



# CITY OF LONG BEACH

# C-13

LONG BEACH AIRPORT

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March 13, 2018

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Authorize the City Manager, or designee, to increase Blanket Purchase Order (BPO) No. BPAP17000014 with Convergent Technologies, LLC, a Delaware limited liability company, for airport security system maintenance services, by \$200,000 for a total amount not to exceed \$400,000, and extend the term of the BPO to March 31, 2019. (District 5)

## DISCUSSION

City Council approval is requested to increase the existing BPO with Convergent Technologies, LLC (Convergent), by \$200,000, for airport security system maintenance services at Long Beach Airport (Airport), and extend the term of the BPO to March 31, 2019. Services include routine maintenance and cleaning of security cameras and access control devices, repairing and replacing security system equipment, and maintaining the Airport security system.

On May 20, 2014, the City Council awarded a one-year contract to Convergent with the option to renew for two additional one-year periods, to perform maintenance and capital improvements for the security system at the Airport, in an annual amount not to exceed \$369,800, with an expiration date of May 31, 2017. Convergent is currently providing these services to the Airport under the interim BPO for a total amount of \$200,000. Recent procurement efforts to secure a new service contract were unsuccessful. Therefore, an increase in additional purchasing authority and an extension of the BPO term is needed to ensure there is no interruption of service and allow for the opportunity to update the specifications and conduct additional outreach efforts to the business community.

The Airport is mandated by federal regulations to have an Airport Security Program in place, including a secure access control system. Maintaining the Airport security system is critical to meeting these requirements, and any lapse in service will adversely impact Airport operations.

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This matter was reviewed by Deputy City Attorney Richard F. Anthony on February 27, 2018 and by Revenue Management Officer Geraldine Alejo on February 26, 2018.

TIMING CONSIDERATIONS

City Council action is requested on March 13, 2018, to ensure maintenance services for the Airport security system is uninterrupted.

FISCAL IMPACT

BPO No. BPAP17000014 will increase by \$200,000, for a total amount not to exceed \$400,000. Funds for these services are budgeted in the Airport Fund (EF 320) in the Airport Department (AP). Continuing to receive these services from Convergent will provide support to our local economy by assisting in the preservation of employment for two full-time employees residing in Long Beach.

**SUGGESTED ACTION:**

Approve recommendation.

Respectfully submitted,



JESS L. ROMO, A.A.E.  
DIRECTOR, LONG BEACH AIRPORT



JOHN GROSS  
DIRECTOR OF FINANCIAL MANAGEMENT

AT:km  
S\CL\LBA - Convergent 2ND PO Extension.rev2

APPROVED:

  
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PATRICK H. WEST  
CITY MANAGER