

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
411 West Ocean Boulevard, 9th Floor
Long Beach, CA 90802-4664

1. FIRST AMENDMENT TO AGREEMENT NO. 35455

2. **35455**

3. THIS FIRST AMENDMENT TO AGREEMENT NO. 35455 is made and
4. entered, in duplicate, as of October 19, 2022, for reference purposes only, pursuant to a
5. minute order adopted by the City Council of the City of Long Beach at its meeting on
6. October 18, 2022, by and between CONVERGINT TECHNOLOGIES LLC, a Delaware
7. limited liability company ("Contractor"), with a place of business at One Commerce Drive,
8. Schaumburg, Illinois 60137, and the CITY OF LONG BEACH, a municipal corporation
9. ("City").

10. WHEREAS, City and Contractor (the "Parties") entered into Agreement No.
11. 35455 (the "Agreement") whereby Contractor agreed to provide maintenance, repair,
12. support, and improvements to the security system at the Long Beach Airport for a period
13. of three years with the option to extend for two additional one-year periods for a total
14. contract amount not to exceed \$1,727,807; and

15. WHEREAS, the Parties desire to amend the Agreement to provide for an
16. annual base services cost, include a Service Coordinator, update the labor rate schedule,
17. and memorialize Contractor's holiday schedule;

18. NOW, THEREFORE, in consideration of the mutual terms, covenants, and
19. conditions herein contained, the Parties agree as follows:

20. 1. Section 1.A. of the Agreement is hereby amended to read as follows:

21. "A. Contractor shall furnish specialized services more particularly
22. described in the RFP, attached hereto as Exhibit "A-1"; the Scope of Work, attached
23. hereto as Exhibit "A-2"; and in Contractor's response to the RFP, attached hereto
24. as Exhibit "A-3" all incorporated by this reference, in accordance with the standards
25. of the profession.

26. i. City shall pay for these services in the manner described
27. below, not to exceed One Million Seventy-Seven Thousand Eight Hundred
28. Seven Dollars (\$1,077,807), plus an annual contingency amount of Two

1 Hundred Fifty Thousand Dollars (\$250,000) for additional services, for a total
2 contract amount not to exceed One Million Eight Hundred Twenty-Seven
3 Thousand Eight Hundred Seven Dollars (\$1,827,807), at the rates or charges
4 shown in Exhibit "B"; the total contract amount maybe increased as provided
5 below.

6 ii. During the fourth year of the term, an additional amount
7 of Three Hundred Thousand Five Hundred Eighty-Eight Dollars (\$300,588)
8 shall be added to the Agreement, plus an annual contingency amount of
9 Three Hundred Fifty Thousand Dollars (\$350,000) for additional services.

10 iii. Should the City extend the term for a fifth year, an
11 additional amount of Three Hundred Fifteen Thousand Six Hundred Eighteen
12 Dollars (\$315,618) shall be added to the Agreement, plus an annual
13 contingency amount of Three Hundred Fifty Thousand Dollars (\$350,000) for
14 additional services.

15 iv. The total contract amount, including all extension
16 options (if exercised), shall not exceed Three Million One Hundred Forty-Four
17 Thousand Thirteen Dollars (\$3,144,013)."

18 2. Section 2 of the Agreement is hereby extended so that the term of the
19 Agreement shall expire on January 31, 2024, and the City shall have one (1) remaining
20 option to extend the Agreement for one (1) additional year.

21 3. Section 33 is hereby added to the Agreement to read as follows:
22 "33. Service Coordinator. Contractor will provide a Service Coordinator to
23 provide account management support including billing. Contractor will also provide a team
24 of Service and Operations personnel to attend regular 1-hour monthly Teams (or similar)
25 meetings with the Airport to review status of on-going Service Work Orders, Projects and
26 other new business."

27 4. Section 34 is hereby added to the Agreement to read as follows:
28 "34. Holiday Schedule. Contractor will provide On-Call Emergency Repair

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1 Services (Priority One) response coverage during the below holidays with no additional
2 cost or charges for labor. The "on-call" Technician shall be available to perform services
3 with the Long Beach Airport within one (1) hour of initial notification by the Long Beach
4 Airport.

