

R-13

February 15, 2022

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Authorize the City Manager, or designee, to execute contracts, and any necessary documents including any subsequent amendments, with College of Instrument Technology, of Bellflower, CA; Long Beach Memorial Medical Center, of Long Beach, CA; Los Angeles Unified School District, of Los Angeles, CA; Nurses Development Center Inc., of Cypress, CA; and Regents of the University of California, a public nonprofit educational institution, on behalf of University Extension of the University of California, Los Angeles DBA University of California Los Angeles Extension, of Los Angeles, CA, to provide training and employment services to residents, in a total aggregate amount not to exceed \$1,000,000, through December 31, 2022, with the option to renew for an additional one-year period, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is requested to execute contracts with several Pacific Gateway Workforce Innovation Network (Pacific Gateway) service and product providers to continue training and employment services to Long Beach residents.

Contracted vendors provide specialized workforce training services delivered through America's Job Center of California (AJCC) in support of strategies that provide training and employment services to residents and job seekers. Pacific Gateway administers the federal Workforce Innovation and Opportunity Act (WIOA) and other employment and training funds received annually by the City. Those funds support job training programs and business services delivered by the Workplace, Harbor Gateway WorkSource Center, Harbor YouthSource Center, FutureLB, and selected community-based organizations to assist residents to acquire skills leading to employment in high-demand occupations with local employers.

Pacific Gateway utilizes labor market information, industry feedback, and changes in the industry to monitor hiring needs. Such practices ensure that local skill training design and investments are in industries with growth and demand leading to employment for residents. For training programs not associated with Pacific Gateway initiatives connected with local colleges and universities, customers are required by WIOA to select training providers procured and/or approved through the State's Eligible Training Provider List (ETPL). Vendors under the ETPL are exempt from other local procurements, as are employers

participating in On-the-Job (OJT), and Customized Training (CT) programs, as mandated by WIOA. A City procurement process for vendor selection is not required.

Pacific Gateway will continue to partner with the training and service providers outlined below, based on customer demand.

The following provides the proposed amounts for each intended contract:

Service Provider	Primary Area of Instruction/ Services/ Product	Requested Increases	New Contract Amounts
College of Instrument Technology (CIT)	<ul style="list-style-type: none"> • Truck Driving • Heavy Equipment Operator 	\$100,000	2/8/22 – 12/31/22 \$200,000
Long Beach Memorial Medical Center (LBMMC)	<ul style="list-style-type: none"> • Patient Care Assistant (PCA) Customized Training • On-the-Job Training 	\$100,000	2/8/22 – 12/31/22 \$200,000
Los Angeles Unified School District (LAUSD)	<ul style="list-style-type: none"> • Welding • Computer Operations Specialist • Medial Assistant 	\$100,000	2/8/22 – 12/31/22 \$200,000
Nurses Development Center Inc.	<ul style="list-style-type: none"> • Nursing Assistant 	\$100,000	2/1/22 – 12/31/22 \$200,000
University of California Los Angeles Extension (UCLA)	<ul style="list-style-type: none"> • Certificate in Database Management • Human Resource Management • Project Management 	\$100,000	2/8/22 – 12/31/22 \$200,000

Currently, the agreements are authorized under City Manager authority for \$100,000 each. Additional authority is needed and the Department of Economic Development is requesting formal contracts be executed with the City Council authority in accordance with procurement policy and procedure to continue the current services.

This matter was reviewed by Deputy City Attorney Amy R. Webber on January 6, 2022, and by Business Services Bureau Manager Tara Mortensen and Budget Management Officer Nader Kaamoush on January 31, 2022.

TIMING CONSIDERATIONS

City Council action is requested on February 15, 2022, to ensure there is no interruption to services.

FISCAL IMPACT

The requested action authorizes contracts with various Pacific Gateway Workforce Innovation Network training service and product providers in an aggregate total amount not to exceed \$1,000,000, through December 31, 2022. These contracts are supported by federal Workforce Innovation and Opportunity Act grant funding and sufficient appropriation is budgeted in the Community Development Fund Group in the Economic Development Department. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. Approval of this recommendation will result in job training, skills enhancement, and employment opportunities for hundreds of residents.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN KEISLER

DIRECTOR OF ECONOMIC DEVELOPMENT

APPROVED:



THOMAS B. MODICA
CITY MANAGER