



# CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

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August 16, 2016

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Receive and file the Second Budget Performance Report for Fiscal Year 2016.  
(Citywide)

## DISCUSSION

This report includes information on the City's Fiscal Year 2016 (FY 16) budget performance through May 31, 2016, for all funds.

### **Summary**

As of May 31, 2016, no significant concerns have been identified with any City fund, and any funds that are showing year-end estimates that exceed budgeted appropriations will be resolved with planned budget adjustments that will be presented to the City Council later in FY 16. The General Fund is also on track to end the year with a surplus of \$1.1 million, 5 percent of which will be set aside per City Council policy for unfunded liabilities. The balance of the report summarizes the General Fund performance and provides additional details on the status of other funds.

### **General Fund and Uplands Oil Fund Overview**

Based on current estimates as of May 31, 2016, it is anticipated that the General Fund and Uplands Oil Fund will end FY 16 with an ending funds available of approximately \$1.1 million and \$0.1 million, respectively. The year-end funds available are more than estimated in the March 8, 2016 Financial Outlook as there has been positive growth in select revenues and a mid-year savings target implemented by the City Manager to reduce expenditures. The FY 17 Proposed Budget does not include using this \$1.1 million surplus. It is estimated that approximately \$600,000 of this amount could be made available for the FY 17 budget. This would leave the recommended \$500,000 to be set aside for the unfunded liabilities at year-end and to provide minimum funds available going into FY 17. In addition, the City Manager proposes using the first \$500,000 of additional General Fund year-end surplus from FY 16 (above the \$1.1 million) for the Belmont Beach and Aquatics Center (BBAC) as a contingent appropriation. This will be determined and calculated at year end FY 16. The estimated FY 16 sources and uses are summarized in the table below and described in further detail in the subsequent sections.

<b>General Fund and Uplands Oil Fund FY 16 Performance as of May 31, 2016</b>		
	(\$ in millions)	
	General	Uplands
<b>Beginning Funds Available (10/1)</b>	<b>3.5</b>	<b>0.9</b>
<b>Sources</b>		
Revenues	447.9	11.4
Other Sources (release of funds)	20.4	-
<b>Total Sources</b>	<b>468.2</b>	<b>11.4</b>
<b>Uses</b>		
Expenditures	(457.0)	(12.2)
Other Uses (i.e. carry-over, reservations)	(13.6)	-
<b>Total Uses</b>	<b>(470.6)</b>	<b>(12.2)</b>
<b>Ending Funds Available (9/30)</b>	<b>\$ 1.1</b>	<b>\$ 0.1</b>

**General Fund - Sources of Funds**

Revenues

As of May 31, 2016, the overall trend in General Fund revenue actuals has been higher than expected growth. In particular, the City is experiencing growth in Transient Occupancy Taxes, business license taxes and income from interest on the City's investments. Transient Occupancy Tax projections continue the increase the City has experienced in recent years. Industry reports available as of April 2016 reflect a 9.9 percent increase in Revenue Per Available Room (REVPAR) in Long Beach, as compared to April 2015. Business License Tax revenues have also increased significantly signaling a return on investment from increased enforcement by recent staff additions, as well as the newly implemented collection system, which allows for easier identification of past due accounts. Additionally, the timely maturation of some City investments has contributed additional interest income for the General Fund, as has the depositing of lease revenue from The Pike development into the General Fund. Property Tax is still growing, although as a result of the decline in oil-related assessed valuation, that growth is slower than anticipated. Property Tax revenue related to the dissolution of the Redevelopment Agency (RDA) is also higher than projected.

Although oil revenue has decreased from a projected \$55/barrel to \$35/barrel, growth in citywide revenues has been able to mitigate the Uplands Oil revenue shortfall in FY 16. The expected net savings in FY 16 have been preliminarily allocated for strategic investments in the FY 17 Proposed Budget, further described in the section on Other Uses. The FY 16 actual revenue performance was taken into account for the structural revenue assumptions in the FY 17 Proposed Budget. These assumptions reduced the need for departmental budget and service reductions in FY 17. It is important to note that although revenues are stronger in

many areas, it is difficult to say when, or if, underperforming revenues will rebound, or for how much longer strong revenue performance for some revenues will continue.

