

OFFICE OF THE CITY ATTORNEY  
DAWN MCINTOSH, City Attorney  
411 West Ocean Boulevard, 9th Floor  
Long Beach, CA 90802-4664

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AGREEMENT

36527

THIS AGREEMENT is made and entered, in duplicate, as of February 13, 2023 for reference purposes only, pursuant to Resolution No. RES-23-0021 adopted by the City Council of the City of Long Beach at its meeting on February 7, 2023, by and between MALLORY SAFETY AND SUPPLY, LLC, a limited liability company ("Contractor"), with a place of business located at 1040 Industrial Way, Longview, Washington 98632, and the CITY OF LONG BEACH ("City"), a municipal corporation.

WHEREAS, Section 1802 of the Long Beach City Charter permits the City to make purchases under the purchasing contracts of other governmental agencies when authorized to do so by a resolution; and

WHEREAS, the City desires to purchase Automated License Plate Recognition (ALPR) system equipment; and

WHEREAS, Contractor has a contract with Fairfax County, VA for the purchase of ALPR system equipment, Contract No. 4400008495 ("Fairfax Contract"); and

WHEREAS, Resolution No. RES-23-0021 authorizes the City to purchase ALPR system equipment by virtue of the Fairfax Contract;

NOW, THEREFORE, in consideration of the terms and conditions contained in this Agreement, the parties agree as follows:

1. The Fairfax Contract with Contractor, attached hereto as Exhibit "A", is incorporated by this reference as if fully set forth, and the same terms and conditions contained in the Fairfax Contract shall be applicable here except as follows:

A. Wherever the Mallory Safety and Supply, LLC Contract refers to Fairfax County, it shall be deemed to refer to the City of Long Beach;

B. Contractor shall sell, furnish and deliver to the City ALPR system equipment of substantially the same type and kind identified in the Fairfax Contract, except as modified by Exhibit "B" attached hereto and incorporated by this reference, in an annual amount not to exceed One Million Two Hundred Eight

1 Thousand Three Hundred Seventy-Two Dollars (\$1,208,372), until the Fairfax  
2 Contract expires on September 30, 2024, with the option to renew for as long as the  
3 Fairfax Contract is in effect, at the discretion of the City Manager. To the extent that  
4 the Fairfax Contract and this Agreement are inconsistent, the following priority shall  
5 govern: (1) this Agreement and (2) the Fairfax Contract.

6 C. The term of this Agreement shall commence at midnight on  
7 January 17, 2023, and shall terminate at 11:59 p.m. on September 30, 2024,  
8 unless sooner terminated as provided in this Agreement, with the option to renew  
9 for as long as the Fairfax Contract is in effect, at the discretion of the City Manager.

10 D. Payment for the ALPR system equipment purchased from  
11 Contractor by the City shall be made by the City on delivery to and acceptance of  
12 the ALPR system equipment by the City and submittal of an invoice to the City.  
13 Payment is due thirty (30) days after the date of the invoice.

14 E. All warranties shall accrue to the City of Long Beach.

15 2. Neither this Agreement nor any money that becomes due to  
16 Contractor under this Agreement may be assigned by Contractor without the prior written  
17 consent of the City Manager or his designee.

18 3. Any notice given under this Agreement shall be in writing and  
19 personally delivered or deposited in the U.S. Postal Service, return receipt, and shall be  
20 delivered or mailed to Contractor at the relevant address first stated above, and to the City  
21 at 411 West Ocean Boulevard, Long Beach, California 90802 Attn: City Manager. Notice  
22 shall be deemed given three days after deposit in the mail.

23 4. The terms appearing on the Fairfax Contract are incorporated into this  
24 Agreement.

25 5. Contractor shall cooperate with the City in all matters relating to self-  
26 accrual of use tax. Contractor shall contact the City Treasurer for additional information  
27 regarding self-accrual.

28 6. This Agreement and all documents which are incorporated by

OFFICE OF THE CITY ATTORNEY  
DAWN MCINTOSH, City Attorney  
411 West Ocean Boulevard, 9th Floor  
Lona Beach, CA 90802-4664

1 reference in this Agreement constitute the entire understanding between the parties and  
2 supersede all other agreements, oral or written, with respect to the subject matter of this  
3 Agreement.

