

C-28

August 8, 2023

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents, including any necessary subsequent amendments, with White Cap, LP, of Norcross, GA, for furnishing and delivering of as-needed construction equipment, materials, and supplies, on the same terms and conditions afforded to Sourcewell, in a total annual amount not to exceed \$500,000, until the Sourcewell contract expires on November 8, 2026, with the option to renew for as long as the Sourcewell contract is in effect, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with White Cap, LP (White Cap), for the furnishing and delivering of as-needed construction equipment, materials, and supplies. These items will be used for maintenance of the public right of way. Historically, the City of Long Beach (City) in-house Concrete Program has only handled patching or replacing small sections of sidewalk. The Public Works Department (Public Works) is piloting expanding the scope of services provided to include repairing larger sections of sidewalk, curb and gutters, driveways, and alleys. This will require more specialty products, such as concrete add mixes, personal protective equipment (PPE), and tools, to be sourced. Other maintenance programs will also utilize this contract to procure industrial grade items not available from existing contracts.

Public Works researched procurement options for as-needed construction equipment, materials, and supplies and discovered other agencies had completed an open, fair, transparent, and competitive procurement process. The City reviewed the cooperative agreement options and determined that the contract between Sourcewell with White Cap provided the best value to the City.

White Cap was selected based on their competitive pricing, service level, and breadth of product offerings. White Cap is a national distributor of equipment, material, and supplies to the construction industry with several branches in Southern California. Their product portfolio is extensive and includes the specialty products needed by Public Works. White Cap was selected through a nationwide competitive solicitation process with 20 proposals submitted for facility materials, repair, and operations (MRO), industrial, and building-related supplies and equipment.

The Long Beach City Charter, Section 1802, provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government agencies on a voluntary and selective basis, when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Vanessa S. Ibarra on June 28, 2023, Purchasing Agent Michelle Wilson on May 25, 2023, and by Budget Management Officer Nader Kaamouh on June 2, 2023.

TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award a contract concurrently is requested on August 8, 2023, to ensure the contract is in place expeditiously.

FISCAL IMPACT

The total annual amount of the contract will not exceed \$500,000 until the Sourcewell contract expires on November 8, 2026, with the option to renew for as long as the Sourcewell contract is in effect. Any work not currently budgeted will only proceed at such time that appropriations have been approved by the City Council. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. The award of this contract will provide continued support to our local economy by assisting in the preservation of employment for seven employees residing in Long Beach.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



ERIC LOPEZ
DIRECTOR OF PUBLIC WORKS

APPROVED:



THOMAS B. MODICA
CITY MANAGER

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH TO AUTHORIZE THE CITY MANAGER TO EXECUTE A CONTRACT WITH WHITE CAP, L.P., ON THE SAME TERMS AND CONDITIONS AFFORDED TO SOURCEWELL, A STATE OF MINNESOTA LOCAL GOVERNMENT UNIT AND SERVICE COOPERATIVE, FOR FURNISHING AND DELIVERING AS-NEEDED CONSTRUCTION EQUIPMENT, MATERIALS, AND SUPPLIES, IN AN ANNUAL AMOUNT NOT TO EXCEED \$500,000, UNTIL THE SOURCEWELL CONTRACT EXPIRES ON NOVEMBER 8, 2026, WITH THE OPTION TO REVIEW FOR AS LONG AS THE SOURCEWELL CONTRACT IS IN EFFECT, AT THE DISCRETION OF THE CITY MANAGER

WHEREAS, the Charter of the City of Long Beach, Section 1802, permits the City to purchase services, supplies, materials, equipment, and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution as an alternative procurement method; and

WHEREAS, the City requires the furnishing and delivering of as-needed construction equipment, materials, and supplies for the maintenance of the public right of way; and

WHEREAS, the Department of Public Works researched procurement options, and discovered that Sourcewell of Minnesota completed an open, fair, transparent, and competitive procurement process; and

WHEREAS, Sourcewell is a State of Minnesota local government agency and service cooperative created under the laws of the State of Minnesota (Minnesota

1 Statutes Section 123A.21) that offers cooperative procurement solutions to government
2 entities located in the United States; and

3 WHEREAS, Sourcewell has an agreement with White Cap, L.P. for facility
4 materials, repair, and operations (MRO), industrial, and building-related supplies,
5 equipment, products, and services, Contract No. 091422-WCP (“Sourcewell Agreement”),
6 expiring on November 8, 2026; and

7 WHEREAS, the Department of Public Works determined that the Sourcewell
8 Agreement provides the best value to the City; and

9 WHEREAS, if the City had to proceed with a formal bid rather than participate
10 in the Sourcewell Agreement, there would be considerably more funds and time needed
11 for this process;

12 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
13 follows:

14 Section 1. The above recitals are true and correct and are incorporated
15 herein by this reference.

16 Section 2. The City Manager or designee is hereby authorized to enter
17 into an Agreement with White Cap, L.P., for the furnishing and delivering of as-needed
18 construction equipment, materials, and supplies for the maintenance of the public right of
19 way, on the same terms and conditions afforded in the Sourcewell Agreement, in an annual
20 aggregate amount not to exceed Five Hundred Thousand Dollars (\$500,000), to be in effect
21 until November 8, 2026, with the option to renew for as long as the Sourcewell Agreement
22 is in effect, at the discretion of the City Manager.

23 Section 3. This resolution shall take effect immediately upon its adoption
24 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 2023, by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

Recusal(s): Councilmembers: _____

_____ City Clerk