#### Other Sources

A key source of funds for the FY 16 Adopted Budget was revenue received in FY 15 and carried over to be a "release of reserves" in FY 16. These sources were from various revenues above projected levels in FY 15. In addition to these revenues recognized in the FY 16 Adopted Budget for one-time uses, FY 15 year-end surplus was also reserved and programmed by the City Council as part of the Budget Adjustments on February 16, 2016. The total of these two actions comprises the Other Sources category. These previously set-aside funds were released in FY 16 and used for their previously approved purposes, which includes funds for a Police Academy, the FY 16 elections, the carryover of FY 15 one-time investments that were not completed, police overtime, demolition of the State courthouse and transfers to the Capital Improvement Project for City Council District priorities, among others.

#### **General Fund - Uses of Funds**

##### Expenditures by Department

As of May 31, 2016, citywide estimates are currently projecting the General Fund expenditures to come in under the FY 16 Adjusted Budget by \$2.8 million mainly due to planned savings in the Police Department as described below and the projected savings from the City Manager's request that all General Fund departments save 0.5 percent of their budgeted appropriation. Currently, a few departments are showing year-end estimates to be over budget but some solutions have been identified below. After accounting for future budget adjustments as indicated below and with the Police Department planned savings, the General Fund is on track to collectively exceed the mid-year savings target amount and end the year under appropriation.

The Police Department is currently estimating to be under budget by \$3.8 million. A budget enhancement was given to the Department in the beginning of FY 16 to fund two police academies in calendar year 2016. With the first academy underway, it is estimated that the Department will need to carry forward all the projected savings and an additional \$200,000 to have sufficient appropriations to cover the FY 17 portion of the costs of the two academies. The Department is on track to meet the total estimated savings. The anticipated costs of the academies being incurred in FY 17 is \$4.0 million (\$3.8 million plus \$200,000), and will be reserved in FY 16 and appropriated as part of the FY 17 Proposed Budget.

All other Departments are currently estimating to end the year within their General Fund FY 16 Adjusted Budget, with the exception of the Citywide Activities, Economic and Property Development, Fire, Health and Human Services and Public Works Departments. The Fire Department's projected overage of \$650,000, is attributable to the termination of the Rapid Medical Deployment (RMD) Pilot Project as of October 1, 2015, and will be requesting a budget adjustment utilizing the First Responder Fee revenue received this year. The Economic and Property Development Department overages of \$199,318 are due to expenses incurred maintaining Successor Agency properties and other operating needs. A year-end budget

adjustment will be made using the 5 percent administration fee collected from the sale of the Successor Agency properties. The Department will continue to monitor its spending levels to minimize the overage by the end of the fiscal year. The Health and Human Services Department is estimating to come in over General Fund budget by \$2,695, but will be under budget from an all funds perspective. This projected overage is attributed to repair and maintenance needs at Central, North and Multi-Service Center facilities. The Public Works Department is anticipated to come in over General Fund budget by \$196,816, but will be under budget from an all funds perspective. This projected overage is primarily due to unbudgeted emergency repairs to the Stearns Park Community Center roof. Lastly, the Citywide Activities Department is showing year-end estimates higher than the FY 16 Adjusted Budget, but will end under budget pending an upcoming budget adjustment to appropriate a transfer of funds to the Debt Service Fund, a technical correction. Per the agreement with the State, the City will receive Redevelopment Property Tax Trust Fund (RPTTF) funds to make payments for the debt service of the Open Space Lease Revenue Bond, which will be transferred to the Debt Service Fund.

