

R-25

March 22, 2022

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents, including any necessary amendments, with CrafcO, Inc., of Chandler, AZ, for furnishing and delivering as-needed roadway maintenance equipment, materials, and supplies, on the same terms and conditions afforded to Sourcewell, in an annual amount of \$1,000,000, with a 20 percent contingency in the amount of \$200,000, for a total annual contract amount not to exceed \$1,200,000, until the Sourcewell contract expires on October 11, 2025, with the option to renew for as long as the Sourcewell contract is in effect, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with CrafcO, Inc. (CrafcO), for the furnishing and delivery of as-needed roadway maintenance equipment, materials, and supplies as part of the City of Long Beach's (City) operating expenses for the repair and maintenance of City roads. CrafcO is a materials and equipment supplier. All equipment furnished by CrafcO will be operated by City staff.

The Public Works Department (Public Works) researched procurement options for as-needed roadway maintenance equipment, materials, and supplies, and discovered other agencies had completed an open, fair, transparent, and competitive procurement process. This research affirmed that the contract between Sourcewell and CrafcO provided the best value to the City.

CrafcO was selected based on their competitive pricing, service level, and breadth of product offerings. CrafcO offers equipment, materials, and supplies as the manufacturer and has a supply center in Southern California. CrafcO was selected through a nationwide competitive solicitation process with 30 bid submittals. CrafcO can provide necessary resources for Public Works to order as-needed equipment, materials, and supplies for projects and job-related duties.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government agencies on a voluntary and selective basis when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Erin Weesner-McKinley on March 2, 2022, Purchasing Agent Michelle Wilson on February 25, 2022, and by Budget Management Officer Nader Kaamoush on March 3, 2022.

TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award a contract concurrently is requested on March 22, 2022, to ensure the contract is in place expeditiously.

FISCAL IMPACT

The total annual amount of the contract will not exceed \$1,200,000, inclusive of a 20 percent contingency. Sufficient appropriation to support the annual contract amount is budgeted in the General Fund Group and the Capital Projects Fund Group in the Public Works Department. Any work not currently budgeted will only proceed at such time that appropriations have been approved by the City Council. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



ERIC LOPEZ
DIRECTOR OF PUBLIC WORKS

ATTACHMENT: RESOLUTION

APPROVED:



THOMAS B. MODICA
CITY MANAGER

1 RESOLUTION NO.
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3 A RESOLUTION OF THE CITY COUNCIL OF THE
4 CITY OF LONG BEACH AUTHORIZING THE CITY
5 MANAGER TO EXECUTE A CONTRACT WITH CRAFTCO,
6 INC. ON THE SAME TERMS AND CONDITIONS
7 AFFORDED TO SOURCEWELL, A STATE OF MINNESOTA
8 LOCAL GOVERNMENT UNIT AND SERVICE
9 COOPERATIVE, TO AS-NEEDED ROADWAY
10 MAINTENANCE EQUIPMENT, MATERIALS, AND
11 SUPPLIES, IN AN ANNUAL AMOUNT OF \$1,000,000, PLUS
12 A 20% CONTINGENCY OF \$200,000, FOR A TOTAL
13 ANNUAL NOT TO EXCEED AMOUNT OF \$1,200,000,
14 UNTIL THE CURRENT CONTRACT EXPIRES ON
15 OCTOBER 11, 2025, WITH THE OPTION TO RENEW FOR
16 AS LONG AS THE SOURCEWELL CONTRACT IS IN
17 EFFECT, AT THE DISCRETION OF THE CITY MANAGER
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19 WHEREAS, the Charter of the City of Long Beach, Section 1802, permits the
20 City Manager to enter into a contract on behalf of the City, in writing or otherwise, without
21 advertising for bids, for services, supplies, materials, equipment or labor, with other
22 government agencies, when authorized by resolution; and

23 WHEREAS, the City requires as-needed roadway maintenance equipment,
24 materials, and supplies; and

25 WHEREAS, Craftco, Inc. has a contract with Sourcewell, a state of Minnesota
26 local government unit and service cooperative, for roadway maintenance equipment,
27 Contract No. 080521-CFC ("Sourcewell Contract"); and

28 WHEREAS, the City's participation in the Sourcewell Contract will facilitate

1 acquisition of as-needed roadway maintenance equipment, materials and supplies as well
2 as provide considerable cost benefits to the City; and

3 WHEREAS, if the City had to go to formal bid rather than participate in the
4 Sourcewell Contract considerably more funds would be required;

5 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
6 follows:

7 Section 1. The City Manager or designee is hereby authorized to enter a
8 contract with Crafcoc, Inc. for as-needed roadway maintenance equipment, materials and
9 supplies, in the annual amount of One Million Dollars (\$1,000,000), with a twenty percent
10 (20%) contingency in the amount of Two Hundred Thousand Dollars (\$200,000), for a total
11 annual amount not to exceed of One Million Two Hundred Thousand Dollars (\$1,200,000),
12 until the Sourcewell Contract expires on October 11, 2025, with the option to renew for as
13 long as the Sourcewell Contract is in effect and at the discretion of the City Manager.

14 Section 2. This resolution shall take effect immediately upon its adoption
15 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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OFFICE OF THE CITY ATTORNEY
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I hereby certify that the foregoing resolution was adopted by the City Council
of the City of Long Beach at its meeting of _____, 2022 by the
following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

Recusal(s): Councilmembers: _____

City Clerk