



# CITY OF LONG BEACH

# R-22

DEPARTMENT OF FINANCIAL MANAGEMENT

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March 23, 2010

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Adopt Specifications No. PA-02310 and award a contract to FenceCorp, Inc., of Riverside, California (SBE) in the amount of \$173,300 for a one-time purchase for furnishing, delivering and installing the perimeter fence at the Marine Stadium at 5255 Paoli Way, Long Beach, with the option to add expenditures up to 10 percent (or \$17,330) above the contract amount, if necessary and if funds are available. (District 3)

## DISCUSSION

City Council approval is requested to enter into a contract with FenceCorp, Inc., for furnishing, delivering and installing the perimeter fence at the Marine Stadium (Stadium), located at 5255 Paoli Way.

This perimeter fence separates the Stadium from the homes located on the southwesterly end of the Stadium. The existing chain link fence is over twenty years of age, and due to its proximity to the salt water, is showing signs of corrosion. Over the years, citizens have cut the fence, or climbed over the fence to gain access to the area. Although the City attempts to repair the fence, such abuse has worn this fence beyond its useful life. The corrosion, years of abuse, and patchwork repairs, have made the fence unsafe, and too costly to repair. Sections are unsafe and are unsightly for the residents whose homes look out at the Stadium, and visitors to the Stadium. In addition, the fence sits atop a masonry wall that has failures and is in need of repairs and repainting. The bid specification requires a repair of the masonry wall and the installation of a decorative aluminum fence, which will not only enhance the look of the facility but also provide a safe perimeter to the Stadium.

An invitation to bid was advertised on February 17, 2010. The bid document was made available from the Purchasing Division, located on the seventh floor of City Hall, and the Division's website at [www.longbeach.gov/purchasing](http://www.longbeach.gov/purchasing). A bid announcement was also included in the Purchasing Division's weekly update on Open Bid opportunities, which is sent to 30 local, minority and women's business groups. Bids were opened on March 10, 2010 and nine bids were received. Of those nine bidders, two are Minority-owned Business Enterprises (MBEs); six are Woman-owned Business Enterprises (WBEs); five are Small Business Enterprise (SBEs); and two are Long Beach businesses.

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Local Business Outreach

Our outreach goal during the bid process is to encourage Long Beach businesses to take advantage of local preferences offered by the City and submit bids for City contracts. We assist businesses with registering on our Bids Online database to download the bid specifications. Of the twelve Long Beach businesses registered, sixty-seven additional locals, listed in the Yellow Pages, were contacted by Purchasing outreach and encouraged to register and download the bid. Twelve bids were downloaded; however, only two bids were submitted by a Long Beach company, unfortunately these bids were significantly higher than the lowest responsible bidder.

This matter was reviewed by Deputy City Attorney Amy R. Burton on March 15, 2010 and Budget Management Officer Victoria Bell on March 12, 2010.

TIMING CONSIDERATIONS

City Council action to adopt Specifications No. PA-02310 and award the contract concurrently is requested on March 23, 2010 to ensure that a contract is in place expeditiously.

FISCAL IMPACT

Sufficient funds to cover the contract cost of \$173,300 are budgeted in the Tidelands Operating Fund (TF) in the Department of Parks, Recreation and Marine (PRM). The City will have the option of adding a contingency of 10 percent (or \$17,330) above the annual contract amount if necessary and if funds are available. There is no impact to the General Fund.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



LORI ANN FARRELL  
DIRECTOR OF FINANCIAL MANAGEMENT/CFO

APPROVED:



PHIL T. HESTER  
DIRECTOR OF PARKS, RECREATION AND MARINE

  
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PATRICK H. WEST  
CITY MANAGER