#### Other Uses

The Other Uses category represents assignments of funds available for future specific purposes. In FY 16, the source of funding for Other Uses is revenue above budgeted levels as well as department savings. These funds are being reserved for appropriation as one-time strategic investments in FY 17. These proposed expenditures include the FY 17 Police overtime to impact violent crime activity and academy expenses, watershed monitoring and compliance, minimum wage enforcement and the study of the Los Angeles River, among others. In addition, funds that were ultimately not needed for the June 2016 election are being reserved for the upcoming November 2016 election in FY 17.

#### **FY 16 Revenues – All Other Funds**

##### Uplands and Tidelands Operating Funds

The City's oil revenues continue to be impacted by price declines. The current price and production drop has led to a dramatic reduction in both Uplands revenue, which covers General Fund operations and one-time investments, and in Tidelands revenue, which funds both operations and capital investment in the Tidelands area. The Uplands Oil transfer to the General Fund is projected to be under budget by \$3.3 million and Tidelands oil revenue is projected to be \$1.4 million under budget. Current projections do not include any additional one-times for FY 17. Depending on oil prices and related technical factors, there may be some one-time oil funds available at FY 16 year-end.

There are no other revenue concerns related to all other funds to report at this time.

#### **FY 16 Expenditures – All Other Funds**

##### Tidelands Operating Fund

Tidelands Operating Fund revenues are dependent to a significant degree on oil operations in the Tidelands area. FY 16 is on track to meet the projection of \$35 per barrel used in March 2016. Tidelands Operating Fund revenue projections and projects will be reviewed and

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updated during the annual budget process or more often as appropriate. It is anticipated that one-time capital investments using Tidelands Funds will continue to be very limited as there are no indications that oil prices will return to the \$100 level of a few years ago. However, additional funds for capital projects have been identified through anticipated FY 16 ending funds available in the Tidelands Operating Fund. A list of projects being proposed that utilize the FY 16 year-end balance is included in the FY 17 CIP Budget Book.

Police and Fire Public Safety Oil Production Act (Proposition H)

This fund continues to be closely monitored in FY 16 since oil production is impacted by the price of oil and will, therefore, impact Proposition H revenue. Estimated revenue is above budget due to mid-year estimate revisions that reflect a slower pace in production declines than originally anticipated when the FY 16 budget was adopted.

Refuse Fund

This fund receives the majority of its revenue from refuse and recycling charges among other sources such as grant money from the State for various outreach efforts, revenues from the sale of recyclables collected through the City's residential recycling program, fees paid by the City's licensed private refuse haulers for AB 939 compliance, and other sources. Over the years operating shortfalls have used funds available to offset the shortfall. After many years of implementing various efficiency measures the fund continues to operate at a structural imbalance. Staff is exploring a rate restructuring based on a study, which is being conducted by an outside consulting firm. Revised rates will better reflect the full cost of service to the ratepayer. It is likely that the rate increases will be spread over the next two fiscal years with the goal of structurally balancing the fund and will be incorporated as part of the FY 17 and FY 18 budget process.

Attachments

Please see the following Attachments for summaries of expenditures by fund and General Fund expense and revenue trends. Notable comments are identified in the footnotes.

Attachment A – Expenditures by Fund

Attachment B – General Fund Expenditures by Department

Attachment C – General Fund Top 40 Revenue

This matter was reviewed by Deputy City Attorney Amy R. Webber on August 2, 2016.

TIMING CONSIDERATIONS

City Council action on this matter is requested on August 16, 2016.

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SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN GROSS  
DIRECTOR OF FINANCIAL MANAGEMENT

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ATTACHMENTS

APPROVED:



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PATRICK H. WEST  
CITY MANAGER