4 IN WITNESS WHEREOF, the parties have caused this document to be duly  
5 executed with all formalities required by law as of the date first stated above.

6 MALLORY SAFETY AND SUPPLY, LLC, a  
7 limited liability company  
8 February 27, 2023 By [Signature]  
9 Name Tim Loy  
10 Title President  
11 \_\_\_\_\_, 2023 By \_\_\_\_\_  
12 Name \_\_\_\_\_  
13 Title \_\_\_\_\_

14 EXECUTED PURSUANT  
15 TO SECTION 301 OF  
16 THE CITY CHARTER.

17 "Contractor"  
18 CITY OF LONG BEACH, a municipal  
19 corporation  
20 By Linda J. Tatum  
21 City Manager

22 March 7, 2023 By \_\_\_\_\_  
23 \_\_\_\_\_

24 "City"  
25 This Agreement is approved as to form on MARCH 9, 2023.

26 DAWN MCINTOSH, City Attorney  
27 By [Signature]  
28 Deputy

OFFICE OF THE CITY ATTORNEY  
DAWN MCINTOSH, City Attorney  
411 West Ocean Boulevard, 9th Floor  
Lona Beach, CA 90802-4664

1 reference in this Agreement constitute the entire understanding between the parties and  
2 supersede all other agreements, oral or written, with respect to the subject matter of this  
3 Agreement.

4 IN WITNESS WHEREOF, the parties have caused this document to be duly  
5 executed with all formalities required by law as of the date first stated above.

6 MALLORY SAFETY AND SUPPLY, LLC, a  
7 limited liability company

8 February 27, 2023 By [Signature]  
9 Name Tim Loy  
10 Title President

11 \_\_\_\_\_, 2023 By \_\_\_\_\_  
12 Name \_\_\_\_\_  
13 Title \_\_\_\_\_

14 "Contractor"

15 CITY OF LONG BEACH, a municipal  
16 corporation

17 \_\_\_\_\_, 2023 By \_\_\_\_\_  
18 City Manager

19 "City"

20 This Agreement is approved as to form on \_\_\_\_\_, 2023.

21 DAWN MCINTOSH, City Attorney

22 By \_\_\_\_\_  
23 Deputy

24  
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**Witnessing or Attesting a Signature**

State of OREGON

County of Multnomah

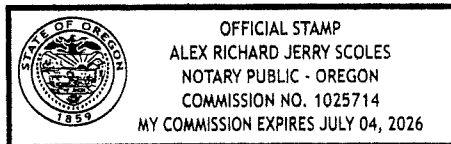
Signed (or attested) before me on (date) February 27, 2023

by (name(s) of individual(s)) Tim Loy



Notary Public - State of Oregon

Official Stamp



Document Description

This certificate is attached to page 3 of a Contract Agreement (title or type of document), dated 02/27/23, 2023, consisting of 18 pages.

# EXHIBIT “A”

**Fairfax County, VA**

**Contract #4400008495**

*for*

**Public Safety and Emergency Preparedness Equipment  
and Related Services**

*with*

**Mallory Safety and Supply, LLC.**

**Effective: October 1, 2018**

The following documents comprise the executed contract between the Fairfax County, VA and Mallory Safety and Supply, LLC., effective October 1, 2018:

- I. Vendor Contract and Signature Form
- II. Supplier's Response to the RFP, incorporated by reference





# County of Fairfax, Virginia

To protect and enrich the quality of life for the people, neighborhoods and diverse communities of Fairfax County

## MEMORANDUM OF NEGOTIATIONS RFP 200002547

### Public Safety and Emergency Preparedness Equipment and Related Services

The County of Fairfax (hereinafter called the County) and Safeware, Inc. and Mallory Safety and Supply, LLC. (hereinafter called the Contractor) hereby agree to the following in the execution of Contract 4400008468 with Safeware, Inc. and Contract 4400008495 with Mallory Safety and Supply, LLC. (hereinafter called the Contract) for the provision of public safety and emergency preparedness equipment and related services. The final Contract contains the following documents:

- a. The County's Request for Proposal RFP 200002547 and all Addenda;
- b. The Contractor's Technical Proposal and Cost Proposal dated March 8, 2018;
- c. The Contractor's response to clarification questions dated March 28, 2018.
- d. The Contractor's response to items for negotiation dated April 12, 2018.
- e. This Memorandum of Negotiations;
- f. County's purchase order;
- g. Any subsequent amendments to the Contract.

