

November 9, 2021

**C-21**

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

**RECOMMENDATION:**

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including subsequent amendments, with Oshkosh Airport Products, LLC, of Oshkosh, WI, for the purchase of an Oshkosh Striker 6x6 crash response vehicle, with required accessories, on the same terms and conditions afforded to Sourcewell (formerly the National Joint Powers Alliance), for a total contract amount not to exceed \$1,086,956, inclusive of taxes and fees; and,

Increase appropriations in the Airport Fund Group in the Airport Department by \$1,086,956, offset by funds available. (Citywide)

**DISCUSSION**

City Council approval is requested to enter into a contract with Oshkosh Airport Products, LLC (Oshkosh), for the purchase and delivery of an Oshkosh Striker crash response unit. There are three Oshkosh units currently deployed by the Fire Department to serve the Long Beach Airport. The oldest unit, a 1992 Oshkosh T3000, is used as a spare, and was purchased using grant funds at the time. The new Oshkosh Striker will replace that unit and one of the two current frontline units will be designated as a spare.

The Fleet Services Bureau and the Purchasing Division of the Financial Management Department researched procurement options for crash response vehicles and discovered other agencies had completed an open, fair, transparent, and competitive procurement process. The City reviewed the cooperative agreement options and determined that the contract between Sourcewell and Oshkosh provided the best value to the City of Long Beach (City).

Oshkosh was selected based on their competitive pricing and ability to meet the specifications as delineated by the Fire Department. Outreach was done to local airports using Oshkosh products to confirm the continued quality and adherence to Federal Aviation Administration (FAA) requirements. Oshkosh emergency response vehicles have been used by the City for many years, proving to be reliable equipment for this application. Standardization of this equipment is critical for operators and technicians to ensure proper response and minimal downtime to service the Airport.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government agencies on a voluntary and selective basis, when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Taylor M. Anderson on October 20, 2021, Business Services Bureau Manager Tara Mortensen on October 14, 2021, and by Revenue Management Officer Geraldine Alejo on October 21, 2021.

SUSTAINABILITY

Emergency response vehicles are not currently mandated to comply with California or local air district emission standards. However, the Oshkosh Striker vehicle is equipped with a newer, clean diesel engine, which significantly reduces greenhouse gas, nitrous oxide, and particulate emissions.

TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award a contract concurrently is requested on November 9, 2021, to ensure the contract is in place expeditiously.

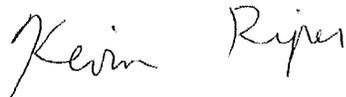
FISCAL IMPACT

The total contract amount will not exceed \$1,086,956. An appropriation increase in the amount of \$1,086,956 in the Airport Fund Group in the Airport Department is requested, offset by funds available generated from Passenger Facility Charges (PFC) and general Airport revenue. Ongoing maintenance costs for this unit are estimated at \$17,153 annually and are billed through the Fleet Services Bureau Memorandum of Understanding (MOU) process. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with the existing City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



KEVIN RIPER  
DIRECTOR OF FINANCIAL MANAGEMENT



CYNTHIA GUIDRY  
DIRECTOR, LONG BEACH AIRPORT

ATTACHMENT – RESOLUTION

APPROVED:



THOMAS B. MODICA  
CITY MANAGER

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH OSHKOSH AIRPORT PRODUCTS, LLC TO PURCHASE AN OSHKOSH STRIKER 6X6 CRASH RESPONSE VEHICLE, WITH REQUIRED ACCESSORIES, THROUGH THEIR CONTRACT WITH SOURCEWELL (FORMERLY THE NATIONAL JOINT POWERS ALLIANCE) IN A TOTAL CONTRACT AMOUNT NOT TO EXCEED \$1,086,956, INCLUSIVE OF TAXES AND FEES

WHEREAS, the Charter of the City of Long Beach (the "City"), Section 1802, permits the City to purchase services, supplies, materials, equipment and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City desires to purchase an Oshkosh Striker crash response unit; and

WHEREAS, there are currently three (3) Oshkosh units deployed by the Fire Department to serve the Long Beach Airport;

WHEREAS, the oldest unit, a 1992 Oshkosh T3000, is used as a spare, and was purchased using grant funds at the time; and

WHEREAS, the new Oshkosh Striker will replace that unit and one of the two current frontline units will be designated a spare; and

WHEREAS, the Fleet Services Bureau and the Purchasing Division for

1 Financial Management Department researched procurement options for crash response  
2 vehicles and discovered other agencies had completed an open, fair, transparent, and  
3 competitive procurement process; and

4 WHEREAS, the City reviewed the cooperative agreement options and  
5 determined that the contract between Sourcewell with Oshkosh Airport Products, LLC,  
6 provided the best value to the City; and

7 WHEREAS, Oshkosh Airport Products was selected based on their  
8 competitive pricing and ability to meet the specifications as delineated by the Fire  
9 Department; and

10 WHEREAS, Oshkosh emergency response vehicles have been used by the  
11 City of Long Beach for many years, proving to be reliable equipment for this application;  
12 and

13 WHEREAS, standardization of this equipment is critical for operators and  
14 technicians to ensure proper response and minimal downtime to service the Airport; and

15 WHEREAS, Sourcewell has a contract for the purchase of these crash  
16 response vehicles, Contract No. 030619-OKC ("Contract"); and

17 WHEREAS, the City's participation in the Sourcewell Contract will facilitate  
18 the City's ability to purchase as well as provide considerable cost benefits to the City; and

19 WHEREAS, if the City had to utilize a formal bid process rather than  
20 participate in the Sourcewell Contract considerably more funds would be required;

21 NOW, THEREFORE, the City Council of the City of Long Beach resolves as  
22 follows:

23 Section 1. The above recitals are true and correct and are incorporated  
24 herein by this reference.

25 Section 2. The City Manager or designee is hereby authorized to enter  
26 an agreement with Oshkosh Airport Products, Inc. to purchase an Oshkosh Striker 6x6  
27 crash response vehicle, with required accessories, of the same type and kind identified in  
28 the Sourcewell Contract except as modified by mutual agreement of the City and

1 Oshkosh Airport Products, LLC, and the purchase by the City shall be on the same terms  
2 and conditions afforded to the Sourcewell in an amount not to exceed One Million Eighty-  
3 Six Thousand Nine Hundred Fifty-Six Dollars (\$1,086,956) including taxes and fees.

4 Section 3. This resolution shall take effect immediately upon its adoption  
5 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

6 I hereby certify that the foregoing resolution was adopted by the City  
7 Council of the City of Long Beach at its meeting of \_\_\_\_\_, 2021,  
8 by the following vote:

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10 Ayes: Councilmembers: \_\_\_\_\_  
11 \_\_\_\_\_  
12 \_\_\_\_\_  
13 \_\_\_\_\_

14 Noes: Councilmembers: \_\_\_\_\_  
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16 Absent: Councilmembers: \_\_\_\_\_  
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18 Recusal(s): Councilmembers: \_\_\_\_\_  
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\_\_\_\_\_  
City Clerk

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