CITY OF LONG BEACH EXPENDITURES BY FUND								
THROUGH MAY 31, 2016								
FUND	FY 16 New Allocation	Estimated All-Years Carryover <sup>1</sup>	FY 16 Adopted Budget	Amendments	FY 16 Adjusted Budget	FY 16 Year to Date Expenditures as of 5/31/16	Estimates-to-Close	
<b>Funds With All-Years Carryover</b>								
AIRPORT	\$ 42,608,676	\$ 33,330,126	\$ 75,938,802	\$ 8,420,287	\$ 84,359,088	\$ 24,427,415	\$ 54,434,512	
BUSINESS ASSISTANCE	694,119	1,220,474	1,914,593	-	1,914,593	148,823	485,304	
CAPITAL PROJECTS	15,348,280	73,738,629	89,086,909	16,273,954	105,360,863	20,600,201	41,645,383	
CIVIC CENTER	10,880,804	2,865,699	13,746,503	40,643,327	54,389,830	34,333,131	40,709,755	
COMMUNITY DEVELOPMENT GRANTS	20,659,503	19,913,178	40,572,681	6,193,755	46,766,436	16,516,737	31,925,549	
CUPA	1,658,451	-	1,658,451	-	1,658,451	811,187	1,378,909	
DEVELOPMENT SERVICES	18,968,900	1,867,601	20,836,501	3,510,658	24,347,159	14,547,719	22,764,857	
FLEET SERVICES	45,210,791	1,640,848	46,851,639	12,842,093	59,693,733	15,940,355	42,746,954	
GAS	144,808,851	28,044,324	172,853,175	353,870	173,207,044	61,533,337	130,564,745	
GAS TAX STREET IMPROVEMENT	16,074,663	30,600,795	46,675,458	-	46,675,458	10,673,583	15,779,844	
GENERAL GRANTS	9,031,228	14,230,644	23,261,872	14,642,309	37,904,181	8,766,806	23,612,082	
GENERAL SERVICES	48,585,886	24,693,268	73,279,154	1,232,870	74,512,024	24,051,180	46,998,988	
HEALTH	42,827,615	18,322,879	61,150,494	4,954,386	66,104,880	19,941,649	36,557,472	
HOUSING AUTHORITY	71,953,593	93,318	72,046,911	-	72,046,911	42,701,862	67,141,429	
HOUSING DEVELOPMENT	6,944,495	17,665,584	24,610,080	-	24,610,080	1,383,892	6,873,842	
INSURANCE	42,402,722	-	42,402,722	112,869	42,515,592	21,637,914	39,379,682	
REFUSE/RECYCLING	45,197,765	106,836	45,304,601	19,071	45,323,673	24,170,359	45,296,078	
SUCCESSOR AGENCY	75,500,522	30,341,624	105,842,146	1,417,753	107,259,899	17,467,995	80,369,776	
TIDELANDS	101,146,101	177,864,992	279,011,093	4,391,641	283,402,734	70,931,477	108,403,347	
TRANSPORTATION	20,576,303	17,020,921	37,597,224	(25,000)	37,572,224	7,387,644	19,108,067	
<b>SUBTOTAL</b>	<b>\$ 781,079,268</b>	<b>\$ 493,561,740</b>	<b>\$ 1,274,641,008</b>	<b>\$ 114,983,844</b>	<b>\$ 1,389,624,851</b>	<b>\$ 437,973,265</b>	<b>\$ 856,176,573</b>	
<b>Funds Without All-Years Carryover</b>								
BELMONT SHORE PKG METER	\$ 830,879		\$ 830,879	102,188	933,067	\$ 475,219	\$ 859,497	
DEBT SERVICE FUND	9,230,342		9,230,342	400,000	9,630,342	3,665,474	9,483,342	
EMPLOYEE BENEFITS	248,910,324		248,910,324	472,475	249,382,799	137,595,336	209,258,445	
GENERAL	429,842,547		429,842,547	29,941,548	459,784,094	277,578,523	456,993,709	
HARBOR	829,130,000		829,130,000	-	829,130,000	327,729,258	829,130,000	
<sup>2</sup> PARKING AND BUSINESS AREA IMPROVEMENT	7,968,757		7,968,757	-	7,968,757	3,986,338	8,506,150	
POLICE & FIRE PUBLIC SAFETY OIL PROD ACT	3,232,643		3,232,643	308,604	3,541,247	2,013,730	3,421,453	
SERRF	51,145,981		51,145,981	-	51,145,981	28,605,629	45,707,794	
SERRF - JPA	11,218,558		11,218,558	-	11,218,558	9,666,933	11,218,558	
SEWER	19,328,068	4,034,329	23,362,397	-	23,362,397	10,475,996	19,593,943	
SPECIAL ADVERTISING & PROMOTION	7,871,689		7,871,689	2,000,000	9,871,689	5,575,140	9,863,642	
TIDELAND OIL REVENUE	158,463,652		158,463,652	-	158,463,652	15,279,324	62,304,132	
TOWING	5,730,049		5,730,049	-	5,730,049	3,039,292	5,267,475	
UPLANDS OIL	13,999,272		13,999,272	844,593	14,843,865	5,310,883	12,159,557	
WATER	106,270,629		106,270,629	-	106,270,629	61,660,547	104,225,760	
<b>SUBTOTAL</b>	<b>\$ 1,903,173,391</b>	<b>\$ 4,034,329</b>	<b>\$ 1,907,207,720</b>	<b>\$ 34,069,407</b>	<b>\$ 1,941,277,126</b>	<b>\$ 892,657,622</b>	<b>\$ 1,787,993,455</b>	
<b>TOTAL - ALL FUNDS</b>	<b>\$ 2,684,252,658</b>	<b>\$ 497,596,069</b>	<b>\$ 3,181,848,727</b>	<b>\$ 149,053,251</b>	<b>\$ 3,330,901,978</b>	<b>\$ 1,330,630,887</b>	<b>\$ 2,644,170,029</b>	