In addition, the County and the Contractor agree to the following:

1. The parties to this Contract acknowledge that Safeware, Inc. submitted a proposal, on behalf of Safeware, Inc. and Mallory Safety and Supply, LLC., in response to RFP200002547. Mallory Safety and Supply, LLC. acknowledges and agrees to provide public safety and emergency preparedness equipment and related services to Participating Public Agencies of the states of Alaska, Hawaii, Washington, Oregon, California, Arizona, Nevada, New Mexico, Wyoming, Idaho, Montana, and Utah and to assume all responsibilities and obligations under this Contract for its designated territory. Safeware, Inc. acknowledges and agrees to provide public safety and emergency preparedness equipment and related services to Participating Public Agencies located in all other states of the United States, not identified above and to assume all responsibilities and obligations under this Contract for its designated territory. Contract number 4400008468 has been assigned to Safeware, Inc. and Contract number 4400008495 has been assigned to Mallory Safety and Supply LLC. to facilitate ordering.
2. The Contractor shall provide eCommerce rebates as outlined below:
  - If 30%-69.99% of total invoiced sales are received by website orders at the conclusion of each contract year, a 0.5% rebate will be provided on purchases made through eCommerce.
  - If 70% or greater of total invoiced sales are received by website orders at the conclusion of each contract year, a 1% rebate will be provided on purchases made through eCommerce.
    - o Conditions: The agency total purchases for the annual contract period must be greater than \$20,000. Ecommerce is defined as any order placed through Safeware or Mallory's website or fully integrated third party marketplace where the Participating Public Agency's orders and Safeware-Mallory's invoices are transacted via EDI, XML or cXML. Ecommerce rebates cannot be combined with other rebates, early payment discounts, or where the buying agency or procurement platform charges an administrative or transaction fee.

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Department of Procurement & Material Management  
12000 Government Center Parkway, Suite 427  
Fairfax, VA 22035-0013

Website: [www.fairfaxcounty.gov/dpmm](http://www.fairfaxcounty.gov/dpmm)  
Phone 703-324-3201, TTY: 1-800-828-1140, Fax: 703-324-3228

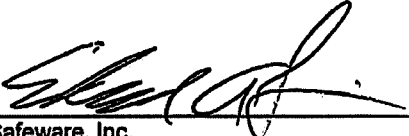
3. Large sales greater than \$20,000 may be eligible for additional price discounts from manufacturers and will be automatically flagged in the Contractor's system to seek additional price concessions from manufacturers.
4. For purchase of services under this Contract, the Contractor shall provide a minimum of 10% discount from Safeware and Mallory's list price. The pricing for services may be negotiated to a lower price.
5. The Contractor acknowledges and agrees that the County and the Participating Public Agencies reserve the right to review and negotiate the license and maintenance terms and conditions prior to any purchase of software under this Contract and that the Contractor will provide full support for executing the negotiated license/maintenance agreement(s) by the County/Participating Public Agencies and the software publisher. The Contractor also agrees to obtain agreement from its software publishers that their shrink wrap, browse wrap, click through, or similar processes are for access purposes only, and any terms and conditions offered in or referenced by those procedures will have no force or effect.
6. The Contractor shall hold the discount rate of 41% for equipment and 10% for services firm for the entire contract term including renewal periods.
7. The parties mutually agree that the first sentence of Paragraph 1.3 of Section 1 titled Insurance (Fairfax County Special Provisions) is deleted and is replaced with the following language:

No change, cancellation, or non-renewal shall be made in any insurance coverage without a thirty-day written notice to the County Purchasing Agent and/or Risk Manager.

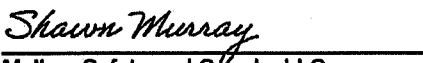
8. The parties mutually agree that the Paragraph 1.2 b. of Section 1 titled Insurance (Fairfax County Special Provisions) is deleted and is replaced with the following language:

The contractor agrees to maintain Commercial General Liability insurance in the amount of \$1,000,000 per occurrence/aggregate, to protect the contractor, its subcontractors, and the interest of the County, against any and all injuries to third parties, including bodily injury and personal injury, wherever located, resulting from any action or operation under the contract or in connection with contracted work.

