

R-33

March 10, 2020

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary amendments, with Playcore Wisconsin, Inc., dba GameTime, of Fort Payne, AL, for the purchase and installation of playground and outdoor fitness equipment, site accessories, surfacing, and related products and services on an as-needed basis, on the same terms and conditions afforded to the City of Charlotte, NC, through Omnia Partners Contract No. 2017001134, in an annual amount of \$3,000,000, with a 10 percent contingency of \$300,000, for a total annual contract amount not to exceed \$3,300,000, until the contract agreement expires on June 30, 2022, with the option to renew for as long as the contract is in effect, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Playcore Wisconsin, Inc., dba GameTime (GameTime), for as-needed purchase and installation of playground and outdoor fitness equipment, site accessories, surfacing, and related play products and services for use in the City of Long Beach (City) park development and improvement projects.

The Parks, Recreation and Marine Department (PRM), in partnership with the Public Works Department (PW) investigated procurement options for playground equipment and related products and services and identified that several other agencies had completed an open, fair, transparent, and competitive procurement process. Staff reviewed seven cooperative agreement options for playground equipment under the other agencies' contracts. Of the seven cooperative agreement options, GameTime was chosen for their ability to quickly implement project designs, parts compatibility and ease of maintenance with existing playgrounds, flexible service options, and highly competitive prices. GameTime is an equipment provider producing standard parts across all its lines and offers equipment with interchangeable components that are easily replaced, advancing the standardization of ongoing maintenance efforts and reducing maintenance costs.

Additionally, the City has been a recipient of numerous playground grants through California Parks and Recreation Society (CPRS), that buy down the cost of equipment available from GameTime, which have been successfully installed at park locations such as Drake Park, Los Cerritos Park, Veterans Park, Whaley Park, and Martin Luther King Jr. Park. This contract will provide cost-saving opportunities for park playground projects, many of which are funded by Long Beach Measure A, County and State park grants, and playground grants through CPRS.

City Charter Section 1802 provides an alternative procurement method, by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis, when authorized by a Resolution of the City Council.

The use of cooperative purchasing contracts provides agencies with the opportunity for greater efficiencies in acquiring goods and services, reduces the City's administrative burden of conducting a competitive bid process, and provides greater cost-saving opportunities by leveraging multiple-agency buying volumes.

This matter was reviewed by Deputy City Attorney Arturo D. Sanchez on February 11, 2020, Purchasing Agent Tara Yeats on January 27, 2020, and by Revenue Management Officer Geraldine Alejo on February 3, 2020.

TIMING CONSIDERATIONS

City Council action to adopt a Resolution and execute a contract are concurrently requested on March 10, 2020, to ensure the contract is in place expeditiously.

FISCAL IMPACT

The annual contract amount for as-needed purchase and installation services will not exceed \$3,300,000, inclusive of a 10 percent contingency. Funding for these services will be covered by a combination of sources, including Measure A, State and County park grants, CPRS playground grants, General Fund, Capital Projects Fund, and other funding sources as they become available and appropriated for projects. Any work not currently budgeted will only proceed at such time that appropriations have been approved by the City Council. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

HONORABLE MAYOR AND CITY COUNCIL

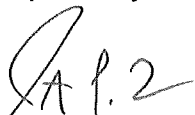
March 10, 2020

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SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



STEPHEN P. SCOTT
INTERIM DIRECTOR OF PARKS, RECREATION AND MARINE



CRAIG A. BECK
DIRECTOR OF PUBLIC WORKS

GM:MR:DB

ATTACHMENT - RESOLUTION

APPROVED:



THOMAS B. MODICA
ACTING CITY MANAGER

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT AND ANY AMENDMENTS THERETO WITH PLAYCORE WISCONSIN, INC., DBA GAMETIME, FOR THE PURCHASE AND INSTALLATION OF PLAYGROUND AND OUTDOOR FITNESS EQUIPMENT, SITE ACCESSORIES, SURFACING, AND RELATED PRODUCTS AND SERVICES ON AN AS-NEEDED BASIS, ON THE SAME TERMS AND CONDITIONS AFFORDED TO THE CITY OF CHARLOTTE, NC, THROUGH OMNIA PARTNERS, IN AN ANNUAL AMOUNT NOT TO EXCEED \$3,300,000

WHEREAS, the Charter of the City of Long Beach (the "City"), Section 1802, permits the City to purchase services, supplies, materials, equipment and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City desires the purchase and installation of playground and outdoor fitness equipment, site accessories, surfacing, and related products and services on an as-needed basis for use in City park development and improvement projects; and

WHEREAS, the City of Charlotte, NC, has a Contract through OMNIA Partners with Playcore Wisconsin, Inc., dba GameTime, for the purchase and installation of playground and outdoor fitness equipment, site accessories, surfacing, and related products and services, Contract No. 2017001134 ("Charlotte Contract"); and

WHEREAS, the City's participation in the Charlotte Contract will facilitate

1 the City's ability to purchase and install playground and outdoor fitness equipment, site
2 accessories, surfacing, and related products and services on an as-needed basis as well
3 as provide considerable cost benefits to the City; and

4 WHEREAS, if the City had to utilize a formal bid process rather than
5 participate in the Charlotte Contract considerably more funds would be required;

6 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
7 follows:

8 Section 1. The above recitals are true and correct and are incorporated
9 herein by this reference.

10 Section 2. The City Manager or designee is hereby authorized to enter
11 an agreement and any amendments thereto with Playcore Wisconsin, Inc., dba
12 GameTime for the purchase and installation of playground and outdoor fitness
13 equipment, site accessories, surfacing, and related products and services on an as-
14 needed basis, of the same type and kind identified in the Charlotte Contract except as
15 modified by mutual agreement of the City and Playcore Wisconsin, Inc., dba GameTime,
16 and the purchase by the City shall be on the same terms and conditions afforded to the
17 City of Charlotte, NC, through OMNIA Partners, in an annual amount of Three Million
18 Dollars (\$3,000,000), with a ten percent (10%) contingency of Three Hundred Thousand
19 Dollars (\$300,000), for a total annual contract amount not to exceed Three Million Three
20 Hundred Thousand Dollars (\$3,300,000), until the Charlotte Contract expires on June 30,
21 2022, with the option to renew for as long as the Charlotte Contract is in effect, at the
22 discretion of the City Manager.

23 Section 3. This resolution shall take effect immediately upon its adoption
24 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
411 West Ocean Boulevard, 9th Floor
Long Beach, CA 90802-4511

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I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 2020, by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

Recusal(s): Councilmembers: _____

City Clerk