



# CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

# C-10

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March 13, 2018

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Adopt Specifications No. ITB FS18-055 and award a contract to Mar-Co Equipment Company, of Pomona, CA, for the purchase and delivery of a compressed natural gas (CNG) fueled regenerative air sweeper, for a total amount not to exceed \$384,780, inclusive of taxes and fees. (Citywide)

## DISCUSSION

City Council approval is requested to enter into a contract with Mar-Co Equipment Company, for the purchase of a new CNG-fueled Freightliner M2-112 regenerative air sweeper. This new vehicle was approved in the FY 15 vehicle replacement plan and is fully funded by a combination of previously collected replacement funds from the Long Beach Airport (Airport), AB 2766 grant allocation, and 2015 Local Government Match Grant funds.

This sweeper will replace a 2002 model-year, diesel-fueled vacuum sweeper used by the Airport that has reached the end of its useful life and requires costly continued maintenance. The sweeper is used by Airport maintenance and operations for removal of debris from runways, taxiways, and the Airport perimeter road.

The bid was advertised in the Long Beach Press-Telegram on January 3, 2018, and 677 potential bidders specializing in regenerative air sweepers were notified of the bid opportunity. Of those bidders, eight downloaded the bid via the City's electronic bid system. The bid document was made available from the Purchasing Division, located on the seventh floor of City Hall, and the Division's website at [www.longbeach.gov/purchasing](http://www.longbeach.gov/purchasing). A bid announcement was also included in the Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 22 local, minority, and women-owned business groups. One bid was received on January 24, 2018. This bidder is not a Minority-owned Business Enterprise (MBE), Women-owned Business Enterprise (WBE), Small Business Enterprise (SBE), or Long Beach business (Local). Mar-Co Equipment Company, of Pomona, CA (not MBE, WBE, DBE, or Local), was the sole bidder.

### **Local Business Outreach**

In an effort to align with the City's outreach goal, Long Beach businesses are encouraged to submit bids for City contracts. The Purchasing Division also assists businesses with registering on the PlanetBids online database to download the bid specifications. Through outreach, 114 Long Beach vendors were notified to submit bids, none of which downloaded or submitted a bid. The Purchasing Division is committed to continuing to perform outreach to local vendors to expand the bidder pool.

This matter was reviewed by Deputy City Attorney Monica J. Kilaita on February 26, 2018 and by Interim Budget Bureau Manager Grace Yoon on February 16, 2018.

### **SUSTAINABILITY**

The new sweeper is in full compliance with California Air Resources Board regulations for mileage and emission standards and will be fueled by less expensive, cleaner burning, and renewable natural gas fuel.

### **TIMING CONSIDERATIONS**

City Council action to adopt Specifications No. ITB FS18-055 and award a contract concurrently is requested on March 20, 2018, to ensure the contract is in place expeditiously.

### **FISCAL IMPACT**

The total cost of the contract with Mar-Co Equipment Company for the air sweeper will not exceed \$384,780, and is budgeted in the Fleet Services Fund (IS 386) in the Financial Management Department (FM). Base vehicle purchase costs have been collected through capital replacement charges to the Long Beach Airport (AP) through the Fleet MOU billing process. Incremental costs for the CNG fuel system are funded using the City's share of AB 2766 revenue and a Local Government Matching Grant from the South Coast Air Quality Management District that funds federal and state mandates to reduce air pollution from motor vehicle emissions. AB 2766 funding is budgeted in the Transportation Fund (SR 182) in the Financial Management Department (FM). There is no local job impact associated with this recommendation.

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**SUGGESTED ACTION:**

Approve recommendation.

Respectfully submitted,



**JOHN GROSS  
DIRECTOR OF FINANCIAL MANAGEMENT**

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**APPROVED:**

  
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**PATRICK H. WEST  
CITY MANAGER**