ACCEPTED BY:

  
Safeware, Inc.

6/6/18  
Date

  
Shawn Murray  
Mallory Safety and Supply, LLC.

6/6/18  
Date

  
Cathy A. Muse, CPPO  
Director/County Purchasing Agent

6/7/18  
Date

# EXHIBIT “B”



# MALLORY

SAFETY AND SUPPLY LLC

44380 Osgood Road ■ Fremont, CA 94539  
Ph: 408-727-8530 ■ Fax: 408-988-6623

## QUOTATION

Order Number	
3184100	
Order Date	Page
12/6/2022 13:42:09	1 of 3
ESTIMATED DATE	
12/6/2022 00:00:00	

**Purchase Order Address:**

PO Box 2068  
Longview, WA 98632

Quote Expires On 2/2/2023

**Bill To:**

CITY OF LONG BEACH-Financial Bureau/ Police Dept  
ATTN: ACCOUNTS PAYABLE  
400 W BROADWAY, 2ND FL  
LONG BEACH, CA 90802

**Ship To:**

CITY OF LONG BEACH-Financial Bureau/ Police Dept  
400 W BROADWAY, 2ND FL  
LONG BEACH, CA 90802  
US

562-570-7260

Requested By: LESLIE BRUCE (FINANCE ADMIN)

**Customer ID:** 83887

**Freight Code:**

**Job Name:**

PO Number	Carrier	Ship Route	Taker
VIGILANT L5F TRAILERS QUOTE			DSANCHEZ

Line No	Quantities					Item ID Item Description	Pricing UOM Unit Size	Unit Price	Extended Price
	Ordered	Allocated	Remaining	UOM Unit Size	Disp.				

- Order Note:**
1. All prices are quoted in USD and will remain firm and in effect for 60 days.
  2. Returns or exchanges will incur a 15% restocking fee.
  3. Orders requiring immediate shipment may be subject to a 15% QuickShip fee.
  4. This Quote is provided per our conversation & details given by you - not in accordance to any written specification.
  5. This Quote does not include anything outside the above stated bill of materials.
  6. Motorola's Master Customer Agreement and all applicable addenda, available at [https://www.motorolasolutions.com/en\\_us/about/legal.html](https://www.motorolasolutions.com/en_us/about/legal.html) shall govern the products and services, and is incorporated herein by this reference.
  7. Trailer chassis comes with a 1 year manufacturers warranty.
  8. LPR Hardware comes w/ a 5 year manufacturers warranty.
  9. Customer to provide cellular data SIMs and plan for each trailer system.

**Order Note:** SHIPPING DOCK REQUIRED FOR DELIVERY / ARRANGEMENTS WILL NEED TO BE MADE IF NO SHIPPING DOCK IS AVAILABLE TO OFFLOAD THE TRAILERS



**MALLORY**  
SAFETY AND SUPPLY LLC

44380 Osgood Road • Fremont, CA 94539  
Ph: 408-727-8530 • Fax: 408-988-6623

**QUOTATION**

<b>Order Number</b>	
3184100	
<b>Order Date</b>	<b>Page</b>
12/6/2022 13:42:09	2 of 3
<b>ESTIMATED DATE</b>	
12/6/2022 00:00:00	

**Purchase Order Address:**  
PO Box 2068  
Longview, WA 98632

Quote Expires On 2/2/2023

Line No	Quantities					Item ID Item Description	Pricing UOM Unit Size	Unit Price	Extended Price
	Ordered	Allocated	Remaining	UOM Unit Size	Disp.				