5 Contractor Holiday Schedule:

6 New Year Day, January

7 Spring Holiday, April

8 Memorial Day, May

9 Independence Day, July

10 Labor Day, September

11 Thanksgiving Day, November

12 Day After Thanksgiving, November

13 Christmas Eve Observed, December

14 Christmas Day Observed, December"

15 5. The rates in Exhibit "B" to the Agreement are hereby amended and
16 replaced with Exhibit "B-1", attached hereto and incorporated herein.

17 6. Except as expressly modified herein, all of the terms and conditions
18 contained in Agreement No. 35455 are ratified and confirmed and shall remain in full force
19 and effect.

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IN WITNESS WHEREOF, the Parties have caused this document to be duly executed with all formalities required by law as of the date first stated above.

CONVERGINT TECHNOLOGIES LLC, a Delaware limited liability company

November 14, 2022

By [Signature]
Name STEVE SANCHEZ
Title GENERAL MANAGER

_____, 2022

By _____
Name _____
Title _____

"Contractor"

CITY OF LONG BEACH, a municipal corporation

January 20, ²⁰²³~~2022~~

By Linda F. Iatum
City Manager

"City"

EXECUTED PURSUANT TO SECTION 301 OF THE CITY CHARTER.

This First Amendment to Agreement No. 35455 is approved as to form on

January 3, 2022.³

CHARLES PARKIN, City Attorney

By [Signature]
Deputy

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EXHIBIT "B-1"



Scope of Work

Thank you for considering Convergent Technologies as your security service provider of choice. Below is the cost proposal for adding an additional year of on-site maintenance to the Airport's existing contract with Convergent. The proposal is inclusive of on-site labor together with a 2023-2024 Labor Rate Schedule for Time & Materials work which may fall outside of the regular maintenance scope of work.

Term of Service (Year 4) – February 1, 2023 through January 31, 2024

Annual Cost: \$300,588.00

Term of Service (Year 5) – February 1, 2024 through January 31, 2025

Annual Cost: \$315,618.00

convergent

Labor Rates for unscheduled and/or additional professional services				
Line Item	Job Classification	Hourly Rate	Overtime Rate	Sunday & IGB Holidays
1	Field Technician	\$107.84	\$161.75	\$215.67
2	Foreman / Lead Technician	\$157.54	\$236.31	\$315.08
3	Systems Engineer	\$216.35	\$324.53	\$432.71
4	Systems Engineer – Senior	\$256.21	\$384.32	\$512.42
5	CAD Drafting	\$117.16	\$175.74	\$234.32
6	Electrician Foreman	\$151.19	\$226.78	\$302.38
7	Electrician Foreman (3rd Shift)	\$184.78	\$277.17	\$369.56
8	Electrician Journeyman	\$139.56	\$209.33	\$279.11
9	Electrician Journeyman (3rd Shift)	\$169.27	\$253.91	\$338.54
10	Electrician Apprentice	\$121.46	\$182.20	\$242.93
11	Electrician Apprentice (3rd Shift)	\$147.30	\$220.96	\$294.61
12	Locksmith	\$129.21	\$193.82	\$258.43
13	Network Engineer	\$256.21	\$384.32	\$512.42
14	Network Engineer Senior	\$260.87	\$391.31	\$521.75
15	Project Manager	\$227.28	\$340.92	\$454.57
16	Project Manager - Senior	\$256.98	\$385.47	\$513.95
17	Software Development Engineer	\$216.35	\$324.53	\$432.71
18	Software Development - Senior	\$248.75	\$373.12	\$497.49
19	Support Staff	\$101.08	\$151.63	\$202.17
20	System Technician – Apprentice	\$107.84	\$161.75	\$215.67
21	System Technician	\$107.84	\$161.75	\$215.67
22	System Technician - Senior	\$157.54	\$236.31	\$315.08
23	System Integration Engineer	\$204.04	\$306.05	\$408.07
24	System Integration Engineer - Senior	\$248.75	\$373.12	\$497.49
25	IT Equipment/Cable Installation Foreman	\$157.54	\$236.31	\$315.08
26	IT Equipment/Cable Installation Foreman 3rd Shift	\$157.54	\$236.31	\$315.08
27	IT Equipment/Cable Installation Installer	\$107.84	\$161.75	\$215.67
28	IT Equipment/Cable Installation Installer 3rd Shift	\$107.84	\$161.75	\$215.67
29	California Licensed Engineer (all disciplines)	\$249.52	\$374.28	\$499.04