1. Estimated All-Years Carryover is composed of multi-year grants and Capital Improvement Program (CIP) funds; unspent amounts are carried over to future years, resulting in a larger adjusted budget. These carryover estimates are based on the FY 15 Adopted Budget; Financial Management is currently conducting a review to update these figures.

2. The Parking and Business Area Improvement Fund is estimating to come in over budget by \$537,393 for pass-through payments to the City's Business Improvement Districts (BIDs). The City collects assessment revenue on behalf of each BID. Due to higher than anticipated revenues, pass-through payments projected to exceed FY 16 appropriation. The overage will be fully offset by additional assessment revenues. The department will request a budget adjustment to align budget to actuals prior to the end of the fiscal year.

**CITY OF LONG BEACH**  
**GENERAL FUND EXPENDITURES SUMMARY**  
**THROUGH MAY 31, 2016**

Department	FY 16 Adopted Budget	FY 16 Adjusted Budget	FY 16 Actual Expenditures, as of 5/31/16	Estimates-to-Close
City Auditor	\$ 2,434,557	\$ 2,558,458	\$ 1,344,655	\$ 2,546,274
City Attorney	2,266,909	2,266,909	1,494,573	2,227,679
City Clerk	4,795,431	4,797,426	2,061,085	4,504,421
City Manager	3,121,290	3,121,290	1,700,148	2,866,789
City Prosecutor	4,957,241	4,957,241	2,940,354	4,798,305
<sup>1</sup> Citywide Activities	28,918,535	52,897,174	35,421,580	54,266,923
Civil Service	2,356,434	2,416,434	1,479,983	2,395,996
Development Services	5,363,275	5,423,929	3,067,320	5,339,067
Disaster Prep & Emergency	11,874,348	12,041,136	6,987,397	12,020,420
<sup>2</sup> Economic & Property Development	1,329,335	1,489,713	1,478,492	1,689,030
<sup>3</sup> Fire	72,340,644	72,340,654	45,660,576	72,990,470
Financial Management	13,102,477	13,298,301	6,523,200	13,232,590
Health and Human Services	1,287,975	1,538,975	670,866	1,541,670
Legislative	5,325,212	5,513,802	3,091,289	5,388,942
Library Services	12,779,561	12,824,397	7,386,082	12,744,125
<sup>4</sup> Police	190,766,769	194,681,887	117,618,467	190,860,115
Parks, Recreation, and Marine	31,582,385	31,765,516	17,853,538	31,533,225
<sup>5</sup> Public Works	35,240,169	35,850,851	20,798,919	36,047,667
<b>TOTAL</b>	<b>\$ 429,842,547</b>	<b>\$ 459,784,094</b>	<b>\$ 277,578,523</b>	<b>\$ 456,993,709</b>

<sup>1</sup> A budget adjustment will be requested in Citywide Activities Department in the Third Budget Adjustment report to reflect the receipt of funds from the State to pay off General Fund debt obligations.