**Delivery Instructions:** US COMMUNITIES #4400008495

1	4.0000	0.0000	4.0000	EA		VIGSO-TISTECHTRAILERVLP	EA	46,955.17	187,820.68
					1.0	TRAILER STANDARD 2 CAMERA LPR 525W SOLAR STD SPPED TRAILER W/525 WATT SOLAR PWER 3X150 AMP HR BATTERIES GPS REMOVABLE TONGUE WHEEL LOCK BAR ALUM EQUIP ENCLOSURES ROTATING MAST FOR TRAVEL 1 YR MFG WARRANTY - EXCLUDES TIRES AND OR BATTERIES 45-60 DAY LEAD TIME REQ VIGILANT 2 CAMERA TABLET SOLD SEP			
2	4.0000	0.0000	4.0000	EA		VIGSO-VTTRL25L5F	EA	11,844.83	47,379.32
					1.0	KIT 25MM L5F UPFIT 2 - 25MM LENS PKG TABLET JPROCESSING UNIT AND 2 15FT L5F CABLES GPS/4G ANTENNA,TRAILER MUST INCL THE FOLLOWING: 12V POWER SYSTEM,INTERNAL MOUNTING SPACE FOR TABLE LPR PROC UNIT SUTITABLE MOUNTING LOCATION FOR LPR CAMERAS			
3	4.0000	0.0000	4.0000	EA		VIGSO-CDMS24HWW	EA	4,296.55	17,186.20
					1.0	2 CAMERA MOBILE LPR SYSTEM EXT HDWE WARRANTY YRS 2 THRU 5 FULL MOBILE LPR HDWE COMPONENT REPL WARRANTY APPLIES TO 2-CAMERA HRDW SYS KIT VALID FOR 4 YRS FROM STD WARRANTY EXPIRATIOJ			
4	5.0000	0.0000	5.0000	EA		VIGSO-VSBCSVC04	EA	2,250.57	11,252.85
					1.0	VIGILANT LPR BASIC SERVICE PACKAGE			



**MALLORY**  
SAFETY AND SUPPLY LLC

44380 Osgood Road ■ Fremont, CA 94539  
Ph: 408-727-8530 ■ Fax: 408-988-6623

**QUOTATION**

**Purchase Order Address:**

PO Box 2068  
Longview, WA 98632

<b>Order Number</b>	
3184100	
<b>Order Date</b>	<b>Page</b>
12/6/2022 13:42:09	3 of 3
<b>ESTIMATED DATE</b>	
12/6/2022 00:00:00	

Quote Expires On 2/2/2023

Line No	Quantities					Item ID Item Description	Pricing UOM Unit Size	Unit Price	Extended Price
	Ordered	Allocated	Remaining	UOM Unit Size	Disp.				
						FOR HOSTED MANAGED LPR DEPLOYMENTS-MANAGED/HOSTED SERVER ACCT SERVICES BY VIGILANT INCL ACCESS TO ALL LEARN OR CLIENT PORTAL AND CAR DETECTOR SOFTWARE UPDATES PRICED PER CAMERA PER YR FOR OVER 60 TOTAL CAMERA UNITS REQ NEW/EXISTING ENT SVC AGREEMENT - ESA			
5	4.0000	0.0000	4.0000	EA		VIGSO-SSUSYSOM	EA	274.48	1,097.92
					1.0	VIGILANT SYSTEM START UP AND COMMISSIONING OF IN FIELD LPR SYSTEM-VIGILANT TECH TO VISIT CUSTOMER SITE INCL SYSTEM START UP CONFIG AND COMMISSIONING OF LPR SYS INCLUDES CDM/CDF TRAINING APPLIES TO MOBILE (1-SYSTEM) AND FIXED (1 CAMERA) LPR SYSTEMS			
6	1.0000	0.0000	1.0000	EA		VIGSO-VSTRVL01	EA	1,496.55	1,496.55
					1.0	VIGILANT TRAVEL VIA CLIENT SITE VISIT VIGILANT CERTIFIED TECH TO VISIT CLIENT SITE INCLUDES ALL TRAVEL COSTS FOR ONSITE SUPPORT SERVICES			

Total Lines: 6

**SUB-TOTAL:** 266,233.52  
**TAX:** 24,108.00  
**AMOUNT DUE:** 290,341.52  
U.S. Dollars



# MALLORY

SAFETY AND SUPPLY LLC

44380 Osgood Road • Fremont, CA 94539  
Ph: 408-727-8530 • Fax: 408-988-6623

## QUOTATION

Order Number	
3184510	
Order Date	Page
12/7/2022 09:08:16	1 of 3
ESTIMATED DATE	
12/7/2022 00:00:00	

**Purchase Order Address:**

PO Box 2068  
Longview, WA 98632

Quote Expires On 2/2/2023

**Bill To:**

CITY OF LONG BEACH-Financial Bureau/ Police Dept  
ATTN: ACCOUNTS PAYABLE  
400 W BROADWAY, 2ND FL  
LONG BEACH, CA 90802

