for each student.
- 12) Provide end user training for all remaining Client personnel.

#### Completion Criteria

This enhancement will be complete when the Maverick Mapping System for dispatch is placed into production operation. Please note that installation of the mobile map on all Client-supplied mobile devices is not necessary for completion. Placement of the Maverick Map for dispatch into production operation is the criteria for completion.

#### Terms and Conditions

- 1) The work described herein will be scheduled to commence at a mutually agreeable date after the Client's acceptance of this Enhancement Proposal.
- 2) No network services from CompuDyne are included in this Enhancement Proposal.
- 3) All third party software is payable upon delivery to CompuDyne or the client site (whichever occurs first).
- 4) The payment schedule for this Enhancement Proposal is as follows:

50%	CompuDyne software and services upon CompuDyne's receipt of the signed acceptance of this Enhancement Proposal.
50%	CompuDyne software and services upon Completion.
100%	Third-party software payable upon delivery to CompuDyne or the client site (whichever occurs first)
- 5) By the Client's acceptance of the Enhancement Proposal in the signature blocks provided below, the Client is authorizing CompuDyne to proceed with the work described herein and confirms additional funding will be obligated. Any requisite contractual documents required by the Client's purchasing procedures are the responsibility of the Client.

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Long Beach Police Department ECOC  
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- 6) Except as described herein, all terms and conditions of the referenced agreement remain unchanged and in full force and effect.
- 7) This fixed price Enhancement Proposal is valid unless modified by CompuDyne prior to Client acceptance of the Enhancement Proposal; otherwise, this Enhancement Proposal will expire on November 18, 2005.

Upon review and acceptance of this Enhancement Proposal, please sign below and return the signed copy of the Enhancement Proposal to Margrett Kiser in CompuDyne's Fremont office. Alternatively, you can fax a copy of this signed letter to Margrett at 510.217.6466. If you have any questions or require further information, please contact Ron Lovejoy at your convenience.

Sincerely,



D. Kenneth Peters  
Vice President of Sales

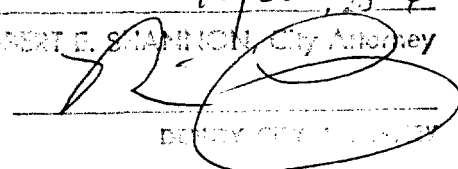
cc: Ron Lovejoy, Account Manager, Western Region

By this signature, the City of Long Beach accepts EP-118067C:

  
Signature

11.3.06  
Date

Gerald R. Miller, City Manager  
Printed Name / Title

APPROVED AS TO FORM  
10/26, 2006  
ROBERT E. SHANNON, City Attorney  
By   
CITY OF LONG BEACH