<sup>2</sup> The Economic and Property Development Department is estimating to come in over budget by \$199,318 due to expensed related to maintaining Successor Agency properties and other operating needs of the department. A budget adjustment at year-end will be requested using revenue from the 5 percent administrative fee from the sale of former

<sup>3</sup> The Fire Department is estimating to come in over budget by \$650,000 due to the termination of RMD. The Department will be requesting an appropriation increase at year-end, utilizing excess First Responder Fee revenues.

<sup>4</sup> The Police Department is currently estimating to come in under budget by \$3.8 million. These savings are anticipated to fund back to back Police Academy costs that cross over into FY 17. The Academy received one-time funding in FY 16 from anticipated savings from FY 15 year-end.

<sup>5</sup> The Public Works Department is estimating to come in over budget by \$196,816. The projected overage is attributable to \$516,000 for unbudgeted emergency repairs to the Stearns Park Community Center roof, included in the department's estimates-to-close. Funds will be transferred from the General Fund to the Capital Projects Fund in the Public Works Department to support the repair work.



**CITY OF LONG BEACH GENERAL FUND REVENUE SUMMARY**  
THROUGH MAY 31, 2016

Notes	Top 40	Revenues	FY 15 Adjusted Budget	Actuals as of 05/31/2015	FY 16 Adjusted Budget	FY 16 Actual Revenue as of 5/31/16	Estimates-to-Close	Percentage of Adjusted received as of 5/31/16
1	1	REAL PROPERTY TAXES	\$ 95,658,702	\$ 90,110,324	\$ 103,690,492	\$ 89,869,478	\$ 105,780,700	87%
2	2	PROPERTY TAX IN-LIEU OF VLF	43,432,324	43,540,083	45,185,899	44,605,601	44,605,601	99%
3	3	SALES AND USE TAX & IN-LIEU	58,387,227	42,995,351	58,500,000	32,815,023	60,000,000	56%
4	4	ELECTRIC USERS TAX & PENALTIES	17,988,802	13,586,384	20,675,000	13,269,430	20,200,000	64%
4	5	TRANSIENT OCCUPANCY TAX	13,900,000	9,901,598	16,000,000	11,462,026	18,400,000	72%
6	6	PARKING CITATIONS	13,077,331	9,492,139	13,650,918	10,151,133	13,839,038	74%
7	7	TELEPHONE USERS TAX & PENALTIES	11,851,572	7,723,684	11,612,958	7,202,647	11,400,000	62%
8	8	EMERGENCY AMBULANCE FEES	11,342,000	7,490,340	11,300,000	6,459,374	11,492,519	57%
5	9	BUSINESS LICENSE TAXES	11,561,000	8,140,097	11,561,000	8,576,570	12,400,000	74%
10	10	ELECTRIC COMPANY FRANCHISES	6,655,139	4,270,150	7,700,000	5,667,595	7,720,000	74%
11	11	PIPELINE FEE-WATER	5,693,779	2,897,035	5,967,700	2,983,850	5,967,700	50%
12	12	OTHER DEPT SVCS TO PROPRIETARY FUNDS	5,188,537	2,657,791	5,181,790	2,774,311	5,497,212	54%