**Ship To:**

CITY OF LONG BEACH-Financial Bureau/ Police Dept  
400 W BROADWAY, 2ND FL  
LONG BEACH, CA 90802  
US

562-570-7260

Requested By: LESLIE BRUCE (FINANCE ADMIN)

**Customer ID:** 83887

**Freight Code:**

**Job Name:**

PO Number	Carrier	Ship Route	Taker
VIGILANT L5M 3 CAM QUOTE			DSANCHEZ

Line No	Quantities					Item ID Item Description	Pricing UOM Unit Size	Unit Price	Extended Price
	Ordered	Allocated	Remaining	UOM Unit Size	Disp.				

- Order Note:**
1. All prices are quoted in USD and will remain firm and in effect for 60 days.
  2. Returns or exchanges will incur a 15% restocking fee.
  3. Orders requiring immediate shipment may be subject to a 15% QuickShip fee.
  4. This Quote is provided per our conversation & details given by you - not in accordance to any written specification.
  5. This Quote does not include anything outside the above stated bill of materials.
  6. Motorola's Master Customer Agreement and all applicable addenda, available at [https://www.motorolasolutions.com/en\\_us/about/legal.html](https://www.motorolasolutions.com/en_us/about/legal.html) shall govern the products and services, and is incorporated herein by this reference.
  7. Hardware installation is not included.

**Delivery Instructions:** US COMMUNITIES #4400008495

1	34.0000	0.0000	34.0000	EA	VIGSO-CDM3455L5M	EA	12,425.29	422,459.86
				1.0	MOBILE LPR 3 CAMERA L5M HIGH DEFINITION		1.0	



**MALLORY**  
SAFETY AND SUPPLY LLC

44380 Osgood Road • Fremont, CA 94539  
Ph: 408-727-8530 • Fax: 408-988-6623

**QUOTATION**

Order Number	
3184510	
Order Date	Page
12/7/2022 09:08:16	2 of 3
ESTIMATED DATE	
12/7/2022 00:00:00	

**Purchase Order Address:**

PO Box 2068  
Longview, WA 98632

Quote Expires On 2/2/2023

Line No	Quantities					Item ID Item Description	Pricing UOM Unit Size	Unit Price	Extended Price
	Ordered	Allocated	Remaining	UOM Unit Size	Disp.				
						SYSTEM HARDWARE 1 16MM LENS PKG 2 25MM LENS PKG VLP-5200 PROC UNIT WIRING HARNESS W/IGNITION CONTROL DIRECT TO BATTERY FIELD INSTALLED GPS ANTENNA SOFTWARE: CARDETECTOR MOBILE LPR SOFTWARE APP FOR MDC UNIT LPR VEHICLE LICENSE PLATE SCANNING REAL TIME  <i>Order Line Notes:</i> ALERTING FULL SUTIE OF LPR TOOLS INCLUDING VIDEO TOOL SET			
2	34.0000	0.0000	34.0000	EA		VIGSO-VSLBB02E	EA	1,120.17	38,085.78
					1.0	LPR CAMERA MOUNTING BRACKETS LIGHT BAR MOUNTING STYLE COMPLETE SET LPR CAMERA MOUNTING BRK ROOFTOP UNDER LIGHT BAR COMPATIBLE WITH MOST WHELEN, CODE3, TOMAR, FEDERAL SIGNAL, ARJENT S2 LIGHT BARS MOUNTS UP TO 4 LPR CAMERAS			
3	34.0000	0.0000	34.0000	EA		VIGSO-CDMS34HWW	EA	6,444.83	219,124.22
					1.0	CAMERA 3 MOBILE LPR SYSTEM EXTENDED HARDWARE WARRANTY - YEARS 2 THROUGH 5			
4	5.0000	0.0000	5.0000	EA		VIGSO-VSBSCSVC04	EA	19,411.21	97,056.05
					1.0	VIGILANT LPR BASIC SERVICE PACKAGE FOR HOSTED MANAGED LPR DEPLOYMENTS:MANAGED/HOSTED SERVER ACCT SERVICIS BY VIGILANT: INCL ACCESS TO ALL LEARN OR CLIENT PORTAL AND CARDETECTOR SOFTWARE UPDATES. PRICED PER CAMERAL PER YEAR FOR OVER 60 TOTAL CAMERA UNITS. REQUIRES NEW/EXISTING ENTERPRISE  <i>Order Line Notes:</i> SERVICE AGREEMENT (ESA)			
5	34.0000	0.0000	34.0000	EA		VIGSO-SSUSYSKOM	EA	274.48	9,332.32
					1.0	VIGILANT SYSTEM START UP AND			





