



CITY OF LONG BEACH

FIRE DEPARTMENT

C-13

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MICHAEL A. DUREE
FIRE CHIEF

October 2, 2018

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary amendments, with Zoll Medical Corporation, of Chelmsford, MA, for furnishing and delivering 12-lead electrocardiogram units, automated external defibrillators, and related accessories, supplies, and repair services, in an annual amount of \$300,000, and authorize a 10 percent contingency in the amount of \$30,000, for a total annual amount not to exceed \$330,000, for a period of two years, with the option to renew for three additional one-year periods, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Zoll Medical Corporation (Zoll), for furnishing and delivering 12-lead electrocardiogram (EKG) units, automated external defibrillators (AEDs), and related accessories, supplies, and repair services on an as-needed basis for the Long Beach Fire Department (LBFD).

Zoll currently supplies the LBFD with 12-lead EKG units and AEDs that are utilized for providing emergency medical services. Purchasing new equipment and related supplies from Zoll allows for the continued standardization of equipment and compatibility with current equipment, on which emergency response personnel have been trained. Parts and accessories will also be compatible, allowing for the stocking of only one brand of supplies and the flexibility to quickly interchange units and replacement parts when necessary. Zoll does not use regional distributors and is the sole manufacturer and source for its products.

City Charter Section 1801 requires that contracts for City purchases be awarded to the lowest responsible bidder after a competitive bid process, but allows for awards without a competitive bid process if accompanied by a Resolution adopted by the City Council.

HONORABLE MAYOR AND CITY COUNCIL

October 2, 2018

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This matter was reviewed by Deputy City Attorney Monica J. Kilaita on September 5, 2018 and by Budget Analysis Officer Julissa José-Murray on September 12, 2018.

TIMING CONSIDERATIONS

City Council action is requested on October 2, 2018, to ensure the contract is in place expeditiously.

FISCAL IMPACT

The total cost of the contract for the purchase of 12-lead EKG units and AEDs, inclusive of the 10 percent contingency, will not exceed \$330,000 annually. There is sufficient appropriation in the General Fund (GF) in the Fire Department (FD) for these purchases, as well as related operating, maintenance and replacement costs of this equipment. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



MICHAEL A. DUREE
FIRE CHIEF



JOHN GROSS
DIRECTOR OF FINANCIAL MANAGEMENT

APPROVED:


PATRICK H. WEST
CITY MANAGER

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CHARLES PARKIN, City Attorney
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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH ZOLL MEDICAL CORPORATION, WITHOUT ADVERTISING FOR BIDS, FOR THE PURCHASE OF 12-LEAD ELECTROCARDIOGRAM UNITS, AUTOMATED EXTERNAL DEFIBRILLATORS, AND RELATED EQUIPMENT, SUPPLIES, AND REPAIR SERVICES, IN AN ANNUAL AMOUNT NOT TO EXCEED \$330,000

WHEREAS, the Long Beach Fire Department currently utilizes 12-lead electrocardiogram units, automated external defibrillators, and related equipment, supplies, and repair services supplied by Zoll Medical Corporation to provide emergency medical services; and

WHEREAS, the Long Beach Fire Department requires additional units, parts and accessories compatible with its current equipment, on which emergency response personnel have been trained; and

WHEREAS, Zoll Medical Corporation does not use regional distributors and is the sole manufacturer and source for its products; and

WHEREAS, as a result, no useful purpose would be served by advertising for bids for 12-lead electrocardiogram units, automated external defibrillators, and related equipment, supplies, and repair services, and to do so would constitute an idle and useless act and an unnecessary expenditure of public funds;

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NOW, THEREFORE, the City Council of the City of Long Beach resolves as follows:

Section 1. The City Manager is hereby authorized to enter a contract, without advertising for bids, with Zoll Medical Corporation for the purchase of 12-lead electrocardiogram units, automated external defibrillators, and related equipment, supplies, and repair services for a period of two (2) years in an amount not to exceed Three Hundred Thousand Dollars (\$300,000) annually, and a 10 percent contingency in the amount of Thirty Thousand Dollars (\$30,000), for a total annual amount not to exceed Three Hundred Thirty Thousand Dollars (\$330,000), with the option of renewing the agreement for three (3) additional one-year periods at the discretion of the City Manager or his or her designee. If the sole source status of Zoll Medical Corporation changes, the City shall publicly bid instead of extending the contract.

Section 2. This resolution shall take effect immediately upon its adoption by the City Council, and the City Clerk shall certify the vote adopting this resolution.

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 2018 by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

City Clerk