6	13	CHARGES FOR SPECIAL SERVICES	5,616,901	2,329,455	4,998,625	1,106,239	5,802,815	22%
14	14	AMERICAN GOLF LEASE	4,537,240	2,516,861	4,667,337	2,578,475	4,608,417	55%
15	15	PIPELINE FEE-SEWER	4,380,846	2,224,375	4,575,163	2,287,582	4,575,163	50%
16	16	PIPELINE FRANCHISES	4,385,260	3,270,586	4,500,000	2,469,378	2,765,000	55%
17	17	WATER USERS TAX & PENALTIES	3,992,051	2,511,806	3,934,893	2,513,001	3,400,000	64%
7	18	LAND,BLDG,RW,EASEMENT,APT RENTALS	3,480,709	2,708,727	3,650,900	4,154,937	4,771,376	114%
19	19	MISC REFUNDS & REIMB	2,636,078	2,484,758	3,630,000	1,987,737	3,562,475	55%
20	20	GAS USERS TAX & PENALTIES	3,664,200	2,221,873	3,200,000	2,276,257	3,000,000	71%
21	21	HARBOR-POLICE	2,492,527	1,045,563	2,400,781	418,225	2,400,781	17%
22	22	PIPELINE SAFETY FEES	2,450,000	2,601,307	2,500,000	2,660,038	2,670,949	106%
23	23	MISC REVENUE FROM OTHER AGENCIES	1,447,053	2,207,781	2,413,726	2,202,904	2,414,672	91%
8	24	HAULER FEES	1,700,000	1,207,571	1,810,000	1,100,568	2,177,146	61%
25	25	OTHER DEPT CHGS TO GOVTL FUNDS	1,052,772	567,179	1,796,834	1,066,052	1,787,613	59%
9	26	VEHICLE CODE FINES	2,200,000	1,003,072	1,750,000	852,392	1,278,530	49%
27	27	ASSET MANAGEMENT CHARGES	1,627,940	1,044,104	1,676,517	1,073,936	1,676,517	64%
10	28	REAL PROPERTY TRANSFER TAX	1,666,008	902,198	1,672,239	1,155,946	2,300,000	69%
11	29	OIL PRODUCTION TAX	1,929,550	832,126	1,561,190	967,295	1,789,814	62%
30	30	METERED/OTHER PARKING	1,348,134	700,885	1,426,844	1,034,460	1,442,866	72%
12	31	POLICE CHARGES FOR SPECIAL EVENTS	1,400,000	736,149	1,300,000	866,422	1,456,053	67%
13	32	CIP-ENGINEERING CHARGES	1,300,000	4,043	1,300,000	556,567	750,000	43%
14	33	DOG LICENSES & PENALTIES	1,100,000	608,469	1,119,763	603,453	863,416	54%
15	34	OTHER GOVT FUND-PUBLIC SERVICE	1,017,241	975,945	1,081,500	1,055,555	1,500,863	98%
35	35	EL DORADO PARK FEES	969,588	670,739	1,076,308	682,514	1,076,308	63%
36	36	FIRE INSPECTION FEES	1,080,734	764,500	1,054,734	748,664	1,167,500	71%
37	37	SELF-SUSTAINING CLASSES-REC	1,048,520	611,361	1,048,520	528,940	1,061,700	50%
16	38	ACTIVITY CHARGES-REC	1,030,547	431,288	1,030,547	333,808	856,210	32%
39	39	FACILITY RENTAL	827,226	588,657	786,122	525,947	773,830	67%
17	40	TRNSFRS FRM OTHER FUNDS	48,987,301	27,098,794	29,263,781	19,604,276	36,562,828	67%
		<b>SUBTOTAL TOP 40 REVENUES</b>	<b>\$ 404,104,838</b>	<b>\$ 307,675,149</b>	<b>\$ 402,252,081</b>	<b>\$ 293,248,605</b>	<b>\$ 415,795,612</b>	<b>73%</b>
18		ALL OTHER REVENUES	\$ 11,969,655	\$ 8,654,928	\$ 26,365,907	\$ 25,847,524	\$ 32,078,136	98%
		<b>TOTAL GENERAL FUND REVENUES</b>	<b>\$ 416,074,492</b>	<b>\$ 316,330,078</b>	<b>\$ 428,617,989</b>	<b>\$ 319,096,130</b>	<b>\$ 447,873,748</b>	<b>74%</b>