**MALLORY**  
SAFETY AND SUPPLY LLC

44380 Osgood Road ■ Fremont, CA 94539  
Ph: 408-727-8530 ■ Fax: 408-988-6623

**QUOTATION**

<b>Order Number</b>	
3184510	
<b>Order Date</b>	<b>Page</b>
12/7/2022 09:08:16	3 of 3
<b>ESTIMATED DATE</b>	
12/7/2022 00:00:00	

**Purchase Order Address:**

PO Box 2068  
Longview, WA 98632

Quote Expires On 2/2/2023

Line No	Quantities					Item ID Item Description	Pricing UOM Unit Size	Unit Price	Extended Price
	Ordered	Allocated	Remaining	UOM Unit Size	Disp.				
						COMMISSIONING OF IN FIELD LPR SYSTEM: VIGILANT TECH TO VISIT CUST SITE, INCLUDES SYSTEM START UP, CONFIG AND COMMISSIONING OF LPR SYSTEM, INCL CDM/CDF TRAININT, APPLIES TO MOBILE (1 SYSTEM) AND FIXED (1 CAMERA) LPR SYSTEMS			
6	1.0000	0.0000	1.0000	EA		VIGSO-VSTRVL01	EA	1,496.55	1,496.55
					1.0	VIGILANT TRAVEL VIA CLIENT SITE VISIT VIGILANT CERTIFIED TECHNICIAN TO VISIT CLIENT SITE, INCLUDES ALL TRAVEL COSTS FOR ONSITE SERVICES			

Total Lines: 6

**SUB-TOTAL:** 787,554.78  
**TAX:** 47,205.93  
**AMOUNT DUE:** 834,760.71  
U.S. Dollars



**MALLORY**  
SAFETY AND SUPPLY LLC

44380 Osgood Road • Fremont, CA 94539  
Ph: 408-727-8530 • Fax: 408-988-6623

**QUOTATION**

**Purchase Order Address:**

PO Box 2068  
Longview, WA 98632

<b>Order Number</b>	
3184572	
<b>Order Date</b>	<b>Page</b>
12/7/2022 09:55:36	1 of 3
<b>ESTIMATED DATE</b>	
12/7/2022 00:00:00	

Quote Expires On 2/2/2023

**Bill To:**

CITY OF LONG BEACH-Financial Bureau/ Police Dept  
ATTN: ACCOUNTS PAYABLE  
400 W BROADWAY, 2ND FL  
LONG BEACH, CA 90802

562-570-7260

**Ship To:**

CITY OF LONG BEACH-Financial Bureau/ Police Dept  
400 W BROADWAY, 2ND FL  
LONG BEACH, CA 90802  
US

Requested By: LESLIE BRUCE (FINANCE ADMIN)

**Customer ID:** 83887

**Freight Code:**

**Job Name:**

<i>PO Number</i>	<i>Carrier</i>	<i>Ship Route</i>	<i>Taker</i>
VIGILANT L5F TRAILER UPFIT KIT QUOTE			DSANCHEZ

<i>Line No</i>	<i>Quantities</i>					<i>Item ID</i> <i>Item Description</i>	<i>Pricing</i> <i>UOM</i>  <i>Unit Size</i>	<i>Unit Price</i>	<i>Extended Price</i>
	<i>Ordered</i>	<i>Allocated</i>	<i>Remaining</i>	<i>UOM</i> <i>Unit Size</i>	<i>Disp.</i>				

- Order Note:**
1. All prices are quoted in USD and will remain firm and in effect for 60 days.
  2. Returns or exchanges will incur a 15% restocking fee.
  3. Orders requiring immediate shipment may be subject to a 15% QuickShip fee.
  4. This Quote is provided per our conversation & details given by you - not in accordance to any written specification.
  5. This Quote does not include anything outside the above stated bill of materials.
  6. Motorola's Master Customer Agreement and all applicable addenda, available at [https://www.motorolasolutions.com/en\\_us/about/legal.html](https://www.motorolasolutions.com/en_us/about/legal.html) shall govern the products and services, and is incorporated herein by this reference.
  7. Hardware installation is not included.
  8. Customer to provide cellular data SIM.
  9. Trailer must have sufficient space, battery and solar capacity for LPR hardware.

**Delivery Instructions:** US COMMUNITIES #4400008495

1	4.0000	0.0000	4.0000	EA		VIGSO-VTTRL255L5F	EA	11,844.83	47,379.32
					1.0	KIT 25MM L5F UPFIT		1.0	



# MALLORY SAFETY AND SUPPLY LLC

44380 Osgood Road ■ Fremont, CA 94539  
Ph: 408-727-8530 ■ Fax: 408-988-6623

## QUOTATION

Order Number	
3184572	
Order Date	Page
12/7/2022 09:55:36	2 of 3
ESTIMATED DATE	
12/7/2022 00:00:00	

**Purchase Order Address:**

PO Box 2068  
Longview, WA 98632

Quote Expires On 2/2/2023

Line No	Quantities					Item ID Item Description	Pricing UOM Unit Size	Unit Price	Extended Price
	Ordered	Allocated	Remaining	UOM Unit Size	Disp.				
						2 - 25MM LENS PKG TABLET PROCESSING UNIT AND 2 15FT L5F CABLES GPS/4G ANTENNA, TRAILER MUST INCL THE FOLLOWING: 12V POWER SYSTEM, INTERNAL MOUNTING SPACE FOR TABLE LPR PROC UNIT SUTITABLE MOUNTING LOCATION FOR LPR CAMERAS			
2	4.0000	0.0000	4.0000	EA		VIGSO-CDMS24HWW	EA	4,296.55	17,186.20
					1.0	2 CAMERA MOBILE LPR SYSTEM EXT HDWE WARRANTY YRS 2 THRU 5 FULL MOBILE LPR HDWE COMPONENT REPL WARRANTY APPLIES TO 2-CAMERA HRDW SYS KIT VALID FOR 4 YRS FROM STD WARRANTY EXPIRATION			
3	5.0000	0.0000	5.0000	EA		VIGSO-VSBSVC04	EA	2,250.57	11,252.85
					1.0	VIGILANT LPR BASIC SERVICE PACKAGE FOR HOSTED MANAGED LPR DEPLOYMENTS. MANAGED/HOSTED SERVER ACCT SERVICES BY VIGILANT, INCLUDES ACCESS TO LEARN OR CLIENT PORTAL AND CARDETECTOR SOFTWARE UPDATES, PRICED PER CAMERA PER YEAR FOR OVER 60 TOTAL CAMERA UNITS. REQ NEW/EXISTING ENTERPRISE			
<b>Order Line Notes:</b> SERVICE AGREEMENT (ESA)									
4	4.0000	0.0000	4.0000	EA		VIGSO-SSUSYSOM	EA	274.48	1,097.92
					1.0	VIGILANT SYSTEM START UP AND COMMISSIONING OF IN FIELD LPR SYSTEM. VIGILANT TECH TO VISIT CUST SITE, INCLUDES SYSTEM START UP, CONFIGURATION AND COMMISSIONING OF LPR SYSTEM, INCLUDES CDM/CDF TRAINING, APPLIES TO MOBILE (1 SYSTEM) AND FIXED (1 CAMERA) LPR SYSTEMS			
5	1.0000	0.0000	1.0000	EA		VIGSO-VSTRVL01	EA	1,496.55	1,496.55
					1.0	VIGILANT TRAVEL VIA CLIENT SITE VISIT			



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	Ordered	Allocated	Remaining	UOM Unit Size	Disp.				

VIGILANT CERTIFIED TECHNICIAN TO  
VISIT CLIENT SITE. INCLUDES ALL  
TRAVEL COSTS FOR ONSITE SUPPORT  
SERVICES

Total Lines: 5

**SUB-TOTAL:** 78,412.84  
**TAX:** 4,856.38  
**AMOUNT DUE:** 83,269.22  
U.S. Dollars