**Notes:**

- <sup>1</sup> Property Tax revenue projections are based on the assessed valuation provided by the County of Los Angeles in fall 2015 and assumes decreases in possessory interest taxes due to the material declines in oil-related property taxes. This report consolidates all property tax, including post-RDA dissolution property taxes and former tax increment pass-through revenues into one citywide property tax category.
- <sup>2</sup> Property Tax in Lieu of VLF are calculated based on the change in cities assessed valuation. FY 16 actuals and estimates-to-close reflect declines in assessed valuation due to the material declines in oil-related property taxes.
- <sup>3</sup> Sales and Use Tax and In Lieu Sales Tax is anticipated to end the year above budget as a result of the unwinding and final payment of the sales and use tax triple flip, created by the passage of Proposition 57, which withheld a portion of cities sales and use tax for later repayment.
- <sup>4</sup> Transient Occupancy Tax projections reflect higher than budgeted actuals. Additionally, industry reports available as of April 2016 reflects a 9.9 percent increase in Revenue Per Available Room (REVPAR) in Long Beach, as compared to April 2015.
- <sup>5</sup> Business License Taxes revenue reflects increased enforcement by recent staff additions, as well as the newly implemented collection system which allows for easier identification of past due accounts.
- <sup>6</sup> Police Charges For Special Services is trending in line with FY 15. FY 16 is seeing full cost recovery for a slight uptick in hours worked by officers at LBCC and School Resource Officers (SRO) at LBUSD. YTD actuals look artificially low due to timing of billing.
- <sup>7</sup> Land, Bldg, R/W, Easement, APT Rentals includes DDR lease revenue from The Pike land swap, which now accrues to the General Fund.
- <sup>8</sup> Hauler Fee projections anticipate higher than budgeted actuals due to an increase in the amount of refuse disposed and diverted from private haulers.
- <sup>9</sup> Vehicle Code Fines actual revenues have been declining in recent years.
- <sup>10</sup> Real Property Transfer Tax is directly tied to the value of properties sold in Long Beach. This revenue fluctuation is reflective of changes in sale price and/or increases or decreases in the number of properties sold.
- <sup>11</sup> Oil Production Tax revenue is remitted to the City on a quarterly basis and reflects production. Although projections levels are declining due to the decline in the price of oil, they have not declined at the rate originally projected.
- <sup>12</sup> Police Charges Special Events (filming, etc.) have picked-up in the summer months.
- <sup>13</sup> CIP Engineering Charges varies from year to year depending on the number of approved project activities, the costs of the approved project contracts, and the percentage of total project costs for which CIP engineering charges are allocable.
- <sup>14</sup> Dog License & Penalties revenues are projected to end the year below budgeted revenues. The Department has reduced the FY 17 budgeted amount to reflect the lower revenue level.
- <sup>15</sup> Other Govt Funds- Public Service: FY 16 revenues have increased due to a combination of both an increase in the number of smaller work order requests and some new projects, including lighting upgrades to CityPlace garages and beach lots, updating all street sweeping signage, and HVAC/plumbing and elevator repairs at several City facilities.
- <sup>16</sup> The majority of activity charges occur during the summer months. The Parks, Recreation & Marine Department anticipates a significant increase in revenues from activity charges during the remainder of the year. Nevertheless, the Department is projecting to come in under budget, and will revisit budgeted levels during the FY 18 Budget Adoption cycle if the trend continues.
- <sup>17</sup> Transfers from Other Funds includes a lower than budgeted transfer from the Uplands Oil Fund due to decline in the price of oil, as well as one-time proceeds from the sale of land to the Port of Long Beach for their headquarters site.
- <sup>18</sup> All Other Revenue is projected to exceed budget in various categories in different departments. The increase in revenue is varied, but includes \$14.1 million one-time bond proceeds for the Civic Center project and the demolition of the County Courthouse.